

WE LEARN



**10% of What
We Read.**

WE LEARN



**20% of What
We Hear.**

WE LEARN



**30% of What
We See.**

WE LEARN



**50% of What
We See & Hear.**

WE LEARN



70% of What We Discuss.

WE LEARN



**80% of What
We Experience.**

WE LEARN



95% of What We Teach Others.



**By William
Glasser**