

# Ahmed Ali

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## Professional Summary

Results-driven **AI Automation Engineer** with expertise in designing and deploying end-to-end intelligent automation systems. Specialized in building conversational AI voice agents, multi-platform workflow orchestration, and enterprise data pipelines. Proven track record of delivering production-ready solutions that reduce operational costs by up to 95% and automate complex business processes across CRM systems, communication platforms, and cloud infrastructure. Proficient in n8n, Make.com, Zapier, Python, LangChain, and various LLM APIs including OpenAI, Claude, and Groq.

## Technical Skills

- AI & LLM Technologies:** OpenAI GPT, Claude (Anthropic), Groq/Llama, Retell AI, ElevenLabs TTS, LangChain
- Automation Platforms:** n8n (Advanced), Make.com, Zapier, GitHub Actions, Coolify
- Programming Languages:** Python, TypeScript, JavaScript, SQL
- Databases & Cloud:** Supabase (PostgreSQL), MariaDB, Firebase, Vercel, Netlify
- CRM & Business Tools:** GoHighLevel, BNTouch, Odoo, Retool, HubSpot
- APIs & Integrations:** REST APIs, Webhooks, WhatsApp Business API, Twilio, Google APIs
- Web Technologies:** React, Next.js, Remotion (Video Generation), Selenium (Web Scraping)
- DevOps & Tools:** Git, Docker, CI/CD Pipelines, Chrome DevTools

## Professional Experience

### AI Automation Engineer

*Xcorre*

Sep 2025 – Present

Remote – Contract

- Architected and deployed **15+ production automation systems** for clients across mortgage, logistics, food & beverage, and emergency services industries
- Designed AI voice agent systems using **Retell AI** and **LangChain**, handling **1000+ automated calls monthly** for lead qualification, appointment booking, and customer support
- Built enterprise data pipelines integrating **n8n**, **Supabase**, and **multiple CRMs**, achieving **95% reduction in manual data processing time**
- Developed automated alert systems with intelligent escalation workflows, reducing response time for critical inventory events by **70%**

### AI Automation Engineer

*Trilles AI*

Oct 2025 – Present

Remote – Freelance / Project-Based

- Created custom WhatsApp-based conversational AI platforms using **Meta Business API** and **GPT-4**, enabling 24/7 automated customer engagement
- Built **autonomous business operations systems** automating inventory monitoring, sales forecasting, and supply chain management
- Deployed **CI/CD pipelines via GitHub Actions** for scheduled data processing with zero manual intervention

### AI Automation Intern

*TTC (Tashi Tech Corp)*

Jul 2025 – Sep 2025

Remote

- Developed automation workflows using **n8n** and **Make.com** for client projects involving CRM integrations and data pipelines
- Assisted in building **AI-powered document analysis** and classification systems using LLM APIs
- Contributed to **voice agent development** projects with Retell AI and GoHighLevel integrations

### Freelance AI Developer

*Upwork*

2024 – Present

Remote

- Delivered **AI tools evaluation and REST API development** projects for international clients
- Managed end-to-end project lifecycle from requirements gathering to deployment with comprehensive documentation
- Maintained **5-star ratings** with consistent quality delivery on automation and AI integration projects

## Featured Projects

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**RateCut - Enterprise AI Voice Agent System | Retell AI, n8n, GoHighLevel, Zapier** Nov 2025

- Engineered a **full-stack AI voice agent platform** for a mortgage company, automating inbound/outbound calling across three distinct scenarios: database reactivation, new lead engagement, and inbound support
- Implemented intelligent **lead qualification workflows** extracting property type, value, and ownership details during calls with **90%+ accuracy**
- Designed **bi-directional CRM synchronization** between GoHighLevel and BNTouch using n8n and Zapier, ensuring real-time data consistency
- Built **dynamic calendar integration** enabling AI agent to check availability, book appointments, and handle rescheduling autonomously
- Created comprehensive pipeline stages (New Lead → Interested → Call Booked → Transfer to Human) with automated lead routing

**Cherry River - Autonomous COO Operations Engine | Python, Selenium, Supabase, n8n, GitHub Actions**

- Developed an **autonomous business operations system** for a premium liquor distributor, automating inventory monitoring, sales forecasting, and supply chain management
- Built **automated web scraper** using Selenium to extract weekly sales, inventory, and product data from SAQ B2B portal, processing **26MB+ of data weekly**
- Implemented **intelligent stock rupture detection** with territory-based alerts, notifying sales reps within 24 hours and escalating to management at 48/72-hour thresholds
- Designed **lead-time genome system** tracking 25+ raw materials with variable lead times (5-140 days), auto-generating RFQ orders for critical items
- Created automated **Weekly COO Command Reports** delivered every Monday with rupture analysis, risk items, and production feasibility reports
- Deployed **CI/CD pipeline via GitHub Actions** for scheduled Monday morning data updates with zero manual intervention

**Swiftly - WhatsApp Emergency Service Dispatch Platform | n8n, LangChain, Groq, Supabase, WhatsApp**

- Architected a **real-time emergency service booking platform** enabling users to connect with plumbers, electricians, and locksmiths via WhatsApp within 60 seconds
- Implemented **conversational AI agent** using LangChain and Groq LLM to intelligently extract problem details, location, and urgency from natural language
- Built **provider matching engine** that broadcasts emergencies to nearby service providers with location-based filtering and automated dispatch
- Designed **conversation state management** system maintaining context across multi-turn interactions with payment integration via Stripe
- Created **5-minute monitoring workflows** tracking provider response times and auto-reassigning unacknowledged requests

**M&A Intelligence Hub | Claude AI (Anthropic), n8n, Supabase, Google Drive** 2025

- Built **AI-powered document analysis system** for FDSS Fast Hackathon 2025 (sponsored by S&P Global), achieving **95%+ accuracy** in M&A document classification
- Implemented **automated document ingestion pipeline** from Google Drive with real-time Claude AI analysis and structured data extraction
- Designed **hierarchical taxonomy classification** for IT/Technology documents with 10+ sub-categories and transparent reasoning
- Achieved **95% reduction in manual processing time** compared to traditional document review methods
- Deployed full-stack dashboard with dark mode, animated metrics, and interactive AI demo simulator

**FirstChase Financial - AI Voice Agent System | Retell AI, n8n, GoHighLevel** 2025

- Developed **AI voice agent solution** for financial services company handling inbound and outbound customer calls
- Implemented intelligent **lead qualification workflows** with automated data extraction and CRM synchronization
- Built **appointment booking integration** with dynamic calendar availability checks and confirmation messages
- Designed **escalation protocols** for seamless handoff to human agents when AI reaches conversation limits

**Bulk Product Image Editor | Make.com, Gemini AI, Dropbox API** 2025

- Built **automated image processing pipeline** using Make.com to handle bulk product photography edits

- Integrated **Gemini AI Vision** to apply Ghost Mannequin Effect, transforming flat-lay images into professional 3D product shots
- Implemented **Dropbox folder monitoring** with automatic trigger on new file uploads for seamless batch processing
- Achieved **4K output resolution** with preserved fabric texture and realistic shadow generation

**Company Financial Analysis Engine | *n8n, SEC API, REST APIs***

2025

- Built end-to-end **stock analysis automation** evaluating companies across **8 financial signals** (10-K analysis, insider trading, Beneish M-Score, patent activity, 13F/13D filings, government contracts)
- Integrated data from **SEC, USA Spending, and institutional sources** to generate Financial Health scores, Red Flags, and Buy/Sell/Hold recommendations
- Automated **earnings quality assessment** and accrual anomaly detection for investment decision support

**LinkedIn Content Automation System | *n8n, AI Agents, Google Sheets***

2025

- Developed **multi-agent content system** with Research Agent (gathers evidence) and Writer Agent (produces unique posts) for LinkedIn growth
- Implemented **post ingestion pipeline** that analyzes trending content and generates counter-arguments/supporting evidence for originality
- Built **human-in-the-loop review** via Google Sheets with AI image generation using NanoBanana for post visuals

**Auto VAPI Agent Factory | *n8n, VAPI, Trieve, Web Crawling***

2025

- Created **one-click voice agent generator** that crawls any website and automatically builds a VAPI agent with full business knowledge base
- Integrated **Trieve vector database** for semantic search across crawled content enabling intelligent Q A capabilities
- Automated **tool attachment** for calendar booking functionality across all generated agents

**Digital Survey Workflow - Industrial Estimation System | *React, TypeScript, PostgreSQL*** 2026

- Designed **mobile-first field data collection app** for industrial insulation jacket manufacturing, replacing 3-year-old manual survey process
- Implemented **rules-based decision engine** with auto-classification of jacket complexity based on asset type, dimensions, and site conditions
- Built **dynamic form system** with conditional field rendering based on asset type selection (Pipe/Valve/Flange/Strainer)
- Created **automated calculation tables** for circumference allowances, width adjustments, and fixing requirements

## Education

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**Bachelor of Science in Computer Science**

2022 – 2026

*National University of Computer and Emerging Sciences (FAST-NUCES)*

*Islamabad, Pakistan*

- **CGPA: 3.64/4.0** – Relevant Coursework: Machine Learning, Deep Learning, Data Structures, Algorithms, NLP
- 10+ certifications in AI/ML from IBM, Coursera, DataCamp, and Udemy (Neural Networks, PyTorch, NLP, Computer Vision)

## Certifications & Achievements

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- **FDSS Fast Hackathon 2025 Participant** – S&P Global Document Intelligence Challenge
- **Deep Learning & Neural Networks with Keras** – IBM
- **Machine Learning with Python** – IBM
- **Introduction to Neural Networks and PyTorch** – DataCamp
- **Supervised Learning with scikit-learn** – DataCamp
- **Image Processing and Computer Vision** – Udemy

## Additional Information

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- **Languages:** English (Fluent), Urdu (Native)
- **Platforms:** Active on Upwork and Fiverr delivering AI automation solutions to international clients
- **Additional Skills:** Prompt Engineering, Web Scraping, REST API Development, FAST API, Streamlit