

## Sales History & Management Dashboards

They say a picture is worth a thousand words, so Advantzware developed Management Dashboards to show a variety of reports via line graphs, pie charts, and bar charts. Management can see daily, monthly, and yearly bookings and invoicing compared by customer and sales representative via graphics that show percentages and size of the pie rather than straining over numbers. Plant personnel can view a bar chart showing machine efficiencies by machine by day, month, and year.

Each sales order may have up to three sales people with a unique commission percentage by finished goods item. Once the item is invoiced, the data is stored in the accounts receivable history files for sales reporting and inquiry. Dozens of standard sales reports provide multiple print ranges, sorting criteria, field selections and output choices that quadruple the report options. Reports show sales dollars, costs, profits, and percentages by day, month and year selected by customer, sales representative, item, product category, and by customer type. Each report can limit the date range, customer range, category range and more and can show detailed numbers or summary dollars. Output can be printed, viewed to screen, emailed, or downloaded to Excel for further data manipulation.

**Main Menu**

File User Codes System Help

User ID: **asi** Company: **Advanced Box Company 001 V10** Location: **MAIN** ✓

Estimating / Quotes >	Current Period To Date Sales	1 High Sales Tracking
Order Processing >	Billing Detail Sales Journal	2 High Sales by Date Ranges
Materials / Raw Goods >	EG Category Product Sales	3 Profit by Invoice
Inventory / Finished Goods >	Totals by Salesrep DD/MM/YY	4 Profit by ProdCat/Slsrep
<b>History of Sales &gt;</b>	With \$/MSF Totals by Salesrep	5 Sales by Item/Cust/Ship
Data Collection >	Z. Sales by Customer Invoice	6 Shipments by Item/Cust
Job Costing >	Value/Profit by Item	7 Sales by Shipping Carrier
Scheduling >	Yearly Sales Volume	8 Sales by Product w/Cost
Purchasing >	Last Year vs. This Year	9 Sales by Customer Zip
Accounts Receivable >	Sales vs. Budget	10 Sales with Multiple Sorts
Vouchers / Payables >	Management Highlights >	11 Sales by Cust/Item/PO
General Ledger >	<b>Reports continued... &gt;</b>	
Network / System Administrator >		
Exit		

**Sales Analysis - Profit By Invoice**

**Selection Parameters**

Beginning Customer#:  Ending Customer#: 22222222  
Beginning Product Category:  Ending Product Category: 22222  
Beginning Item#:  Ending Item#: 22222222222222  
Beginning Salesrep#:  Ending Salesrep#: 222  
Beginning Invoice Date: 01/01/2012 Ending Invoice Date: 12/31/2012

Which Cost? ☐ Board ☐ Order ☒ Invoice ☐ None  
Sort By: ☐ Date ☐ Sales Rep ☒ Category

☒ Show Prep Charges?  
☐ Show Freight Charges?  
☒ Include Finance Charges?

**Output Destination**

☐ To Printer ☐ Portrait ☒ Landscape Lines Per Page: 55  
☒ To Screen  
☐ To File Font: 13  
☐ To Fax Courier New Size=9 (13CPI)  
☐ To Email  
☐ To Port Directly ☐ Show Parameters?

☒ Export To Excel? ☒ Auto Run Excel?  
If Yes, File Name: c:\tmp\v-csthp.csv

OK Cancel

Enter Beginning Customer Number

