

Overview of Copper DSL and FTTN Solutions

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Product Manager
November 16-17, 2010

Let's talk about...
BROADBAND
YOU CAN Build On



- Drivers for Access Architecture Decisions
- FTTx Overview and Enabling Technologies
- CO/RT
- FTTN
- Hybrid Architectures
- FTTC
- Ultra Broadband Ethernet – A New Architecture

- **What Drives Access Architecture Decisions?**

- Bandwidth demands
- Political/Regulatory requirements
- Time to market constraints
- Competitive threats
- Capex Constraints

- **Access Architecture Options**

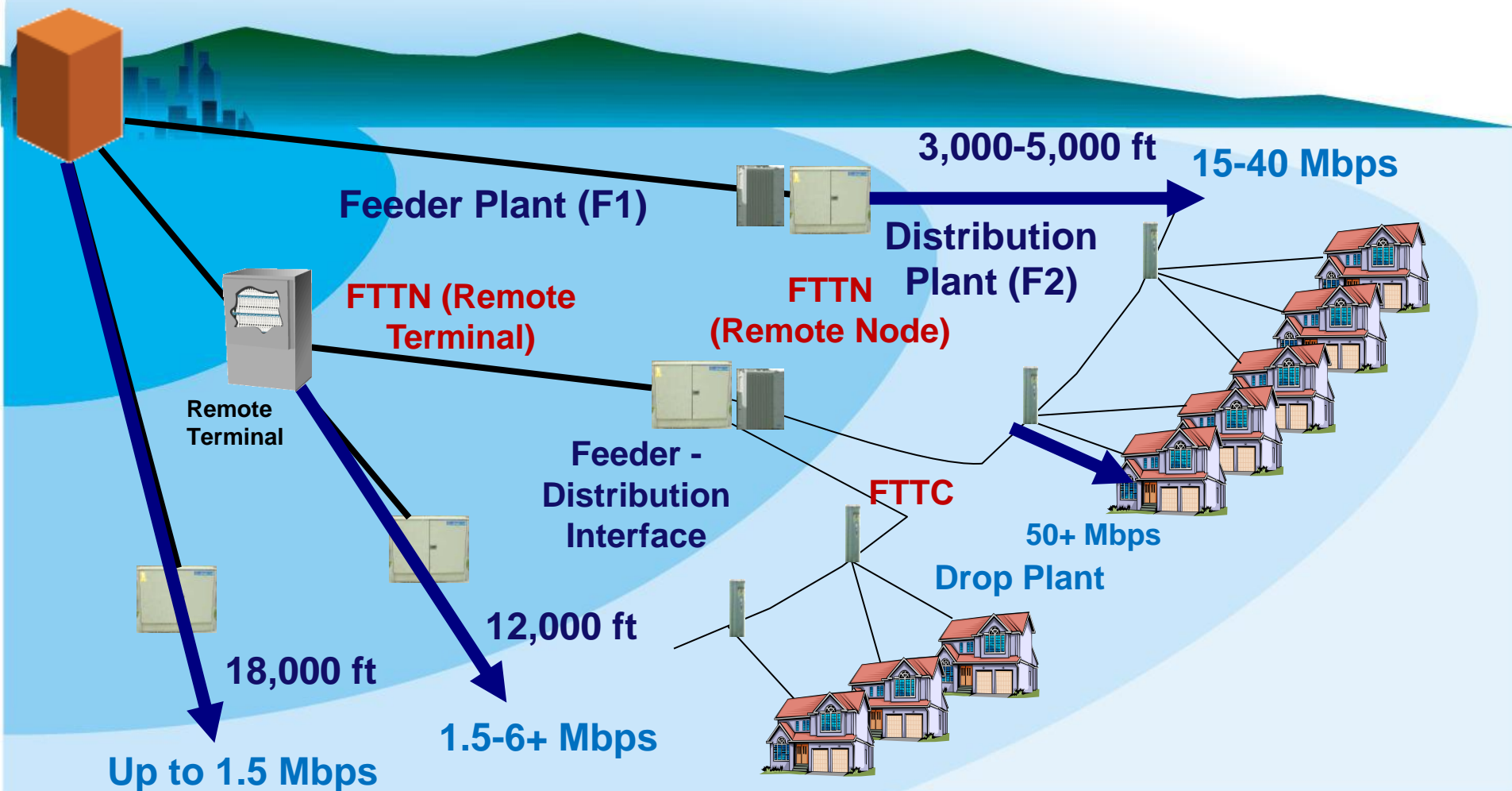
- CO/RT-based DSL
- Fiber to the Node (FTTN)
 - ADSL2+
 - VDSL2
 - Bonded xDSL
- Fiber to the Curb (FTTC)
- Fiber to the Premise (FTTP)
 - GPON
 - Active Ethernet



- Goals
 - 2015
 - 50 Mbps down / 20 Mbps up actual data rates to 100 million homes
 - 2020
 - 100 Mbps down / 50 Mbps up actual data rates to 100 million homes
 - 4 Mbps down / 1 Mbps up actual data rates to all homes
- Components
 - Last mile Access
 - 2nd /Middle Mile Aggregation
- Properties
 - Peak Rates
 - Capacity to deliver “actual rates”
 - (95% percentile rate returned by speed test)

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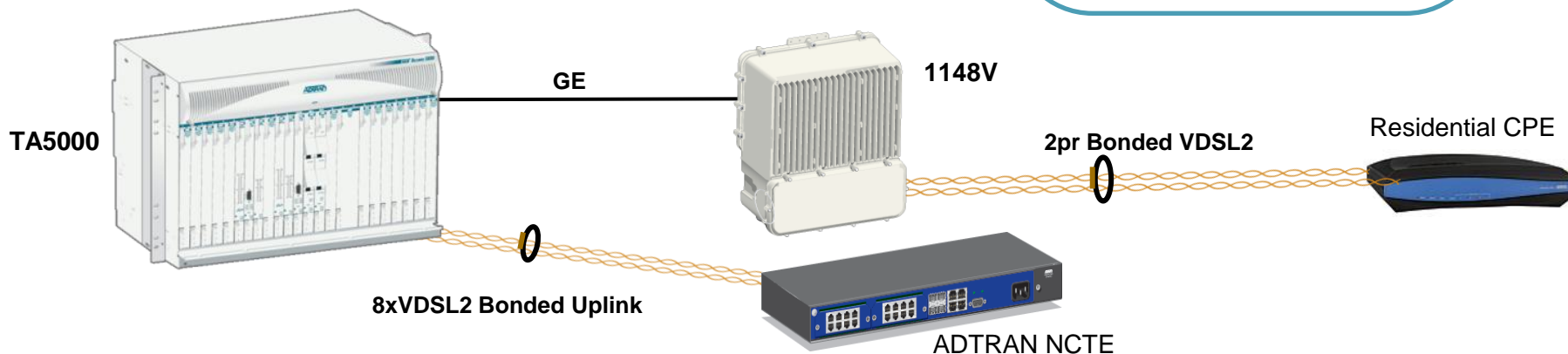
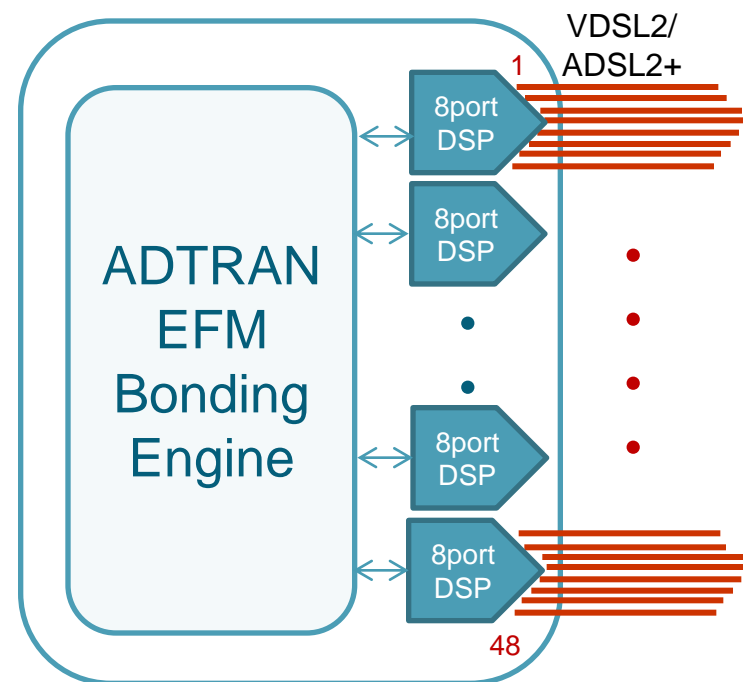
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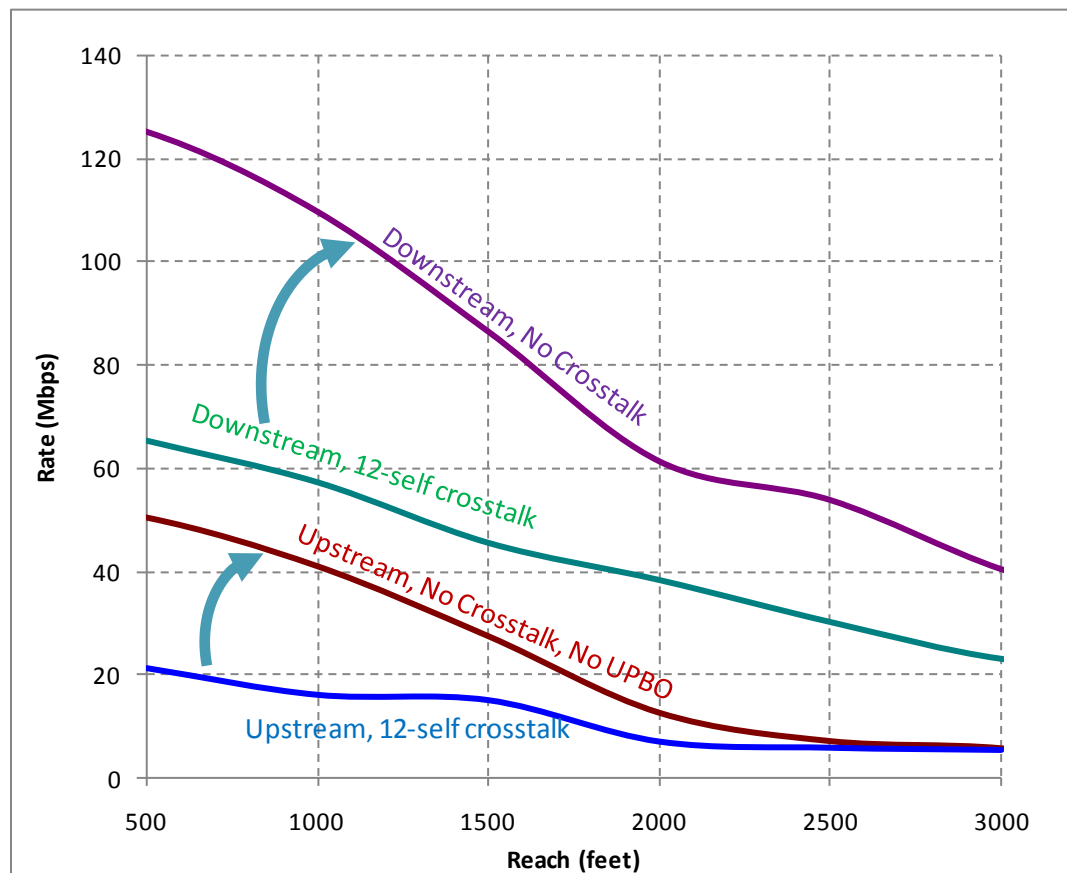
ADTRAN EFM Bonding Features

- VDSL2 DSLAMs leverage same EFM Bonding engine used in ADTRAN Carrier Ethernet solutions
- G.998.2-compliant
- Any-port bonding across the line card
- Up to 12 pairs per bonding group for business-class NCTE
- High-speed bonding engine allows for ultra high-speed service deployment (up to 200M over 2 pairs with Profile 17a)

48 Port VDSL2 Line Card



- **What Vectoring Provides**
 - Eliminates self cross-talk on short copper loops
 - Significant gains on short loops (< 3 kft)
- **Deployment Guidelines for Vectoring**
 - Short loop nature of this technology leads to smaller node sizes
 - Need small-form-factor, remote DSLAMs to take advantage of cross-talk cancellation capabilities of vectoring



VDSL2 with vectoring is ideally suited for remote node deployments

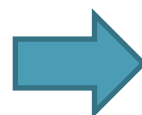
- Sealed DSLAM design eliminates the need for:
 - Expensive cabinet enclosures
 - Noisy, power hungry heat exchangers
 - Costly site construction
- 3rd generation sealed DSLAM design
 - 8+ years of engineering expertise in sealed DSLAM design
 - Over 50,000 units deployed in the field today
- Lower total landed cost for a sealed DSLAM changes the broadband business case



1st Gen 1124s



2nd Gen 1148s

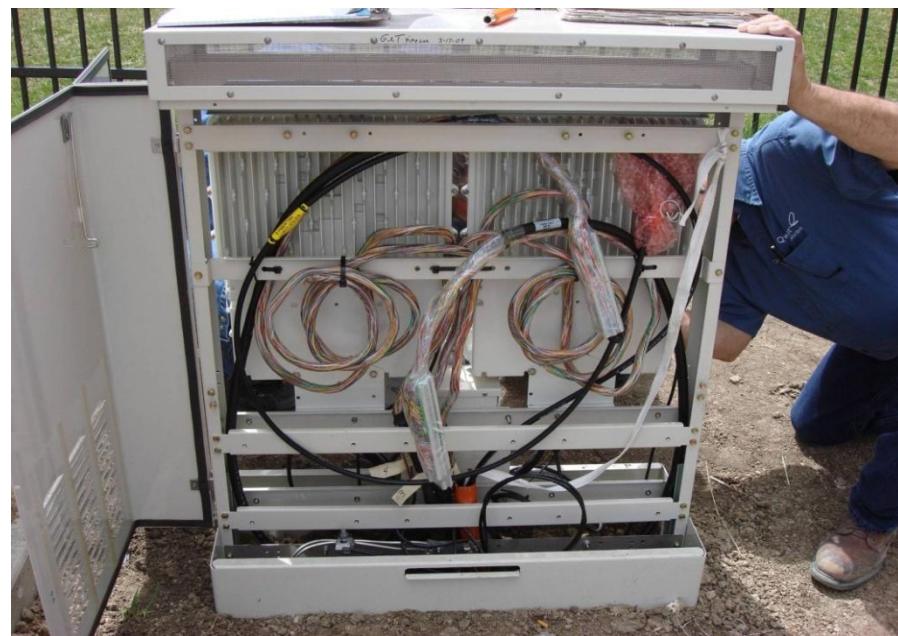


3rd Gen Solutions

- Deployment is greatly simplified using OSP DSLAMs
 - No new right of way
 - No new pad work
 - Significantly lower shipping costs
 - Installation doesn't require a crane
 - Smaller crew onsite for installation
 - No expensive heat exchanger solutions
 - Lower power requirements
- Electronics costs keep falling but total deployment costs aren't getting any cheaper
 - Metal (i.e. cabinets) keeps climbing
 - Lower density areas can't prove in due to first cost turn-ups

DEPLOYMENT COSTS OF CABINET vs. 1100 SERIES		
Item Description	Cabinet DSLAM	Total Access 1100 Series
Cost of Cabinet	\$\$\$	None
Cabinet Protection and Wiring	\$\$	Integrated
Power System with Batteries	\$\$	\$ (span powering)
Power Pedestal	\$	None
Concrete Pad and Pad work	\$\$	None
Labor Cost	\$\$	\$
Cost of Crane	\$	None
Permits and Right of Way	\$\$	None
Site Prep	\$\$	None
Shipping	\$\$	\$
Solutions Engineering	\$\$\$	\$\$
Deployment Speed	Construction can take more than a month	1 day
Revenue Losses Due to Installation Delays for Construction	Variable	None
Cost of Land Purchase or Lease	Variable	None
Total Deployment Cost	\$25,000–\$35,000	\$5,000–\$7,000
*Deployment costs only. Cost of the electronics are not included.		

Sealed OSP DSLAMs in pedestals save thousands in site, prep, and placement costs when compared to traditional cabinets



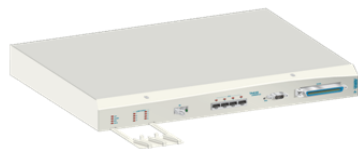
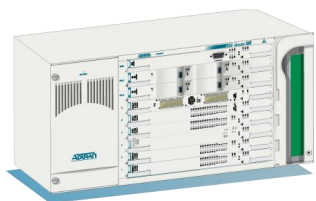
Up to 192 Ports with Emerson CoolPed Pedestal

- **Simplifies installation and reduces cost**
- No AC pedestal or meter required
- No local DC rectifier or battery backup required
- Cleaner, more compact remote footprint
- Centralizes DC power and battery backup plant

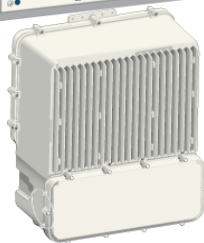
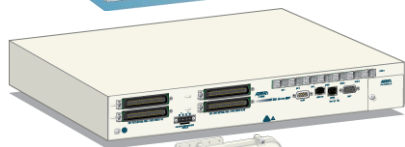
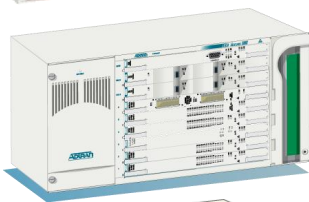


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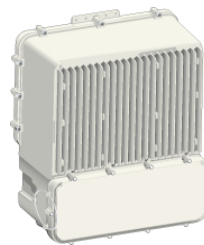
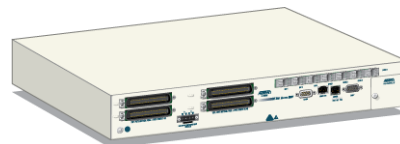
Broadband Product Suite for Copper and Fiber Delivery



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FTTN



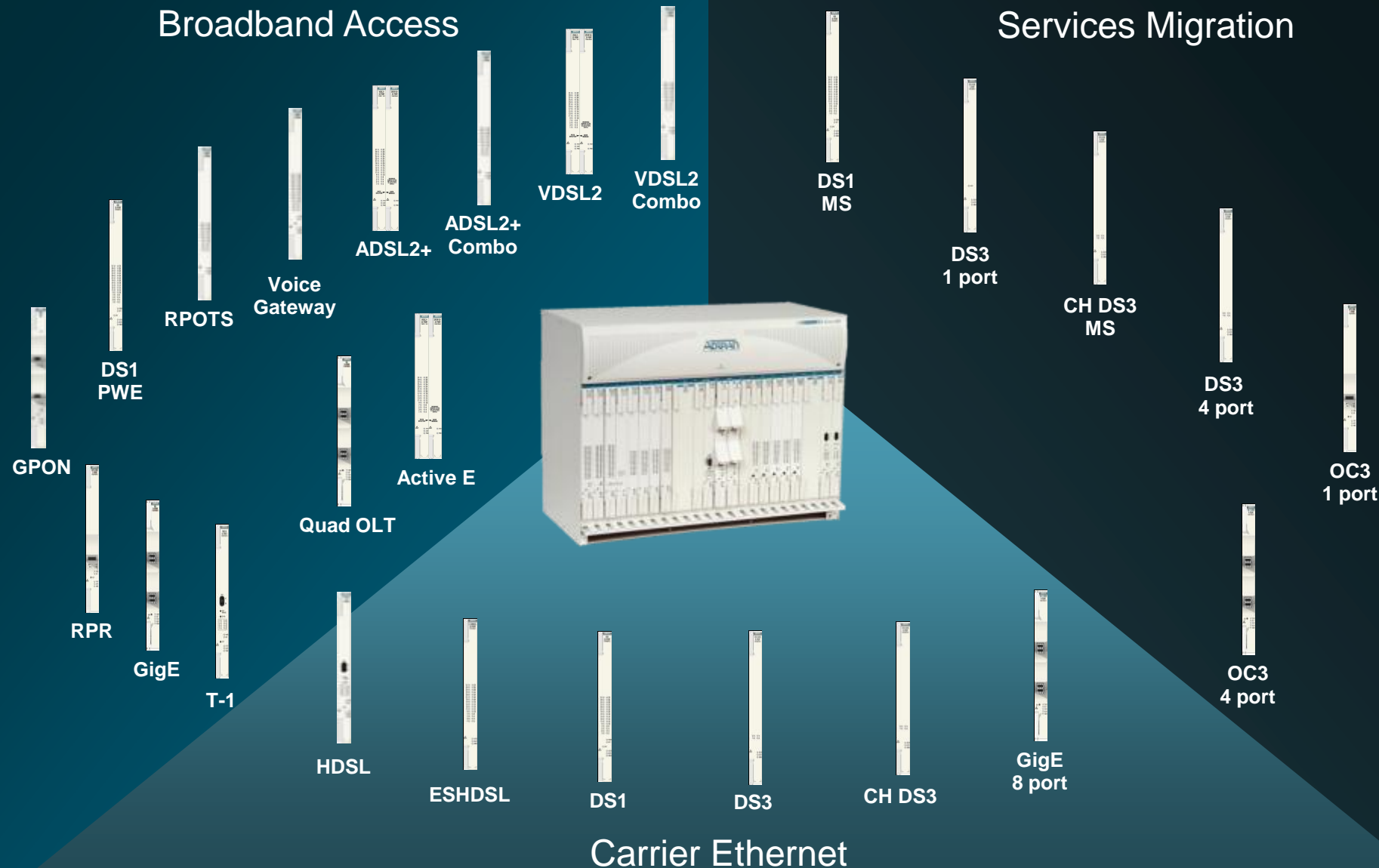
FTTC



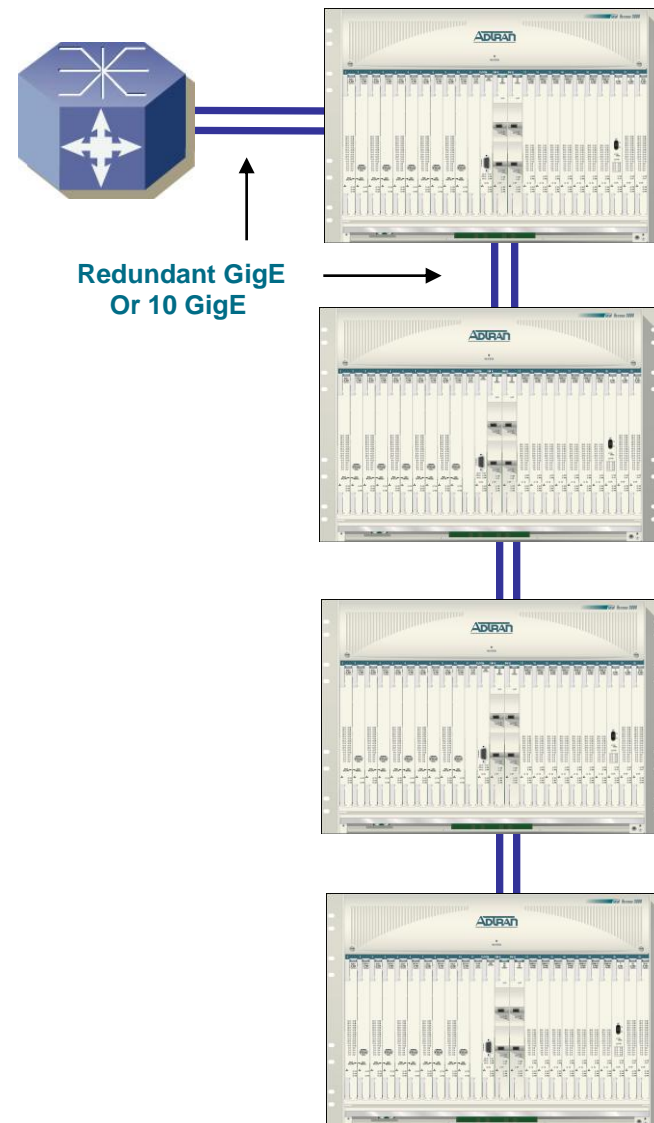
Customer Premises

Broadband Access

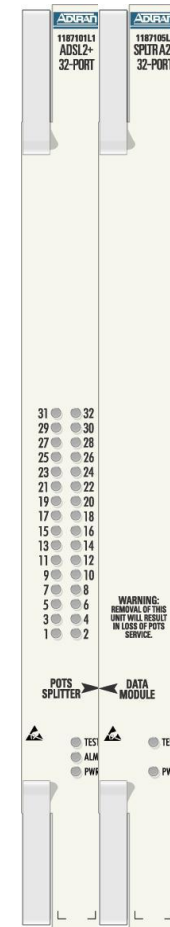
Services Migration



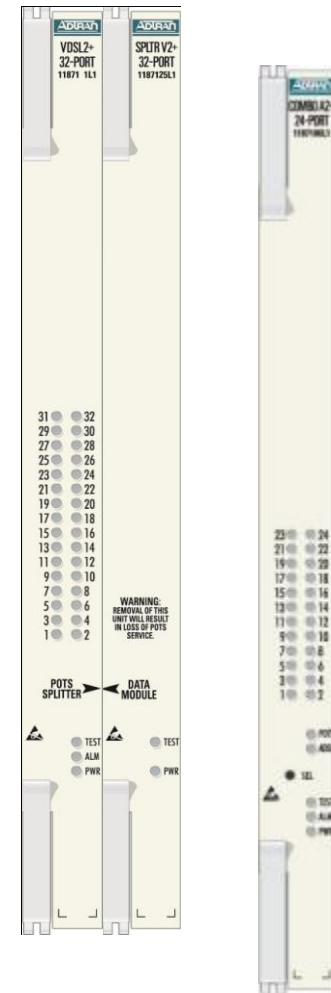
- Feature-rich Ethernet MSAP
 - Standard GE network ports
 - 802.1Q, 802.1p
 - PPPoA to oE
 - DHCP Opt 82
 - IGMP aware
 - LAG / LACP for redundant uplink
- IP DSLAM or BBDLC
 - Feature-rich ADSL2+ or VDSL2
 - Bonding, oA to oE, backwards compatible
 - Long loop POTS – 1850 Ohm
 - VoIP transport
 - SIP, GR-303, TR008
 - Density
 - Up to 504 Combo/POTS ports per shelf
 - 2,016 Combo ports per rack
 - 1,280 ADSL2+/VDSL2 **with** splitters
- Simple network scale
 - No additional slots for scale (SM)
 - Utilize copper or fiber GE SFPs
 - 1, 2.5, and 10Gb options



- ADSL2+ 32-Port with Splitter Access Module
 - Full compliance with all standard ADSL modes
 - Auto-negotiation to CPE
 - “Make before break” POTS connectivity
 - 10 year warranty splitter
 - Bond any 2 ports
 - Annex M for symmetric service offering
- Combo 24-Port Access Module
 - POTS, ADSL2+ and splitters
 - High density solution
 - 504 ports per TA5000
 - 2,016 per rack
- Copper will continue to be leveraged
 - Easy migration to fiber when ready
 - Swap a module...

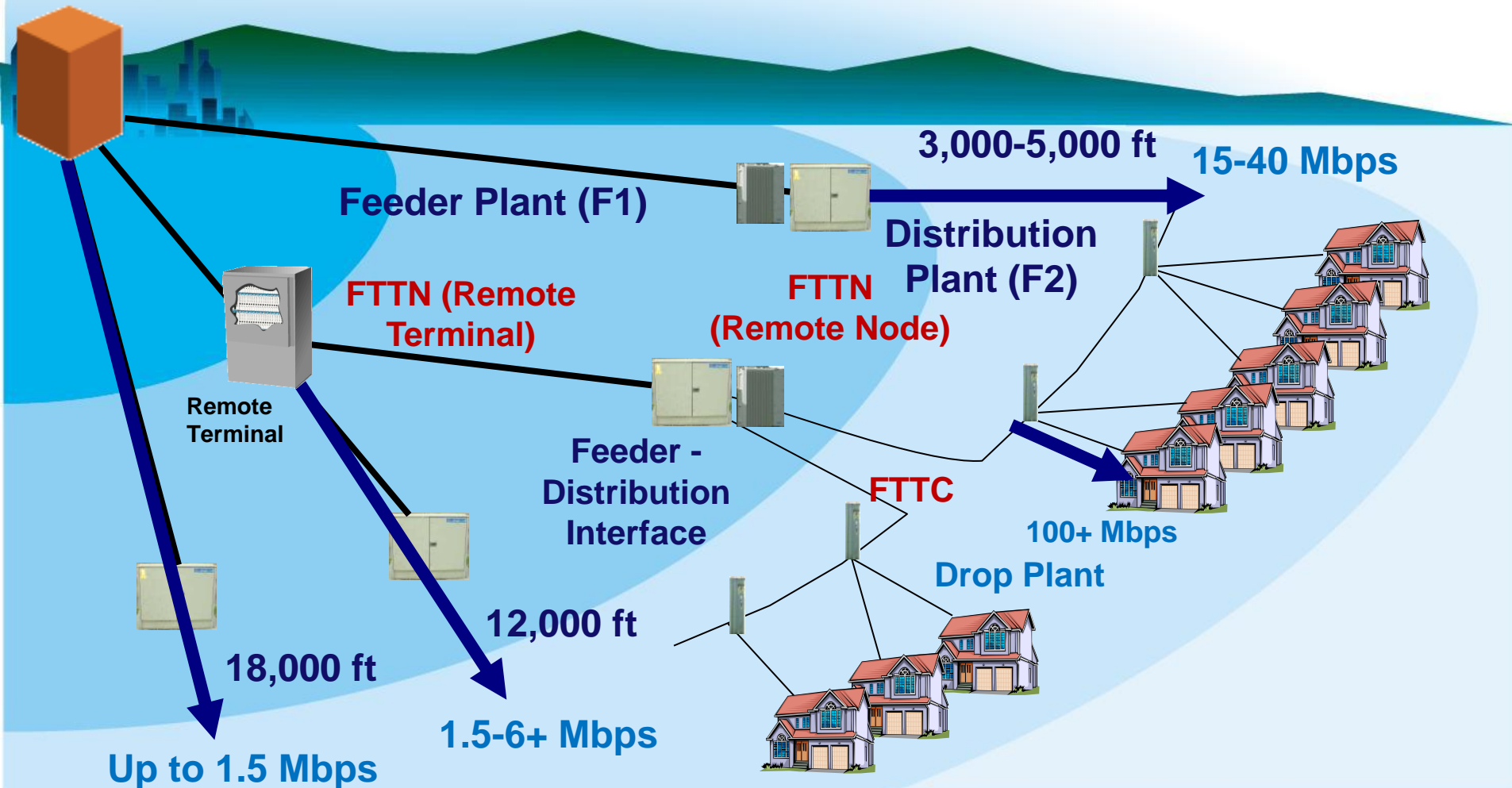


- VDSL2 32-Port with Splitter Access Module
 - Support for multiple profiles
 - Fallback to ADSL modes
 - Completely G.993.2 compliant
 - Support for “5 Band” VDSL2: Profiles 8a, 8b, 8c, 8d, 12a, 12b, 17a
 - EFM bonding
- VDSL2 Combo 24-Port Access Module
 - POTS, VDSL2 and splitters
 - Early market entry
 - 504 ports per TA5000
 - 2,016 per rack



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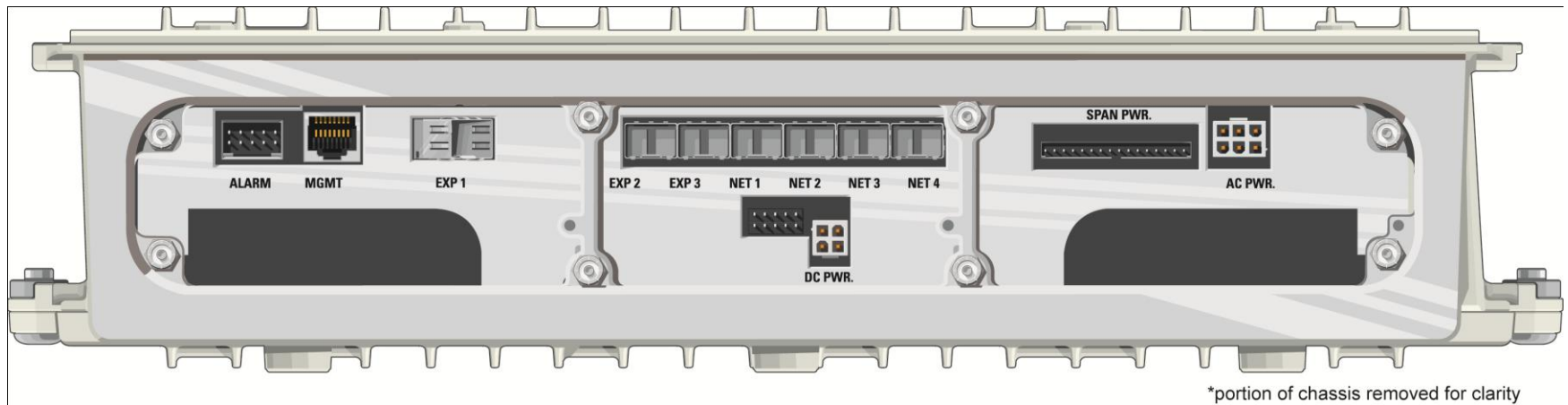
- Standard Gigabit Ethernet uplinks
- 48 ADSL2+ ports per unit
 - Support for G.998.1 Bonded ADSL2+ (ATM Bonding)
 - Support for PTM mode of operation to remove ATM overhead (future)
- GR-487 compliant (sealed and weatherproof)
- -40 to +70 C (-40 to +158 F) operating temperature range
- Universal Power Supply (AC, DC, Span with a single power supply)



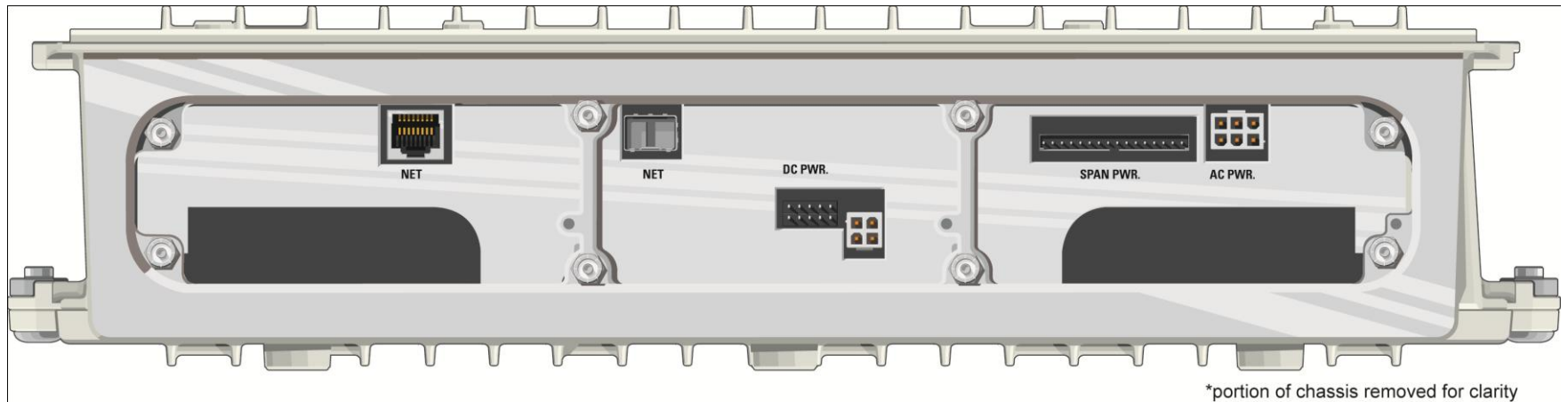
- Standard Gigabit Ethernet uplinks
- 48 ports of G.993.2-compliant VDSL2 in a single compact OSP DSLAM
 - Support for “5 Band” VDSL2: Profiles 8a, 8b, 8c, 8d, 12a, 12b, 17a
 - Backwards compatible with ADSLx Modems
- GR-487 compliant (sealed and weatherproof)
- -40 to +70 C (-40 to +158 F) operating temperature range
- Universal power supply (AC, DC, and span powering in a single part number)



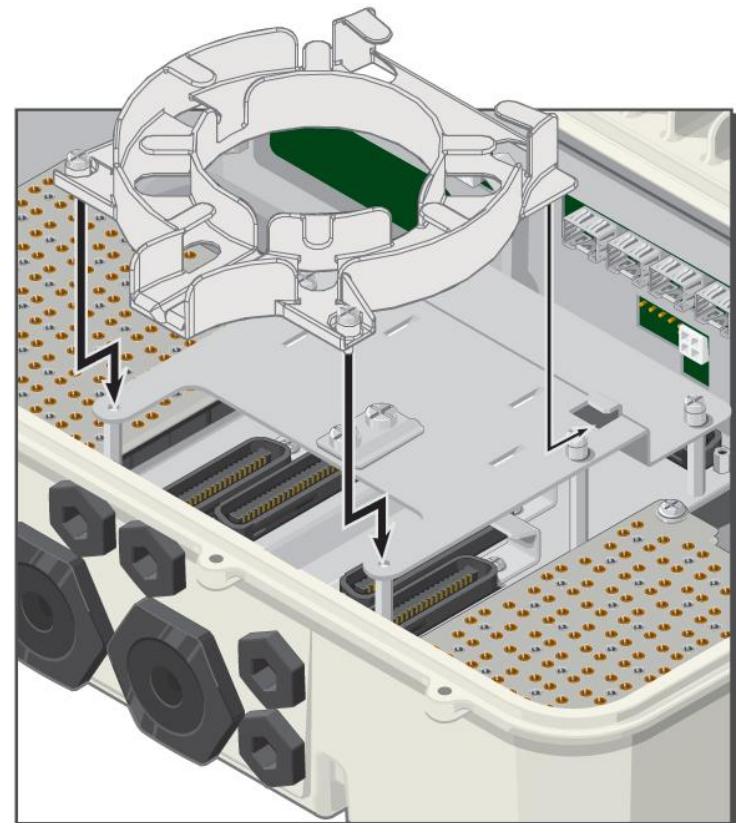
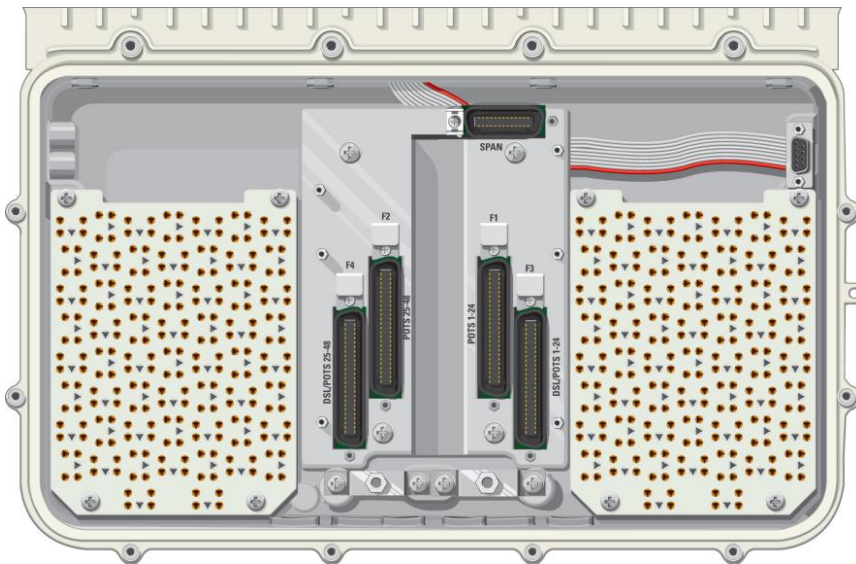
Total Access 1148V Host (Integrated SM)

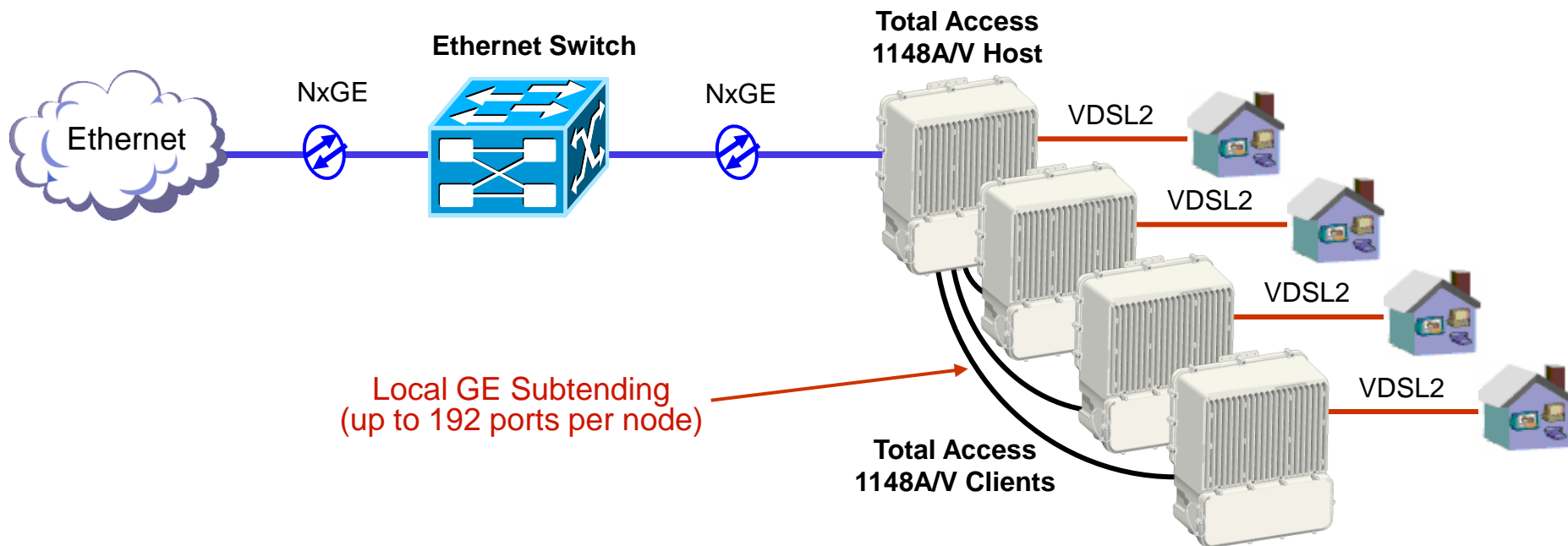


Total Access 1148V Client (Single GE Uplink to Host)



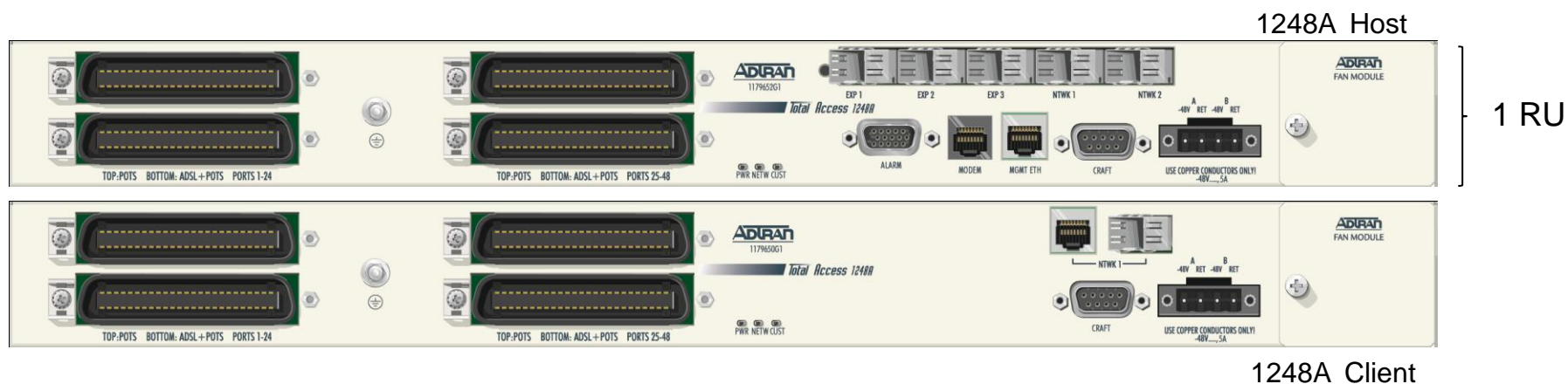
Standard 25-pair amp champ connectors and integrated SFP cages allow for flexible cabling options and field replacement without the need for re-splicing



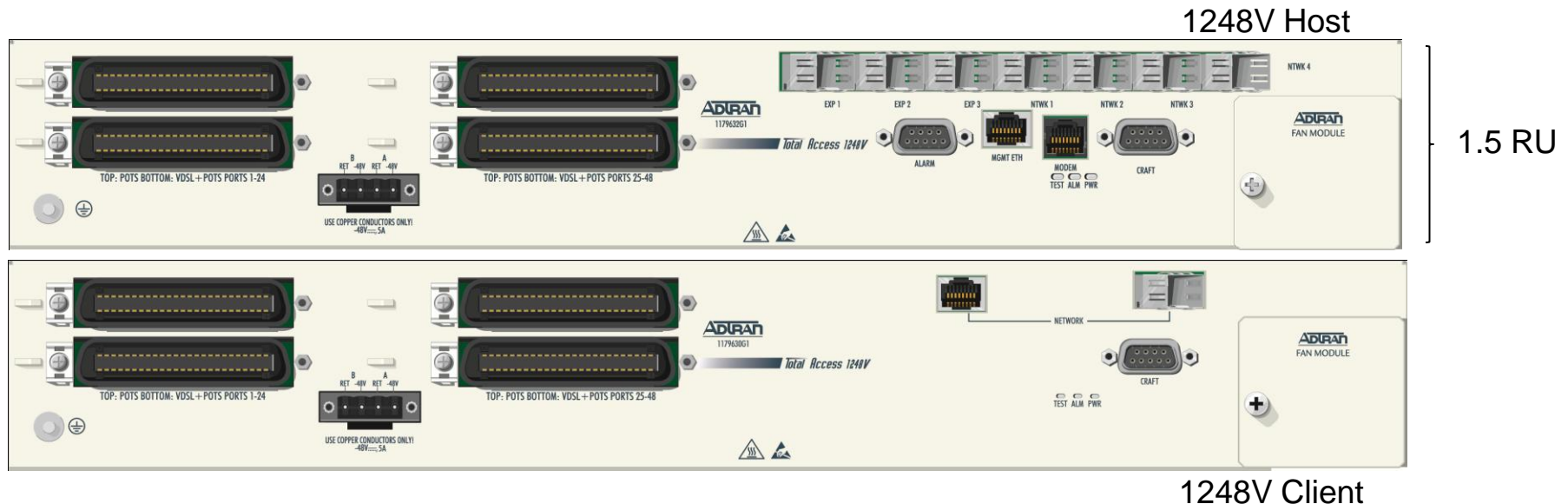


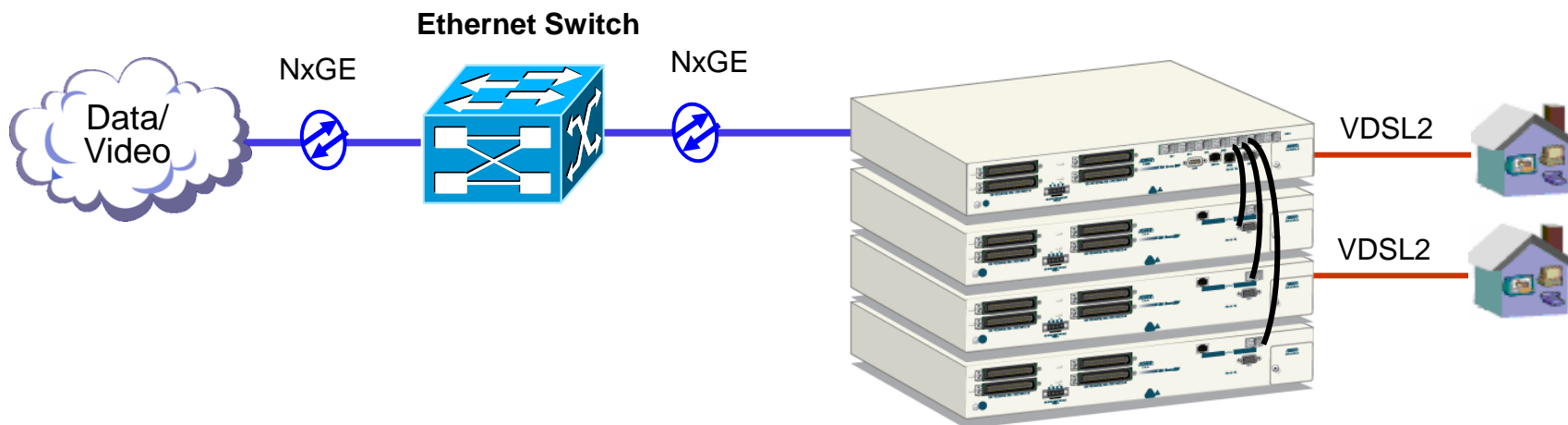
Scalable from 48 to 192 ports per node

- 1248A Host: 2 x GE uplink, 3 x GE ports for subtending
- 1248A Client: Single GE uplink (RJ45 or SFP)
- 48 ADSL2+ ports with integrated splitters
- Single IP address management of 192 ports



- 1248V Host: 4 x GE uplink, 3 x 1/2.5GE ports for subtending
- 1248V Client: Single 1/2.5 GE uplink (RJ45 or SFP)
- 48 VDSL2 ports with integrated splitters
- Single IP address management for 192 ports

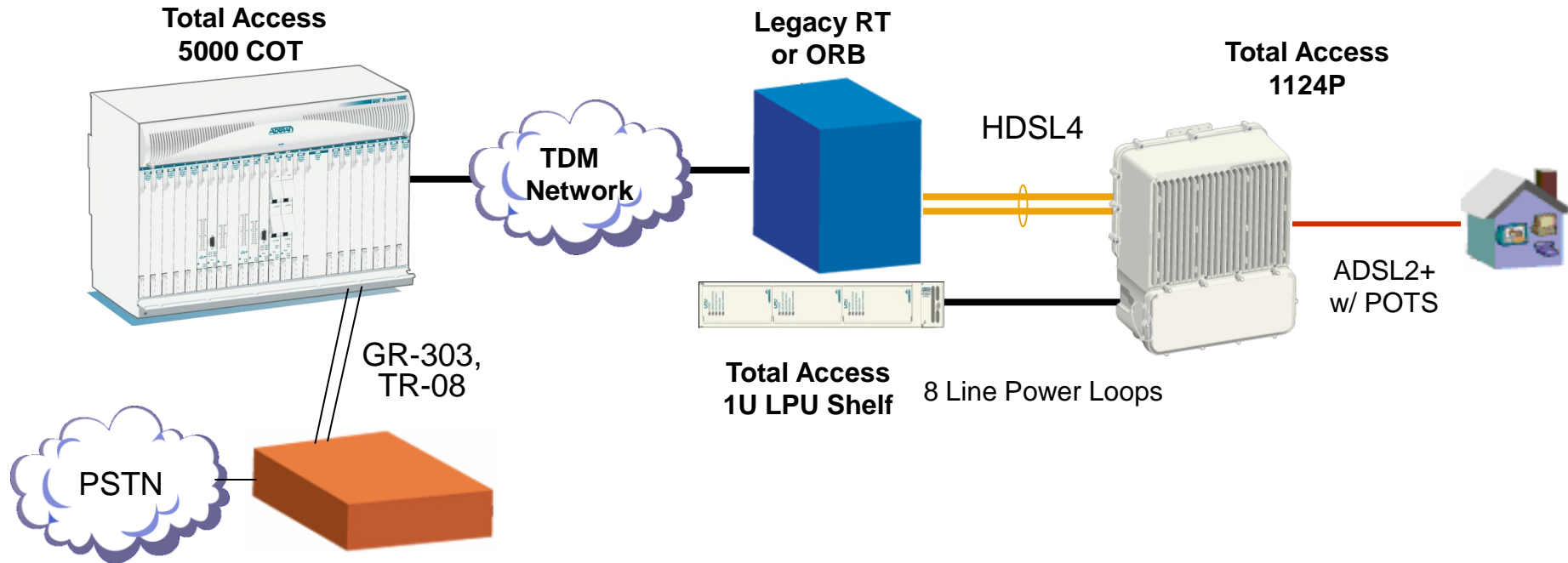


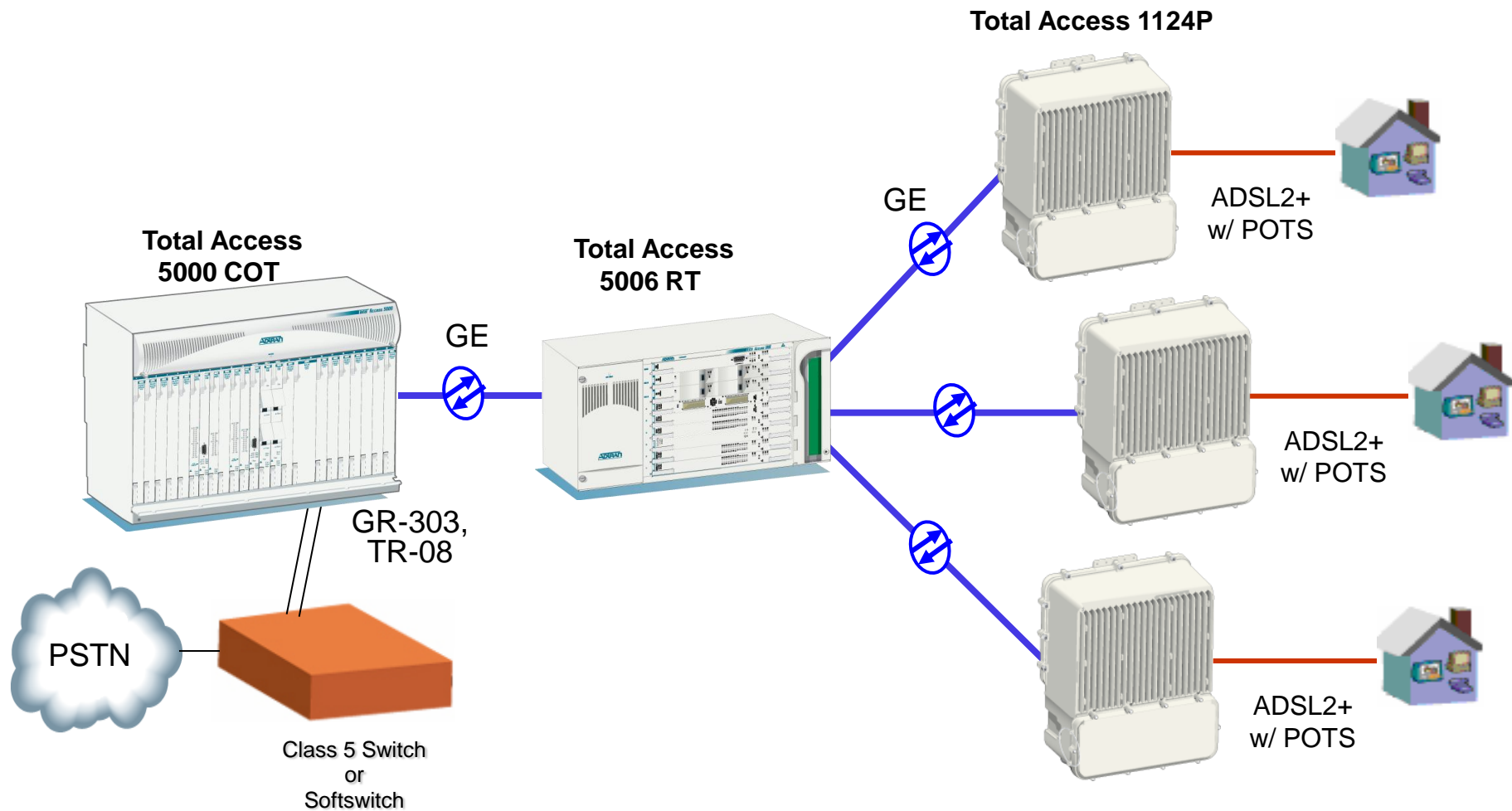


Scalable solutions from 48 to 192 ports per node

- 24 ADSL2+ plus POTS ports
- GigE or 8xHDSL4 EFM network connection
- 8xHDSL4 EFM host version has integrated GigE for future migration to fiber
- Capable of subtending additional 1124Ps (2nd-gen HW early 2011)
- VoIP to Total Access 5000 VG which converts to GR-303 (software upgradeable to SIP)
- Supports both span and DC power
- GR-487 compliant (environmentally sealed and weatherproof)

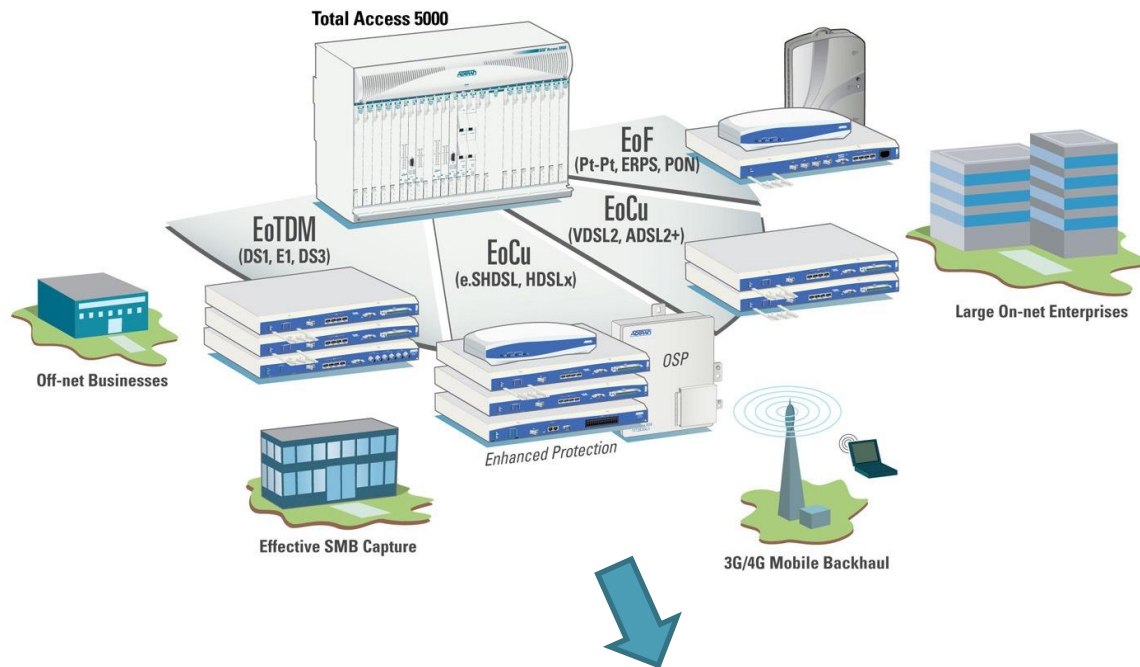






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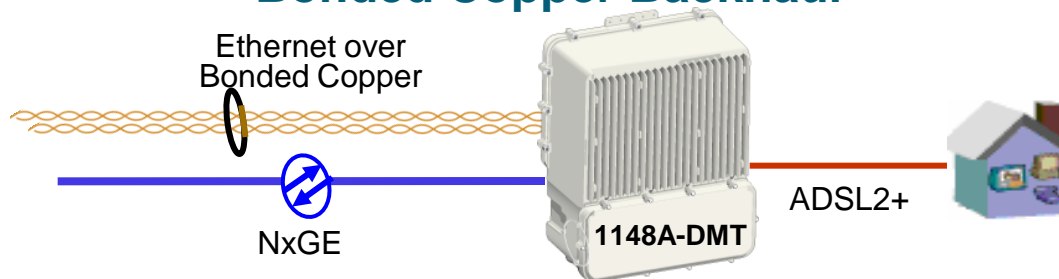
Best-in-Class Carrier Ethernet Products



Market-leading Sealed FTTN DSLAMs

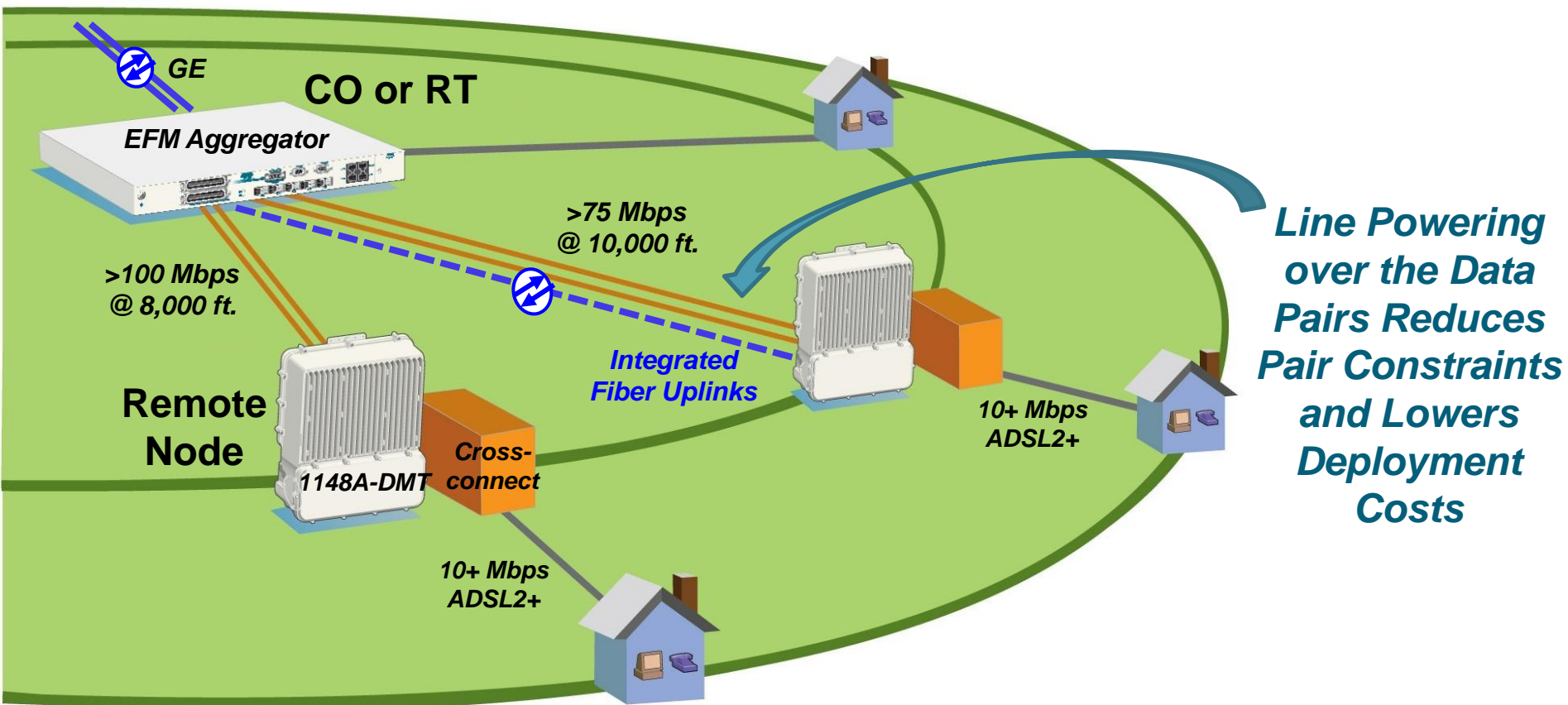


Industry's First Sealed DSLAM with > 100 Mbps Bonded Copper Backhaul



Total Access 1148A-DMT

Sealed FTTN DSLAM w/ Bonded Copper Uplink



- Bonded DSL copper transport to sealed Total Access 1148A-DMT DSLAMs located closer to the subscriber to drive higher bandwidth services
- Integrated bonded DSL copper transport on existing pairs eliminates multiple components and reduces pair requirements, delaying the expense of fiber deployment

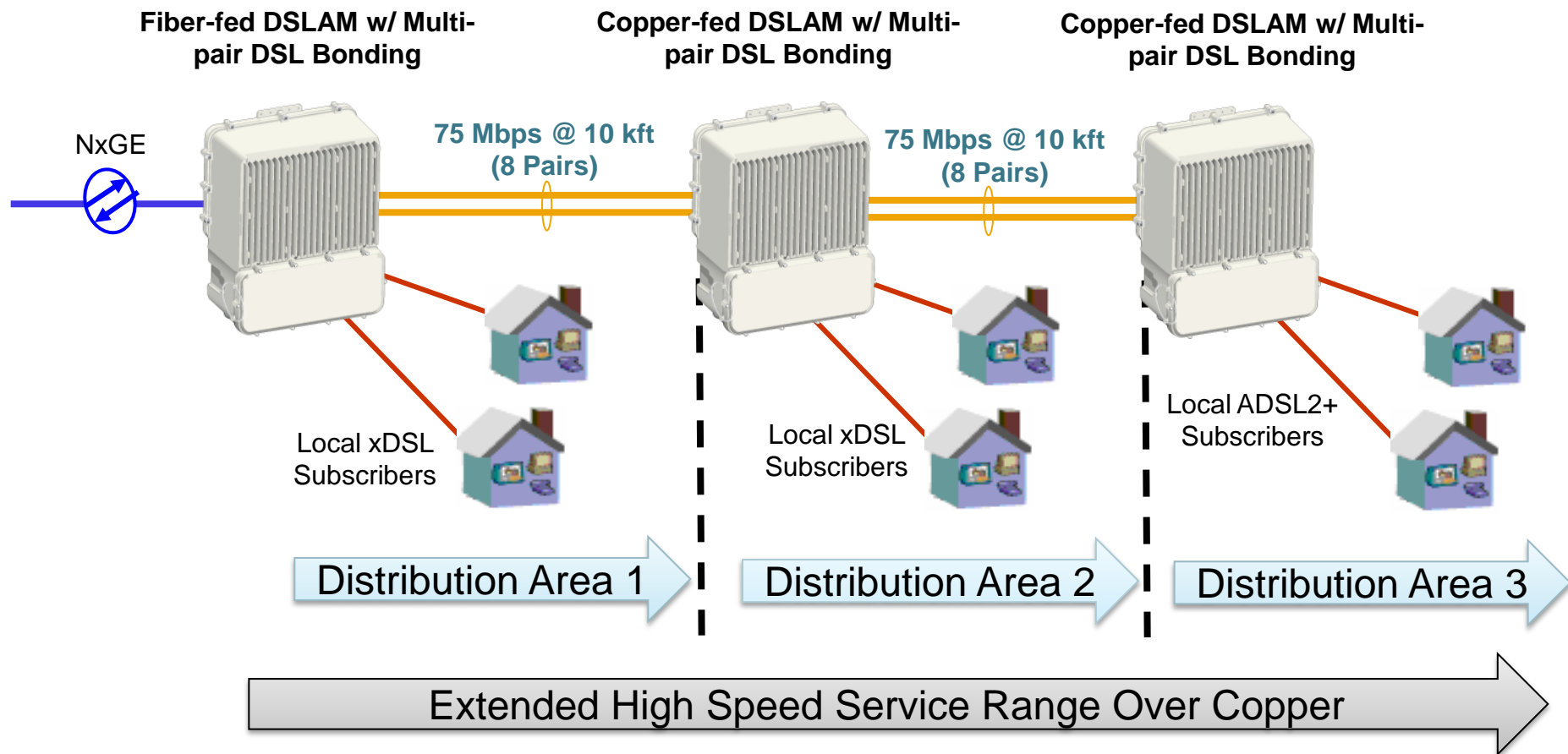
- 8xADSL2+ Bonded EFM or 2xGE Uplink Options
- 48 ADSL2+ subscriber interfaces
- Integrated GE switch for expansion
- Universal Power Supply (AC, DC, Span with a single power supply)

Total Access 1148A-DMT



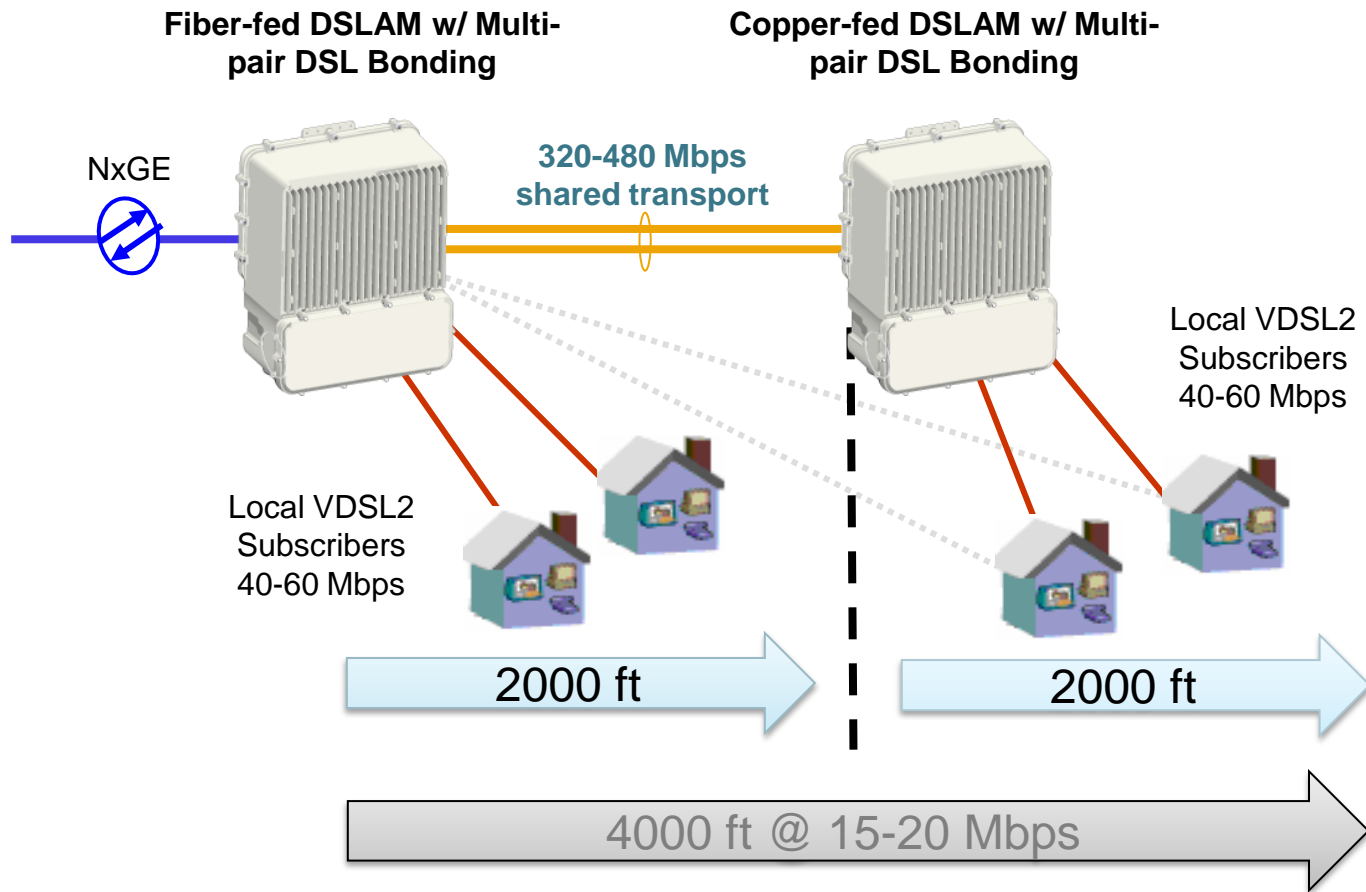
	Bonded Copper Backhaul Pair Requirements	Backhaul Bandwidth Capabilities	Copper Bonding Method	Fiber Upgrade
Legacy Bonded T1 IMA 1148s	16 pairs for local power, 24 pairs for line powering	12 Mbps symmetric	IMA Bonding (ATM Based)	Need to deploy external 1100F
Total Access 1148A-DMT	8 pairs (includes line powering pairs)	100+ Mbps down, 10-20 Mbps up	EFM Bonding (Ethernet Based)	Integrated GE uplinks (just add SFPs)

Extending Coverage Area for High Speed Services Over Copper



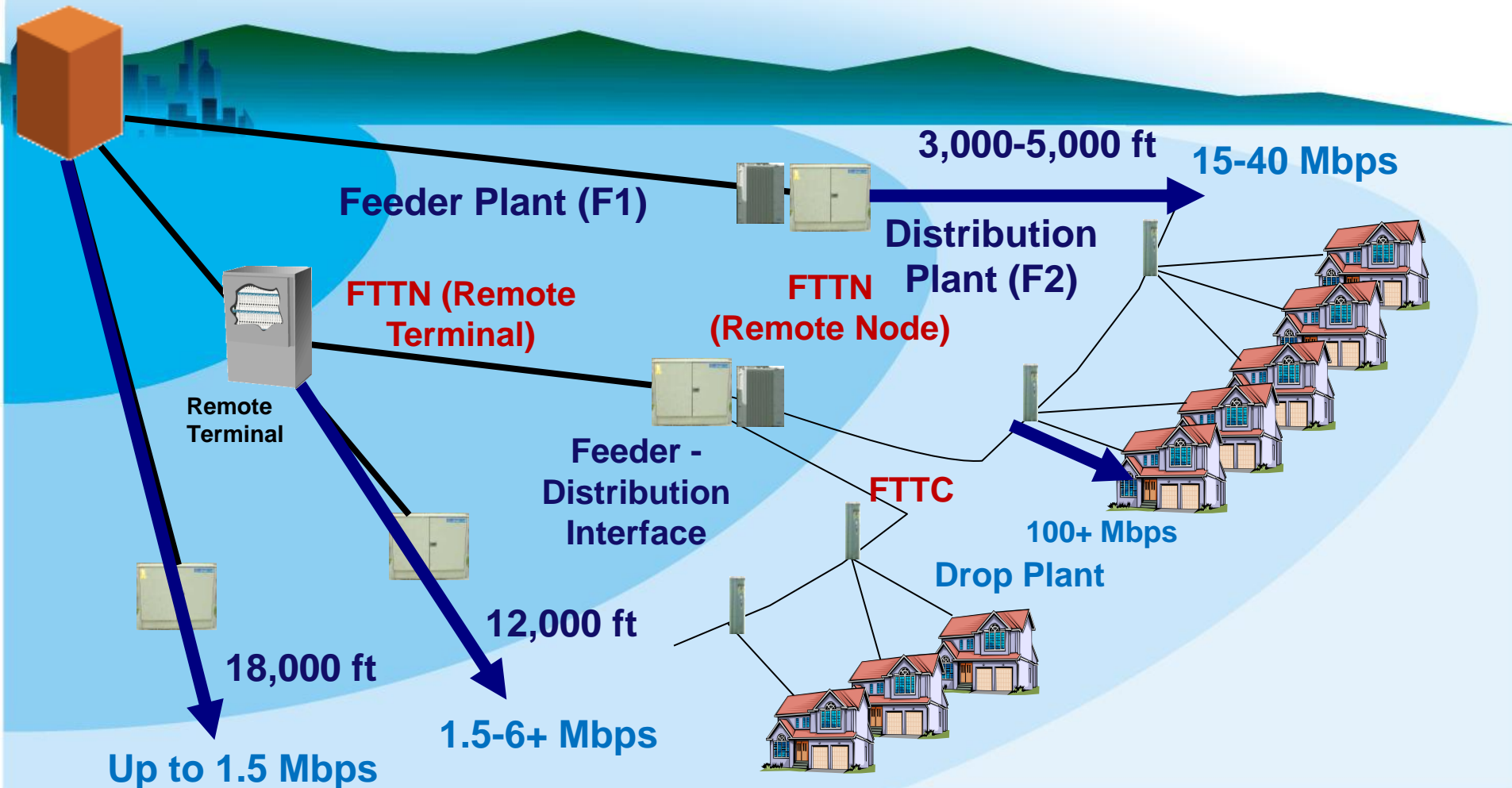
1148V-DMT: The Next Generation

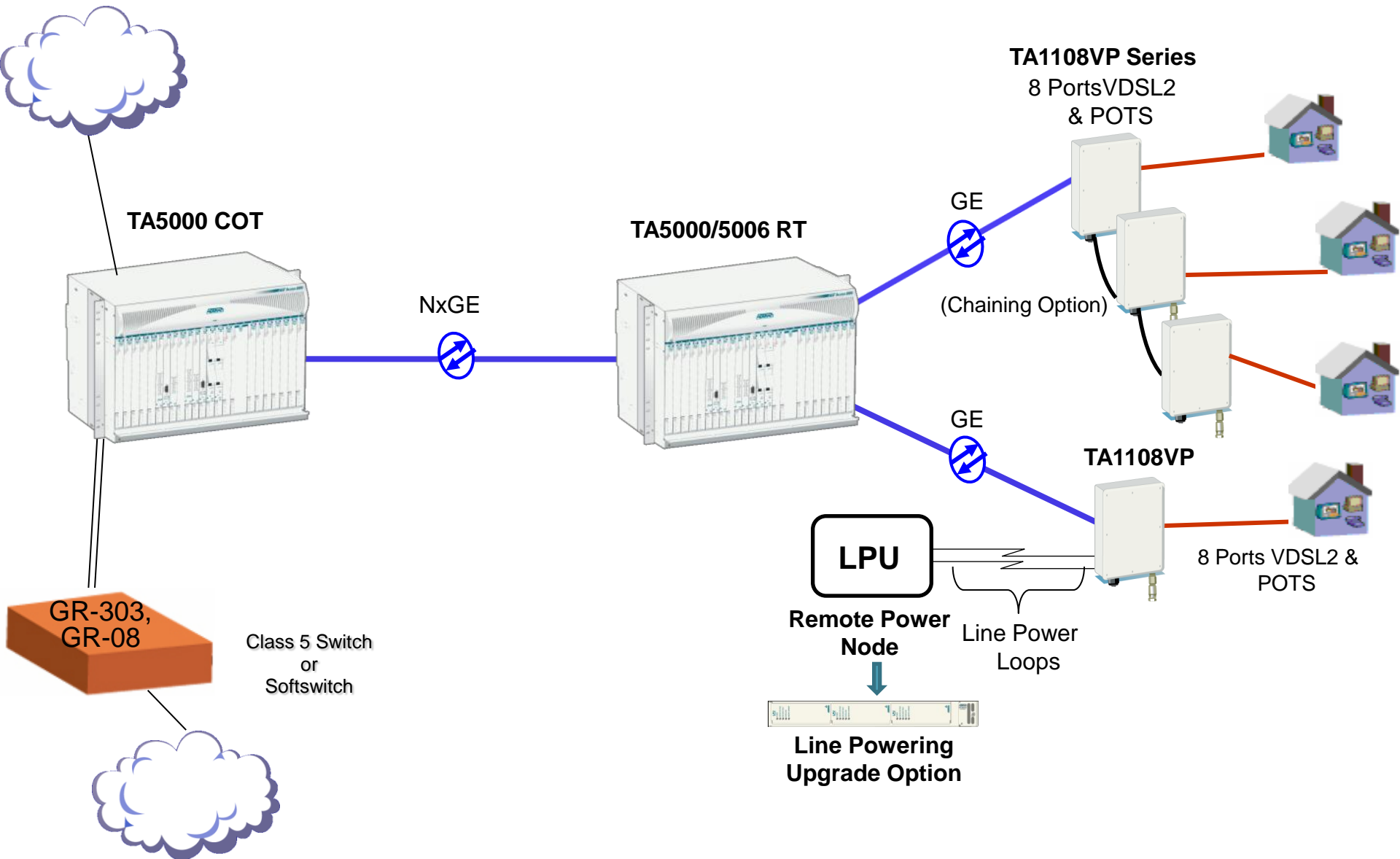
Bonded Copper to Mid-Distribution



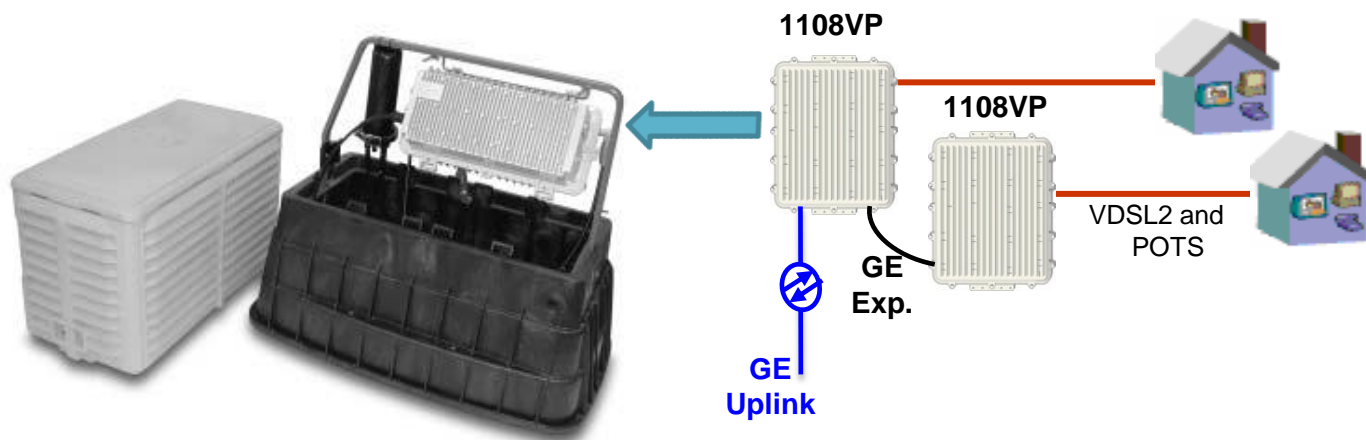
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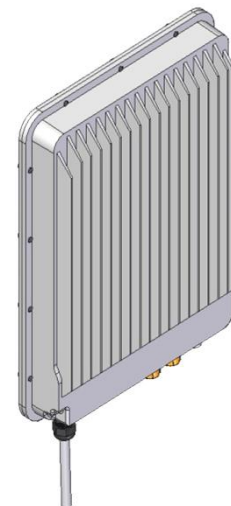




- Small form factor: (16" H x 10" W x 4" D)
- Designed for above or below ground deployment
- 12-pair copper cable (8 POTS+VDSL2 plus 4 powering pairs)
- IP68-compliant RJ45 Ethernet interface for management
- Fixed optical interface (two single-fiber connections – 1310nm Tx/1490nm Rx on fiber 1, 1490nm Tx/1310nm Rx on fiber 2) with quick disconnect fiber connector



- Network and Subscriber Interfaces
 - 2 single fiber GE ports (uplink & expansion)
 - 8 POTS plus VDSL2 interfaces
- VDSL2 Capabilities
 - G.993.2-compliant VDSL2 support
 - Profile 17a provides 75+ Mbps down, 45+ Mbps up @ 500 ft
 - VDSL2 bonding support in future software release
- POTS Capabilities
 - GR-08, GR-303, and SIP (future) capabilities
 - TA5000 VG utilized for TR-08 and GR-303 functionality



Utilizes functionality of TA5k VDSL2 Combo Card

**CAD12
Pedestal**



The Total Access 1108VP is a single box solution for all FITL ONU deployment scenarios

(ADTRAN has developed mounting kits for each deployment option)

Indoor



Below Ground Vault

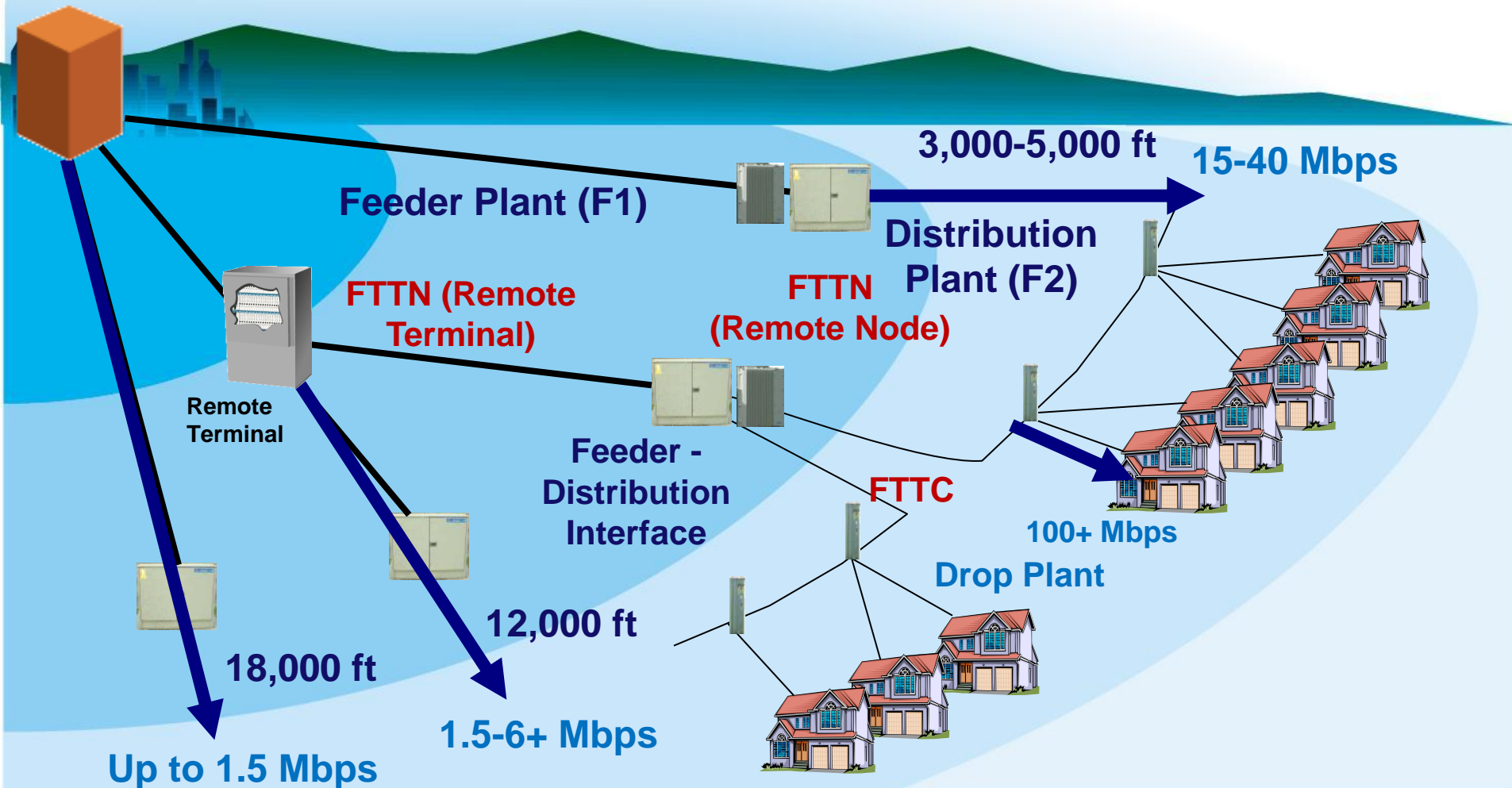


Doghouse Pedestal

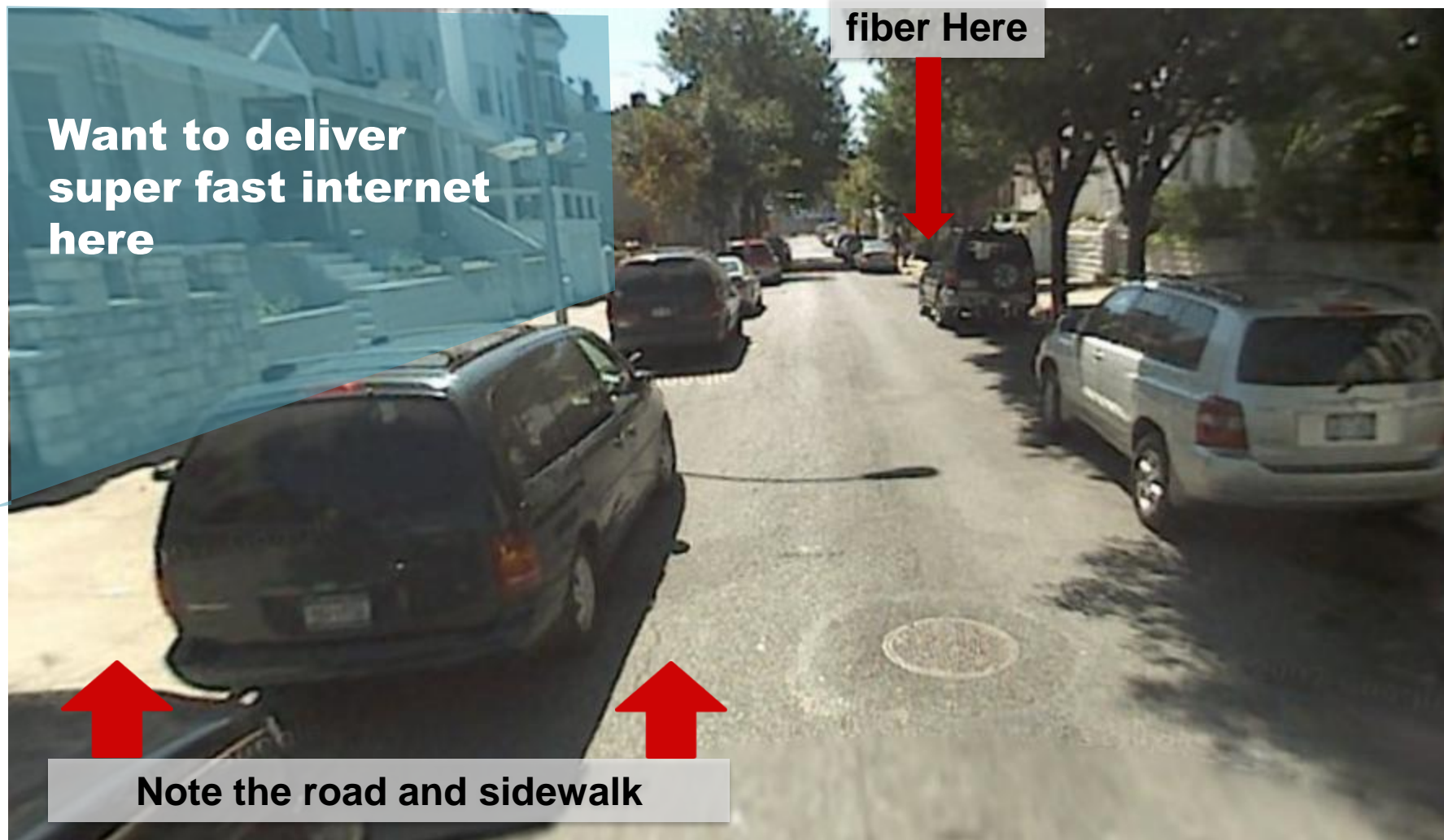


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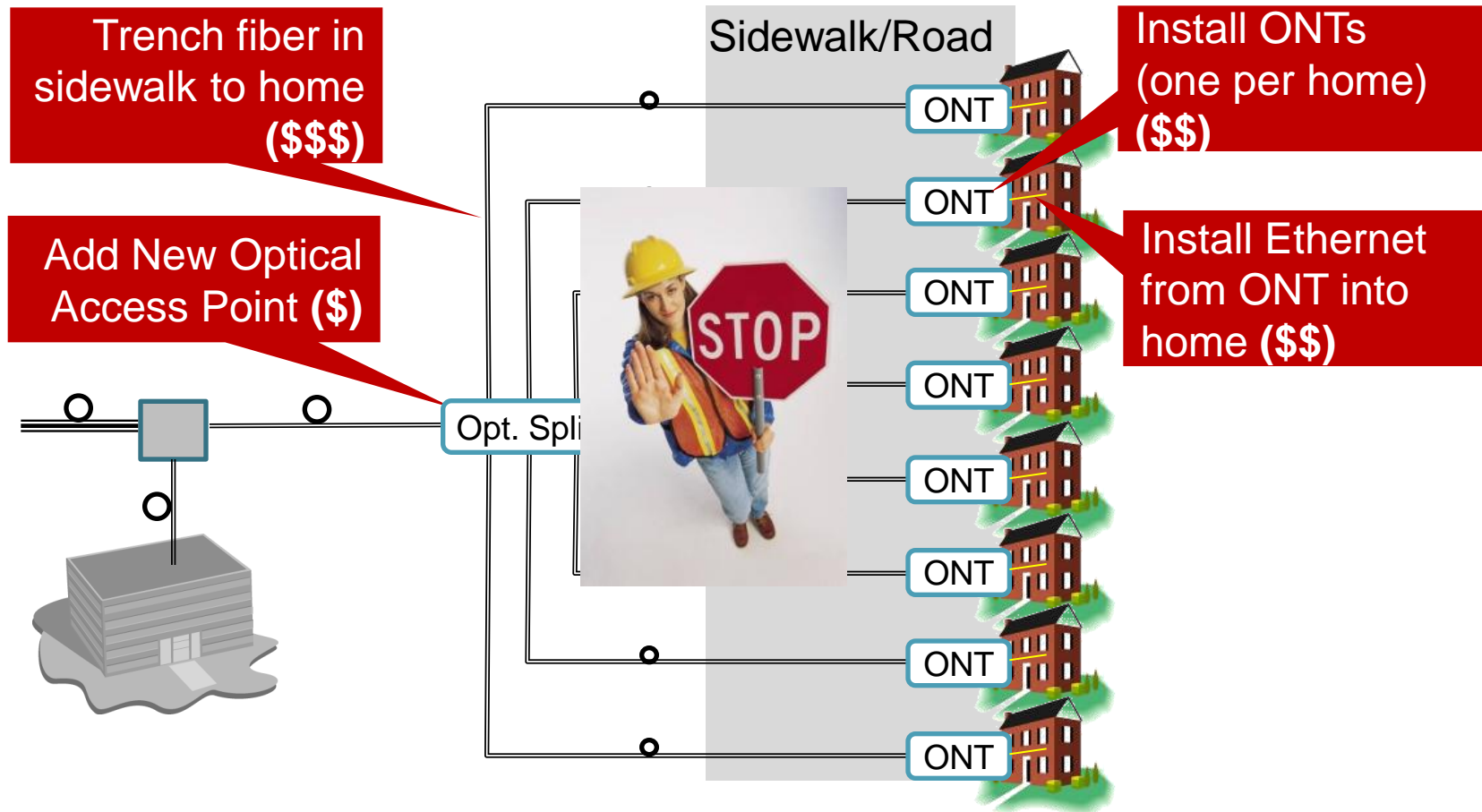
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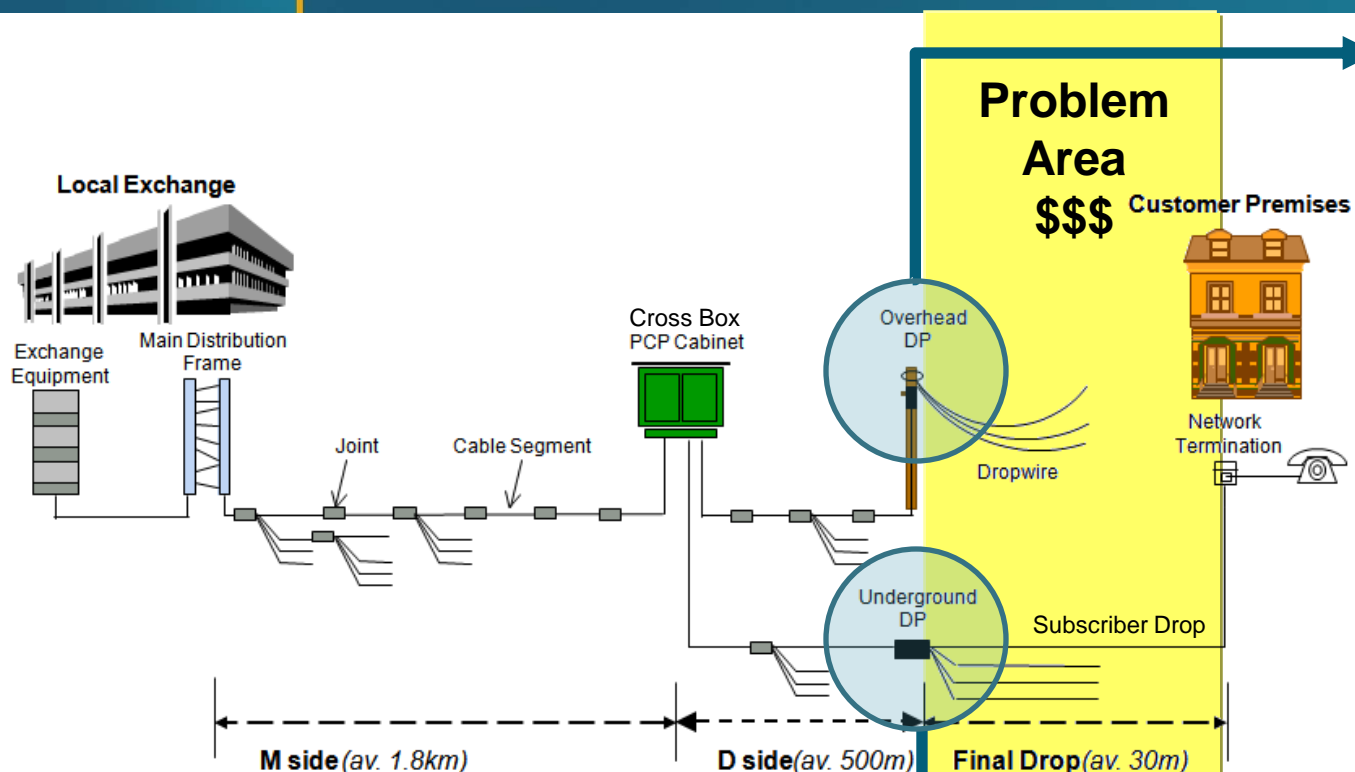


A common FTTH scenario



FTTH Cost prohibitive in such a scenario





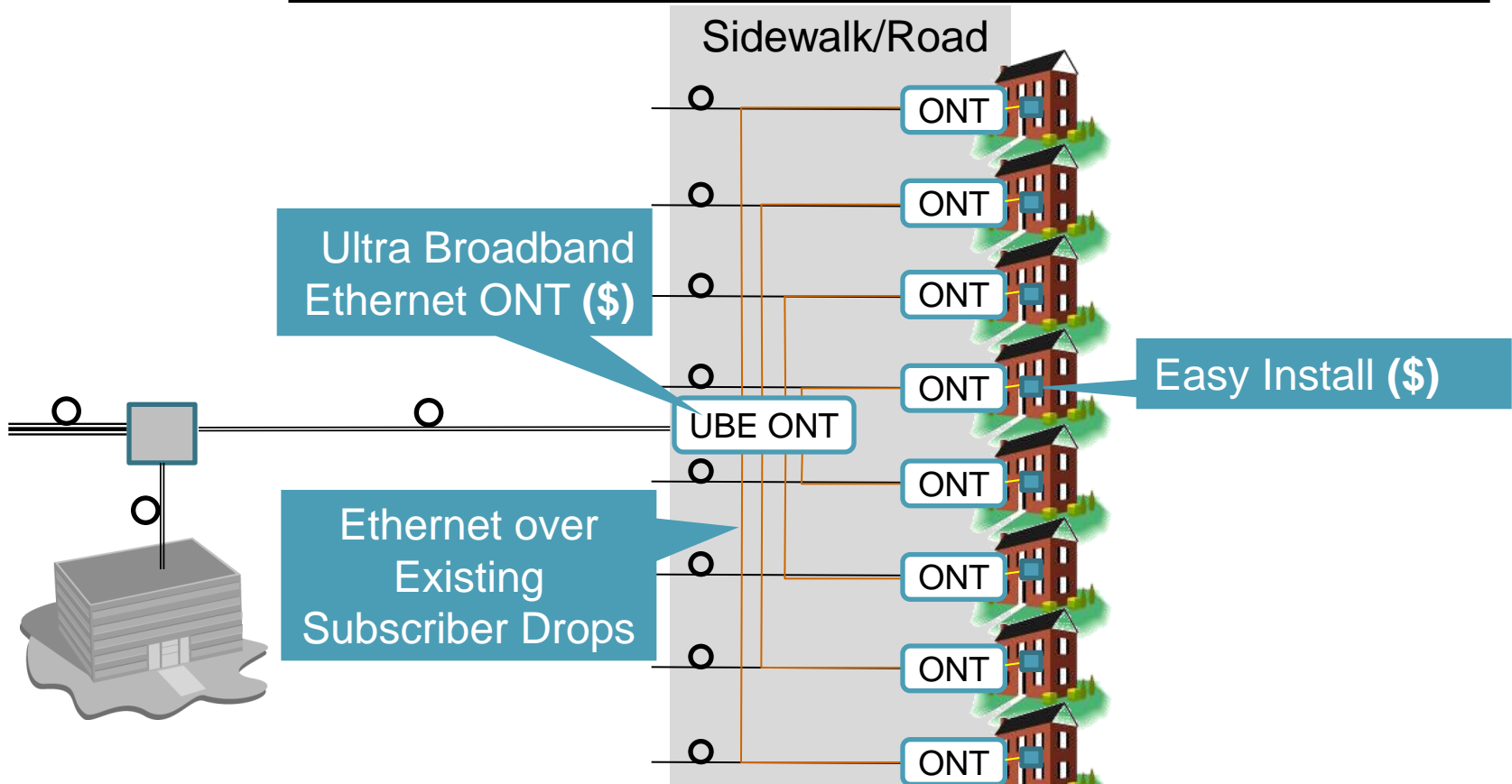
Distribution Point (DP)

[Subscriber Drop Pedestal]

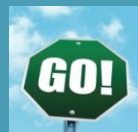
- 8-16 homes per DP
- Drop length < 200ft
- Pole mount or below ground mount in hand hole

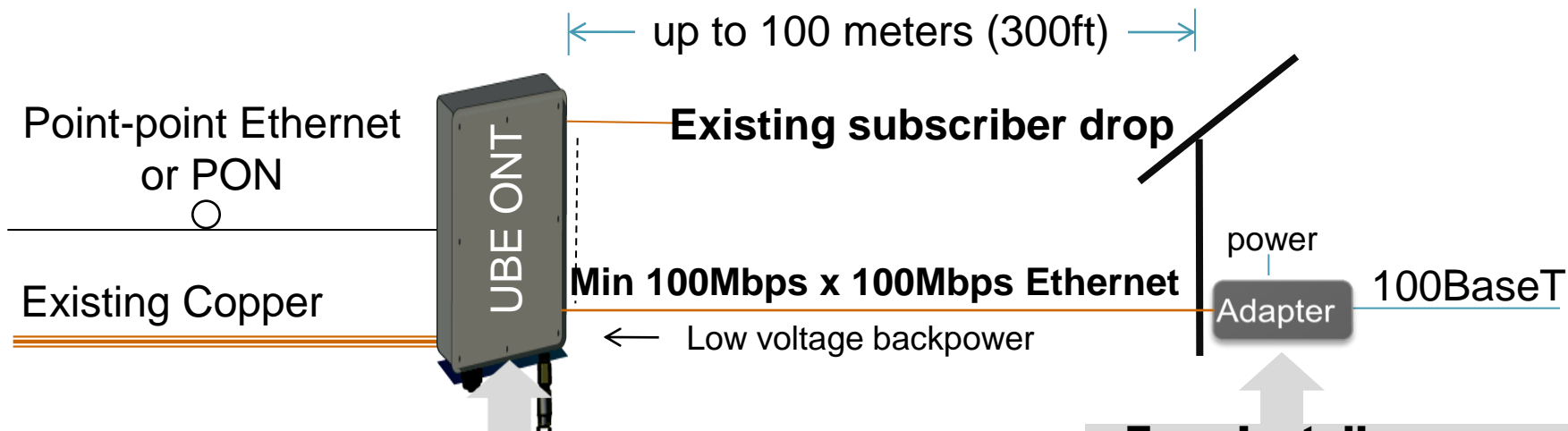


This Type of FTTH Deployment often cost prohibitive



Delivers 100Mbps or more at a fraction of the cost and time of FTTH





Ultra Broadband Ethernet ONT

- **Sealed and submersible**
 - install anywhere, zero maintenance
- **Very low power**
 - less than 10W for 8 ports
- **Extremely small**
 - 4" x 14"



• Easy Install

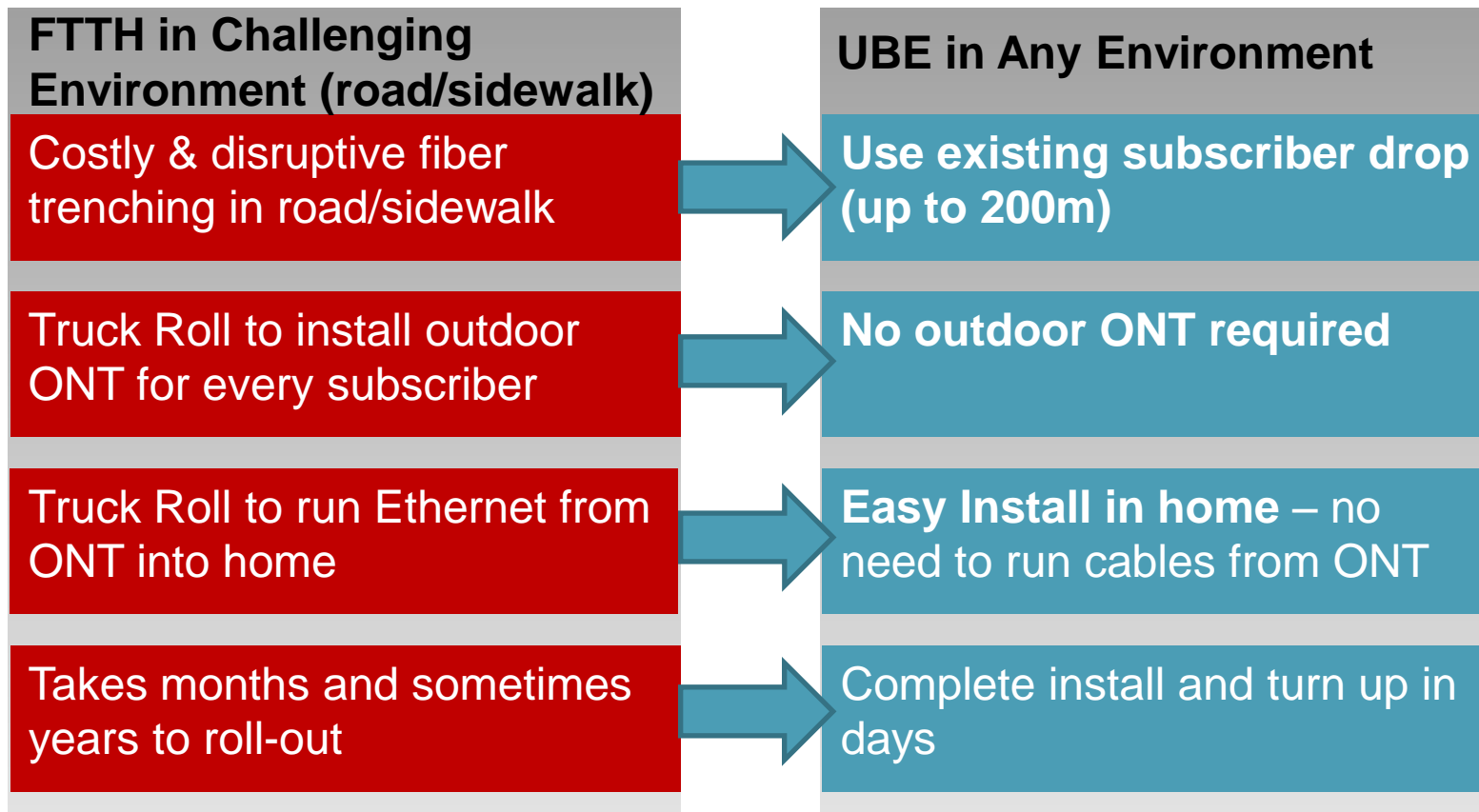
- **Converts external signal to 100BaseT (GbE in future)**
- **Provides back power to UBE ONT**

Minimum 100Mbps in both directions, very fast to deploy, very low CAPEX & OPEX

Ultra Broadband Ethernet Meets Aggressive Goals

- ✓ **Fast Downstream:** Minimum 100Mbps
- ✓ **Fast Upstream:** Minimum 100Mbps
- ✓ **Low CAPEX & OPEX:**
 - leverages existing subscriber drop & **easy install**
 - No maintenance ONT – install it and forget about it
 - Low cost CPE option – simple media adapter
- ✓ **Accelerate Revenue: hours not months**
 - No fiber trenching and network power delays
 - Easy install
- ✓ **Flexible**
 - Very small, sealed and submersible – install anywhere
 - Can leverage GbE, GPON and Active Ethernet on uplink
 - Small port granularity (8 port)
- ✓ **Ultra Green:** ~1 Watt per subscriber

Ultra Broadband Ethernet vs FTTH



Ultra Broadband Ethernet enables Network Wide Deployment
Superior Performance at a fraction of the Cost

- Ultra Broadband Ethernet solves some real problems for carriers and consumers
- It provides a great alternative solution to FTTH in many scenarios
- Trials underway with Tier 1 Operators in Europe, North America and the Middle East
- Commercial Availability first half 2011



- ADSL2+: basic internet access & SD video – up to 25Mbps
- FTTN/Cabinet w VDSL2:
 - Up to 100Mbps DS, 50Mbps US (1,400 ft to 2,700ft depending on vectoring and bonding)
 - Appropriate for cross connects with short loops
- FTTC [Fiber To The Curb]:
 - Appropriate for Greenfield in certain cases
- FTTP: Greenfield and select brownfield
 - Can easily do 100Mbps and beyond
 - Only cost effective in greenfield or certain brownfield scenarios
- Ultra Broadband Ethernet (cont'd)

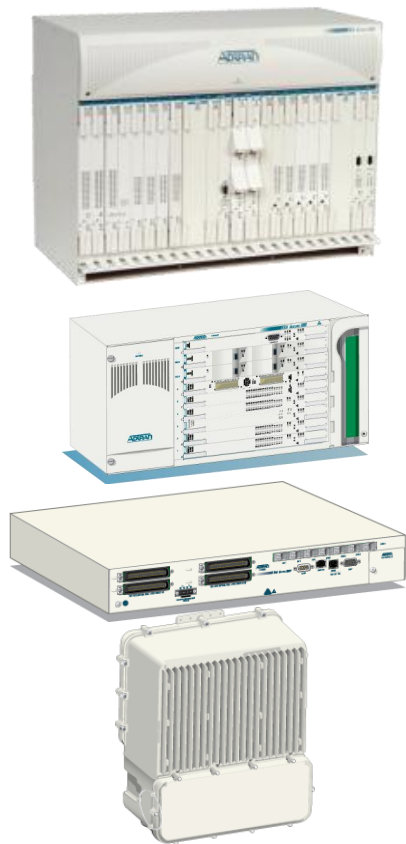
- Ultra Broadband Ethernet
 - Brownfield region where fiber installation is difficult
 - Super fast internet is desired but FTTP doesn't prove in due to high cost of fiber installation
 - Highly competitive region where time to market is critical
 - Regaining a lost customer is very expensive. Ultra Broadband Ethernet can be deployed quickly and tactically as defense against cable providers
 - Where likely take rate is uncertain
 - Can deploy an 8 port Ultra Broadband Ethernet solution for same price as one FTTH customer!
 - Multi-dwelling units: leverage existing wiring and capitalize on easy install advantage
 - Others?

Wrapping Up: Complete Access Solutions

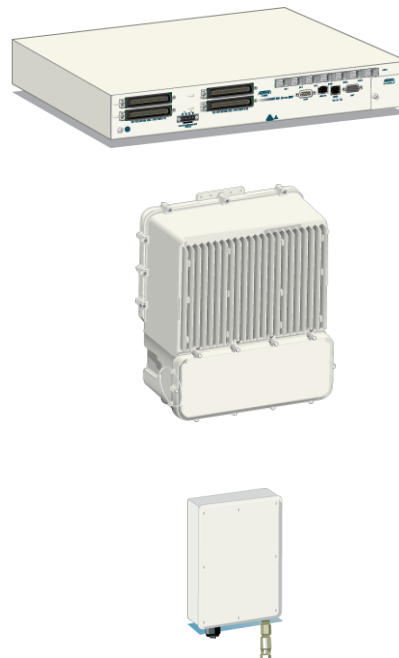
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FTTN



FTTC

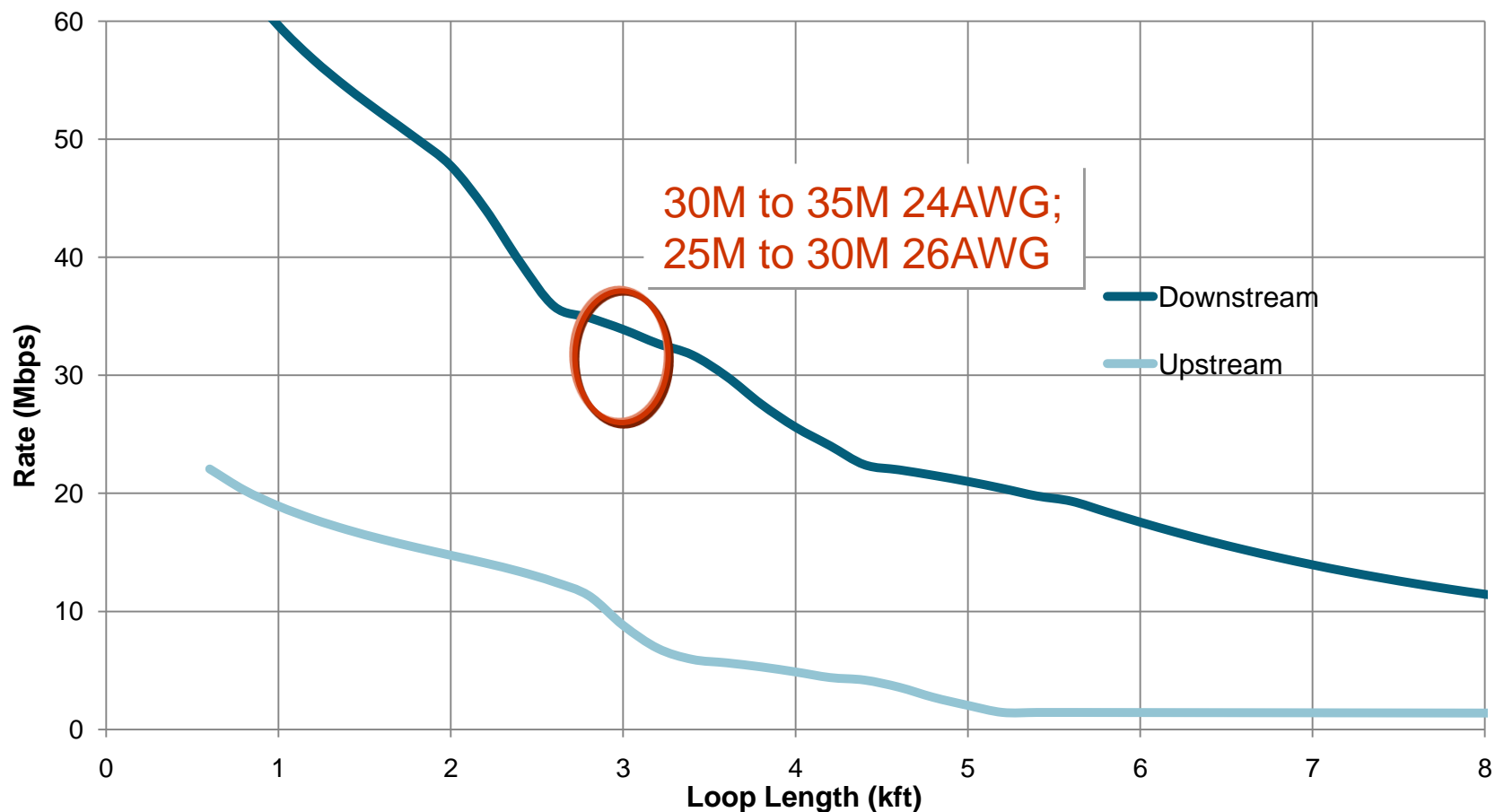


Customer Premises

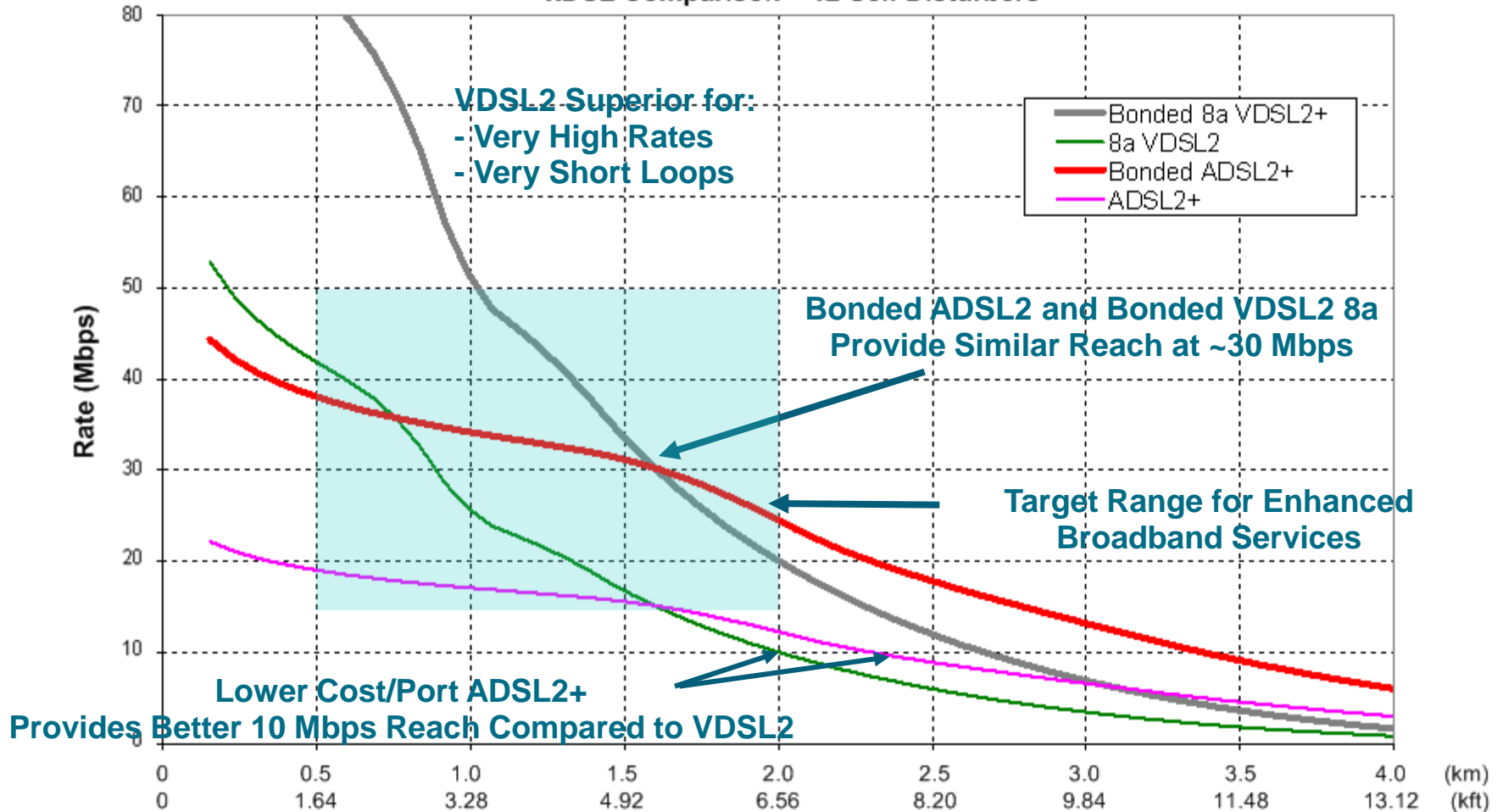


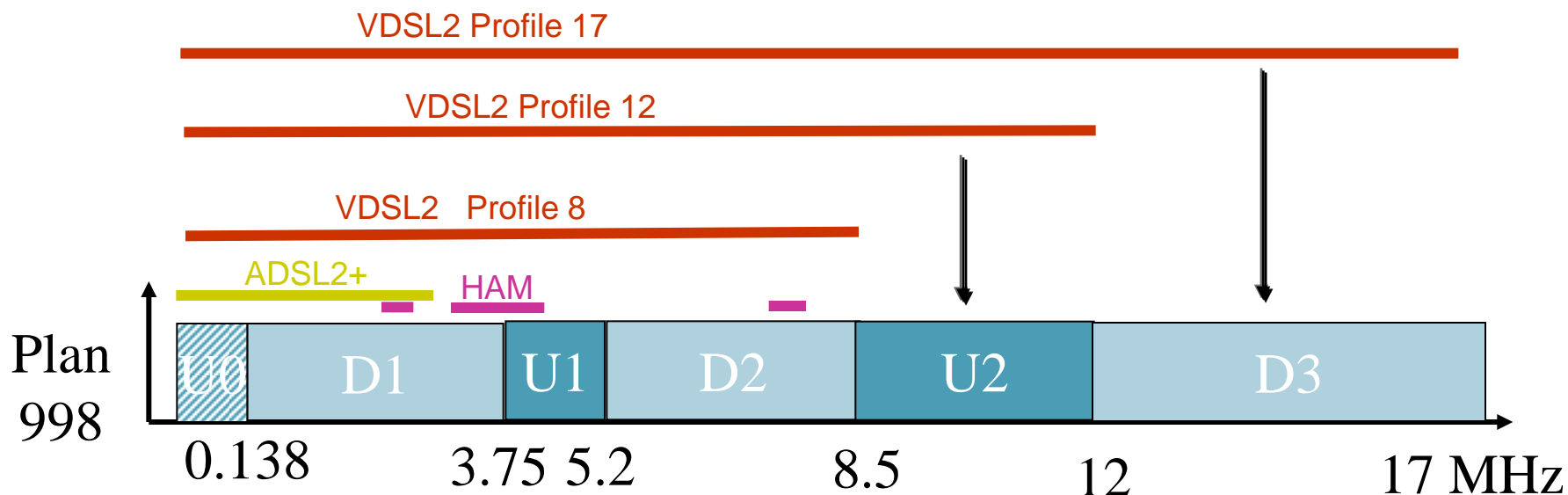
BACKUP

VDSL2 Downstream and Upstream (Profile 17a - 24 Self, 24 AWG)



xDSL Comparison – 12 Self Disturbers



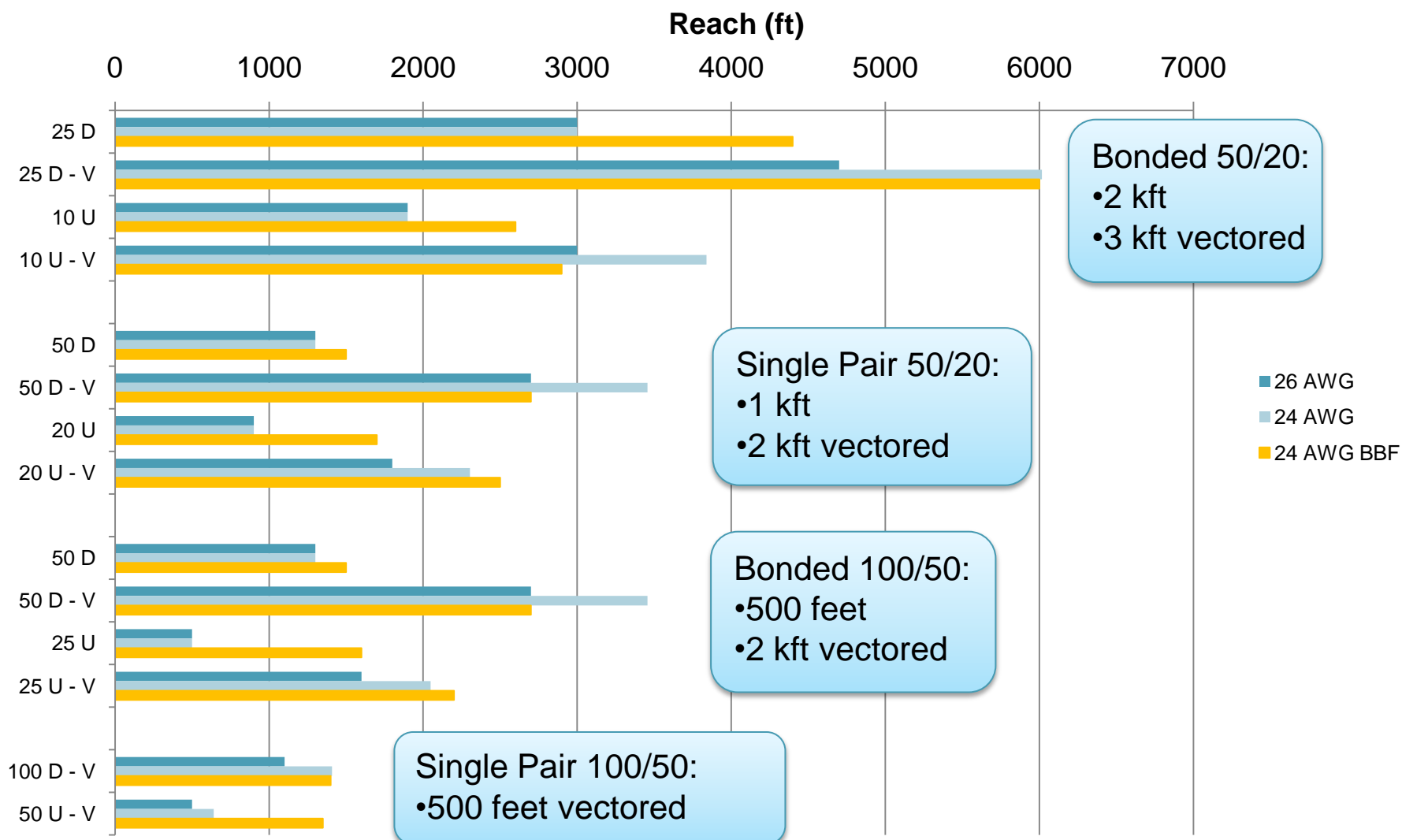


- D3 usable out to 610 m (1968 ft)
- U2 usable out to 900 m (2953 ft)
- D2 usable out to 1200 m (3937 ft)
- U1 usable out to 1300 m (4265 ft)
- HAM Bands: 1.81-2 Mhz, 3.5-4 MHz, 7-7.3 MHz

Loop lengths must be reduced in order to take advantage of high frequency VDSL2 bands

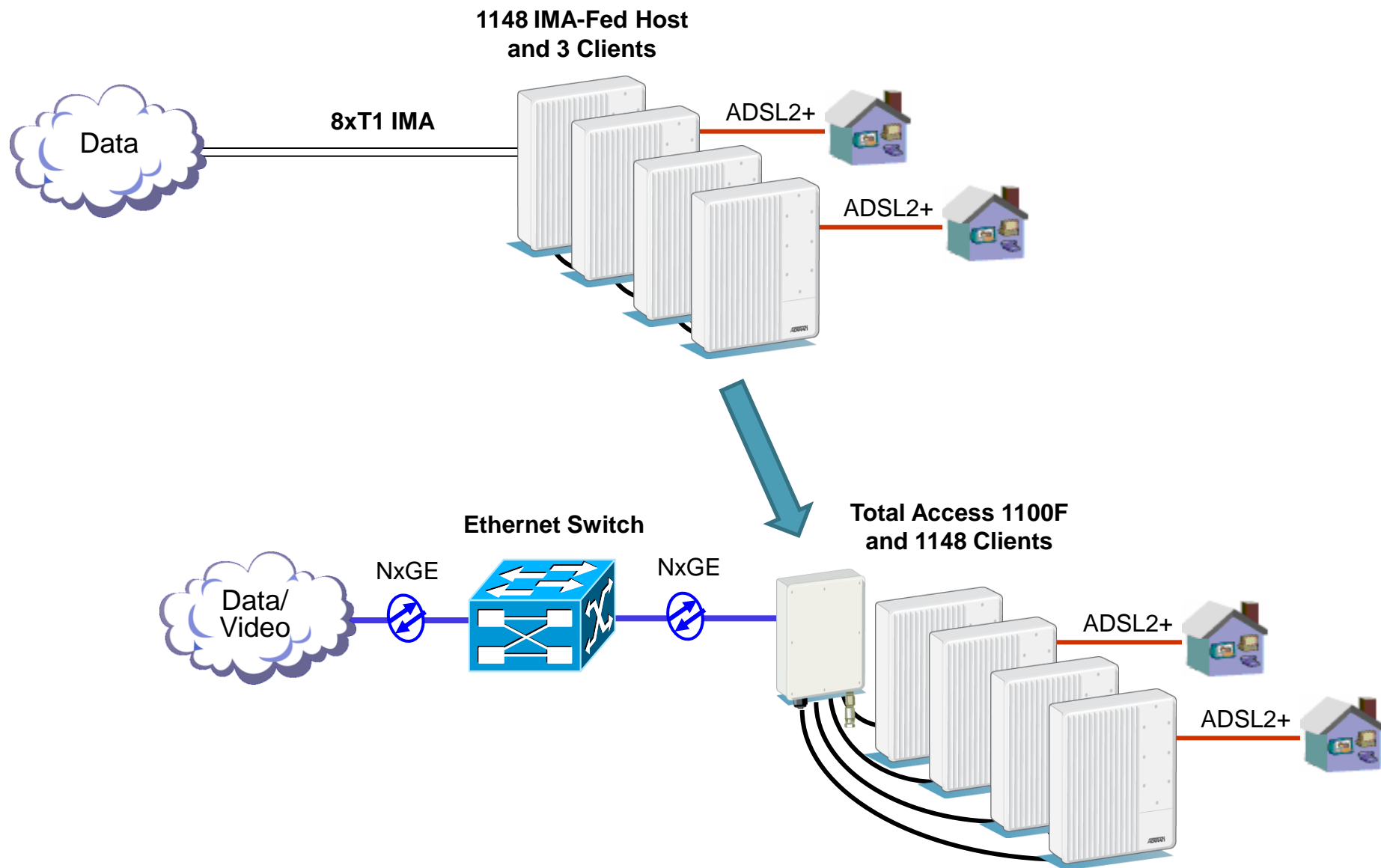


Reach for NBP Target Rates



Nominal Rates based on measured Profile 17a performance with 12 disturber w.c. self crosstalk, V-denotes measured performance in -140 dBm/Hz white noise, approximately the limit that can be achieved with vectoring. Profile 30a may boost upstream reach at high rates

Transitioning 1148 Systems to FTTN with the Total Access 1100F



Transitioning 1248 Systems to FTTN with the Total Access 1200F

