



Sama Alwasl International Group

Collection & Legal Consultants



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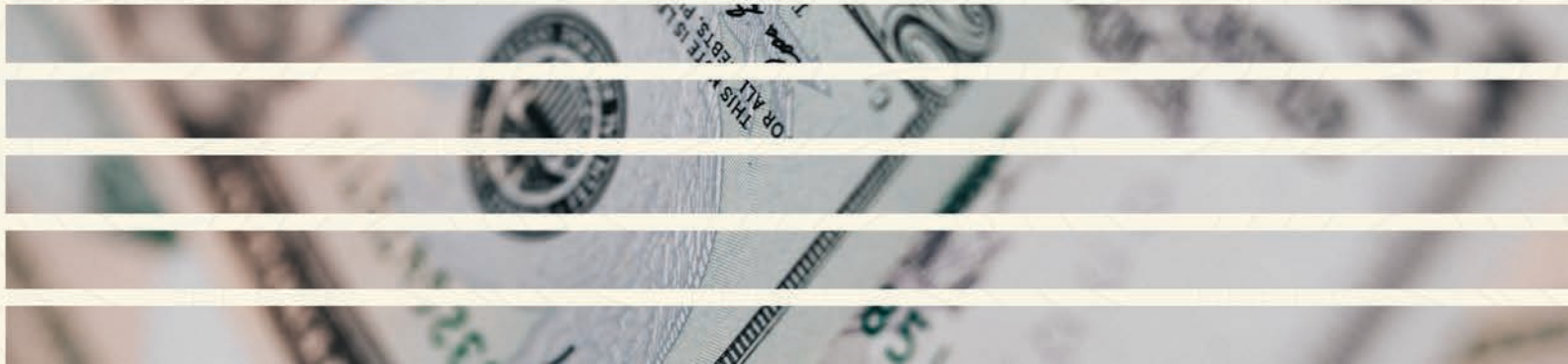
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Who We Are ?

We Make The Difference

Sama Alwasl is a prominent legal consultancy and a debt collection company with vast experience in providing customizable legal and financial services across different sectors. Our knowledgeable team works with a high level of professionalism and integrity to fulfill the clients' needs and exceed their expectations. Despite the complexity of this business, we utilize the power of technology and software to help us do our work more accurately and timely. We operate in five countries: Egypt, UAE, Lebanon, Jordan, and the Philippines also, serving clients from all over the world, predominantly in UAE, Qatar, Kuwait, and more.

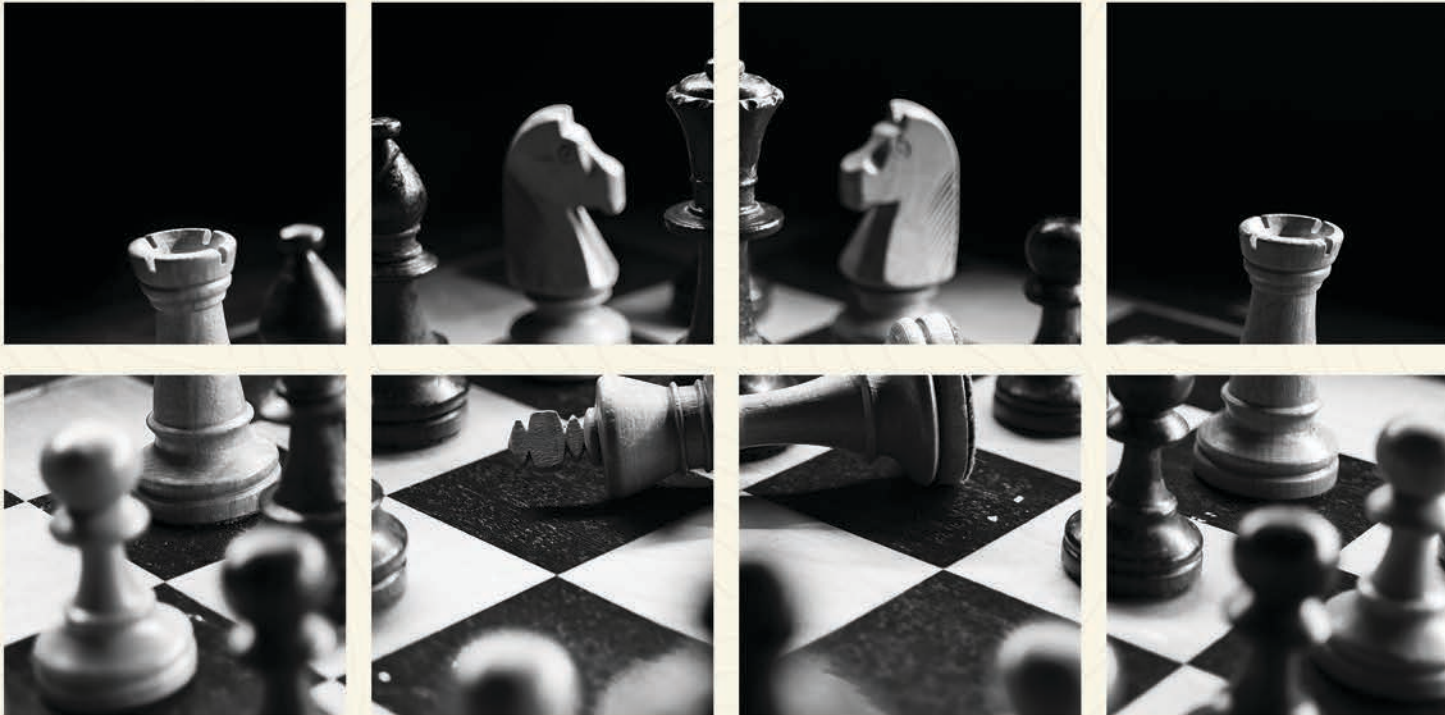
In addition, With the historical relationships and existing outsourcing components already assigned to Sama Alwasl Group to manage this sensitive core business, requests where we are confident of our ability to handle this Work professionally and with the highest degree of professionalism and integrity, where code of conduct is aligned with that of the clients' and is applied accordingly to our employees handling these tasks.



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Our Mission

Reshaping Today's Business



To provide the most reliable and cost-effective debt collection services to help our client recover their money through amicable and hassle-free solutions. We work towards achieving the highest recovery rate while preserving our clients' goodwill and confidentiality in the collection process.

Our Vision

Aspiring For Better Tomorrow



To be recognized as the most trusted debt collection company and the first choice for all clients, especially in the financial and banking sectors. Achieving this vision is fuelled by our entrenched values and principles in adhering to local laws, international practices, and protecting our clients' rights and confidentiality.

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Our Goals

Turning Challenges Into Success

- To be an honorable representation of our clients in egypt to meet their legal or financial advice
- To fully satisfy our customers, fulfill their requests and meet their demands
- To lay the foundations of the legal profession, characterized by three key values :
Honor , Honesty and sincerity
- To collect bad debts amicably and without pursuing litigation and while strictly adhering to local and international laws
- To maintain goodwill between our clients and debtors



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Scope Of Work

- Litigation
- Investigation
- Debt Collection
- Financial Consultation
- Skip Tracing (Out-Of-Country)



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Debt Collection

We harness the power of technology and IT solutions, combined with professional negotiation skills to accurately and successfully recover your debts. If you are having a hard time retrieving the money owed to you, our qualified team of dept collectors are here to get that done for you.

Before taking any legal action, our highly trained lawyers mediate and try to reach an amicable settlement with the debtors, in the shortest time possible. If no satisfactory solution is reached – which is the case sometimes – our team of lawyers will help you initiate legal action against the debtor.

Our aim is to be ultimately transparent and honest; hence we make sure that our clients are informed at every stage of the debt collection process. To ensure the accuracy of delivered information, we use smart IT software that collects and processes client data and debt collection information and updates.

Further, our technology integration facilitates communication internally between different departments and teams and externally between our staff and clients.

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Key Services

- Bank products (Personal loans, credit corporation loans, mortgage and corporation loans)
- Consumer finance outstanding
- Commercial claims for companies
- International debt recoveries
- Business information and credit reports
- Bills management services for companies
- Local and international litigations



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Litigation

At Sama Alwasl, we aim at solving disputes over debts in the most amicable ways without resorting to litigation. We prefer to recover your money through direct contact with the debtors – using negotiation and persuasion capabilities. Only when no settlement can be reached or there is a better chance recovering the outstanding debts, that we resort to legal action.

Supported by one of the most trusted legal firms, Sama Alwasl International Group, we can confidently provide our clients with all kinds of legal services, including consultancy and follow-up of litigation, both judicial & attribution.

Litigation is highly sophisticated and needs real expertise to get it done right. That's why Sama Alwasl International Group carefully chooses its attorneys and legal staff who have a vast experience, comprehensive knowledge, and several years of practice.

Key Services

- Commercial
- Business and corporation
- Banking and securities
- Insurance and reinsurance
- Intellectual property
- Construction
- Agriculture
- Maritime and aviation law





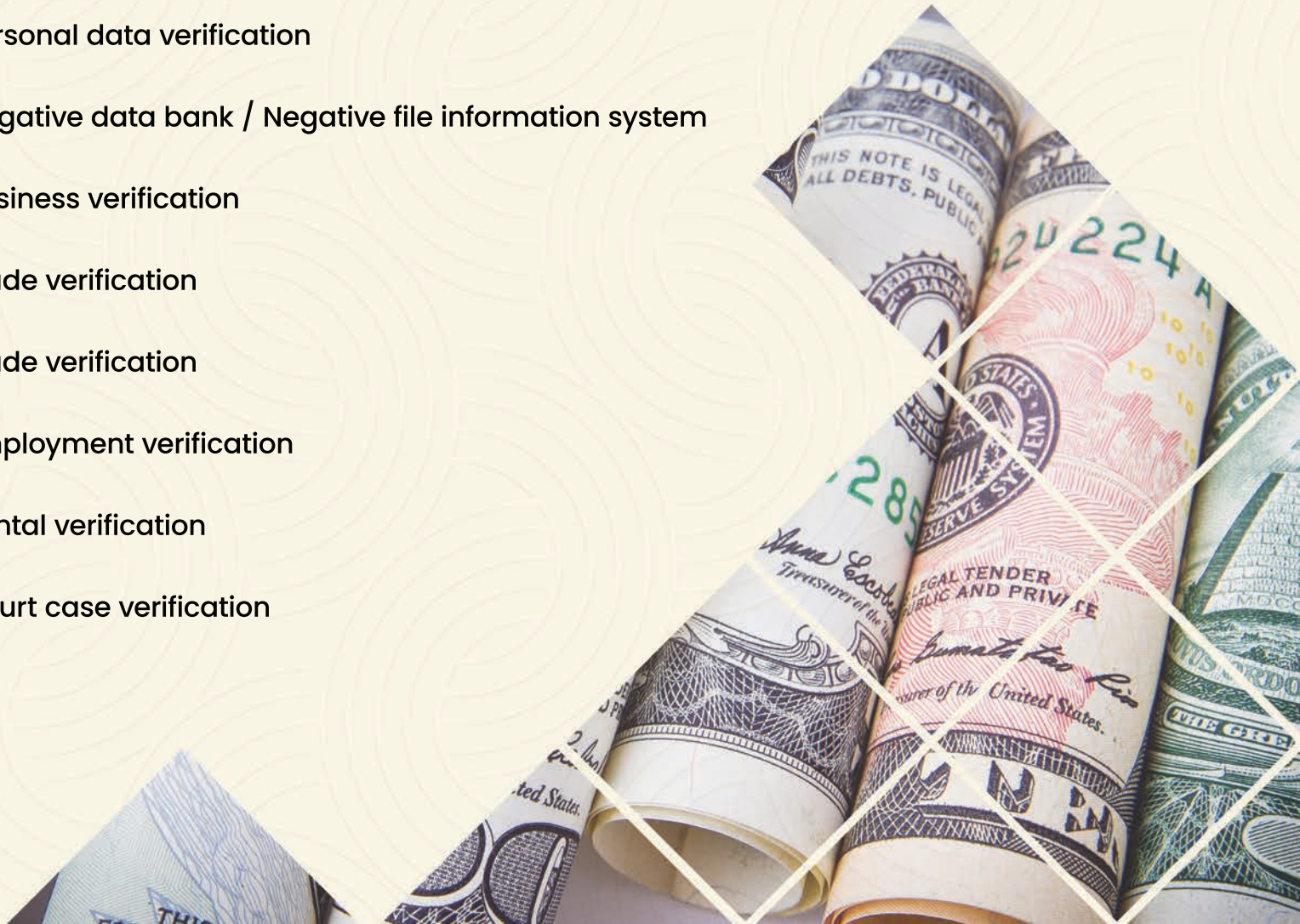
Investigation Services

Along with the Credit Analysis and approval pressure brought by the huge business application volume, higher requirements are put forward for the fraud risk identification ability of credit investigation and approval, however we are happy in Sama Al Wasl Group to help you enhance the overall competitiveness and reduce the risk management cost, improve decision-making level and efficiency, strengthen management risk prevention to pursue the goal of maximizing benefits.

In recent years, there are diversified, live and large-scale developments for the credit industry. As the first line of defense for pre-loan risk control, credit market research and approvals are highly valued by banks and financial institutions, which are put on a very important position. Due to the fraud application and credit risk come into being in various ways, which seriously threaten the asset security of banks and financial institutions.

Key Services

- Personal data verification
- Negative data bank / Negative file information system
- Business verification
- Trade verification
- Trade verification
- Employment verification
- Rental verification
- Court case verification



Financial Consultancy

Sama Alwasl draws on its extensive experience to provide trusted financial advisory that meets your exact needs. If your business is facing any financial complexities or shortcomings, our multi-talented consultants are always ready to evaluate the situation, spot the issues, and provide tailor-made growth solutions that bring in real results.

We believe that cooperation is the best way to reach satisfactory results. Thus, we work hand-in-hand with your management to guide the company through any financial problems without disrupting the business workflow.

Our financial solutions range from short-term services, including quick assessment, sale and acquisition plans, to long-term projects, such as growth management and execution. As we offer our consultancy across a wide spectrum of sectors, we make sure to customize the solutions to fit within the clients' goals and future demands.

Key Services


- Startup fundarising and investor negotiations
- M&A advisory and due diligence
- Growth startegy
- Pitch decks and business plans
- Company evaluation and financial analysis
- Market research and analytics
- Complex business and financial problems

Skip Tracing (Out-Of-Country)


Sama Alwasl expands its debt collection and legal services to cover out-of-the-country cases.

Our trained teams across different countries will collaborate to take immediate action and establish a direct contact in the home countries of the skip cases.

We have eyes everywhere to keep track of skip customers supported by international legal firms worldwide.



Contact detection
Is switched on



Why Sama Alwasl International Group

System Administrator

We are equipped with a reliable software system designed to improve debt recovery and management through automation and database content sharing. This helps us connect to the client's system and obtain important information about their debtors.

Also, we provide dynamic online services for our clients whose collection volume requires immediate access to updated information. To further facilitate the communication between us and the clients, the system will constantly update them on the follow-up actions taken, where they can send instant comments and messages.

Security & Confidentiality

At Sama Alwasl, we take strict measurements to secure and protect all clients' information and cases' materials to prevent any unfavorable disclosure. Our professional teams firmly follow the universal code of ethics and best practices while handling all clients' sensitive data.

Why Sama Alwasl International Group

Office Infrastructure Well-prepared workplace & Highly trained staff

All offices are well-designed, organized, and computerized to enhance work efficiency and create a productive environment where employees can work professionally.

We make sure that every member of our staff is well-trained and experienced to handle even the most difficult cases and achieve the best customer service. Additionally, each one is prepared with unbeatable negotiation and settlement capabilities, recovery techniques, unified procedures and advanced computer skills. Hence, we have confidence in reaching desired results in every case we take over.

Reporting

- Constantly informing our clients about the status of their cases
- Allowing our clients to access the recovery process for each case
- Monthly written status reports (or upon request)
- Consistent and regular day-to-day verbal contacts and email or fax
- Fixed meetings in client's premises and in our offices

Fee Structure Transparent Fee Structure

Our best competitive rates for all our services, both legal and debt collection is the main reason for our clients to choose us always

Our Clients

Egypt



- Orange
- CIB – Commercial Bank Of Egypt
- ABK – AlAhly Bank Of Kuwait
- Aman

Kuwait



- Al Ghanim Industries
- Burgan Bank
- Gulf Bank
- Kuwait Finance House
- National Bank Of Kuwait
- Zain Telecommunication Company

Qatar



- Al Ahli Bank
- Commercial Bank Of Qatar
- Doha Bank
- International Bank Of Qatar
- Qatar Islamic Bank

Saudi Arabia



- Samba Finance Group
- Saudi British Bank
- ABK – AlAhly Bank Of Kuwait

U.A.E.



- First Abu Dhabi Bank – FAB
- National Bank Of Ras Al Khaimah – RAK
- Abu Dhabi Islamic Bank
- Mashriq Commercial Investment Corporation
- National Bank Of Dubai
- Dubai First
- Emirates International Bank – EIB

We are looking to work together to enhance your competitiveness and increase your profits towards a profitable future

Contact US

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