Oxganization? Daganization:

An organization is an enlity-such as a company
institution or an accordition comprising one or make
people and having a particular purpose.

Dosganization refers to a collection of people,
who are involved in pursuing defined objectives. ## Danagement ?

Displayment is the process of getting things dene through other with the help of sum basic activities like planning obsanizing discotling lossed nating and controlling to achieve the desired goals objectives is it basic for every organization. # Needs of management?

> Fox effective utilization of human xescurces as well as physical resources. > To solve conflict. > fas maintaining peace and development.
> To improve competition.
> To achieve institutional goal and objectives.
> To keep sciention among Individuals.
> fox successful operation of an organization. # Job analysis;

9 Job analysis refer to a sytematic process of collecting all perferomance about a specific deb.
Including skill requisionents roles, responsibility, and process in oner to create a ugited tob describe ption:

y lib amongsis also gives an everylew of the
Physical emotional & relate human qualities,
required to enecute the Job successfully.

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perine human xesouxer management? write down man fource Selection process?

Ans: Human resource management (MRM)

Human resource management is the strategic
approach to the effective and efficient management
of people in a company or organization.

They helps their business gain a competitive
advantage.

Ans: management selection process: i). Application form?

> It is a compressive documents which gives information about candidates is a systematic manner. 2) primary interview: preliminary:
12) It is used to eliminates candidates who do not meat the minimum eligibility enterio laia-down 12 medical test are conducted to ensure physical fitness of the potential employees 4) Final selection decision

2) A settence check it made about the condidates selected and then finally helshe is appointed by altern a footmall appointment letter.

3) unsiting test:

3) various unsiten tests conducted during selection produce are appliculate test intelligence test, massaning test, personally test etc. 6) sanction of application form 1) Sanction of application.

1) Bank ground investigation.

3) phydhologycal test.

2) placement of man power.

10) Introduction of organization.

Emplain disciplinary 12 mobilems faced by the manager & Attendance & clated problems:

> Attendance is exidical in many customer facing Jobs pook altendance saps the margin of emplayer. costs employers overtime empenses, and reduces employer engagement.

> poor attendance takes supervisory time and attendation and often results in disciplinary. action. * Job behavious problems:

> Job behavious issues are issues that axise from inappropriate behavior on the job. such behaviour can cause an Individual to be disciplined passed by fox parmotions, or even fixed.

**Tradingss. ** late arxiving.

**Dishonesty problems:

Horishonesty In the work-place includes employee theft, submitting incorrect time sheets. Bying to managers and occurrence and unethical conductions as harassment or drug abuse when a small business employees dishonesty in the workplace of conscients in lost revenue a drop in productivity and lower moral. can cause an individual to be disciplined passed and lower moral. * Out-slote Activities problems;

There are those disciplinary problems that will take place outside organizational envisor. men.

These are texespose also caused off me Job
altivities they are resulted from activities of employees outstake of heir work and adversely affect
the work performance limanthorized Strikes tage gosmishing decorating outside estiminal Athirtes woodking for tempetitors are the enample of outside activities.

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#Emplain different types of organization based on i) Sale Duneship business! Dunganization.
i) Sale Duneship business! Duganization.

Ti means exclusive ownership. It is an ownership so complete that no other person has any interest in the property. > The busines existence is entirely depend on the busines decision and all profit & losses subjected to the owner. 11) parthnership organization? on more people share outdonessible a well as the responsibility of managing the company and the income on literes the business generates.

1) Both aware invest their money property labor electe the business and both liable for business debts. ele to the business and both lique for numers generate to sequise the agreement.

3) I other stock company (company ownership)

4) A lother stock company is a valunity association of individual fex progreth having it's capital divided into thansfexable shakes, the ownership of which is the condition of membership.

A company is an incoorporated association of person formed usually for the pursuit of some comescial purpose 4) composation: The composation is a organization then any income distributed to the shareholders as dividends as the personal Income of owners. by limits liability of the owner to debt or loss.

The second oscers can not be seized to pay for business debts. Establishing a corporation is very certify.

How can we socialize new employees in an Oxganization? Oxganization?

SEmployees Socialization is the excess by which new employ understand the company's policy the internal colluse, how the company hierachy with a new the usays to function effectively in the exemplant. the organization They are 3 distinat stage in the employees socialization process. socialization process.

* pre- provided stages:

* This stages reconizes that every enalividial employees comes with set of value and hope cliving the selection process most organization unform their process pective candidates about the process of socialization. * Encounter stage Here the employees bump into the sourcost ong condition of the asymmization for the mediate senions and the business as a whole The empection conform to be more or less correct this stages traffixence the employees of the percaption generated in past. * meramox phosis' stage:

The new employees in his stage win work
out solution to meet any problem at his stages
the new employeed win have become confortable
with heir Job and the team member.

Englain maslow's need theoxy of motivation?

The most popular theoxy of motivation is abrahan maslow's need hierarchy theoxy.

According to him motivation slarts with human needs human are motivated to furful human needs human need into 5 kinds.

**X physiology needs!*

Those needs required for human serveal such as a six food works, shelter itelating and slip.

Disa manager we can provide reasponsible work house and necessary breast to use both room and tat and drinking. X safety needs that provide a prison without some of security and well-beings personal security, good help and protection from accident horm and heir edverse effects are all included in safety needs. * Social need:

> Social needs are important to human so mat they do not feel alone isolated and depressed friend ship, family and intimany all work to full fill social aceds. meeds.

**X Esteenm (ego) meed!

**D It befores to the need for self resteam and verspect with which self respects to the need for self resteam and verspect with which self respects and admittants. X self - actualization needs:

The sefers a person need to reach his / hex full potential. As a manager we can count for in need by providing challenging work and given the potentially and automany miner job.

principle of management developed by (Henri Fogal) ii) Disciplane (ii) scalas chain. 4) 08de8. 5) Equality 6) stability of staff.

7) Intiative: 8) centralization. 9) Remuneration 2) Remunesation.

10) Unity of command:

13) The means that an Individual employee should be to make any that the employee is amstockable to had managed.

13) Unity of direction.

13) All employees delives the same activities that can be like to the same objectives. All activities must be carried out by one accup that forms a team. 13) Authority and responsibility:

DIn adex to sale things done in an organization
management has the authority to gives orther
employees the responsibility can be traced back
from performance and it is herefore necessary to make agreement about this. 13) subordination of personal intrestists of the organization the primary four is on the organizational objectives and not one here of the personal. 14) ESPORT de- CONPS

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Emplain source of 2 employee selection (Recouiting) Source?

De They are two types of recknifing source:

B) Intermal source:

1) promotion. The promotion policy is followed as a motivational technique for the employees who work hard and good performance. li) Retixements: The xetized employers may be given the entrangl in theix service in case of non-excitability of schable conclidates for the non-evallability of smalle concurance to be post of postner employee postner employee to be had performed unit during their tenure may be caused back and higher wayes and incontives can be paid to them.

In Transfer employee may be transferred from one elegational from another where the post become Necombs.

B. Enternal source.

D. press advertisement in wide there for selecting the appropriate candidates for the post is available through these Source. D) Compase Interviews: It is the best posible method for companyee's to select students for various educational institution.

m) placement agencies: A data back of conditates is sent to agencies in the placement selection purpose and agencies aget commission inselection.

The interview of cleared by tamongraphs inselection. the specific day and time and conducted fosselection

Emplain hexzbexg's wa foctor heavy of motivation?

1) hygience astmaintanance) Factor.

be company's policy:

se supervision. + Relationship. -> work condition. > Remuneration. L> security. => Hygience factor are those Job factor which are essential for enistance of mathiation of wask-place essential for emissione of manyanim or were parties to the lead to positive satisfaction for long-team but if these factors are absent the higher factors are all factors and the higher factors are factors and factors are all factors and factors are all factors are 2) motivational factoria 4 Achievement > Recognition. > Responsibility. Advancement 4) Growth. Stickeding to the Mexicog the hygience factor can not be regarded as motivation. The motivation are factor yields positive satisfaction these factors motivates the employees from suppervised performance motivational factor meluase. Percognition sewn of acheivement growth and potential apposite sesponsibility manufacturing of the work.