Co-Founder

Co-Founder

TechTalks · Full-timeTechTalks · Full-time

Aug 2024 - Present · 9 mosAug 2024 to Present · 9 mos

Pune, Maharashtra, India Pune, Maharashtra, India

Developing a platform for enhancing employee centric, actionable learning contents for bank employees

Developing a platform for enhancing employee centric, actionable learning contents for bank employees

Garje Marathi Global logo

Board Member, Innovation Director and Mentor

Board Member, Innovation Director and Mentor

Garje Marathi Global Garje Marathi Global

Jan 2020 - Present · 5 yrs 4 mosJan 2020 to Present · 5 yrs 4 mos

Pune, Maharashtra, India Pune, Maharashtra, India

Managing not-for-profit GMG Global Innovation Academy. Mentoring start-ups and young minds to develop the entrepreneurial culture.

Managing not-for-profit GMG Global Innovation Academy. Mentoring start-ups and young minds to develop the entrepreneurial culture.

Skills: Team Management \cdot Business Model Canvas \cdot Customer Value Proposition \cdot Client Relations \cdot Mentoring \cdot Organizational Development \cdot Design Thinking \cdot Pitching Ideas \cdot Business Relationship Management

Skills: Team Management \cdot Business Model Canvas \cdot Customer Value Proposition \cdot Client Relations \cdot Mentoring \cdot Organizational Development \cdot Design Thinking \cdot Pitching Ideas \cdot Business Relationship Management

Optimum Data Analytics logo

Independent Advisor

Independent Advisor

Optimum Data Analytics · Part-timeOptimum Data Analytics · Part-time

Mar 2024 - Present · 1 yr 2 mosMar 2024 to Present · 1 yr 2 mos

Pune, Maharashtra, India · RemotePune, Maharashtra, India · Remote

Independent advisor and a mentor for social initiative named BINDU, which aims at creating a technology enabled lifestyle assistance to visually impaired members of the society.

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Skills: Team Management \cdot Client Relations \cdot Organizational Development \cdot Business Strategy \cdot Business Relationship Management

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E-Cell, IIT Bombay logo

Mentor

Mentor

E-Cell, IIT Bombay · Part-timeE-Cell, IIT Bombay · Part-time

Oct 2022 - Present · 2 yrs 7 mosOct 2022 to Present · 2 yrs 7 mos

Mumbai, Maharashtra, India Mumbai, Maharashtra, India

Helping students in their entrepreneurship journey.

Helping students in their entrepreneurship journey.

Skills: Business Relationship Management

Skills: Business Relationship Management

Atal Innovation Mission Official logo

Mentor of Change

Mentor of Change

Atal Innovation Mission Official · Part-timeAtal Innovation Mission Official · Part-time

2021 - Present · 4 yrs 4 mos2021 to Present · 4 yrs 4 mos

Maharashtra, India Maharashtra, India

I am a Mentor of Change appointed under Atal Innovation Mission, NITI Aayog. As a mentor of change, I work with young generation (school children and young adults) to help them develop design mindset, foster curiosity, creativity, get them ready with entrepreneurial skills and thus contribute to Government of India's vision about New India.

Currently mentoring a fintech firm at an advanced stage, few other early stage entrepreneurs under Pune University, Symbiosis and Mahindra United World College, Pune.

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Skills: Business Relationship Management

Skills: Business Relationship Management

Symbiosis Centre for Entrepreneurship & Innovation (SCEI) logo

Mentor

Mentor

Symbiosis Technology Business Incubator (SCEI) \cdot Part-time Symbiosis Technology Business Incubator (SCEI) \cdot Part-time

Aug 2021 - Present · 3 yrs 9 mosAug 2021 to Present · 3 yrs 9 mos

Pune, Maharashtra, India Pune, Maharashtra, India

Helping young minds, new entrepreneurs to understand human approach to designs, teach them how to empathize with customers and build human centered solutions with right business pitch

Helping young minds, new entrepreneurs to understand human approach to designs, teach them how to empathize with customers and build human centered solutions with right business pitch

Skills: Business Relationship Management

Skills: Business Relationship Management

BIAN Services GmbH logo

BIAN Adoption Working Group Member

BIAN Adoption Working Group Member

BIAN Services GmbHBIAN Services GmbH

Aug 2023 - Aug 2024 · 1 yr 1 moAug 2023 to Aug 2024 · 1 yr 1 mo

Member of working group that focuses on AF and F Adoption (B.I.A.N.) in banking and financial industry.

Member of working group that focuses on AF and F Adoption (B.I.A.N.) in banking and financial industry.

Skills: Business Relationship Management

Skills: Business Relationship Management

SunTec Business Solutions logo

Vice President and Head - BFSI Products

Vice President and Head - BFSI Products

SunTec Business Solutions · Full-timeSunTec Business Solutions · Full-time

Nov 2022 - Jul 2024 · 1 yr 9 mosNov 2022 to Jul 2024 · 1 yr 9 mos

Pune, Maharashtra, India Pune, Maharashtra, India

Responsible for defining the product vision and strategy to meet the needs of the banking and financial services industry globally.

Responsible for defining the product vision and strategy to meet the needs of the banking and financial services industry globally.

Skills: Team Management · Client Relations · Organizational Development · Business Strategy · Business Relationship Management

Skills: Team Management \cdot Client Relations \cdot Organizational Development \cdot Business Strategy \cdot Business Relationship Management

Infosys logo

Infosys

Infosys

16 yrs 4 mos16 yrs 4 mos

Delivery Leader, Europe

Delivery Leader, Europe

Full-timeFull-time

Jan 2019 - Dec 2022 · 4 yrsJan 2019 to Dec 2022 · 4 yrs

Frankfurt am Main, Hesse, Germany · On-siteFrankfurt am Main, Hesse, Germany · On-site

Delivering automations and innovations for multi-country client. SAP S/4 Hana and ECC Projects, Annuity Business and Template engagements for leading manufacturing and banking clients in Europe and NAM. Managing digital enablers for enhanced user experience. I manage CXO level IT and Business stakeholders, and partner eco-system service delivery through offshore operations, multi-geo located teams in blended agile delivery model. I manage cross selling, revenue recognition and responsible for margins. Talent management and other organizational responsibilities are other leadership KPIs.

Delivering automations and innovations for multi-country client. SAP S/4 Hana and ECC Projects, Annuity Business and Template engagements for leading manufacturing and banking clients in Europe and NAM. Managing digital enablers for enhanced user experience. I manage CXO level IT and Business stakeholders, and partner eco-system service delivery through offshore operations, multi-geo located teams in blended agile delivery model. I manage cross selling, revenue recognition and responsible for margins. Talent management and other organizational responsibilities are other leadership KPIs.

Skills: Team Management \cdot Client Relations \cdot Organizational Development \cdot Business Strategy

Skills: Team Management \cdot Client Relations \cdot Organizational Development \cdot Business Strategy

Regional Delivery Manager - Europe and North Americas

Regional Delivery Manager - Europe and North Americas

Nov 2016 - Sep 2019 · 2 yrs 11 mosNov 2016 to Sep 2019 · 2 yrs 11 mos

Pune Area, India Pune Area, India

Core Banking Transformation and Implementation Consultant. Expertise in Digital and User Experience based solution designs.

Proven expertise in delivering large, complex core banking transformations across geographies. Have managed multi-country large clients across Europe, Pan Africa, South Americas, Taiwan and Hong Kong, New Zealand, India and other geographies. I am also responsible for revenue growth by billable engagements and through cross sales, up sales etc.

My key contribution areas include

- Work as a Business face to an engagement
- Engage with 'C' level leaders and Business Heads in various banks.
- Help design digital transformation strategies and core banking transformations
- Design solutions, processes which align to bank's overall goals
- Manage value delivery and showcase ROI for the IT investment made by the client

- Deal with multi country, multi culture complexities
- Assist in pre-sales, sales as a domain expert
- Participate in various internal and external forums as a Banking SME
- Review RFI, RFP responses including solution fitment and pricing proposals

I am also managing organization wide change as

- a certified coach for design thinking
- design human centered solutions and offerings
- train internal and client teams on design thinking approaches
- SAFe Certified Agilist

Core Banking Transformation and Implementation Consultant. Expertise in Digital and User Experience based solution designs. Proven expertise in delivering large, complex core banking transformations across geographies. Have managed multi-country large clients across Europe, Pan Africa, South Americas, Taiwan and Hong Kong, New Zealand, India and other geographies. I am also responsible for revenue growth by billable engagements and through cross sales, up sales etc. My key contribution areas include - Work as a Business face to an engagement - Engage with 'C' level leaders and Business Heads in various banks. - Help design digital transformation strategies and core banking transformations - Design solutions, processes which align to bank's overall goals - Manage value delivery and showcase ROI for the IT investment made by the client - Deal with multi country, multi culture complexities - Assist in pre-sales, sales as a domain expert -Participate in various internal and external forums as a Banking SME - Review RFI, RFP responses including solution fitment and pricing proposals I am also managing organization wide change as - a certified coach for design thinking - design human centered solutions and offerings - train internal and client teams on design thinking approaches - SAFe Certified Agilist

Skills: Team Management · Client Relations · Business Strategy

Skills: Team Management · Client Relations · Business Strategy

Industry Principal - Legacy Modernization Program Manager (iSeries / AS400)

Industry Principal - Legacy Modernization Program Manager (iSeries / AS400)

Oct 2016 - Apr 2018 · 1 yr 7 mosOct 2016 to Apr 2018 · 1 yr 7 mos

Pune Area, India Pune Area, India

Managed Legacy Modernization for one of the Largest bank in Europe. I was responsible for delivering the program across 10 countries within a time and budget since it was funded under special provisions due to Brexit. Program was managed by leading a very large team including client, partner and business members reporting into me. Program managed successfully

- code modernization
- business process re engineering
- consolidation of instances into single instance
- making countries future ready

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Skills: Team Management · Client Relations

Skills: Team Management · Client Relations

Industry Principal - Finacle Core Banking

Industry Principal - Finacle Core Banking

Sep 2014 - Nov 2016 · 2 yrs 3 mosSep 2014 to Nov 2016 · 2 yrs 3 mos

Pune Area, IndiaPune Area, India

Core Banking Transformation Implementation Consultant. Managed Africa and Middle East Region.

Business Consultant and Solution Owner for core banking implementations across geographies including digitization, modernization and process re-engineering. Have led

multi million dollar clients involving multiple geographies, differently cultured teams across locations. Have delivered programs which are agile and different in approaches.

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Skills: Team Management · Client Relations

Skills: Team Management · Client Relations

Principal Consultant - Finacle Core Banking

Principal Consultant - Finacle Core Banking

Oct 2010 - Sep 2014 · 4 yrsOct 2010 to Sep 2014 · 4 yrs

City of Johannesburg, Gauteng, South Africa City of Johannesburg, Gauteng, South Africa

Skills: Team Management · Client Relations

Skills: Team Management · Client Relations

Lead Consultant - Finacle Core Banking

Lead Consultant - Finacle Core Banking

Sep 2006 - Sep 2010 · 4 yrs 1 moSep 2006 to Sep 2010 · 4 yrs 1 mo

Various Locations Various Locations

Skills: Team Management · Client Relations

Skills: Team Management · Client Relations

Tata Consultancy Services logo

Associate Consultant - Bancs Core Banking

Associate Consultant - Bancs Core Banking

Tata Consultancy Services Tata Consultancy Services

Aug 2005 - Aug 2006 · 1 yr 1 moAug 2005 to Aug 2006 · 1 yr 1 mo

Mumbai Area, India Mumbai Area, India

Skills: Team Management · Client Relations

Skills: Team Management · Client Relations

Axis Bank logo

Branch Manager

Branch Manager

Axis BankAxis Bank

Jan 2005 - Aug 2005 · 8 mosJan 2005 to Aug 2005 · 8 mos

Pune Area, India Pune Area, India

Skills: Team Management · Client Relations

Skills: Team Management · Client Relations

Head of MIS Dept. and Member Secretary of ALCO

Head of MIS Dept. and Member Secretary of ALCO

Head of MIS Dept. and Member Secretary of ALCO

The NKGSB BankThe NKGSB Bank

Jan 2000 - Nov 2004 · 4 yrs 11 mosJan 2000 to Nov 2004 · 4 yrs 11 mos

Mumbai Area, India Mumbai Area, India

Skills: Team Management · Client Relations

Skills: Team Management · Client Relations

Officer and Branch Head

Officer and Branch Head

Officer and Branch Head

The NKGSB Bank LimitedThe NKGSB Bank Limited

Jan 1998 - Dec 2000 · 3 yrsJan 1998 to Dec 2000 · 3 yrs

Various branches in Mumbai Area Various branches in Mumbai Area

Skills: Team Management · Client Relations

Skills: Team Management · Client Relations

Mahindra Group logo

Management Trainee

Management Trainee

Mahindra and Mahindra FinanceMahindra and Mahindra Finance

Jul 1997 - Jan 1998 · 7 mosJul 1997 to Jan 1998 · 7 mos

Mumbai Area, India Mumbai Area, India

Chanakya Mandal - India logo

Coordinator

Coordinator

Chanakya Mandal - India Chanakya Mandal - India

Jun 1995 - May 1997 · 2 yrsJun 1995 to May 1997 · 2 yrs

Pune Area, India Pune Area, India

Chanakya Mandal is a Non Profit Organization aimed at empowering youths to build a responsible society. I was managing various activities like

- youth camps,
- career orientation and career guidance

- teaching to youths and children
- assisted in fund raising and finance from the financial institutions and private donors.

I also worked as a sub-editor for NGO's magazine 'Tumhi Amhi Aapan Saglech' which was a primarily voice media for anti corruption social initiative

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Skills: Team Management · Client Relations