

ADRIAN ODERO ODERO

+254725449820

odeshadrian@gmail.com

Skilled team player with strong background in collaborative environments. Works well independently to handle assignments and always ready to go beyond basics assignments. Quick learner with good computer abilities.

EXPERIENCE

MAY 2022 – CURRENT

BUSINESS DEVELOPER, TEXTPIE AFRICA: A COMPANY THAT DEALS IN BULK SMS RESELLING & E-COMMERCE APPLICATION DEVELOPMENT

SKILLS GAINED

- Identifying New Business Opportunities
- Building and Maintaining Client Relationships
- Strategic Planning and Execution
- Sales and Lead Generation
- Negotiating and Closing Deals
- Cross-Functional Collaboration
- Market and Competitive Analysis
- Customer Feedback and Insights
- Representing the Company

MARCH 2019 – SEPTEMBER 2021

TECHNICAL HEAD, YAGO ELECTRICAL & REFRIGERATION SERVICES LTD: A COMPANY THAT DEALS WITH DESIGNS AND INSTALLATIONS OF ELECTRICAL INFRASTRUCTURE, SALES, REPAIRS, SERVICING AND INSTALLATION OF REFRIGERATION AND AIR CONDITIONING EQUIPMENT EQUIPEMENT.

SKILLS GAINED

- Designing of electrical plans for buildings
- Electrical wiring of buildings and plants
- Installation of stock management software systems compatible with hardware systems
- Training and mentorship of personnel on use of software, hardware and systems.
- Repairs and servicing of electrical equipment e.g. kettles, microwave, cookers,
- Trouble shooting for diagnosis of technical faults/issues/problems
- Tactics to increase customer satisfaction and retention

- Sales of different electrical and refrigeration products and services
- Team work and synergy to increase overall performance and work quality.

OCTOBER 2018 – JANUARY 2019

ELECTRICAL ENGINEERING INTERN, H YOUNG & CO(EA) LTD:

- Designing and reviewing designs of electrical plans.
- Read blueprints and technical documentation to correctly install and repair electrical systems.
- Team work in solving complex technical problems and supporting high-volume production lines.
- Updating of AutoCAD building plans,
- Production of reports on site visits including the details of existing electrical equipment and devices.
- Designing electrical layouts for electrical lighting with DIALux.
- Preparation of technical drawings, specifications of electrical systems and topographical maps.

JUNE 2016 – JULY 2016

ELECTRICAL INTERN, MENENGAI OILS REFINERY LTD

SKILLS GAINED

- Electrical Installations.
- Maintenance of electrical gadgets such as grinders and welding machines.
- Installation of fittings in buildings.
- Motor servicing and protection.
- Operation of GENSET Generators.
- Electrical data collection and recording.

TELECOMMUNICATIONS INTERN, KENYA WILDLIFE SERVICE

- Electrical Installations.
- Maintenance of Telecommunication gadgets such as masts and walkie-talkies
- Installation of fittings in buildings.
- Troubleshooting of Internet Connectivity

EDUCATION

OCTOBER 2025

ORACLE CLOUD INFRASTRUCTURE CERTIFIED FOUNDATIONS ASSOCIATE

ORACLE TESTING ID: OC7211702

JUNE 2025

CISCO: CCNA, AFRICAN ADVANCED LEVEL TELECOMMUNICATIONS INSTITUTE
CISCO ID NO: CSC014910165

NOVEMBER 2018

**BSC, ELECTRICAL & TELECOMMUNICATION ENGINEERING – SECOND CLASS
LOWER**, MULTIMEDIA UNIVERSITY OF KENYA

NOVEMBER 2012

KENYA CERTIFICATE OF SECONDARY EDUCATION, MARANDA HIGH SCHOOL

SKILLS

- Planning
- Creative thinking
- Research
- Analytical thinking
- Task prioritization
- Teamwork
- Collaboration

REFEREES;

1. ROBERT MAGANI
DIRECTOR SALES
TEXTPIE AFRICA
0701243646
2. STEPHEN OLOO
HEAD TECHNICIAN
YAGO ELECTRICAL
0717377765