



Filters







































Region All
division All
customer All

P & L Statement
BY Country

All values are in USD

Note: 21 vs 20 is not part of pivot table

| Country | Fiscal Year | 2019 | 2020 | 2021 | 21 vs 20 |
|--------------|-------------|---------|---------|----------|----------|
| Australia | | | | | |
| Net Sales | | 3.88 M | 10.70 M | 20.99 M | -4% |
| COGS | | 2.23 M | 5.79 M | 14.08 M | 43% |
| Gross Margin | | 1.65 M | 4.91 M | 6.91 M | -59% |
| GM % | | 42.6% | 45.9% | 32.9% | -128% |
| Austria | | | | | |
| Net Sales | | | 0.12 M | 2.84 M | 2201% |
| COGS | | | 0.09 M | 1.98 M | 2072% |
| Gross Margin | | | 0.03 M | 0.86 M | 2565% |
| GM % | | | 26.1% | 30.1% | -85% |
| Bangladesh | | | | | |
| Net Sales | | 0.48 M | 2.26 M | 6.95 M | 108% |
| COGS | | 0.34 M | 1.36 M | 4.55 M | 134% |
| Gross Margin | | 0.14 M | 0.89 M | 2.40 M | 68% |
| GM % | | 28.7% | 39.6% | 34.5% | -113% |
| Canada | | | | | |
| Net Sales | | 4.76 M | 12.17 M | 35.06 M | 88% |
| COGS | | 2.78 M | 7.07 M | 21.66 M | 106% |
| Gross Margin | | 1.99 M | 5.10 M | 13.39 M | 63% |
| GM % | | 41.7% | 41.9% | 38.2% | -109% |
| China | | | | | |
| Net Sales | | 1.43 M | 5.42 M | 22.89 M | 222% |
| COGS | | 0.78 M | 3.33 M | 13.49 M | 206% |
| Gross Margin | | 0.64 M | 2.10 M | 9.40 M | 248% |
| GM % | | 44.9% | 38.7% | 41.1% | -94% |
| France | | | | | |
| Net Sales | | 4.04 M | 7.47 M | 25.94 M | 147% |
| COGS | | 2.26 M | 4.25 M | 14.73 M | 146% |
| Gross Margin | | 1.78 M | 3.22 M | 11.22 M | 148% |
| GM % | | 44.1% | 43.1% | 43.2% | -100% |
| Germany | | | | | |
| Net Sales | | 2.56 M | 4.69 M | 12.01 M | 56% |
| COGS | | 1.62 M | 3.02 M | 8.86 M | 94% |
| Gross Margin | | 0.95 M | 1.67 M | 3.14 M | -12% |
| GM % | | 37.0% | 35.6% | 26.2% | -127% |
| India | | | | | |
| Net Sales | | 30.82 M | 49.77 M | 161.26 M | 124% |
| COGS | | 17.77 M | 33.74 M | 109.65 M | 125% |
| Gross Margin | | 13.05 M | 16.03 M | 51.61 M | 122% |
| GM % | | 42.4% | 32.2% | 32.0% | -101% |

| | | | | | |
|--------------|--------|---------|---------|---|-------|
| Indonesia | | | | | |
| Net Sales | 2.52 M | 6.21 M | 18.41 M |  | 97% |
| COGS | 1.46 M | 3.54 M | 11.34 M |  | 120% |
| Gross Margin | 1.06 M | 2.66 M | 7.07 M |  | 66% |
| GM % | 42.0% | 42.9% | 38.4% |  | -110% |
| Italy | | | | | |
| Net Sales | 2.90 M | 4.46 M | 11.72 M |  | 63% |
| COGS | 1.58 M | 3.09 M | 8.19 M |  | 65% |
| Gross Margin | 1.33 M | 1.37 M | 3.53 M |  | 58% |
| GM % | 45.6% | 30.7% | 30.1% |  | -102% |
| Japan | | | | | |
| Net Sales | | 1.88 M | 7.92 M |  | 221% |
| COGS | | 1.19 M | 4.24 M |  | 157% |
| Gross Margin | | 0.70 M | 3.69 M |  | 330% |
| GM % | | 37.0% | 46.5% |  | -74% |
| Netherlands | | | | | |
| Net Sales | 0.23 M | 3.36 M | 7.98 M |  | 38% |
| COGS | 0.14 M | 1.75 M | 4.63 M |  | 64% |
| Gross Margin | 0.08 M | 1.60 M | 3.36 M |  | 9% |
| GM % | 36.4% | 47.8% | 42.0% |  | -112% |
| Newzealand | | | | | |
| Net Sales | | 1.99 M | 11.40 M |  | 374% |
| COGS | | 1.46 M | 5.90 M |  | 204% |
| Gross Margin | | 0.52 M | 5.50 M |  | 851% |
| GM % | | 26.4% | 48.2% |  | -17% |
| Norway | | | | | |
| Net Sales | | 2.48 M | 13.68 M |  | 352% |
| COGS | | 1.54 M | 9.65 M |  | 425% |
| Gross Margin | | 0.94 M | 4.03 M |  | 231% |
| GM % | | 37.7% | 29.5% |  | -122% |
| Pakistan | | | | | |
| Net Sales | 0.62 M | 4.69 M | 5.66 M |  | -79% |
| COGS | 0.38 M | 2.69 M | 3.61 M |  | -66% |
| Gross Margin | 0.25 M | 2.01 M | 2.05 M |  | -98% |
| GM % | 39.7% | 42.8% | 36.2% |  | -115% |
| Philippines | | | | | |
| Net Sales | 5.69 M | 13.37 M | 31.86 M |  | 38% |
| COGS | 3.42 M | 7.33 M | 19.40 M |  | 65% |
| Gross Margin | 2.27 M | 6.03 M | 12.45 M |  | 6% |
| GM % | 39.9% | 45.1% | 39.1% |  | -113% |
| Poland | | | | | |
| Net Sales | 0.41 M | 2.79 M | 5.19 M |  | -14% |
| COGS | 0.26 M | 1.67 M | 2.98 M |  | -22% |
| Gross Margin | 0.15 M | 1.12 M | 2.21 M |  | -3% |
| GM % | 37.4% | 40.2% | 42.6% |  | -94% |
| Portugal | | | | | |
| Net Sales | 0.75 M | 3.59 M | 11.83 M |  | 130% |
| COGS | 0.45 M | 2.29 M | 6.85 M |  | 99% |

| | | | | |
|----------------|---------|---------|---------|-------|
| Gross Margin | 0.29 M | 1.30 M | 4.98 M | 185% |
| GM % | 39.3% | 36.1% | 42.1% | -83% |
| South Korea | | | | |
| Net Sales | 12.80 M | 17.28 M | 48.97 M | 83% |
| COGS | 6.72 M | 12.13 M | 31.38 M | 59% |
| Gross Margin | 6.09 M | 5.15 M | 17.59 M | 141% |
| GM % | 47.5% | 29.8% | 35.9% | -80% |
| Spain | | | | |
| Net Sales | | 1.77 M | 12.62 M | 511% |
| COGS | | 1.11 M | 8.44 M | 563% |
| Gross Margin | | 0.67 M | 4.18 M | 426% |
| GM % | | 37.7% | 33.1% | -112% |
| Sweden | | | | |
| Net Sales | 0.05 M | 0.23 M | 1.77 M | 582% |
| COGS | 0.03 M | 0.13 M | 1.06 M | 636% |
| Gross Margin | 0.02 M | 0.10 M | 0.71 M | 514% |
| GM % | 38.3% | 44.1% | 40.2% | -109% |
| United Kingdom | | | | |
| Net Sales | 2.00 M | 8.08 M | 34.15 M | 223% |
| COGS | 1.27 M | 5.32 M | 18.74 M | 152% |
| Gross Margin | 0.72 M | 2.76 M | 15.41 M | 359% |
| GM % | 36.2% | 34.1% | 45.1% | -68% |
| USA | | | | |
| Net Sales | 11.53 M | 31.92 M | 87.78 M | 75% |
| COGS | 7.75 M | 19.48 M | 55.31 M | 84% |
| Gross Margin | 3.78 M | 12.44 M | 32.47 M | 61% |
| GM % | 32.8% | 39.0% | 37.0% | -105% |