Report on EV Market Segmentation

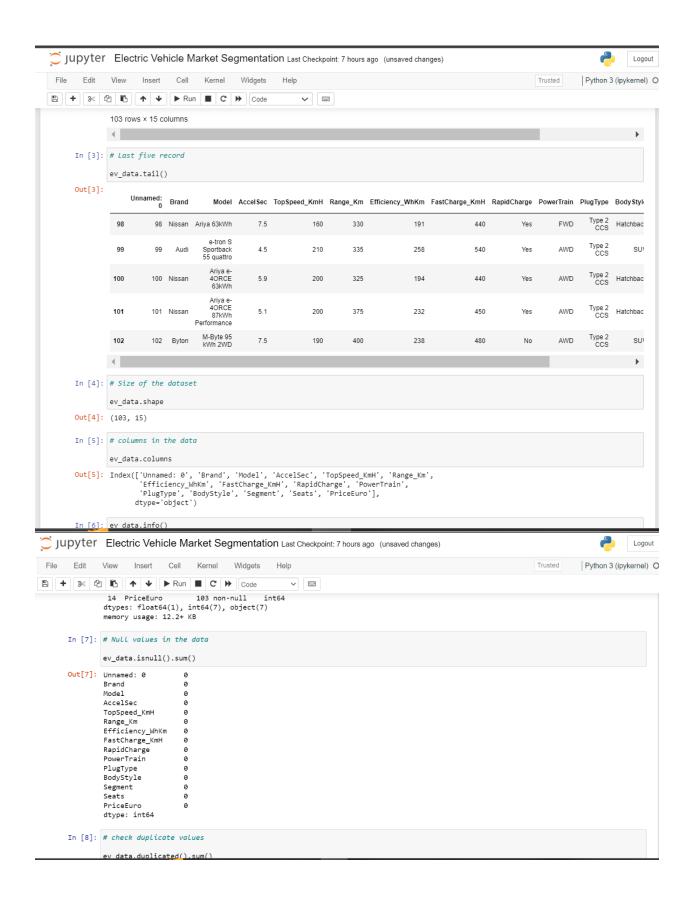
1. Introduction

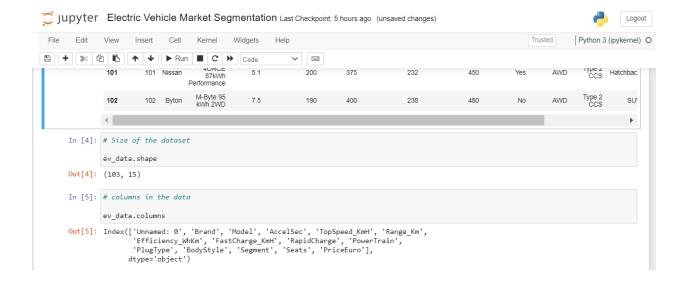
The electric vehicle (EV) market has seen significant growth over recent years. Various factors such as performance, range, price, and body style influence consumer choice. This report analyzes the segmentation of the EV market based on a provided dataset, which includes various specifications and characteristics of different EV models.

2. Data OverviewThe dataset contains information on 86 different EV models from various brands. Key variables include:

Market Segmentation: Vehicle segment, number of seats, and price (Euro).

- **Performance**: Acceleration (0-100 km/h in seconds), top speed (km/h), and powertrain.
- Range and Efficiency: Range (km), efficiency (Wh/km), and fast charge capabilities (km/h).
- **Features**: Rapid charge availability, plug type, and body style.
 - Jupyter Electric Vehicle Market Segmentation Last Checkpoint: 7 hours ago (unsaved changes) Logout Python 3 (ipykernel) O B + % 4 h **↑ ↓ ▶** Run ■ C >> Code Required Libraries In [1]: import pandas as pd import numpy as np
 import matplotlib.pyplot as plt import seaborn as sns In [2]: ev data = pd.read csv('data.csv') Out[2]: Unnamed: Brand Model AccelSec TopSpeed_KmH Range_Km Efficiency_WhKm FastCharge_KmH RapidCharge PowerTrain PlugType Body Type 2 CCS 0 Tesla AWD 167 Type 2 CCS ID.3 Pure 10.0 160 270 RWD 1 1 Volkswagen 250 No Hato 4.7 181 Polestar 210 400 620 AWD Yes 3 3 BMW iX3 6.8 180 360 206 560 Yes RWD Honda 9.5 145 170 168 190 Yes RWD Hato 98 98 Nissan Ariya 63kWh 7.5 160 330 191 440 Yes FWD Hato e-tron S Sportback 55 quattro 99 4.5 210 335 258 540 AWD Ariya e-40RCE 100 100 200 325 AWD Nissan Yes 63kWh Type 2 CCS 101 101 Nissan 5.1 200 375 232 450 Yes AWD Hato 87kWh M-Ryte 95 102 102 190 400 238 AWD 103 rows v 15 columns





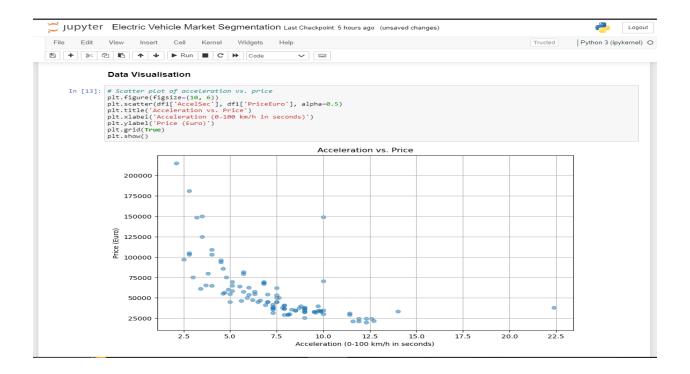
3. Market Segmentation Analysis

3.1 By Brand

- **Top Brands**: Tesla, Volkswagen, Audi, BMW, and Nissan have a significant presence in the dataset.
- **Diversity**: Brands offer multiple models targeting different segments and price ranges.

3.2 By Acceleration

- **High Performance**: Models like the Tesla Roadster (2.1 sec), Lucid Air (2.8 sec), and Porsche Taycan Turbo S (2.8 sec) cater to performance enthusiasts.
- **Economy Options**: Models with slower acceleration, such as the Skoda CITIGOe iV (12.3 sec) and Smart EQ forfour (12.7 sec), are targeted at urban commuters.

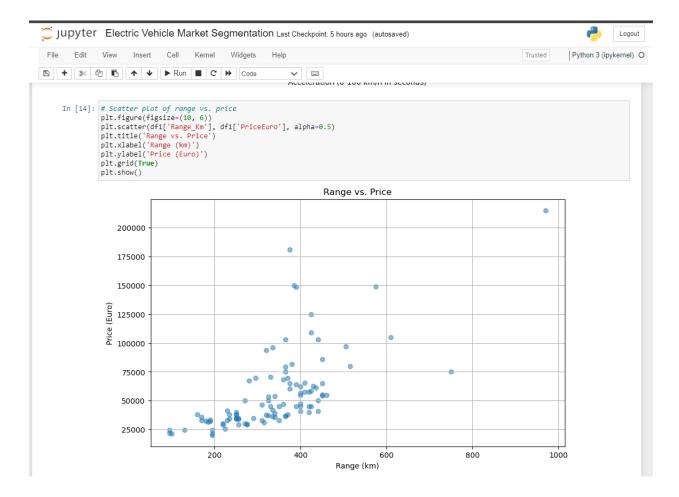


3.3 By Top Speed

- **High Speed**: The Tesla Roadster (410 km/h) and various Porsche models offer top speeds exceeding 250 km/h.
- Moderate Speed: Most economy and mid-range models have top speeds between 130-200 km/h.

3.4 By Range

- Long Range: Tesla Cybertruck Tri Motor (750 km) and Lucid Air (610 km) lead in range, appealing to long-distance travelers.
- **Mid-Range**: Many models, including those from Nissan and Hyundai, offer ranges between 250-400 km, suitable for daily commutes.
- **Short Range**: Urban-focused models like the Honda e (170 km) and Renault Twingo ZE (130 km) have shorter ranges.

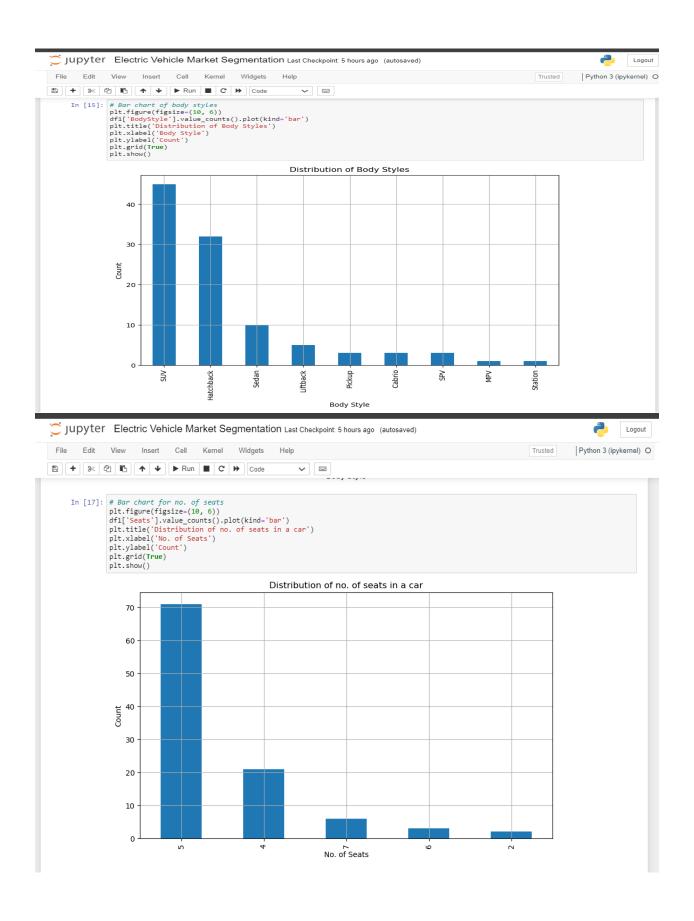


3.5 By Price

- **Luxury Segment**: Vehicles like the Tesla Roadster (€215,000) and Porsche Taycan Turbo S (€180,781) cater to the high-end market.
- **Mid-Range**: Models like the Tesla Model 3 (€46,380 €65,620) and Audi e-tron (€67,358) cater to the mid-market segment.
- **Budget-Friendly**: Affordable options include the Renault Zoe (€29,234) and Volkswagen e-Up! (€21,421).

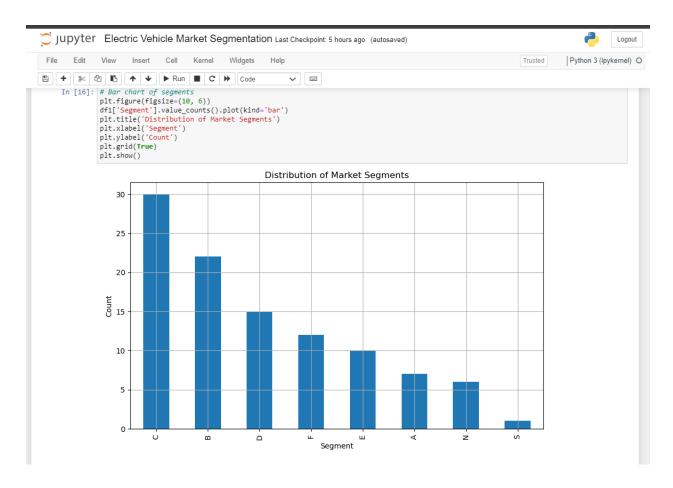
3.6 By Body Style

- **Sedans**: Popular for their balance of performance and practicality, with models like the Tesla Model S and Audi e-tron GT.
- **SUVs**: Highly popular for their versatility, with entries from Tesla, Audi, and Volkswagen.
- **Hatchbacks**: Suitable for city driving, with models like the Nissan Leaf and Volkswagen ID.3.
- Other: Includes pickups (Tesla Cybertruck), liftbacks (Polestar 2), and cabrios (Tesla Roadster).



3.7 By Segment

- Luxury (F Segment): High-end sedans and performance vehicles like the Lucid Air and Porsche Taycan.
- **Upper Medium (D Segment)**: Balanced options for performance and price, such as the Tesla Model 3 and Audi Q4 e-tron.
- Lower Medium (C Segment): Practical vehicles like the Volkswagen ID.3 and Nissan Leaf.
- Small (B Segment): Compact cars like the Peugeot e-208 and Opel Corsa-e.
- **Mini** (**A Segment**): Urban-focused models like the Skoda CITIGOe iV and Smart EQ fortwo.



3.8 By Powertrain

- **AWD**: Common in high-performance and luxury models, enhancing traction and stability.
- **RWD**: Often seen in performance-oriented models and some budget options.
- **FWD**: Predominant in economy and compact models, offering simplicity and cost efficiency.

3.9 By Rapid Charge Capability

- With Rapid Charge: Most models offer rapid charge capabilities, essential for long-distance travel.
- Without Rapid Charge: Some budget models lack this feature, making them more suitable for short-range city driving.

4. Conclusion

- The EV market segmentation reveals a diverse range of vehicles catering to different consumer needs, from high-performance luxury cars to practical city commuters.
- Key trends include the prominence of **SUV body styles**, the importance of **rapid charging capabilities**, and the **wide range of prices and performance specifications**.
- -Brands like Tesla and Volkswagen dominate the market with varied offerings across multiple segments.