

EACH - USP



Ol Sem recurso financeiro e administrativo.

02 Apenas uma proposta.

03 Precisam ganhar mercado!

O4 FALHARÃO!!!













DESAFIO DE COMUNICAR!

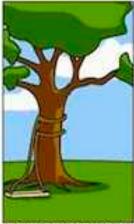




How the project leader understood it



How the engineer designed it



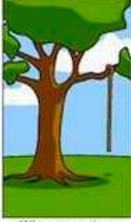
How the programmer wrote it



How the sales executive described it



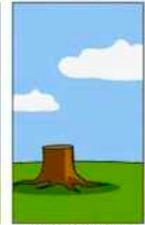
How the project was documented



What operations installed



How the customer was billed



How the helpdesk supported it



What the customer really needed



EXPERIMENTO!

