

Department for Transport SME Case Study:

Title of Contract/ Name of SME
Criminal Record Disclosure Services contract for the Driving Standards Agency (DSA)
Background on SME and the goods/services they provide
<p>TMG CRB is registered with the Criminal Records Bureau (CRB) for the administration of criminal record checks. This is an essential requirement to provide this service. TMG CRB has between 51 and 249 employees and is therefore classified as a medium sized enterprise.</p> <p>The service is used by DSA to check potential driving instructors (PDIs), existing Approved Driving Instructors (ADIs) and potential driving examiners (DEs) in England, Scotland and Wales.</p>
Details of any changes we made to procurement practices to improve opportunity for SME to win.
The OJEU notice specifically stated that "The contracting authority considers that this contract may be suitable for economic operators that are small or medium enterprises (SMEs)".
What made the SME successful (including value of any savings)
<p>Along with several other tenderers, TMG submitted an alternative bid. Following technical and financial evaluation this was shown to be the most economically advantageous bid.</p> <p>Based on the price previously paid and the pre-tender estimate of demand for this service, the value of the contract represents a saving of 11%.</p>
What (if any) added value they deliver as part of the contract
Our positive previous experience of TMG CRB also meant that we were confident about the quality of service and their ability to deal efficiently with more complex cases that require extra care and attention.