

**BUSINESS PROPOSAL FOR:**

**PREPARED BY:**

Commercial Department

**Tel:**  +971 2 509 9599

**Email:**  auhsales@dsv.com

**Address:**  DSV Solutions PJSC Mussafah M19, Street 10 Mussafah Industrial Area, P.O. Box 93971, Abu Dhabi, United Arab Emirates

**{{TODAY\_DATE}}**

**Dear Sir,**

Greetings,

DSV is delighted to provide our quotation for your recent inquiry. We hope our proposal meets your expectations and look forward to receiving your confirmation of acceptance.

**Summary**

* Truck Type: {{TRUCK\_TYPE}}
* From: {{FROM}}
* To: {{TO}}
* Cargo Type: {{GENERAL}} {{CHEMICAL}}

|  |
| --- |
|  |

**Quotation Details**

|  |  |  |
| --- | --- | --- |
| **Item** | **Unit Rate** | **Amount (AED)** |
| Trip Fee | {{UNIT\_RATE}} | {{TRUCK\_TYPE}} |
| Abu Dhabi City Limits |  | {{Abu Dhabi City Limits 3 Ton Pickup}} |
| Abu Dhabi City Limits |  | {{Abu Dhabi City Limits 7 Ton Pickup}} |
| Abu Dhabi City Limits |  | {{Abu Dhabi City Limits Flatbed}} |
| Abu Dhabi City Limits |  | {{Abu Dhabi City Limits Hazmat FB}} |
| Abu Dhabi City Limits |  | {{Abu Dhabi City Limits Curtain side Trailer}} |
| Ajman |  | {{Ajman 3 Ton Pickup}} |
| Ajman |  | {{Ajman 7 Ton Pickup}} |
| Ajman |  | {{Ajman Flatbed}} |
| Ajman |  | {{Ajman Hazmat FB}} |
| Ajman |  | {{Ajman Curtain side Trailer}} |
| Al Ain City Limits |  | {{Al Ain City Limits 3 Ton Pickup}} |
| Al Ain City Limits |  | {{Al Ain City Limits 7 Ton Pickup}} |
| Al Ain City Limits |  | {{Al Ain City Limits Flatbed}} |
| Al Ain City Limits |  | {{Al Ain City Limits Hazmat FB}} |
| Al Ain City Limits |  | {{Al Ain City Limits Curtain side Trailer}} |
| Al Markaz Area |  | {{Al Markaz Area 3 Ton Pickup}} |
| Al Markaz Area |  | {{Al Markaz Area 7 Ton Pickup}} |
| Al Markaz Area |  | {{Al Markaz Area Flatbed}} |
| Al Markaz Area |  | {{Al Markaz Area Hazmat FB}} |
| Al Markaz Area |  | {{Al Markaz Area Curtain side Trailer}} |
| Al Wathba |  | {{Al Wathba 3 Ton Pickup}} |
| Al Wathba |  | {{Al Wathba 7 Ton Pickup}} |
| Al Wathba |  | {{Al Wathba Flatbed}} |
| Al Wathba |  | {{Al Wathba Hazmat FB}} |
| Al Wathba |  | {{Al Wathba Curtain side Trailer}} |
| Alain Industrial Area |  | {{Alain Industrial Area 3 Ton Pickup}} |
| Alain Industrial Area |  | {{Alain Industrial Area 7 Ton Pickup}} |
| Alain Industrial Area |  | {{Alain Industrial Area Flatbed}} |
| Alain Industrial Area |  | {{Alain Industrial Area Hazmat FB}} |
| Alain Industrial Area |  | {{Alain Industrial Area Curtain side Trailer}} |
| AUH Airport |  | {{AUH Airport 3 Ton Pickup}} |
| AUH Airport |  | {{AUH Airport 7 Ton Pickup}} |
| AUH Airport |  | {{AUH Airport Flatbed}} |
| AUH Airport |  | {{AUH Airport Hazmat FB}} |
| AUH Airport |  | {{AUH Airport Curtain side Trailer}} |
| Baniyas |  | {{Baniyas 3 Ton Pickup}} |
| Baniyas |  | {{Baniyas 7 Ton Pickup}} |
| Baniyas |  | {{Baniyas Flatbed}} |
| Baniyas |  | {{Baniyas Hazmat FB}} |
| Baniyas |  | {{Baniyas Curtain side Trailer}} |
| Dubai-Al Quoz |  | {{Dubai-Al Quoz 3 Ton Pickup}} |
| Dubai-Al Quoz |  | {{Dubai-Al Quoz 7 Ton Pickup}} |
| Dubai-Al Quoz |  | {{Dubai-Al Quoz Flatbed}} |
| Dubai-Al Quoz |  | {{Dubai-Al Quoz Hazmat FB}} |
| Dubai-Al Quoz |  | {{Dubai-Al Quoz Curtain side Trailer}} |
| Dubai-Al Qusais |  | {{Dubai-Al Qusais 3 Ton Pickup}} |
| Dubai-Al Qusais |  | {{Dubai-Al Qusais 7 Ton Pickup}} |
| Dubai-Al Qusais |  | {{Dubai-Al Qusais Flatbed}} |
| Dubai-Al Qusais |  | {{Dubai-Al Qusais Hazmat FB}} |
| Dubai-Al Qusais |  | {{Dubai-Al Qusais Curtain side Trailer}} |
| Dubai-City Limits |  | {{Dubai-City Limits 3 Ton Pickup}} |
| Dubai-City Limits |  | {{Dubai-City Limits 7 Ton Pickup}} |
| Dubai-City Limits |  | {{Dubai-City Limits Flatbed}} |
| Dubai-City Limits |  | {{Dubai-City Limits Hazmat FB}} |
| Dubai-City Limits |  | {{Dubai-City Limits Curtain side Trailer}} |
| Dubai-DIP/DIC |  | {{Dubai-DIP/DIC 3 Ton Pickup}} |
| Dubai-DIP/DIC |  | {{Dubai-DIP/DIC 7 Ton Pickup}} |
| Dubai-DIP/DIC |  | {{Dubai-DIP/DIC Flatbed}} |
| Dubai-DIP/DIC |  | {{Dubai-DIP/DIC Hazmat FB}} |
| Dubai-DIP/DIC |  | {{Dubai-DIP/DIC Curtain side Trailer}} |
| Dubai-DMC |  | {{Dubai-DMC 3 Ton Pickup}} |
| Dubai-DMC |  | {{Dubai-DMC 7 Ton Pickup}} |
| Dubai-DMC |  | {{Dubai-DMC Flatbed}} |
| Dubai-DMC |  | {{Dubai-DMC Hazmat FB}} |
| Dubai-DMC |  | {{Dubai-DMC Curtain side Trailer}} |
| Fujairah |  | {{Fujairah 3 Ton Pickup}} |
| Fujairah |  | {{Fujairah 7 Ton Pickup}} |
| Fujairah |  | {{Fujairah Flatbed}} |
| Fujairah |  | {{Fujairah Hazmat FB}} |
| Fujairah |  | {{Fujairah Curtain side Trailer}} |
| Ghantoot |  | {{Ghantoot 3 Ton Pickup}} |
| Ghantoot |  | {{Ghantoot 7 Ton Pickup}} |
| Ghantoot |  | {{Ghantoot Flatbed}} |
| Ghantoot |  | {{Ghantoot Hazmat FB}} |
| Ghantoot |  | {{Ghantoot Curtain side Trailer}} |
| ICAD 2/ICAD3 |  | {{ICAD 2/ICAD3 3 Ton Pickup}} |
| ICAD 2/ICAD3 |  | {{ICAD 2/ICAD3 7 Ton Pickup}} |
| ICAD 2/ICAD3 |  | {{ICAD 2/ICAD3 Flatbed}} |
| ICAD 2/ICAD3 |  | {{ICAD 2/ICAD3 Hazmat FB}} |
| ICAD 2/ICAD3 |  | {{ICAD 2/ICAD3 Curtain side Trailer}} |
| ICAD 4 |  | {{ICAD 4 3 Ton Pickup}} |
| ICAD 4 |  | {{ICAD 4 7 Ton Pickup}} |
| ICAD 4 |  | {{ICAD 4 Flatbed}} |
| ICAD 4 |  | {{ICAD 4 Hazmat FB}} |
| ICAD 4 |  | {{ICAD 4 Curtain side Trailer}} |
| Jebel Ali |  | {{Jebel Ali 3 Ton Pickup}} |
| Jebel Ali |  | {{Jebel Ali 7 Ton Pickup}} |
| Jebel Ali |  | {{Jebel Ali Flatbed}} |
| Jebel Ali |  | {{Jebel Ali Hazmat FB}} |
| Jebel Ali |  | {{Jebel Ali Curtain side Trailer}} |
| Khalifa Port/Taweelah |  | {{Khalifa Port/Taweelah 3 Ton Pickup}} |
| Khalifa Port/Taweelah |  | {{Khalifa Port/Taweelah 7 Ton Pickup}} |
| Khalifa Port/Taweelah |  | {{Khalifa Port/Taweelah Flatbed}} |
| Khalifa Port/Taweelah |  | {{Khalifa Port/Taweelah Hazmat FB}} |
| Khalifa Port/Taweelah |  | {{Khalifa Port/Taweelah Curtain side Trailer}} |
| KIZAD |  | {{KIZAD 3 Ton Pickup}} |
| KIZAD |  | {{KIZAD 7 Ton Pickup}} |
| KIZAD |  | {{KIZAD Flatbed}} |
| KIZAD |  | {{KIZAD Hazmat FB}} |
| KIZAD |  | {{KIZAD Curtain side Trailer}} |
| Mafraq |  | {{Mafraq 3 Ton Pickup}} |
| Mafraq |  | {{Mafraq 7 Ton Pickup}} |
| Mafraq |  | {{Mafraq Flatbed}} |
| Mafraq |  | {{Mafraq Hazmat FB}} |
| Mafraq |  | {{Mafraq Curtain side Trailer}} |
| Mina Zayed/Free Port |  | {{Mina Zayed/Free Port 3 Ton Pickup}} |
| Mina Zayed/Free Port |  | {{Mina Zayed/Free Port 7 Ton Pickup}} |
| Mina Zayed/Free Port |  | {{Mina Zayed/Free Port Flatbed}} |
| Mina Zayed/Free Port |  | {{Mina Zayed/Free Port Hazmat FB}} |
| Mina Zayed/Free Port |  | {{Mina Zayed/Free Port Curtain side Trailer}} |
| Mussafah |  | {{Mussafah 3 Ton Pickup}} |
| Mussafah |  | {{Mussafah 7 Ton Pickup}} |
| Mussafah |  | {{Mussafah Flatbed}} |
| Mussafah |  | {{Mussafah Hazmat FB}} |
| Mussafah |  | {{Mussafah Curtain side Trailer}} |
| Ras Al Khaimah-Al Ghail |  | {{Ras Al Khaimah-Al Ghail 3 Ton Pickup}} |
| Ras Al Khaimah-Al Ghail |  | {{Ras Al Khaimah-Al Ghail 7 Ton Pickup}} |
| Ras Al Khaimah-Al Ghail |  | {{Ras Al Khaimah-Al Ghail Flatbed}} |
| Ras Al Khaimah-Al Ghail |  | {{Ras Al Khaimah-Al Ghail Hazmat FB}} |
| Ras Al Khaimah-Al Ghail |  | {{Ras Al Khaimah-Al Ghail Curtain side Trailer}} |
| Ras Al Khaimah-Hamra |  | {{Ras Al Khaimah-Hamra 3 Ton Pickup}} |
| Ras Al Khaimah-Hamra |  | {{Ras Al Khaimah-Hamra 7 Ton Pickup}} |
| Ras Al Khaimah-Hamra |  | {{Ras Al Khaimah-Hamra Flatbed}} |
| Ras Al Khaimah-Hamra |  | {{Ras Al Khaimah-Hamra Hazmat FB}} |
| Ras Al Khaimah-Hamra |  | {{Ras Al Khaimah-Hamra Curtain side Trailer}} |
| Sharjah |  | {{Sharjah 3 Ton Pickup}} |
| Sharjah |  | {{Sharjah 7 Ton Pickup}} |
| Sharjah |  | {{Sharjah Flatbed}} |
| Sharjah |  | {{Sharjah Hazmat FB}} |
| Sharjah |  | {{Sharjah Curtain side Trailer}} |
| Sharjah-Hamriyah |  | {{Sharjah-Hamriyah 3 Ton Pickup}} |
| Sharjah-Hamriyah |  | {{Sharjah-Hamriyah 7 Ton Pickup}} |
| Sharjah-Hamriyah |  | {{Sharjah-Hamriyah Flatbed}} |
| Sharjah-Hamriyah |  | {{Sharjah-Hamriyah Hazmat FB}} |
| Sharjah-Hamriyah |  | {{Sharjah-Hamriyah Curtain side Trailer}} |
| Sweihan |  | {{Sweihan 3 Ton Pickup}} |
| Sweihan |  | {{Sweihan 7 Ton Pickup}} |
| Sweihan |  | {{Sweihan Flatbed}} |
| Sweihan |  | {{Sweihan Hazmat FB}} |
| Sweihan |  | {{Sweihan Curtain side Trailer}} |
| Tawazun Industrial Park |  | {{Tawazun Industrial Park 3 Ton Pickup}} |
| Tawazun Industrial Park |  | {{Tawazun Industrial Park 7 Ton Pickup}} |
| Tawazun Industrial Park |  | {{Tawazun Industrial Park Flatbed}} |
| Tawazun Industrial Park |  | {{Tawazun Industrial Park Hazmat FB}} |
| Tawazun Industrial Park |  | {{Tawazun Industrial Park Curtain side Trailer}} |
| Umm Al Quwain |  | {{Umm Al Quwain 3 Ton Pickup}} |
| Umm Al Quwain |  | {{Umm Al Quwain 7 Ton Pickup}} |
| Umm Al Quwain |  | {{Umm Al Quwain Flatbed}} |
| Umm Al Quwain |  | {{Umm Al Quwain Hazmat FB}} |
| Umm Al Quwain |  | {{Umm Al Quwain Curtain side Trailer}} |
| Yas Island |  | {{Yas Island 3 Ton Pickup}} |
| Yas Island |  | {{Yas Island 7 Ton Pickup}} |
| Yas Island |  | {{Yas Island Flatbed}} |
| Yas Island |  | {{Yas Island Hazmat FB}} |
| Yas Island |  | {{Yas Island Curtain side Trailer}} |
| Total Fee |  | {{TOTAL\_FEE}} |

**[DETEN\_TRANSP]** **DETENTION RATES**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Truck Type** | **Payload** | **Loading-Free Time** | **Offloading-Free Time** | **Detention Charges** | **Overnight Detention Truck (AED)** |
| **Per Hour/Truck (AED)** |
| 3 Ton Pickup | 3 Tons | 1.5 | 1.5 | 55 | 550 |
| 7 Ton Pickup | 7 Tons | 1.5 | 1.5 | 65 | 650 |
| Flatbed | 24 Ton | 2 | 2 | 85 | 850 |
| Curtain | 24 Ton | 2 | 2 | 125 | 1250 |

**Note:**

* Cargo Height must not exceed the side sticks and/or headboard
* For locations requires permits such as City Limits, we require 2-3 working days processing period subject for approval.
* For short locations, loading and delivery must be on the same day

**Additional Fees:**

* VAT-5%
* Environmental Fees @ AED 10.00 per trip/truck
* Effective 1 January 2025 the proposed Environmental Fee of 0.15% of Invoice value will be added to the invoice.

**Terms and Conditions:**

* On FOT-to-FOT basis
* Per trip per Truck
* Valid for General Cargo Only
* Based on location provided. Any changes will be evaluated and will be quoted accordingly
* Valid for delivery to lay down and non-sandy areas. Roads are stable, flat, compacted and suitable for equipment operations
* Subject to availability on time of request
* Based on standard dimensions and truck capacity or as required by existing law
* Are based on current UAE fuel index and current market conditions. Which will be subject for revisions without prior notice due to currency fluctuation, increase on fuel prices and/or unforeseen economic circumstances
* Subject to DSV Standard Terms and Conditions.
* Loading and Off-loading is under customer’s scope
* For Ajman/Sharjah area, consignee/customers should have loading/offloading permission from Municipality. Operations must take place inside warehouse/facility. Loading/Offloading activity must be done inside their premises. Any activity done on the road or outside their premises will attract fines which will be charged back-to-back as per the receipts in case our driver/truck will receive due to non-compliance
* Rates provided valid for single loading/delivery location only.
* Multiple trips will be charged accordingly or rates as per offer will apply accordingly.
* Backhaul or Backload or return to same origin location on same day will be charged as extra 60% of the trip charges in case the delivery will be next day, backhaul charge equivalent to trip rate will apply
* Backhaul or Backload charge be considered if the truck already at the site for a delivery and will collect materials from same location for delivery back to the origin. If the loading and/or offloading will be on another location, then separate trip charge(s) as per offer will apply. If not included on the given offer, then will be quoted separately.
* In case any inspection, an extra charge will be AED 150.00 per truck with one (1) hour will be given in excess of free hours, detention will be applicable
* All customs related charges will be charged as per actuals
* Materials must be properly packed and lashed properly to avoid damaged during transit.
* Cargo should be palletized & have country of origin marking
* Sunday and holiday will be charged as trip rate plus additional of 50% of the trip rate.
* Any special permits or gate pass required for entry of our truck/operator must be arranged by customer.
* Any fines levied on the truck by authorities due to nature of work (for e.g. curb parking, double parking un-availability of space, etc will be communicated to customer and will be charged as per actual receipts.
* In the event of inclement weather condition like high wind speed, sandstorms, rain or any other force majeure, disabling our equipment from working, such period is to be considered as normal working time of the equipment. Exceeding free hours will be charged as detention.
* Point of Contact with complete mobile nos., site working hours, location map/links must be provided in advance (48 hours) prior to loading schedule.
* Prior notification must be provided 24-48 hours prior to schedule.
* Force majeure would apply to any unforeseeable circumstance which is beyond the control of DSV, or any unavoidable event, even if foreseeable, as a result of which DSV is unable to perform its obligations, in whole or in part. Such circumstances include, but are not limited to fire, natural calamities, maritime peril, accidents. Fog, heavy rain As such, DSV would be in place to claim back the damages cost and/or any surcharges due to the setbacks caused by the event.

**Cancellation Charges are chargeable as follows:**

* -       If the trip is cancelled before the truck is placed, 50% of the trip rate will be applicable.
* -       If the trip is cancelled after the truck placing, 100% of the trip rate will be applicable.
* -       cancellation charges can be waived once the advice for cancellation will be 24 hours prior to loading schedule.

**Inclusions:**

* Insurance of our equipment and Personnel
* Fuel Diesel

**Exclusions:**

* Loading, Offloading and Supervision
* Terminal Handling, appointment, token and other Port charges will be charged as extra as per actual receipts.
* Cargo Insurance.
* Washing Charges, VGM, Toll Charges, Customs Duty, Road Permission, Toll Charges, Road Tax, Gate pass, permits & other third party charges which will be billed as per actuals

**Validity: 15 Days**

We trust that the rates and services provided are to your satisfaction and should you require any further details please do not hesitate to contact me.

Yours Faithfully,

**DSV Solutions PJSC**