

Enterprise Finance Guarantee - Statistics

The Enterprise Finance Guarantee was launched in January 2009.

Between 14 January 2009 and 31 March 2010 a facility of £1.3 billion was in place to enable additional lending.

Between 1 April 2010 and 31 March 2011 a facility of £700 million was in place.

Between 1 April 2011 and 31 March 2012 EFG enabled up to £600m of additional lending.

Borrowers have up to 6 months from date the loan is offered by the lender within which to drawn down the loans. Therefore the drawing down of loans may take place in a different quarter than the loan was offered.

Quarter	Number of Loans Offered	Value of Loans Offered (m)	Average Size of Loan Offered (k)	Number of Loans Drawn	Value of Loans Drawn (£m)	Average Size of Loan Drawn (k)
Jan - Mar 2009	1,221	104.25	85.4	590	48.94	83.0
Apr - Jun 2009	2,376	254.91	107.3	2,030	201.73	99.4
Jul - Sep 2009	2,030	217.89	107.3	1,921	203.34	105.9
Oct - Dec 2009	1,788	182.44	102.0	1,627	172.50	106.0
Jan - Mar 2010	1,824	187.63	102.9	1,605	159.57	99.4
Apr - Jun 2010	1,530	154.11	100.7	1,450	144.56	99.7
Jul - Sep 2010	1,426	143.73	100.8	1,326	134.51	101.4
Oct - Dec 2010	1,051	102.80	97.8	943	90.71	96.2
Jan - Mar 2011	1,036	93.09	89.9	966	91.50	94.7
Apr - June 2011	934	95.42	102.2	830	78.53	94.6
Jul - Sep 2011	897	96.08	107.1	817	77.87	95.3
Oct - Dec 2011	735	77.82	105.9	698	77.99	111.7
Jan - Mar 2012	793	84.50	106.6	655	67.17	102.6
Apr - Jun 2012	752	85.72	114.0	642	71.47	111.3
Jul - Sep 2012	845	93.68	110.9	710	80.77	113.8
Grand Total	19,238	1,974.07	102.6	16,809	1,700.94	101.2

EFG is intended to enable additional bank lending to viable SMEs that lack collateral to secure a normal commercial loan, operating at the margins of bank lending. As such, EFG is never likely to exceed 1%-2% of UK bank lending to SMEs with a turnover of up to £41 million. Variations in the level of EFG lending reflect the level of demand for debt finance in the wider economy.

All parts of the UK benefit from EFG. However, lending within each region should be seen in the context of the number of businesses in that region. In this context, the geographic distribution of EFG lending continues to be close to the distribution of SMEs across the UK. The exceptions are London, the South East and Northern Ireland where a relatively smaller proportion of SMEs have benefited from EFG. In the case of London and the South East, the assumption is that a greater proportion of entrepreneurs have access to security in the form of equity which has accrued in domestic property and, consequently, have less need to borrow with the backing of the guarantee. In Northern Ireland, reduced EFG utilisation is believed to be due to a combination of the wider availability of grants and other assistance for SMEs as well as differences in the composition of the business stock.

Region	Number of Loans Offered	Value of Loans Offered (m)	Ratio of Number of loans per 10,000 businesses in the region	Number of Loans Drawn	Value of Loans Drawn (£m)	Ratio of Number of loans per 10,000 businesses in the region
East Midlands	1,459	159.92	47.5	1,283	138.52	41.7
East of England	1,847	181.06	36.8	1,595	155.51	31.8
London	2,512	277.09	30.0	2,140	233.19	25.5
North East	684	61.38	48.9	600	52.82	42.9
North West	2,480	233.15	51.4	2,210	206.75	45.8
Northern Ireland	201	28.34	16.2	174	23.99	14.0
Scotland	1,326	183.35	40.9	1,171	164.89	36.1
South East	2,683	267.83	36.1	2,325	225.51	31.3
South West	2,063	186.14	44.4	1,849	162.67	39.8
Wales	784	71.88	39.2	690	62.48	34.5
West Midlands	1,722	181.52	47.4	1,485	153.39	40.9
Yorkshire and The Humber	1,477	142.41	42.7	1,287	121.22	37.2
Grand Total	19,238	1,974.07	39.8	16,809	1,700.94	34.8

All the main sectors of the economy benefit from EFG including the property and construction sectors.

Sector	Number of Loans Offered	% of Number of Loans Offered	Value of Loans Offered (£m)	% of Value of Loans Offered	Number of Loans Drawn	% of Number of Loans Drawn	Value of Loans Drawn (£m)	% of Value of Loans Drawn
Communications and IT	818	4.3%	101.70	5.2%	741	4.41%	91.85	5.4%
Construction	1444	7.5%	144.66	7.3%	1,332	7.92%	133.16	7.8%
Hotels and Catering	2370	12.3%	218.88	11.1%	1,995	11.87%	182.18	10.7%
Manufacture and Production	2793	14.5%	358.60	18.2%	2,472	14.71%	308.55	18.1%
Property and Business Services	4163	21.6%	405.20	20.5%	3,690	21.95%	355.45	20.9%
Sport, Health and Education	1702	8.8%	201.10	10.2%	1,400	8.33%	155.82	9.2%
Wholesale and Retail	5382	28.0%	482.21	24.4%	4,670	27.78%	419.92	24.7%
Other	566	2.9%	61.71	3.1%	509	3.03%	54.02	3.2%
Grand Total	19238	100%	1,974.07	100%	16,809	100%	1,700.94	100%

Just over 7 in 10 EFG loans offered and drawn (by number of loans) are for less than £100,000.

Value Band of Loans	Number of Loans Offered	% of Number of Loans Offered	Value of Loans Offered (£m)	% of Value of Loans Offered	Number of Loans Drawn	% of Number of Loans Drawn	Value of Loans Drawn (£m)	% of Value of Loans Drawn
Less than 25k	3,140	16.3%	52.34	2.7%	2,828	16.8%	47.26	2.8%
25,001 - 50k	5,249	27.3%	196.49	10.0%	4,619	27.5%	172.98	10.2%
50,000 -100k	5,305	27.6%	386.94	19.6%	4,633	27.6%	338.28	19.9%
100,001 - 250k	4,008	20.8%	625.82	31.7%	3,426	20.4%	535.48	31.5%
250,001 - 500k	1,112	5.8%	394.49	20.0%	941	5.6%	334.17	19.6%
500,001 - 1,000k	424	2.2%	317.99	16.1%	362	2.2%	272.79	16.0%
Grand Total	19,238	100%	1,974.07	100%	16,809	100%	1700.94	100%

Whilst established SMEs have benefited most from EFG so far, all ages of SMEs benefit from EFG including start-up and early stage businesses.

Age of Business	Number of Loans Offered	% of Number of Loans Offered	Value of Loans Offered (£m)	% of Value of Loans Offered	Number of Loans Drawn	% of Number of Loans Drawn	Value of Loans Drawn (£m)	% of Value of Loans Drawn
0 - 3 months	3,264	17.0%	240.71	12.2%	2,798	16.6%	203.73	12.0%
3 months to 1 year	1,244	6.5%	94.19	4.8%	1,105	6.6%	80.70	4.7%
1 - 2 years	1,244	6.5%	88.84	4.5%	1,123	6.7%	78.46	4.6%
2 - 3 years	1,292	6.7%	110.95	5.6%	1,149	6.8%	95.19	5.6%
3 - 4 years	1,265	6.6%	100.27	5.1%	1,120	6.7%	88.22	5.2%
4 - 5 years	1,235	6.4%	113.48	5.7%	1,096	6.5%	99.66	5.9%
Over 5 years	9,694	50.4%	1,225.63	62.1%	8,418	50.1%	1054.99	62.0%
Grand Total	19,238	100%	1,974.07	100%	16,809	100%	1,700.94	100%

Last updated 4 January 2013