

we

DWS

Generic View

Detailed View

Monthly Trend

Actual Vs Budget

Year

2015

2018

2016

2019

2017

2020

Services

All

Sub Servi...

All

Operator

All

Quarter

All

DWS Financial Performance

8,799M

FY Budget

6,599M

YTD Budget

7,881M

YTD Actual

1,282M

Var

19%

Var%

Infrastructure Actual Vs Budget

1bn

3,706M

29%

4,778M

0M

4,843M

Access Actual Vs Budget

2,827M

198M

7%

3,025M

0M

3,868M

Voice Actual Vs Budget

65M

13M

20%

78M

0M

88M

YTD Infra Breakdown

Transmission

3,442M

Colocation

859M

International

477M

YTD Access Breakdown

Bit stream

2,164M

FTTs

472M

Fiber Access

289M

Local Loop

100M

ADSL

1M

YTD Voice Breakdown

ITFS

56M

FVNO

16M

OEG Actual Vs Budget

1,758M

2,722M

0M

2,228M

964M

55%

VFE Actual Vs Budget

2,840M

3,014M

0M

3,896M

174M

6%

ETM Actual Vs Budget

1,951M

2,019M

0M

2,609M

68M

4%

Other Actual Vs Budget

50M

125M

0M

66M

76M

153%



DWS



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Detailed View



Monthly Trend



Actual Vs Budget

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Operator

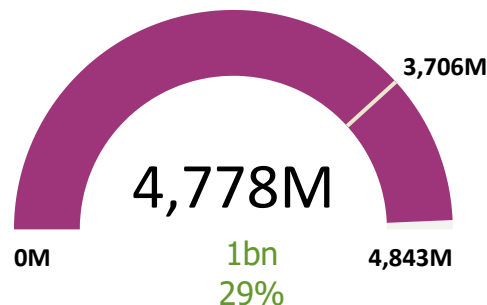
All

Quarter

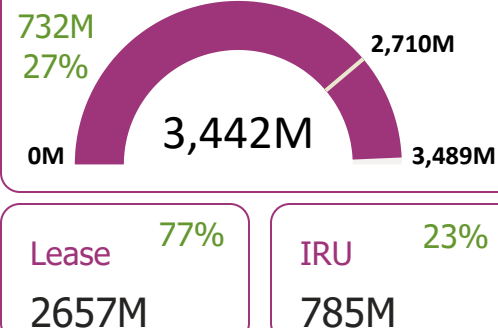
All

## Detailed View

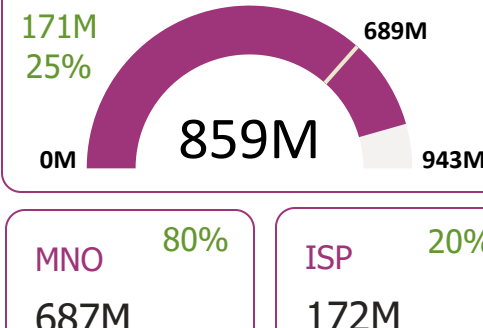
Infrastructure Actual Vs Budget



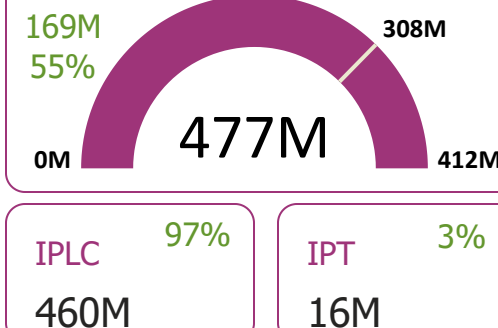
Transmission Actual Vs Budget



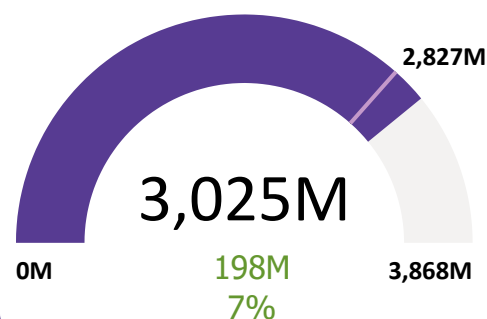
Colocation Actual Vs Budget



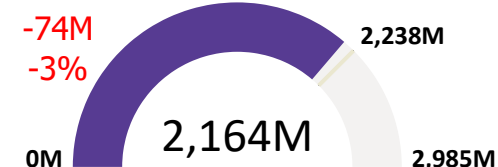
INT'L Actual Vs Budget



Access Actual Vs Budget



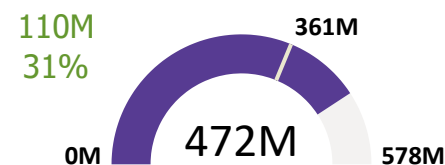
Bit-Stream Actual Vs Budget



Local Loop Actual Vs Budget



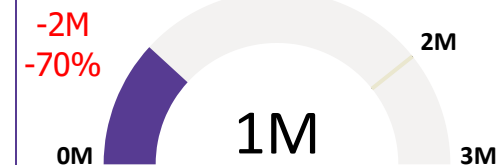
FTTS Actual Vs Budget



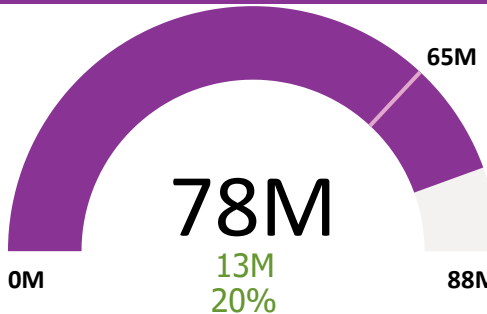
Fiber Access Actual Vs Budget



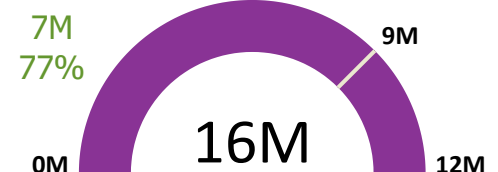
ADSL Actual Vs Budget



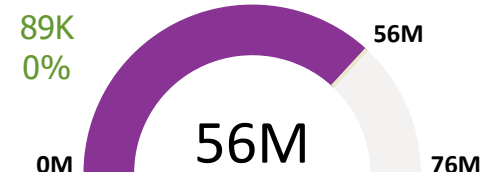
Voice Actual Vs Budget



FVNO Actual Vs Budget



ITFS Actual Vs Budget



INT'L OG Vs Budget





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Detailed View



Monthly Trend



Actual Vs Budget

Year

2015

2018

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Services

All

Sub Servi...

All

Operator

All

Quarter

All

7,881M

YTD Actual

4,778M

Infra YTD Actual

3,025M

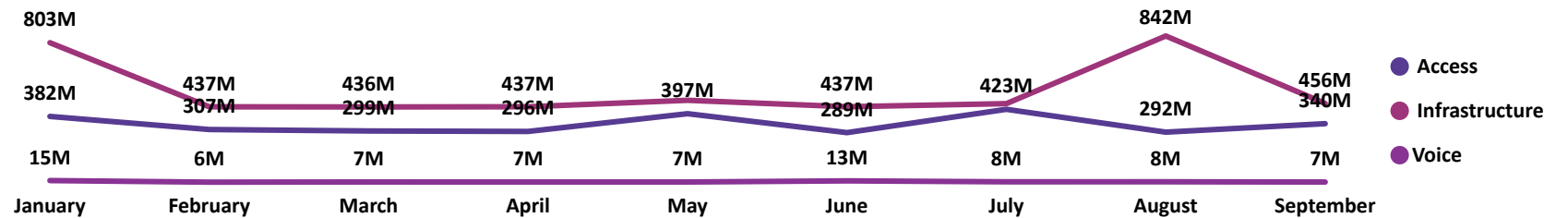
Access YTD Actual

78M

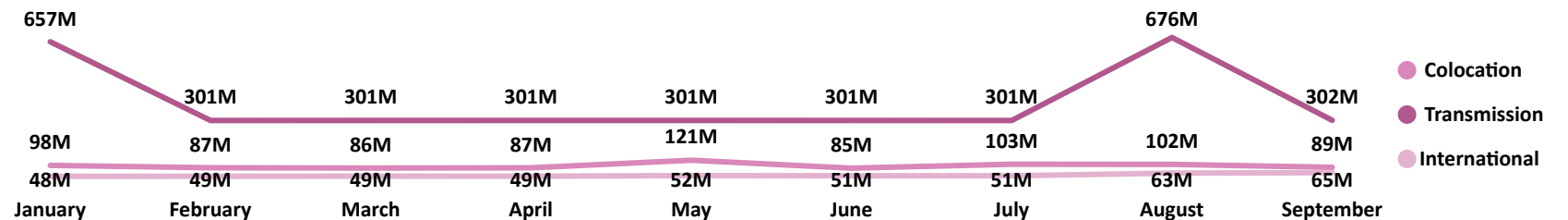
Voice YTD Actual

## Actual Monthly Trend

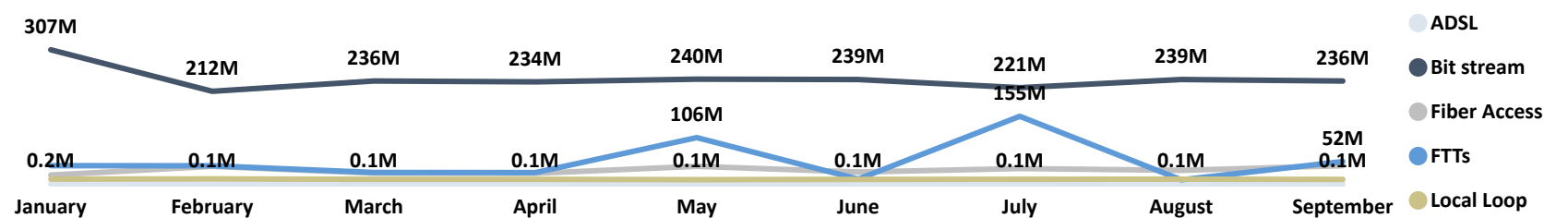
### Actual Montly Trend Per Service



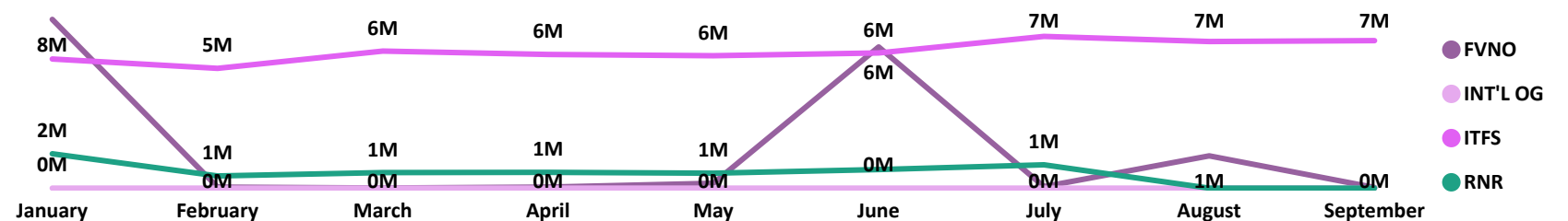
### Infra Services Actual Montly Trend



### Access Services Actual Montly Trend



### Voice Services Actual Montly Trend





DWS



Generic View



Detailed View



Monthly Trend



Actual Vs Budget

Year

2015

2018

2016

2019

2017

2020

Services

All

Sub Servi...

All

Operator

All

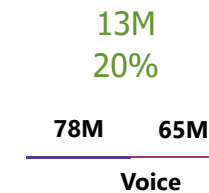
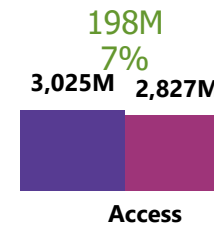
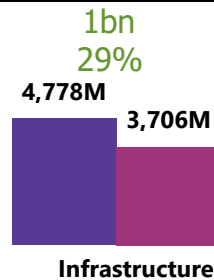
Quarter

All

## Actual VS Budget

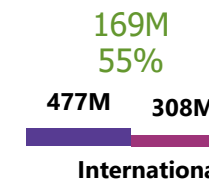
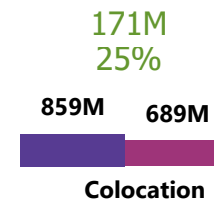
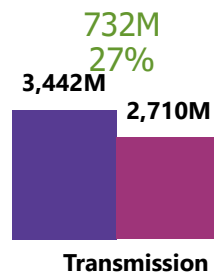
### Main Services Actual Vs Budget

● YTD Actual  
● YTD Budget



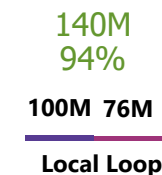
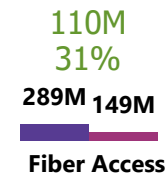
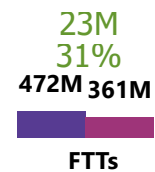
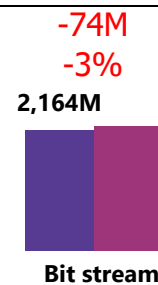
### Infrastructure Actual Vs Budget

● YTD Actual  
● YTD Budget



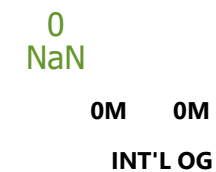
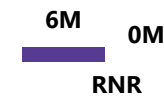
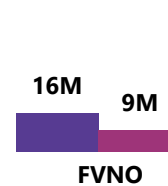
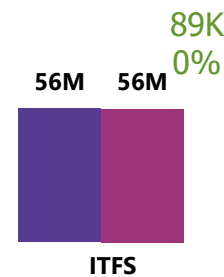
### Access Actual Vs Budget

● YTD Actual  
● YTD Budget



### Voice Actual Vs Budget

● YTD Actual  
● YTD Budget





Year

2015

2024

Operators

All

Services

All

Sub Ser...

All

2,926M

Start Revenue

9,310M

End Revenue

9

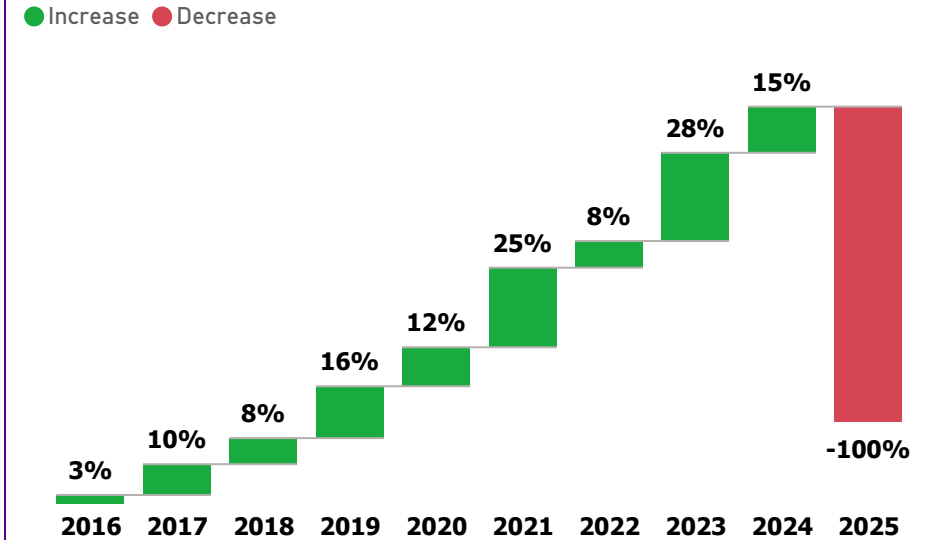
# year

13.72%

CAGR

Year	YTD Actual	Last year Value	YOY Growth%
2015	2,926M		
2016	3,004M	2,926M	2.65%
2017	3,297M	3,004M	9.77%
2018	3,570M	3,297M	8.27%
2019	4,157M	3,570M	16.44%
2020	4,671M	4,157M	12.38%
2021	5,850M	4,671M	25.24%
2022	6,345M	5,850M	8.46%
2023	8,121M	6,345M	27.99%
2024	9,310M	8,121M	14.64%
2025		9,310M	-100.00%
Total	51,252M	51,252M	0.00%

YOY Growth %



YOY Annual Trend

