

Filters

region All
division All
customer All

P&L

by Fiscal Year

All numbers in USD

Note: 21 VS 20 is not part of pivot table.

Fiscal Year				
Country	2019	2020	2021	21 vs 20
Australia				
Net Sales	3.88M	10.70M	20.99M	196.2%
COGS	2.23M	5.79M	14.08M	243.2%
Gross Margin	1.65M	4.91M	6.91M	140.8%
GM %	42.6%	45.9%	32.9%	71.8%
Austria				
Net Sales		0.12M	2.84M	2401.3%
COGS		0.09M	1.98M	2272.4%
Gross Margin		0.03M	0.86M	2765.4%
GM %		26.1%	30.1%	115.2%
Bangladesh				
Net Sales	0.48M	2.26M	6.95M	307.7%
COGS	0.34M	1.36M	4.55M	333.5%
Gross Margin	0.14M	0.89M	2.40M	268.4%
GM %	28.7%	39.6%	34.5%	87.2%
Canada				
Net Sales	4.76M	12.17M	35.06M	288.1%
COGS	2.78M	7.07M	21.66M	306.4%
Gross Margin	1.99M	5.10M	13.39M	262.6%
GM %	41.7%	41.9%	38.2%	91.2%
China				
Net Sales	1.43M	5.42M	22.89M	422.0%
COGS	0.78M	3.33M	13.49M	405.5%
Gross Margin	0.64M	2.10M	9.40M	448.1%
GM %	44.9%	38.7%	41.1%	106.2%
France				
Net Sales	4.04M	7.47M	25.94M	347.2%
COGS	2.26M	4.25M	14.73M	346.4%
Gross Margin	1.78M	3.22M	11.22M	348.3%
GM %	44.1%	43.1%	43.2%	100.3%
Germany				
Net Sales	2.56M	4.69M	12.01M	256.2%
COGS	1.62M	3.02M	8.86M	293.8%
Gross Margin	0.95M	1.67M	3.14M	188.3%
GM %	37.0%	35.6%	26.2%	73.5%
India				
Net Sales	30.82M	49.77M	161.26M	324.0%
COGS	17.77M	33.74M	109.65M	325.0%
Gross Margin	13.05M	16.03M	51.61M	322.0%
GM %	42.4%	32.2%	32.0%	99.4%



Indonesia

Net Sales	2.52M	6.21M	18.41M	<div></div>	296.7%
COGS	1.46M	3.54M	11.34M	<div></div>	320.1%
Gross Margin	1.06M	2.66M	7.07M	<div></div>	265.6%
GM %	42.0%	42.9%	38.4%	<div></div>	89.5%

Italy

Net Sales	2.90M	4.46M	11.72M	<div></div>	262.5%
COGS	1.58M	3.09M	8.19M	<div></div>	264.6%
Gross Margin	1.33M	1.37M	3.53M	<div></div>	257.8%
GM %	45.6%	30.7%	30.1%	<div></div>	98.2%

Japan

Net Sales		1.88M	7.92M	<div></div>	421.1%
COGS		1.19M	4.24M	<div></div>	357.3%
Gross Margin		0.70M	3.69M	<div></div>	530.0%
GM %		37.0%	46.5%	<div></div>	125.9%

Netherlands

Net Sales	0.23M	3.36M	7.98M	<div></div>	237.9%
COGS	0.14M	1.75M	4.63M	<div></div>	264.2%
Gross Margin	0.08M	1.60M	3.36M	<div></div>	209.2%
GM %	36.4%	47.8%	42.0%	<div></div>	87.9%

Newzealand

Net Sales		1.99M	11.40M	<div></div>	574.3%
COGS		1.46M	5.90M	<div></div>	403.8%
Gross Margin		0.52M	5.50M	<div></div>	1050.7%
GM %		26.4%	48.2%	<div></div>	183.0%

Norway

Net Sales		2.48M	13.68M	<div></div>	551.8%
COGS		1.54M	9.65M	<div></div>	625.0%
Gross Margin		0.94M	4.03M	<div></div>	431.0%
GM %		37.7%	29.5%	<div></div>	78.1%

Pakistan

Net Sales	0.62M	4.69M	5.66M	<div></div>	120.5%
COGS	0.38M	2.69M	3.61M	<div></div>	134.3%
Gross Margin	0.25M	2.01M	2.05M	<div></div>	102.0%
GM %	39.7%	42.8%	36.2%	<div></div>	84.6%

Philippines

Net Sales	5.69M	13.37M	31.86M	<div></div>	238.4%
COGS	3.42M	7.33M	19.40M	<div></div>	264.6%
Gross Margin	2.27M	6.03M	12.45M	<div></div>	206.5%
GM %	39.9%	45.1%	39.1%	<div></div>	86.6%

Poland

Net Sales	0.41M	2.79M	5.19M	<div></div>	185.8%
COGS	0.26M	1.67M	2.98M	<div></div>	178.5%
Gross Margin	0.15M	1.12M	2.21M	<div></div>	196.7%
GM %	37.4%	40.2%	42.6%	<div></div>	105.9%

Portugal

Net Sales	0.75M	3.59M	11.83M	<div></div>	329.8%
COGS	0.45M	2.29M	6.85M	<div></div>	298.9%
Gross Margin	0.29M	1.30M	4.98M	<div></div>	384.5%
GM %	39.3%	36.1%	42.1%	<div></div>	116.6%



South Korea

Net Sales	12.80M	17.28M	48.97M	<div></div>	283.3%
COGS	6.72M	12.13M	31.38M	<div></div>	258.7%
Gross Margin	6.09M	5.15M	17.59M	<div></div>	341.3%
GM %	47.5%	29.8%	35.9%	<div></div>	120.5%

Spain

Net Sales		1.77M	12.62M	<div></div>	711.4%
COGS		1.11M	8.44M	<div></div>	763.2%
Gross Margin		0.67M	4.18M	<div></div>	625.7%
GM %		37.7%	33.1%	<div></div>	87.9%

Sweden

Net Sales	0.05M	0.23M	1.77M	<div></div>	781.9%
COGS	0.03M	0.13M	1.06M	<div></div>	835.6%
Gross Margin	0.02M	0.10M	0.71M	<div></div>	713.8%
GM %	38.3%	44.1%	40.2%	<div></div>	91.3%

United Kingdom

Net Sales	2.00M	8.08M	34.15M	<div></div>	422.7%
COGS	1.27M	5.32M	18.74M	<div></div>	352.1%
Gross Margin	0.72M	2.76M	15.41M	<div></div>	559.0%
GM %	36.2%	34.1%	45.1%	<div></div>	132.2%

USA

Net Sales	11.53M	31.92M	87.78M	<div></div>	275.0%
COGS	7.75M	19.48M	55.31M	<div></div>	283.9%
Gross Margin	3.78M	12.44M	32.47M	<div></div>	261.0%
GM %	32.8%	39.0%	37.0%	<div></div>	94.9%

Total Net Sales

Total COGS

Total Gross Margin

Total GM %

87.48M	196.69M	598.88M	<div></div>	304.5%
51.24M	123.37M	380.71M	<div></div>	308.6%
36.24M	73.32M	218.16M	<div></div>	297.6%
41.4%	37.3%	36.4%	<div></div>	97.7%