

09/22/05

ADVANCED BOX COMPANY, LTD - Main Office

Set Estimate# 5114
 Customer: IBM CORP
 IBM Blvd
 Rochester, NY 15989

Salesman: 001 Salesman #1
 Shipto: IBM CORP
 123 Nowhere
 Rochester, NY 15989

Calc By: asi

Finished Good: 5114 Partition Set
 10 x 6 x 15

Last Ordered:

FORM 1	Width	Length	#On	Qty/Set	Sq.Feet	Wgt/Units
Blank Size:	15.00	6.00	1	5	0.625 Sf/BL	76.875/MBL
NetSht Size:	30.00	54.00	18		11.25 Sf/NS	1383.75/MNS
GrsSht Size:	30.00	55.00	1		11.458 Sf/GS	1409.37/MGS

- #	UP	-- Qty	---	Description	----	Size/Color	---	Style/Part #	--
18		25,000		Partition Set		6x15x0		Partiton 3 Slots	
								5114-1	

Materials	Weight	Caliper	QTY/Unit	MR \$	Matl\$/M	TOTAL
01-0 200C Item Name Descr	123.00	0.158				
Board MR Waste			\$ 35.00 MSF		22.28	557.00
Board Run Waste			50 Sht	20.05	0.80	20.05
Board Run Waste			29 Sht		0.47	11.63
01-1 Bundle 25 per	25	Pieces/BDL	1000 BDL		4.40	110.00
01-1 Pallet 45" High x 40	59	B-25s/Unit	17 Pal		3.06	76.50
01-1 BAND PALLETS			5.984 MLI			
					11.97	59.84
TOTAL DIRECT MATERIALS					33.40	835.02

Machine Desc	Out	SU	Run	Speed	Rate	MR \$	Run \$/M	Total Cost
01-0 56 CUTTER	18	0.50	1.42	1000	60.00	30.00	3.40	115.08
Raw Mat'l Handling								490.90
Finished Goods Handling								103.75
TOTAL OPERATIONS						30.00	3.40	709.73

*** T O T A L S in Cost/M 25,000
 # of Releases 1

Direct Material	33.40
Direct Labor	26.09
Variable Overhead	0.77
DIRECT FACTORY COST	60.26
Fixed Overhead	1.53
TOTAL FACTORY COST	61.79
Freight	83.00
Ship/Handle	5.00% 3.09
Slow Pay	1.00% 0.62
GS&A Material - 0.15%	5.01
GS&A Labor - 0.10%	2.84
Commission on SP - 12.00%	25.32
FULL COST	180.40
Net Margin - 14.50%	30.60
SELLING PRICE	211.00

OVERALL 67.52

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3:49 pm

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Finished Good: 5114

Partition Set
 10 x 6 x 15

Last Ordered:

FORM 2	Width	Length	#On	Qty/Set	Sq.Feet	Wgt/Units
Blank Size:	15.00	12.00	1	3	1.25 Sf/BL	153.75/MBL
NetSht Size:	45.00	96.00	24		30.0 Sf/NS	3690.0/MNS
GrsSht Size:	45.00	96.00	1		30.0 Sf/GS	3690.0/MGS

- #	UP	-- Qty	---	Description	----	Size/Color	---	Style/Part #	--
24		15,000	5	Slot Partition Len		12x15x0		Partiton 5 Slots	
								5114-2	

Materials	Weight	Caliper	QTY/Unit	MR \$	Matl\$/M	TOTAL
02-0 ECT 32 C Flute Sheet	123.00	0.155				
			\$ 0.00 MSF		0.00	0.00
Board MR Waste			50 Sht	0.00	0.00	0.00
Board Run Waste			13 Sht		0.00	0.00
02-1 Bundle 25 per	25 Pieces/BDL		600 BDL		4.40	66.00
02-1 Pallet 45" High x 40	60 B-25s/Unit		10 Pal		3.00	45.00
02-1 BAND PALLETS			3.520 MLI			
					7.04	35.20
TOTAL DIRECT MATERIALS					9.75	146.20

Machine Desc	Out	SU	Run Speed	Rate	MR \$	Run \$/M	Total Cost
02-0 56 CUTTER	24	0.50	0.64 1000	60.00	30.00	2.55	68.28
Raw Mat'l Handling							353.11
Finished Goods Handling							119.80
TOTAL OPERATIONS					30.00	2.55	541.19

*** T O T A L S in Cost/M 15,000
 # of Releases 1

Direct Material	9.75
Direct Labor	33.80
Variable Overhead	0.76
DIRECT FACTORY COST	44.31
Fixed Overhead	1.52
TOTAL FACTORY COST	45.83
Freight	159.73
Ship/Handle	5.00% 2.29
Slow Pay	1.00% 0.46
GS&A Material - 0.25%	2.43
GS&A Labor - 0.10%	3.61
Commission on SP - 12.00%	34.71
FULL COST	247.33
Net Margin - 14.50%	41.94
SELLING PRICE	289.27

OVERALL 77.14

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Desc: Partition Set
      10 x 6 x 15
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$$10 \times 6 \times 15$$

Cust. #	Part Number	Quantity	Fact Cost/M	Full Cost/M	Sell Price/M
IBM1000	5114-2	15000	45.83	247.33	289.27
IBM1000	5114-1	25000	61.79	180.40	211.00