# Agashthiya M Data Scientist | Data Analyst

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# **Professional Summary**

Data Scientist and Analyst skilled in transforming data into actionable insights using Python, SQL, and BI tools. Experienced in predictive modeling, statistical analysis, and time-series forecasting. Built and deployed ML models for customer churn, insurance purchase prediction, and demand forecasting, improving business decision-making and campaign effectiveness. Adept at translating complex data into clear, actionable recommendations for stakeholders.

## **Skills**

- Programming & Data Handling: Python (Pandas, NumPy), SQL
- Machine Learning & AI: Regression, Classification, SVM, XGBoost, Random Forest, Time-Series Forecasting, SMOTE
- Visualization & BI: Power BI, Tableau, Matplotlib, Seaborn
- Data Science Workflow: EDA, Feature Engineering, Model Evaluation, Hyperparameter Tuning
- Other tool: Git

#### **Experience**

# **Data Science Consultant Intern | Rubixe**

- Designed and optimized machine learning models (Decision Trees, XGBoost) to support customer segmentation and improve marketing strategies.
- Performed data cleaning, preprocessing, and feature engineering using Python & SQL, ensuring high-quality datasets and faster model development.
- Conducted model evaluation and hyperparameter tuning to enhance the reliability and performance of predictive models.
- Delivered insights and visual reports to stakeholders through interactive dashboards using Power BI and Tableau, supporting data-driven decision-making.

# **Projects**

# **Telecom Churn Prediction**

- Predicted customer churn with 95% accuracy and 0.84 F1-score, enabling proactive retention strategies.
- Applied SMOTE to handle imbalance and optimized thresholds for better business relevance.
- Tech: Python, XGBoost, SMOTE, Model Tuning

# **Bicycle Rental Demand Forecasting**

- Built time-series and regression models achieving 0.89 R<sup>2</sup> for daily rental predictions.
- Leveraged weather and seasonal data to forecast demand for resource planning.
- Tech: Python, SVR, XGBoost, Time-Series

## **House Price Prediction Model**

- Developed XGBoost regression model achieving 0.90 R<sup>2</sup> using 79 property features.
- Supported pricing insights for real estate datasets by integrating multiple data sources.
- Tech: Python, XGBoost, Hyperparameter Tuning

## **Insurance Purchase Prediction**

- Predicted likelihood of insurance product purchase with 93% accuracy, improving marketing targeting.
- Enhanced model performance using resampling and feature selection techniques.
- Tech: Logistic Regression, Decision Trees, Resampling

# **Heart Disease Risk Prediction**

- Built an SVM-based classifier achieving 92% F1-score, aiding early detection insights for healthcare datasets.
- Optimized features and preprocessing to enhance prediction reliability.
- - Tech: Python, SVM, Feature Engineering

#### Education

Electrical and Electronics Engineering|Mepco Schlenk Engineering College | Anna University Affiliated-CGPA: 8.2 / 10

## **Certifications**

- Certified Data Scientist IABAC | Valid: Jun 2025 Jun 2028
- Certified Data Scientist Gold Category | NASSCOM FutureSkills Prime (Govt. of India)
- Certified Data Scientist Datamites Training Program
- Certified Data Science Consultant Rubixe (Internship Certificate) | Mar 2025 Aug 2025