

## I COURSE COMPONENTS

the idea

- Block I
  - Introduction to Urban and Regional Economics and Course Overview
  - Topic I: Regional and urban concentration forces
  - Topic II: The empirics of agglomeration
  - Topic III: Costs and benefits of agglomeration
- Block 2
  - Topic IV: Monocentric city I (household location choice)
  - Topic V: Monocentric city II (household location choice)
  - Topic VI: Firm location choice
  - Topic VII: The urban economy in general equilibrium
- Block 3
  - Topic VIII: The vertical dimension of cities
  - Topic IX: Suburbanization and gentrification
  - Topic X: Hedonic analysis

## **I INTRODUCTION**

roadmap

- Last time: Costs and benefits of agglomeration
  - 1) The economic effects of density
    - Density elasticities of economic outcomes
    - Net effect of density
    - Origins of rent effects of density
  - 2) Equilibrium city size
    - Optimal city size
    - A system of cities
  - 3) Compensating differentials
    - Real wages in spatial equilibrium

## **I INTRODUCTION**

roadmap

- This time: The monocentric city model I
  - 1) History of thought
  - 2) The household bid-rent model
    - The utility maximization problem
    - Compensating differentials
    - Rent gradients
    - Substitution effects in consumption
    - Convexity of the rent gradient
  - 3) Density gradients
    - Structural density
    - Population density

## I LAND VALUES IN ENGLAND

property prices

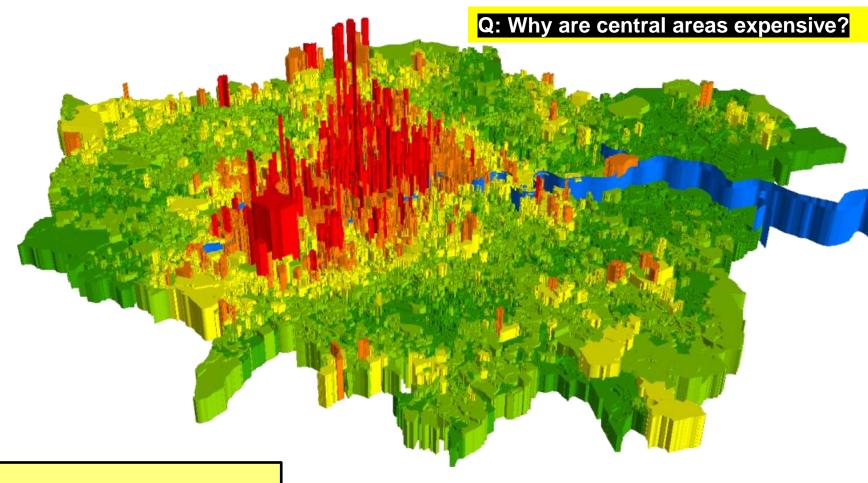
- Property prices provided by Nationwide building society
  - **1995-2010**
  - Postcode reference
  - Adjusted for structural characteristics using "hedonic" regression (see week 9)
  - About 1 Mio transactions

#### Residual land prices

- $1. \log(P_i) = X_i b + OA_j + e_j$
- 2. Recover non-structural component
- 3. Spatial interpolation
- 4. Aggregate to 1km grid cells

## **ILONDON**

stylized facts - land component in residential sales prices 2000-2008



Notes:

Regress:  $\underline{\log}(P_{it}) = Xb + \phi_t + \theta_j + \varepsilon_i$ 

Recover:  $\hat{\mathcal{G}}_{i}$ 

## II HISTORY OF THOUGHT

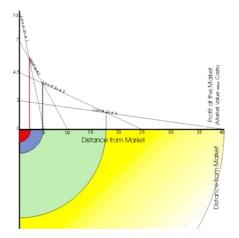
roadmap

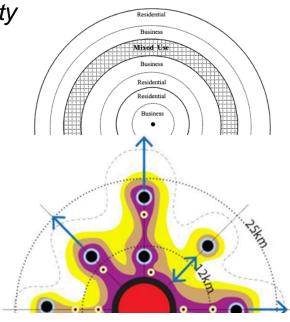
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# II HISTORY OF THOUGHT (SEE APPENDIX)

roadmap

- Riccardo (1817): Compensating differential
- Von Thünen (1826): Distance from market place
- Alonso (1964): Distance from market place
- Mills (1967, 1972) and Muth (1969): Add developers
- Fujita & Ogawa (1982): Add spillovers to linear city
- <u>Lucas</u> & <u>Rossi-Hansberg</u> (2002):
  - Add mixed land use, City is a disk
- Ahlfeldt, Redding, Sturm, Wolf (2015)
  - No "awkward" geography
  - Empirically tractable GE model
  - First urban economics paper to win "Frisch medal"





## III HOUSEHOLD BID-RENT MODEL

household bid-rent model

- This time: The monocentric city model I
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    - Structural density
    - Population density

#### III PLAN

household bid-rent model

- Block II
  - Begin with a simple version of the Alonso model
    - Today
  - Add developers (Mills & Muth)
    - Today
  - Income segregation, comparative statics, open city
    - Topic V
  - Introduce firm location choice (elements of Fujita & Ogawa)
    - Topic VI
  - Outline the Ahlfeldt-Redding-Sturm-Wolf model
    - Topic VII

## III SIMPLE ALONSO BID-RENT WORLD

household bid-rent model

#### Pure economic rent

- Differential payment for an inelastically supplied good/service
  - E.g. productive urban land vs. agricultural land
- The market value (V) reflects the future streams of rental income (R) over periods i discounted by on interest rate (r)
   Prices a good proxy for rent

$$V = \sum_{i} \frac{R_{i}}{(1+r)^{i}}$$

FAMA (as opposed to Shiller) view

In reality, markets are inefficient (That's why we can make profits)

- Simplistic monocentric bid-rent world
  - A1 (costly) access to the (exogenous) CBD is the only locational advantage
  - A2 Plain featureless ground
  - A3 Identical households and firms
  - A4 No government
  - A5 No developers (households and firms occupy land)
  - A6 Population fixed

Simplification to derive testable hypotheses and counterfactuals

## III RESIDENTIAL BID RENT WORLD

household bid-rent model

I Introduction

- Households maximize utility U
- Households consume a composite consumption good c and land q

• 
$$U = U(c,q); U' > 0, U'' < 0$$

- "Convex preferences" (concave utility function)
- Households must commute to the CBD to work
  - Transport costs (rate *t* over distance from the CBD *x*) come net of an exogenous budget *y*
  - Budget constraint

• 
$$y - tx = p_q q + c$$
;  $p_c = 1$ 

Household spends budget on commuting and consumption of land and other goods

## III SPATIAL EQUILIBRIUM

household bid-rent model

- Spatial equilibrium condition
  - Residents must be indifferent between locations
  - lacktriangle Utility fixed to  $\overline{oldsymbol{U}}$
- Land rent adjusts to compensate for transport cost savings
  - lacktriangle Solve budget equation for  $p_q$

$$p_q = \frac{y - tx - c}{q}$$
  $\frac{\partial p_q}{\partial x} = -\frac{t}{q} < 0$ 

Rents  $p_q$  decrease in distance from the CBD Q: What happens to housing consumption q as we move away from the CBD?

## **III ECON 101**

**I** Introduction

household bid-rent model

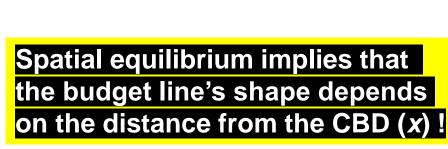
■ From first-order conditions: 
$$\frac{U_q}{U_c} = MRS = -\frac{p_q}{P_c(=1)}$$

At any location, commuting cost determine the intercept of the budget line

$$y - tx = p_q q + c \Rightarrow c | (q = 0) = y - tx$$

At any location, rent  $p_{a}(x)$  determines the slope of the budget line

$$y - tx = p_q q + c \Rightarrow c = y - tx - p_q(x)q$$

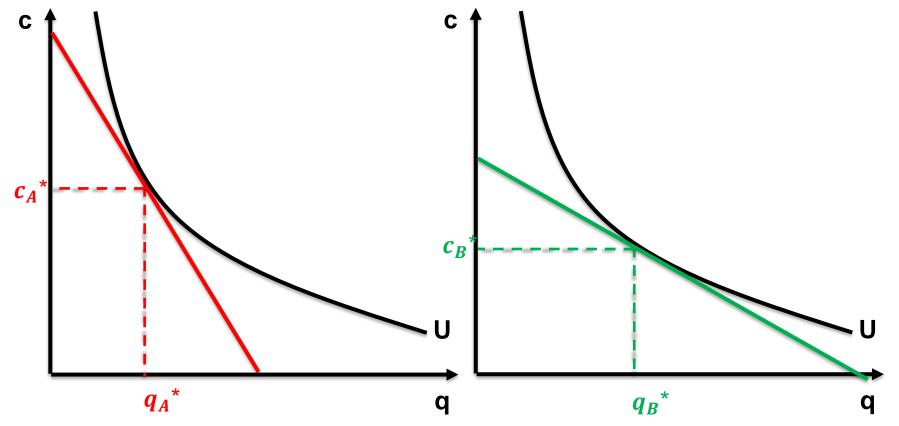


## **III CONSUMPTION**

household bid-rent model

## Central location A (high rent)

## Peripheral location A (low rent)



## **III INITIAL PREDICTIONS**

household bid-rent model

- As distance from the CBD (x) increases
  - Rents decrease
  - Land consumption increases
  - Population density *D*=1/q decreases
- Further predictions: Rents
  - decrease in commuting cost
  - increase in income

$$\frac{\partial p_q}{\partial x} = -\frac{t}{q} < 0$$

$$\left| \frac{\partial q}{\partial x} > 0 \right| \left( \frac{\frac{d(q/c)}{q/c}}{\frac{d(1/p_q)}{1/p_q}} > 0 \right)$$

$$\frac{\partial D}{\partial x} < 0$$

$$\frac{\partial p_q}{\partial t} = -\frac{x}{a} < 0$$

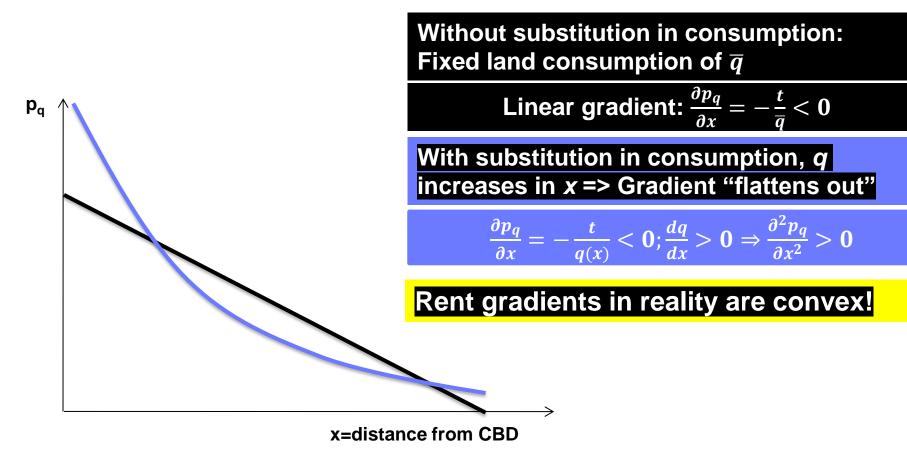
$$\frac{\partial p_q}{\partial y} = \frac{1}{q} > 0$$

Rent gradient depends on *q* and *q* changes in *x*Q: What is the implication of the shape of the rent gradient?

## III INITIAL PREDICTIONS

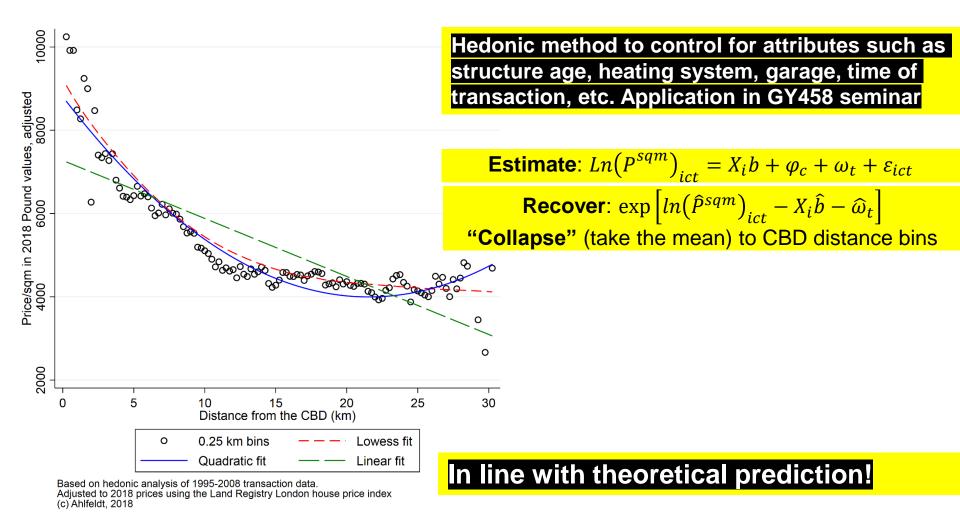
household bid-rent model

Bid-rent negative function of distance from the CBD



## III HOUSE PRICES PER SQM IN LONDON

household bid-rent model



#### III EXCURSE: HEDONIC VALUE OF ATTRIBUTES

hedonic estimates

Summary of Evidence (extended list from McDonald/McMillen)

School Quality	+	Proximity to park	+	Proximity to public transit station	+
Crime Rate	-	Industrial noise	-	Adjacent to rail line, highway	-
Property tax rate	-	Heavy traffic on street	-	Proximity to highway interchange	+
Neighbourhood wealth	+	Location in floodplain	-	Proximity to church	-
Air pollution	-	Distance to employment	-	Zoning	+
Airport noise	-	Distance to shopping	-	Positive price trends	+
Proximity to contaminated areas	-	Distance to airport	-	Good architecture	+
Proximity to nuclear plant	-	Quality of nearby housing	+		

Same theoretical and empirical modelling applies to other features
All locational features capitalize into rents/prices
Relevant for seminar on topic V, GY458, and GY485

#### IV DENSITY GRADIENTS

density gradients

- This time: The monocentric city model I
  - 1) History of thought
  - 2) The household bid-rent model
    - The utility maximization problem
    - Compensating differentials
    - Rent gradients
    - Substitution effects in consumption
    - Convexity of the rent gradient
  - 3) Density gradients
    - Structural density
    - Population density

## IV ADDING A SUPPLY SIDE

density gradients

- Mills (1967) and Muth (1969) add a construction sector
  - AMM model nicely summarized by Brueckner (1987)
- Household consume housing (rather than land)
- Profit-maximizing developers uses land I and structural capital N is inputs to produce housing H

$$H = H(l, N), H' > 0, H'' < 0$$

Profit function:

$$\pi = p_q H(N, l) - N - rl$$

- r is the unit price of land,  $p_n = 1$
- Capital / land ratio **S** = **N/I** 
  - Structural density

Structural density related to building height, but not the same. Input rather than output of housing production function!

## IV PROFIT-MAXIMIZING DEVELOPER

density gradients

- lacktriangle Normalized per-land unit profit function.  $\pi^l = p_q h(S) S r$ 
  - Where h = H/I is the housing density
- lacktriangle Profit maximization defines S and h as a function of  $p_q$

$$\frac{\partial \pi^l}{\partial S} = \mathbf{0} \Rightarrow p_q h'(S) = \mathbf{1} \quad \Rightarrow S = S(p_q), S' > \mathbf{0} \quad \Rightarrow h(S(p_q)), \frac{\partial h}{\partial p_q} > \mathbf{0}$$

Perfect competition implies zero profits

$$\pi^{l} = p_{q}h(S(p_{q})) - S(p_{q}) - r = 0$$

■ Land rent r is a function of  $p_q$ 

$$p_q \Rightarrow r(p_q), r' > 0$$

Capital / land, housing density, and land rents are positive functions of housing rent

## **III FURTHER PREDICTIONS**

density gradients

- Housing rent increases
  - Structural density increases
  - Housing density increases
  - Land rent increases
- As distance from the CBD increases
  - Structural density decreases
  - Housing density decreases
  - Land rent decreases

$$\frac{\partial S}{\partial p_q} > 0$$

$$\frac{\partial h}{\partial p_a} > 0$$

$$\frac{\partial r}{\partial p_q} > 0$$

$$\frac{\partial S}{\partial x} < 0$$

$$\frac{\partial h}{\partial x} < 0$$

$$\frac{\partial r}{\partial x} < 0$$

Q: Implication for population density?

## III BUILDING HEIGHTS

density gradients

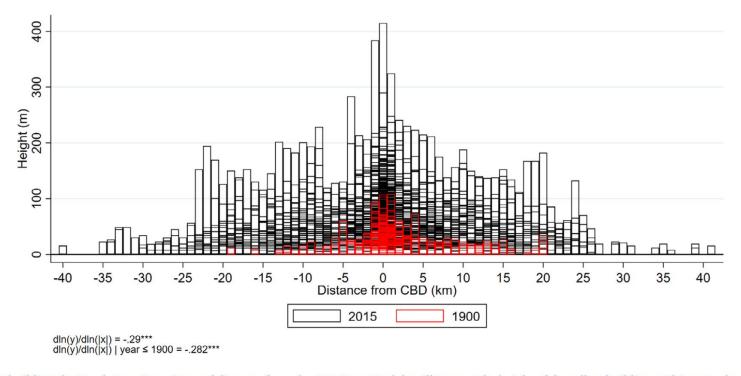
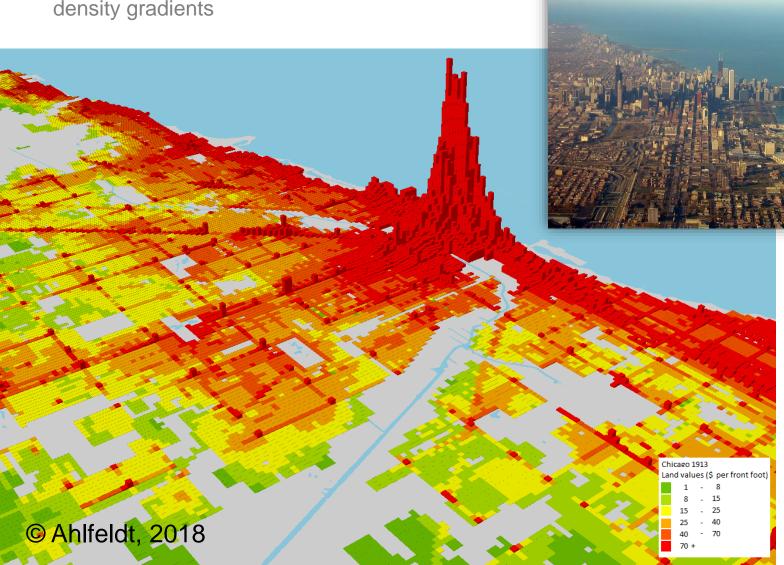


Fig. 11. Tallest buildings by North American city, and distance from the CBD Note: Each bar illustrates the height of the tallest building within a one-km bin to the west or the east of the CBD in one of 55 North American cities. Height data from Emporis. CBDs are the "global prime locations" identified by Ahlfeldt et al. (2020). Negative (positive) distance values indicate a location in the west (east) where the x-coordinate in the World Mercator projection is smaller (larger) than the x-coordinate of the CBD. Average height elasticities estimated conditional on city fixed effects. Data from <a href="https://www.emporis.com/">https://www.emporis.com/</a> (see Ahlfeldt and McMillen (2018) for details).

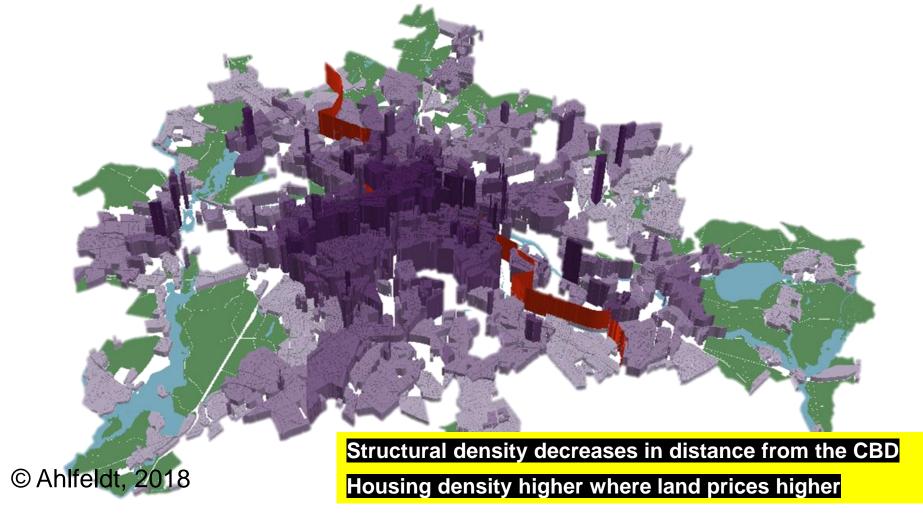
Structural density decreases in distance from the CBD

# III LAND PRICES IN CHICAGO density gradients



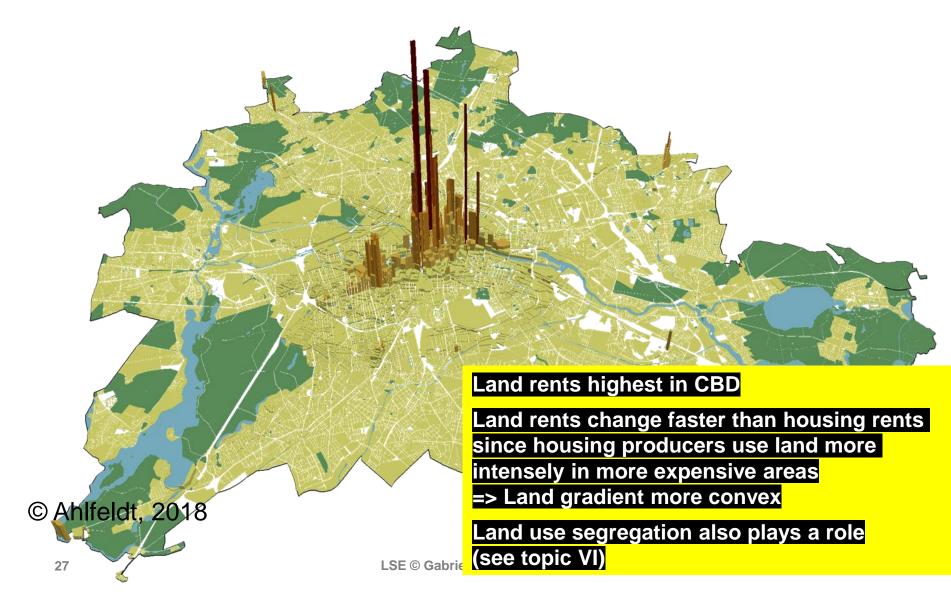
## III FLOOR AREA RATIO IN BERLIN

density gradients



#### III LAND PRICES IN BERLIN

density gradients



## **III POPULATION DENSITY**

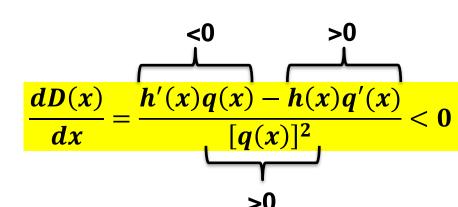
density gradients

- Population density
  - In Alonso model:
  - In Mills-Muth model:

$$D(x) = \overline{q(x)}$$
Space (land) per capita
$$h(x)$$
Housing density

 $Q(x) = \frac{n(x)}{q(x)}$ Housing density
Space (housing) per capita

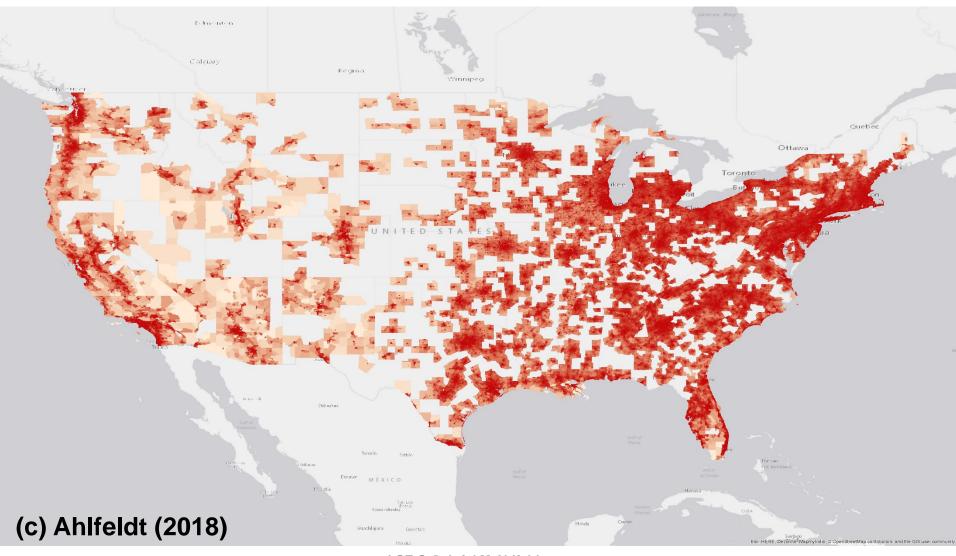
- As distance from the CBD increases
  - Housing density decreases
  - Space consumption increases



Population density decreases in distance from the CBD

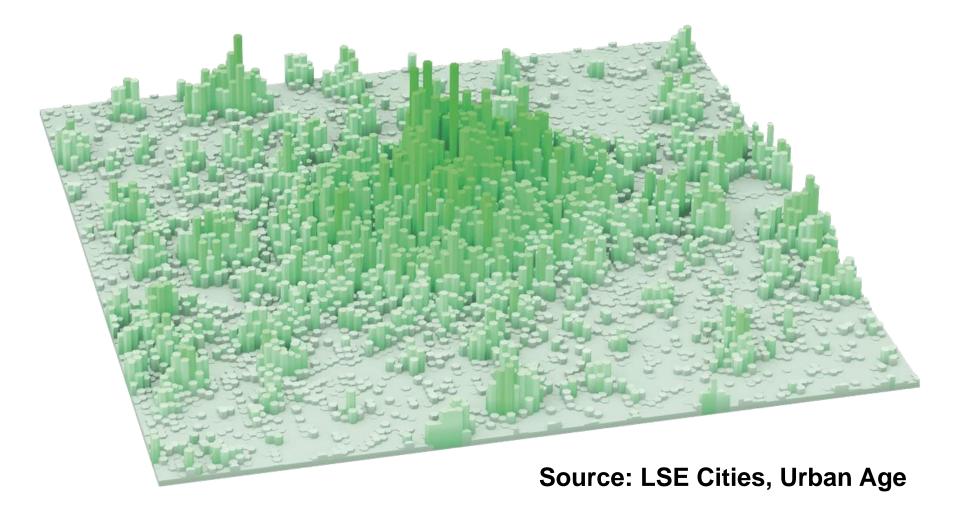
## III POPULATION DENSITY IN THE US

density gradients



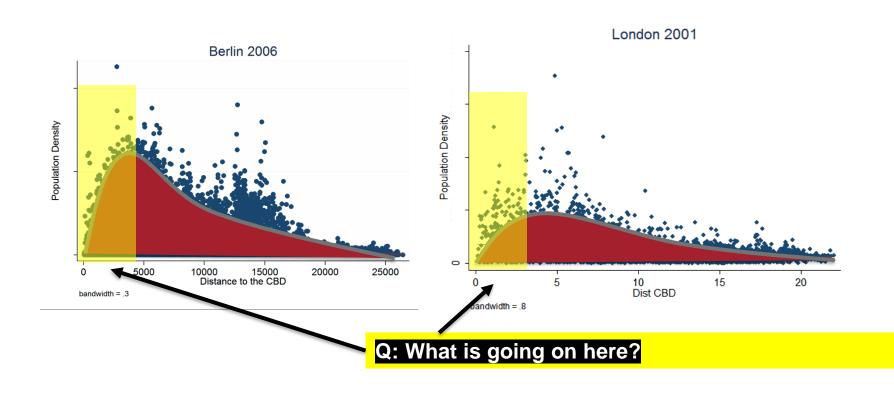
## **III POPULATION DENSITY IN LONDON**

density gradients



## **III POPULATION DENSITY**

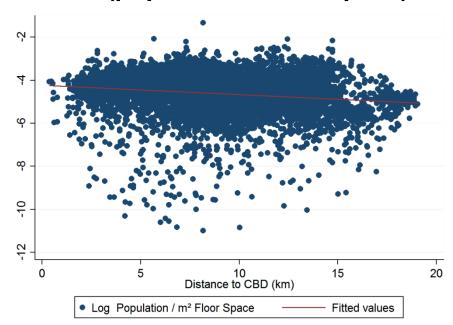
Population density



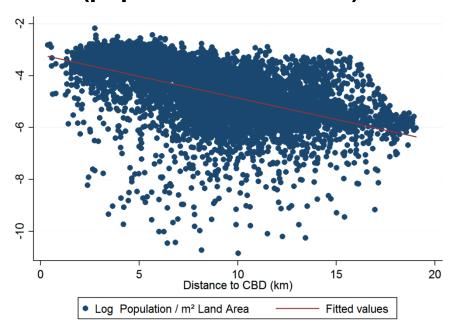
# IV POPULATION PER SPACE UNIT (BERLIN)

Population density

## **Ln** (population / floor space)



## Ln (population / land area)



Residential blocks only

Q: In line with model predictions?

## III HOW RELEVANT IS THE AMM MODEL?

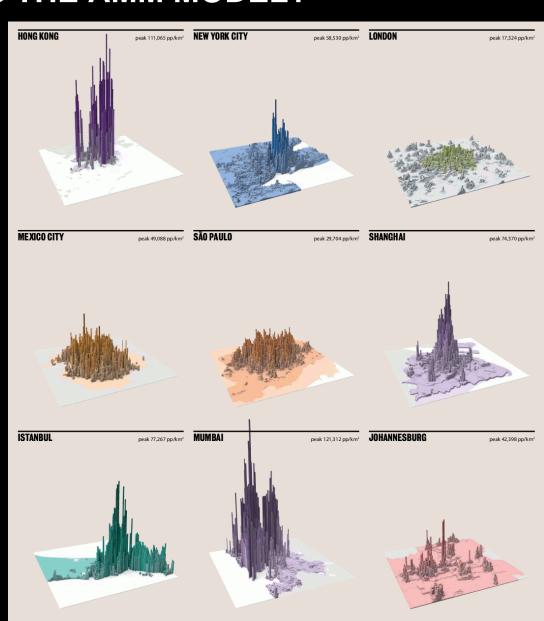
Density gradients

Every model is a simplification of reality

A good model can be simple, but should explain relevant features of the real world

Q1 How widely applicable is the AMM model. How monocentric/centralized are world-cities today?

Q2 Which type of cities tend to be more centralized?



# LIOTTA ET AL (2022)

Testing the monocentric standard urban model in a global sample of cities

- Provide a variant of the monocentric standard urban model (MCM)
  - Work with a measure of income transport cost (distance in appendix)
- Collect a large data set with within-city variation for 192 cities
  - Pop. densities, rents, dwelling sizes, transportation times, land cover
  - At 1 km² grid cells
- Estimate gradients for a GLOBAL sample of cities
  - Rents
  - Population density
- Analyze determinants of heterogeneity
  - Rent gradients
  - Population density gradients
  - Urban land cover

#### RENT GRADIENTS

Testing the monocentric standard urban model in a global sample of cities

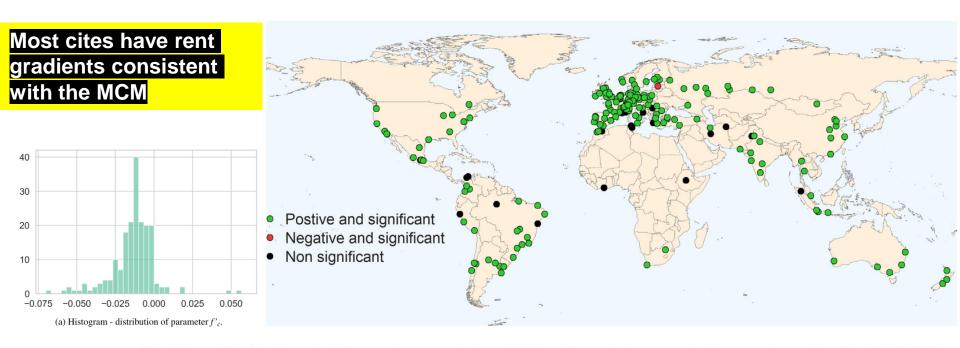


Fig. 2. Map of the direction and significance of parameter  $f_c$  (rent elasticity with respect to income net of transportation costs), estimated with 2SLS. This parameter is positive and significant in 167 cities, negative and significant in one city, and non-significant in 23 cities.

On average, rent decreases by about 1.5% per 1-km distance from the CBD

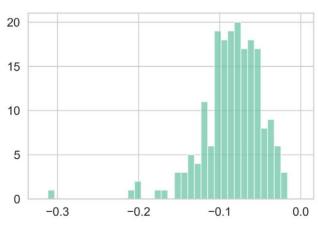
	Mean	Min.	Q1	Med.	Q3	Max.	Nb. of obs.
OLS	-0.014	-0.070	-0.019	-0.012	-0.006	0.056	191

But there is heterogeneity

(b) Table - distribution of parameter  $f'_c$ .

## **POPULATION DENSITY GRADIENTS**

Testing the monocentric standard urban model in a global sample of cities



(a) Histogram - distribution of parameter  $h'_c$ .

	Mean	Min.	Q1	Med.	Q3	Max.	Nb. of obs.
OLS	-0.085	-0.309	-0.102	-0.081	-0.060	-0.017	192

(b) Table - distribution of parameter  $h'_c$ .

**B.6.** Distribution of the estimates of parameter  $h'_c$  (density gradient estimated with Robustness check 1) in the 192 cities.

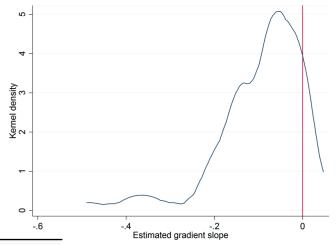
On average, rent decreases by about 9% per 1-km distance from the CBD, but there is heterogeneity

	Main
	specification
log(population)	-5.428***
	(0.856)
log(income)	
Monocentricity index	4.346***
	(1.591)
Gini index	-0.104
	(0.147)
Percentage of informal housing	-0.176**
	(0.070)
Coastal city	1.583
	(1.508)
Regulatory environment	3.119*
	(1.749)
Asia	2.602
	(3.939)
Africa	-8.157***
	(2.968)
Oceania	-9.958***
	(2.442)
North America	2.598
	(3.429)
South America	-3.264
	(3.801)
Constant	95.918***
	(12.958)
Observations	192
$R^2$	0.508
Adjusted $R^2$	0.508
F Statistic	0.478 29.49***
r staustic	29.49 <sup></sup>

# IV BERTAUD & MAELPEZZI (2003)

population gradients in 50 cities

- Majority of cities centralized
- But degree of centralization varies significantly in observable attributes



	(1)		(2)			
	Estimated gradient slope					
Constrained geography (dummy)	0.018	(0.026)	-0.019	(0.032)		
(Former) non-Chinese socialist economy	0.007	(0.021)	0.034	(0.020)		
Mixed market / non-market planning	0.095***	(0.034)	0.050*	(0.026)		
Non-market planning	0.153***	(0.036)	0.099***	(0.029)		
Log population	0.068***	(0.015)	0.077***	(0.012)		
Log GDP per capita	0.025***	(0.009)	0.001	(0.007)		
Log denisty			-0.052***	(0.012)		
Log dispearsion			0.119***	(0.032)		
Constant	-0.164***	(0.024)	-0.138***	(0.018)		
Observations	50		50			
$R^2$	0.601		0.761			
AIC	-118.0		-139.7			

Non-market planning cities more decentralized

Larger cities more decentralized

Richer cities more decentralized

Denser cities more centralized

On average density decreases by 17.8% per km distance from CBD

Notes: Standard errors in parentheses. Meta-analysis of Bertaud & Maelpezzi (2003)

Monocentric urban model "remarkably good" in predicting real-world outcomes

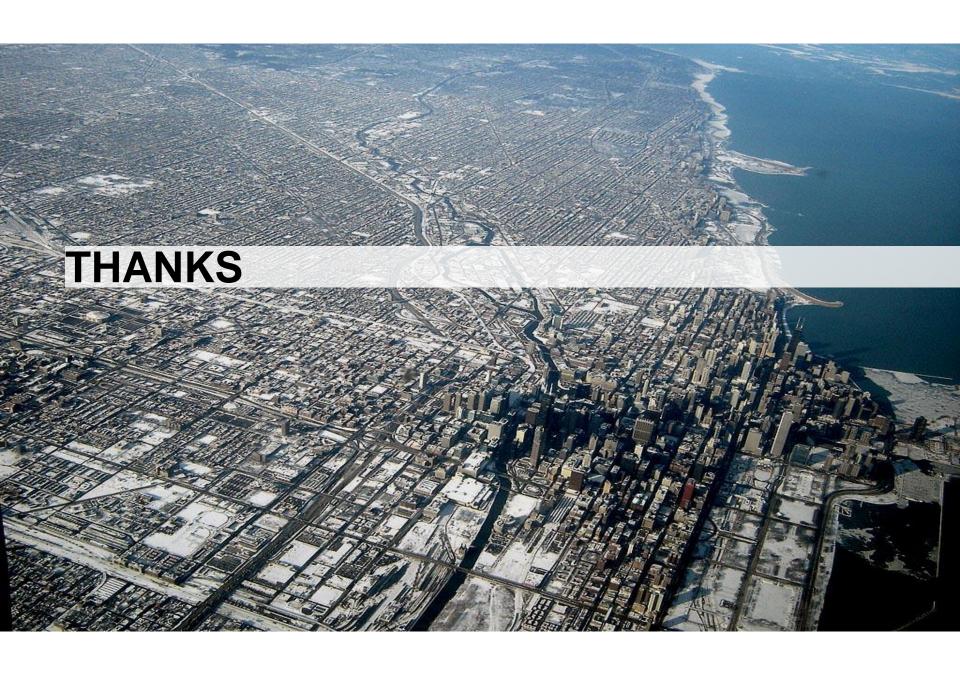
<sup>\*</sup> p < 0.1, \*\* p < 0.05, \*\*\* p < 0.01

## **SUMMARY**

Conclusion

#### Alonso-Mills-Muth model is a workhorse tool in urban economics

- Assumes all employment is concentrated in CBD
- Spatial equilibrium implies lower rents at larger commuting distances
- Housing rent decreases in distance from the CBD
- Housing consumption increases in distance from the CBD
- Developers respond to changes in housing rent
  - Structural density decreases in distance from the CBD
  - Land rents decrease in distance from the CBD
- Most cities tend to be centralized, but there are exceptions
  - Planned cities
- Next: Monocentric city model II
  - Open-city model, income segregation, comparative statics



## **READING**

#### Core readings:

- Brueckner J., 1987, "The Structure of Urban Equilibria", Handbook of Regional and Urban Economics, Vol II, 821-846.
- DiPasquale-Wheaton, chapter 3: The urban land market: Rents and prices
- McDonald & McMillen, chapter 6 & 7
- Complementary readings and references:
  - Ahlfeldt G., S.J. Redding, D.M. Sturm, and N. Wolf, 2015, "The Economics of Density: Evidence from the Berlin Wall", Econometrica 83(6), 2127-2189.
  - Ahlfeldt G., Barr, J. (2022), The economics of skyscrapers: A synthesis. Journal of Urban Economics
  - Alonso, W. (1964): Location and Land Use: Toward a General Theory of Land Rent. Harvard University Press.
  - Fujita, M; Ogawa, H. (1982) Regional Science and Urban Economics, Vol.12(2), pp.161-196
  - Liotta, C. Viguie, V., Lepetit, Q. (2022), Testing the monocentric standard urban model in a global sample of cities. Regional Science and Urban Economics.
  - Lucas, R. E.; Rossi-Hansberg, E. (2002) On the Internal Structure of Cities. Econometrica, July 2002, Vol.70(4), pp.1445-1476
  - Riccardo, D. (1817): On the Principles of Political Economy and Taxation. John Murray
  - Von Thünen, J. (1826). Der isolierte Staat.
  - Mills, E. (1967): An aggregative model of resource allocation in a metropolitan area. American Economic Review,
     57: 197-210
  - Mills, E. (1972): Studies in the structure of the urban economy. John Hopkins University Press.
  - Muth, R. (1969): Cities and housing: University of Chicago Press.

## II COMPENSATING DIFFERENTIALS

prices and location advantages

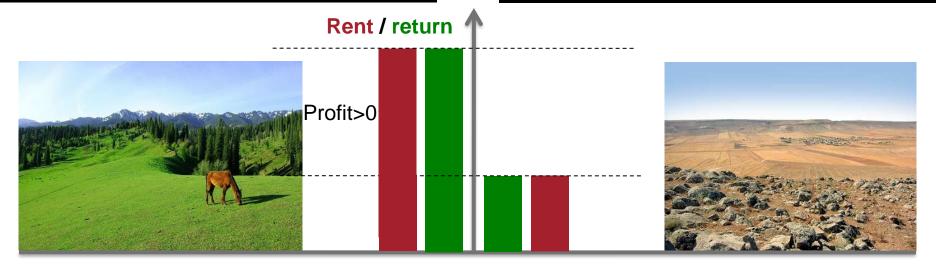
## Why paying higher prices for better locations?

- Higher prices must offset for location advantages
  - Ricardo (1817) Founder of "compensating differentials"
    - Bid higher rents for more fertile land to equalize profits



Spatial competition ensures zero econ. profit

Land rent compensates for loc. advantages

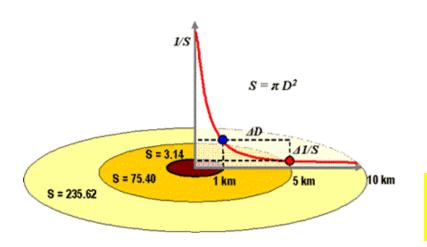


## II COMPENSATING DIFFERENTIALS

prices and location advantages

## Why paying higher prices for better (more central locations)?

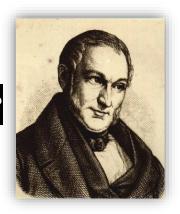
- Von Thuenen (1826)
  - Replace fertility with accessibility of land
  - Lower transport cost of shipping agricultural products to the urban market increase profits => higher rents



Already features key features of modern "bid-rent" models

Assumption: Higher land rent offsets for lower transport cost

Prediction: Prices decline in distance from the city centre

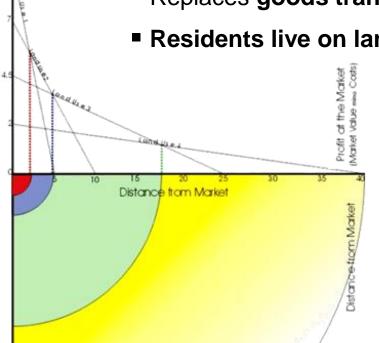


## II COMPENSATING DIFFERENTIALS

prices and location advantages

## Why paying higher prices for better (more central locations)?

- William Alonso (1964)
  - Generalizes von Thünen concept to urban context
  - Replaces goods transport costs with worker commuting costs
  - Residents live on land (realistic?)



Utility must be equalized in spatial equilibrium

Commuting cost differences within urban area mirrored by price differences

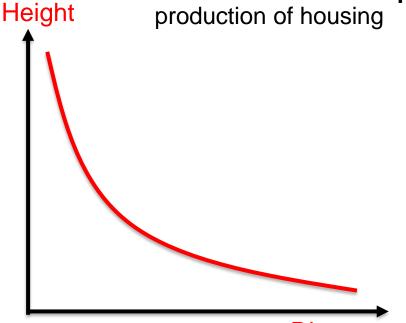
Prediction: Prices decline & dwelling sizes increase in distance from the city centre

## II COMPENSATING DIFFERENTIALS

prices and location advantages

## What is the role of developers?

- Mills (1967, 1972) and Muth (1969)
  - Further add a competitive construction sector
  - Land and structural capital are a intermediate inputs in the production of housing



Utility must be equalized in spatial equilibrium

Zero profits in construction sector

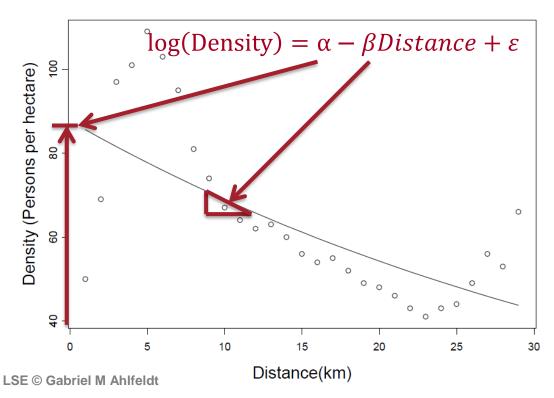
Prediction: Prices, dwelling size, and structural density decline in distance from the city centre

## III VARIATION IN GRADIENTS ACROSS CITIES

Density gradients

- Bertaud & Maelpezzi (2003)
  - Collect population density by district for 50 "world cities"
  - Estimate population density gradients

London



## IV VARIATION IN GRADIENTS

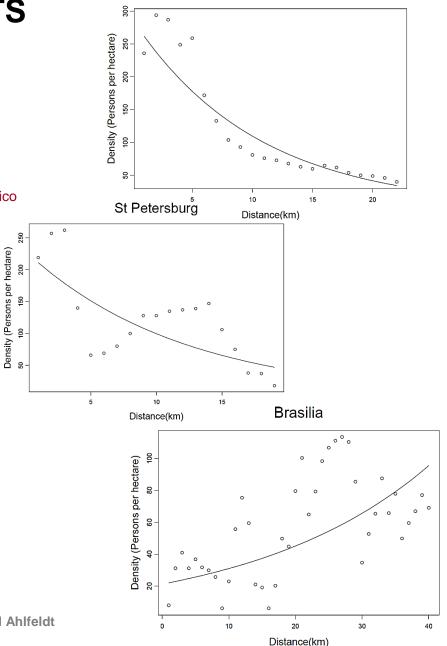
Density gradients

#### 39/50 cities relatively clearly centralized

Ahmedabad Atlanta Bangalore Bangkok Barcelona Beijing Berlin Budapest Buenos Aires Chicago Cracow Guangzhou Hong Kong Hyderabad Jakarta Ljubljana London Los Angeles Marseille Mexico City New York City New York CMSA Paris Portland Prague Riga Rio de Janeiro San Francisco San Francisco Bay Shanghai Singapore Sofia Stockholm Tianjin Toulouse Tunis Warsaw Washington, DC Yerivan

- 6/50 cities relatively centralized
   Abidjan Bombay Curitiba Houston
   Seoul + New Towns St Petersburg
- 5/50 cities clearly decentralized
   Bracilia Capatown, Johannes

Brasilia Capetown Johannesburg Moscow Seoul



**Paris**