

A public web app for real-time police conduct data

#### Steven Silverman

Executive Director, Flex Your Rights Foundation Co-Founder & CEO, OpenPolice.org steve@flexyourrights.org

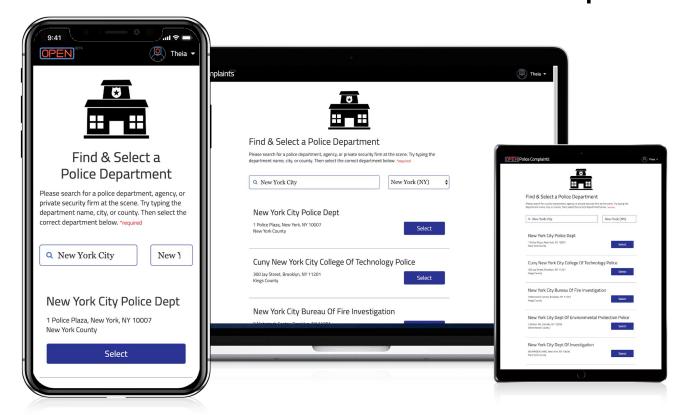
# **Problem:** Underreported Police Misconduct



# **Problem:** Underreported Police Misconduct

- Agencies are bad at collecting complaints data
  - Poor or no online access, unhelpful employees
  - Data they collect, they don't share
- Ignored misconduct destroys community trust
  - Cuts crime-solving cooperation
  - Increases crime & disorder

## **Solution:** TurboTax for Police Complaints



## **Solution:** TurboTax for Police Complaints

- Accessible online reporting
  - less hassle & intimidation
- Easy to use step-by-step guidance
  - o no jargon, no bullshit
- Consistent user experience
  - covers 18,125 U.S. police agencies

### Every year in the United States...

31 Million

experienced involuntary police contact

2.9 Million

said police did not behave properly

4.2%

of those 2.9 million filed a complaint

## Beta Launch +90 Days

**142** 

**Beta Users Invited** 

21

Complaints Created

**12** 

Active Users per Month

8

Filed for Investigation

## **Advantages**

#### Independence

- NGO status sidesteps police secrecy laws
- Users trust us more because we are not the police

### Transparency

Public tracking of individual officer conduct

### Legal Harm Reduction

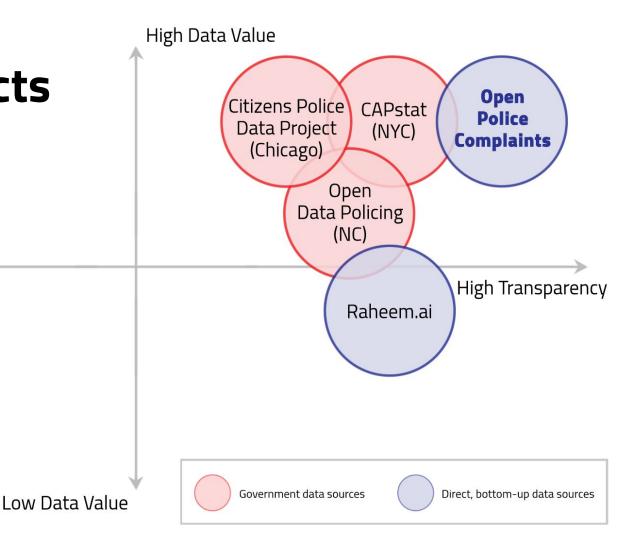
Privacy architecture protects at-risk users and us

### **Related Projects**

Low Transparency

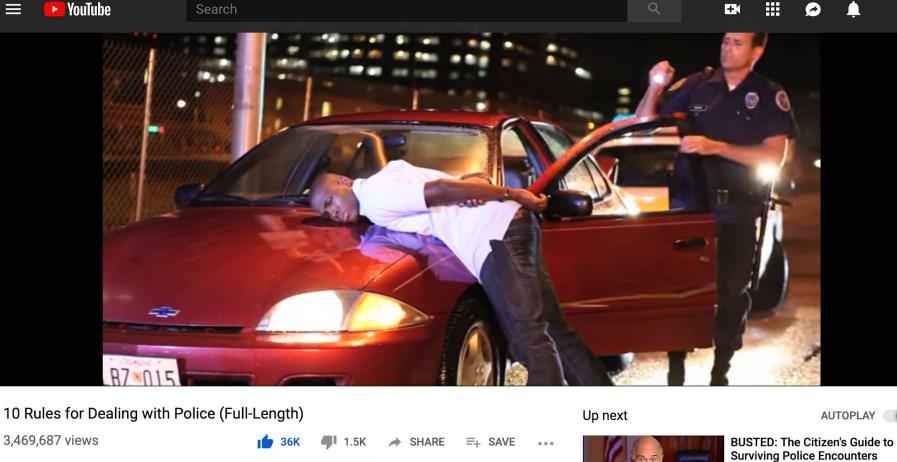
Municipal
Oversight
Agencies

Medium & Small Police Departments



## **User Acquisition Strategy**

- Built-in Organic Traffic & SEO Pipeline
  - 45 Million Views on YouTube, 198K subscribers
  - Google "How to file complaint against [a dept]"
- Partnerships
  - Legal Aid Society, ACLU, NAACP, NACDL, NACOLE, BLM/Community Groups, Celebrity Users
- Targeted Google & Facebook Ads









**AUTOPLAY** 

Flex Your Rights 3.9M views

Flex Your Rights Published on Apr 30, 2012

SUBSCRIBED 197K

#### **Team**

**Steven Silverman**, Co-founder, CEO #1 Know-your-rights content creator <a href="linkedin.com/in/stevedsilverman">linkedin.com/in/stevedsilverman</a>



Morgan Lesko, Co-founder, CTO Socially conscious CMS developer <a href="linkedin.com/in/morgan-lesko">linkedin.com/in/morgan-lesko</a>



## **Impact Projections**

- +1 YEAR: 250 new complaints, 5 active partner orgs
- +2 YEARS: 1,000 new complaints, national and local press
- **+5 YEARS:** 5,000 complaints per year, recognized as the national clearinghouse for police complaints

### **Revenue Source Projections**

- **+1 YEAR:** 5 Attorneys paying for lead-generation service, 1 Investigative Agency contract
- **+2 YEARS:** 100 paid subscribers, 5 Investigative Agency paid contracts
- **+5 YEARS:** 500+ paid subscribers, 10 Investigative Agency paid contracts

## 12-Month Project Budget

- Engineering \$60K
- Customer Service \$60K
- Partnership Development \$60K
- Branding & UX Upgrades \$40K
- Marketing & Outreach \$30K

\$250K

Total Annual Budget