Discuss the labox welfaxe schemes and it's Signification Ansi Labox / employee toletre welfare schemes:

Slaboux welfare schemes refers to various benificial schemes to the employees in the organization, such welfaxe schemes are provided to the employees to respect their effort. > It provides finincial and non-finincial benifits to the employees. It also motivates the employees for their higher contribution such schem include transport facility contern facility quarter facility. uniform faciality, medical facility and so on employees are valuable human resources so their maintenince and use are important walfake schemes make them work exiented and responsible Ans! Significance of laboux welfaxe schemes! * This enhances employees social and phychological conditions by failities such as sports cutural & leisure activities etc. employer by offering facilities which will strength the industrial peace. * One employees are consistently printed and adequately understood they feel and perform their tasks with the organization.

* The staff are happy and encited by having all of these services workers are therefore becoming very invalved in his work. leading to increased productivity.

> motivation is an impostant factor which encouranges person to gives their best performance & help in xeaching enterprise goals. Ans! leadlexship : nocas and other member of an indivisual or a steadership is the ability of an indivisual or a steadership is the ability of an indivisual or a Ans: Function & need of a leader in an organization i) Setting goals: A leader is enfected to prestorm or laying out goals & policies to presume the Suboralingtes to work with zerol and confidence. Wasganizing Another Function of a leader is to enganize the followers into a group to handle the tasks collectively. The function in important for enhancing productivity of team-works. 197) Initiating executick Action: The ment function of a leader is to take the initialize in all matters of intrest to the excups. iv) co-oxdination: -> A leader has to reconcile the interest of the x) Direction a motivation !- It is a primary function of a leader to guide and direct his group and notivate people to do their best in the achiverent of desired against

perine motivation and leadership? Explain need

and function of leader

Ans: mativation

Job Satisfication: If Iab. Salistication."

Y It is defined as the level of contentment of employees feet with their lib. These goes began und their delity sulfes to cover salistication with them members, managers salistication with commembers, managers salistication with content policies and the impact of their deb and employee personal live.

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ii) Alternature and retention !

Beloase Systems have also been shown to incident an employee's decision to come to enough as to rement with the organization.

If punisment in the west-place includes negling an employ to conflict the given task, making threats or hovesting westall as westlen septimands, pay cuts, and the advantation of such that are the conflict the punisment of the such that the conflict the such that the conflict of the such that the conflict of the confl

Emplain different types of level of management? 1) They are 3 types of level of management.
1) Inm / CFO / mp. Top level management.

Board of director 11) Department Head > operating (1010) m) Branch manager to loboux 1) Top level management:

>> They are the highest level of management. They are a small group of executive they have the ever on responsibility for the servival, gravith & welfare of the organization.

They make decisions and establish policies based of director, mp. vnm. CEO and president represent to level management 9) middle level management.

3) They are the largest excup of Deposiment head managers in most organization. They are subox-dinale to top level management.

5) Deposiment head, division head, and plant superintendent, finance, marketing, production managers etc are the middle level management. 3) Iow loperating) management.

3) They are known as first line of management, they holds on the level management profiles. Hey subsectinate to middle level managers.

3) Operating employees repeat to hem mey supervise and cooxdinates their activities.

3) Supervisor, Forman, section head etc representlow lever management.

CS CamSc

H what are the ways 19 hat a manager can use to reduce work place accidents & risk in organization i) By offering accident prevention and wellness in By Requising mand toxy pre-employment physicii) By providing ongoing eduction for employees and management staff. A) and management staff.

(N) By Issuing advanced safety equipment to all employees.

1) By hising enough employees.

1) By hising enough employees.

1) By doing not take shostcuts.

1) By doing not take shostcuts.

1) By instecting and maintaining all company vehicles.

(X) By seconding safe employees.

X) By staying organized. # Emploin process of socialization * consumer behavious: b) consumes behavious is the study of consumes and the process they are used to choose use and dispos of product and service including consumers emotional mental and behavious responses, consumer behavious incorposates idea from several sciences including psychology, biology chemistry and economics. # costomer satisfaction: This is the satisfaction.

It is defined as a measurment that deler mines how apply costomes are with a company product service and applitites costomer satisfaction information including survey and sating an help a company determine how to test improve or changes its product and service.

th method of improving metivation:

i) Recognize great work - one of the must important factor that conditionte to employee motivation is how often their hard work gets recognized.

ii) set small measusable goals setting class achievable goals provides a seal boost of motivation each time one is congressed and it keeps teams on the sight track

m) Encourage team work! one of the best ways to encourages team work is to start at the foundation with a working agreement.

IN) staying positive: It turns out that hapiness and positively play a greater role in the success of our business than never imagine.

V) Taking require breach:

> Satting all pay is good forces and neither is working nanship taking a short breach every hour or two

can have a positive effect on both our mines & body.

vi) Staying health.

> make suce the policies we are insituating are not keeping people from taking the times we need to stay health.

keeping peepir
health

I panages as a leades.

I Tra manages is a good leader, heir worker
will be willing to flow heir lead, the will that them
and they will have a more positive experiences discover
the different chrisclerestic of leader & manages
and how can use work to hardness both and
sucssegefull direct feams in our organization.

Emplain Function of management?

> They are & type of function of management

1) operational function. a) Production b) marketing () Accounting distaffing 2) managerial Function: a) Planing: It is the first process which is about deciding how as to done the future to achive the set goal. 2) exganizing. It is the process of placing sight man in sight leb with the money, material, machine and method they are should be exganized in propur form. 3) Controlling: It is the process of taking corrective action for the improvement and finding if it met the action to achieve the desired goal. 4) supervision in It is the function of assuring the the work is being done accordance with the plane & instauction. 5) Leading Tt is a process of going a head with follower of achievemen of desired goal. b) pixecting. All the poeple of an axganization may have not a good knowledge when dixecting is process to the realization of desired goal.

4) moxivation motivation is the exocess to motivate the poeple how as to work done to achieve a certain goal. given direction to achieve the future goals.

Bxiefly describe about selection devices of human sesource in an organization. Ans: selection device / Technique / method) pseliminaxy Interview:

> It is used to eliminates candidates when gives nformation do not meat the minimum eligibility miteria laia-alown

i) Ability tests: It help in the management of mental ability of an employee such as his/hex vexbal seas-

1) Integrity tests. It allows the employee to show of his/hex ability in positive way so that company thooses to selected him/hex > It help in measuring the additude and emperi-ences of a particular employees.

Doidata tests. It's focus on hold effectively the employees has performed in the past and will performed in the mear future. situational

5) Sibug finantiest: These tests are usually viacotoped for recording an employees behaviour during such enists time.

6) physical tests! These test allows the individual to show case his/hex ability in the test:

7) written test. (8) sample related to work 3) Assessment contres:

10) Backgound test.

69. . HENPIQIO Mchilegon's throng X and Y or motivation? > This theory is developed by me havegor it is also know as negative and positive meany of the motivation. the motivation. and theory 'X' is the factor of positive motivation.

Theory 'X' is the factor of Negative motivation.

Theory 'Y'

Theory 'X'

Promotion Theory X > Recognition > Transfer > fines. > pay cuts. Transfer to remote area. -> Advancement. > cash award. > Autonomy > Theating Fox theory X'

5 Throsy n is based on ascumptions regarding
the typical worker

5 This management style assumes that the typical
worker has little ambition, avaids responsibility
and is individual goal oxiented. > In general theory in sylle managers believe theix employees are less intelligent lazter and work soley for a sustainable income. For theory Y managest assume employee are intermed motivated, employ their Joh, and work to better them-selves without a direct recovered in setting. Employees additionally tend to take full ses-pensibility for their work and do not need close

supervision to create a quality product.