### 1. No Real Community or Peer-to-Peer Interaction

- Missing: There's no youth-led or peer community. No LinkedIn-style networking, no discussion boards, no forums.
- OffScript Edge: Create a safe, moderated space where teens connect with each other, share learnings, and celebrate wins and failures. Investigate a private LinkedIn for Gen Z.

#### 2. Lack of Student Voice / Co-Creation

- Missing: Content is made for students but not by students. No mention of advisory boards, student contributors, or feedback loops shaping the product.
- **OffScript Edge:** Your Youth Advisory Board and reward system shows students as stakeholders, not just users. Lean into that.

## 3. No Al Companion for Ongoing Guidance

- **Missing:** While Unifrog uses some light personality tools (like Holland Codes), there's no suggestion of a smart, evolving AI guide that supports students over time.
- OffScript Edge: Your QI Tool could be a standout. A non-judgemental, responsive "coach" that adapts as students grow.

### 4. Experiential + Emotional Gap

- **Missing:** Unifrog is great at surfacing jobs and data. But there's little about emotional readiness, resilience, the fear of failure, or real-life entrepreneurial stories.
- OffScript Edge: You normalise uncertainty. You value *trying* over *achieving*. That builds long-term confidence.

#### **5. Content Tone = Institutional**

- **Missing:** Their tone is professional and educational. Nothing wrong with that but it won't excite or entertain kids.
- OffScript Edge: Your plan to "resemble kids' heroes" with a creator-forward voice could be a much-needed cultural shift. Speak with not at them. Who are there
  heroes?

### 6. No Dual-User Journey

- Missing: Unifrog serves students primarily through schools. Parents are passive or absent in the user journey.
- OffScript Edge: You engage both *kids and parents*, helping them understand each other and collaborate.

# 7. Static Content Consumption

- Missing: Lots of video content, but mainly consumed passively. No interaction, challenge, or feedback loop in the journey.
- OffScript Edge: Use missions, challenges, quizzes and points systems to nudge exploration in an active way something you've outlined in your YAB points system.

#### 8. No Focus on Emerging Job Types / Creators

- Missing: They do acknowledge interest in content creators but don't deeply explore non-traditional or hybrid job paths.
- **OffScript Edge:** You treat YouTubers and entrepreneurs with the same legitimacy as lawyers or engineers. That shift in status matters.

#### Summary

**Unifrog is strong on structure, weak on soul.** It's a school-focused search and resource hub. OffScript should confidently step into the emotional, cultural, and creative space it avoids.