

Standard Operating Procedure (SOP) for Qargoquote

1. Purpose

The purpose of this SOP is to establish clear, detailed, and structured guidelines for the operational processes of Qargoquote. It ensures a safe, efficient, and transparent environment for all users, both importers and service providers, while promoting trust, data protection, and business integrity. This document serves as a framework for achieving and maintaining operational excellence.

2. User Registration and Verification

Qargoquote employs a stringent verification process to maintain a trustworthy user base.

• Step 1: Account Creation

- For Importers: Importers must register their companies on the platform, providing detailed information such as company name, registration number, trade license, business address, and contact details. Importers must ensure that all the information provided is accurate and up to date.
- For Service Providers: Logistics providers must create an account by submitting valid documentation, including business registration certificates, licenses, operational permits, and proof of logistics activities. The service category (freight forwarding, warehousing, etc.) must be specified clearly.

Step 2: Submission of Documentation

O Users must upload all necessary documents via a secure portal. All documents must be legible and authentic. The verification team will reach out for additional information if any inconsistencies or unclear details are found.

• Step 3: Verification Process

 Qargoquote's verification team performs a thorough review to validate the authenticity and legitimacy of the submitted documents. This process may include cross-referencing with government databases or contacting regulatory authorities if needed.

Step 4: Approval and Activation

Approved users will receive an email confirming successful verification and full access to the platform. Users whose
accounts are denied will receive a detailed explanation of the reasons for denial, with the opportunity to resubmit
corrected documents for reconsideration.

3. Subscription Management

Access to Qargoquote is based on a flexible subscription model designed to accommodate businesses of all sizes.

• Step 1: Selecting a Subscription Plan

O Users can choose from three subscription options: weekly, monthly, or annual plans. Detailed descriptions of each plan, including features and pricing, are available on the subscription page.



• Step 2: Payment Processing

 Users must complete payment through the secure payment gateway. Accepted methods include credit cards, bank transfers, and digital wallets. Users receive an automated email receipt after payment confirmation.

• Step 3: Subscription Activation

Once the payment is processed, the subscription is activated, granting full access to all Qargoquote features. Users must review the subscription agreement, which outlines the non-refundable nature of the fees.

Step 4: Renewal and Expiry Notifications

O Users receive notifications for upcoming renewals or subscription expirations. Auto-renewal settings can be adjusted in the account settings, and users must ensure payment methods remain valid to avoid service interruptions.

• Step 5: Subscription Cancellation

 Users can cancel or modify their subscriptions at any time. Cancellations take effect at the end of the current billing period, with no refunds for unused time. Users are encouraged to review cancellation policies before proceeding.

4. Requesting and Providing Quotes

Qargoquote connects importers and service providers through a structured and secure quote management process.

For Importers:

- O Step 1: Creating a Shipment Request
 - Importers must fill out a detailed shipment request form, specifying all necessary details such as cargo type, weight, dimensions, origin, destination, and any special handling requirements. Complete and accurate information ensures precise quotes from service providers.
- O Step 2: Reviewing and Comparing Quotes
 - Importers receive quotes from service providers and can compare options based on price, ratings, and delivery timelines. Importers must carefully review these quotes before making a final selection.
- O Step 3: Quote Confirmation
 - Once a quote is confirmed, shipment details are locked, and changes cannot be made. Importers must ensure all information is correct before confirming.

• For Service Providers:

- Step 1: Receiving Shipment Notifications
 - Service providers receive notifications for new shipment requests. Providers can view the shipment details and determine whether they are equipped to fulfill the service as requested.
- O Step 2: Submitting a Quote
 - Providers submit comprehensive, transparent quotes that include all fees and conditions. Quotes should reflect the true cost of service, and no hidden charges are allowed.
- O Step 3: Importer Identity Disclosure and Right to Reject
 - The importer's identity will remain hidden until the service provider receives confirmation of the offer. If a service provider has documented, proven bad history with the importer, they have the right to reject performing the service even after the quote has been confirmed. Service providers must notify Qargoquote of the reason for the rejection, which will be reviewed for compliance.
- Step 4: Service Fulfillment
 - If the service provider proceeds with the agreement, they are responsible for fulfilling the shipment requirements as outlined in the confirmed quote. Any deviation from agreed terms without proper justification may lead to penalties or suspension.



5. Payment and Financial Responsibility

Qargoquote does not process or secure payments but offers guidance on best practices.

• Step 1: Direct Payment Arrangements

 Importers and service providers must negotiate and agree on payment terms before initiating services. Common terms include upfront payments, installment-based payments, or cash on delivery (COD).

• Step 2: Documenting Agreements

 Users are advised to create a written agreement outlining payment schedules, methods, and any penalties for late payments. Qargoquote recommends digital signatures for added security.

• Step 3: Dispute Prevention

Both parties should keep all communication and agreements documented within the Qargoquote platform. In case
of payment disputes, this documentation is critical for mediation.

6. Dispute Resolution and Complaint Handling

A structured approach ensures fair handling of disputes and complaints.

• Step 1: Filing a Complaint

O Users can file complaints through the "Dispute Resolution" section. Complaints must include specific details, such as date of service, nature of the issue, and supporting evidence (e.g., correspondence, receipts).

• Step 2: Investigation and Mediation

O The mediation team reviews complaints, contacts both parties for their accounts, and examines the provided evidence. Qargoquote strives to mediate disputes objectively and fairly, aiming for a mutually acceptable resolution.

Step 3: Outcome and Enforcement

 If a user is found at fault (e.g., failure to pay or breach of service terms), consequences may include negative rating adjustments, account warnings, or suspension. A notification will be sent to all service providers if an importer fails to meet payment obligations, ensuring caution in future dealings.

• Step 4: Appeal Process

 Users may appeal the mediation decision within a specified period if they have new evidence or believe the ruling was unfair. Appeals are reviewed by a senior mediation officer, whose decision is final.



7. Ratings and Reviews

Transparency and accountability are maintained through a detailed rating and review system.

Step 1: Leaving a Review

O After each transaction, both importers and service providers are prompted to leave a review. Ratings are based on factors like communication, reliability, service quality, and payment timeliness. Detailed written feedback is encouraged to help other users make informed decisions.

• Step 2: Monitoring and Authenticity Checks

The review system is actively monitored to prevent abuse or manipulation. Suspicious activity, such as repeated negative or overly positive reviews from the same entity, will trigger an investigation.

Step 3: Disciplinary Action

 Users found manipulating the review system will face penalties, which may include reduced platform visibility, suspension, or banning.

8. Security and Data Management

User data security is a top priority for Qargoquote, and multiple layers of protection are in place.

• Step 1: Data Encryption

O All user data is encrypted using state-of-the-art security protocols, both in transit and at rest. This ensures that sensitive information remains secure from unauthorized access.

• Step 2: Two-Factor Authentication (2FA)

 Users are required to enable 2FA to add an extra layer of security. This measure ensures that only authorized individuals can access their accounts.

• Step 3: Privacy Policies

 Qargoquote adheres to strict data privacy regulations. User data is never shared with third parties without explicit consent, except as required by law. Users have the right to review, modify, or delete their personal data upon request.

9. Compliance and Platform Integrity

Maintaining the integrity of the platform is essential to ensuring trust among users.

Step 1: Compliance Requirements

O All users must follow Qargoquote's rules and adhere to local and international laws governing logistics and business transactions. Violations will result in account suspension, legal action, or both.

• Step 2: Monitoring and Enforcement

 Qargoquote employs monitoring systems to detect non-compliance, fraud, or misuse. Reports from users are also taken seriously and investigated promptly. Penalties are issued based on the severity of the infraction, with serious offenses leading to permanent banning from the platform.



10. Amendments and Policy Updates

Qargoquote reserves the right to amend its SOP as necessary to improve user experience or comply with new regulations.

Step 1: User Notification

 Users will be notified of any significant policy changes via email and platform announcements. It is the user's responsibility to stay updated on these changes.

Step 2: Continued Use

O Users who do not agree with the updated terms may cancel their subscriptions. Continued use of the platform signifies acceptance of the new terms and conditions.

11. Contact Information

For inquiries, support, or feedback, users can reach Qargoquote through multiple channels:

- Email: Info@qargoquote.com
- Online Inquiry: Available on the Qargoquote website for assistance.

12. Additional Information

- Training and Support: Qargoquote offers training materials and resources to help users understand the platform's features and functions. This includes video tutorials, webinars, and a detailed FAQ section.
- Emergency Protocols: In case of platform-wide issues, Qargoquote has a dedicated emergency support team to address and resolve problems swiftly.