

DWS
Concluded Deals
Aug 2025

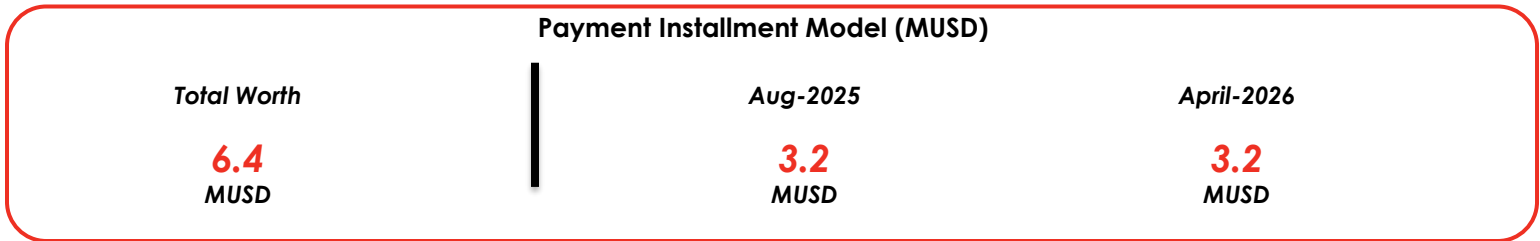




1- IPT (2*100G)

Scope:
IPT Protected IRU (2*100G) at Alex Auto IPT Node

Service Charges:



YTD Accumulated capacity:

IRU 1,400 GB

Year	# Links	Capacity (GB)	Lifetime (Yrs)	Revenue
2022	6*100G	600	10 Yrs	46.57M USD
2023	6*100G	600	10 Yrs	45.9M USD
2024	1*100G	100	10 Yrs	7.9M USD
2025	1*100G	100	3 Yrs	3.2M USD



2- EG-IX Connectivity (Public Peering+CTDC)

Scope:
Public Peering with EG-IX at RDH with 1* 100G connectivity to Auto (CTDC)

Service Charges:

Payment Installment Model (MUSD)		
Total Worth	Aug-2025	April-2026
2.6 MUSD	1.3 MUSD	1.3 MUSD

3- Facebook Cross Connection (XC)

Scope:
4*100G CDN-XC Facebook links at Auto.

Service Charges:
Total Worth: 9.6 MUSD for the 4 links (4*2.4 MUSD)

Payment Installment Model (MUSD)		
Total Worth	Aug-2025	April-2026
9.6 MUSD	4.8 MUSD	4.8 MUSD

YTD Accumulated capacity:

CDN-FB 200 GB

Year	Type	No.	Total (GB)
2024	10G FB	10	100
2024	100G FB	1	100



1-Amazon Connectivity (Private Peering + Connectivity to Data Center (CTDC)

Scope:

Private Peering with Amazon at RDH with 1* 100G connectivity to Auto (CTDC)

Service Charges:

Payment Installment Model (MUSD)		
Total Worth	June-2024	April-2025
1.655 MUSD	0.745 MUSD	0.91 MUSD

2-Facebook Cross Connection (XC) (New+Renewal)

Scope:

2*100G CDN-XC Facebook links at Auto (1 new & 1 Renewal)

Service Charges:

Total Worth: 3.27 MUSD for the 2 links (2*1.635 MUSD)

Payment Installment Model (MUSD)		
Total Worth	June-2024	April-2025
3.27 MUSD	1.48 MUSD	1.79 MUSD



3- China Telecom (Private Peering + Connectivity to Data Center (CTDC))

Scope:

Private Peering with China Telecom at RDH with 1* 10G connectivity to Ramsis (CTDC)

Status: Signed
Signature date: June,2024
Expiry date: June,2025
Duration: 1 Yr

Service Charges:

Type of service	Monthly Recurring Charges (MRC)	Non-recurring Charges (NRC)
CTDC	14.5 KUSD	500 USD
Private Peering	500 USD	500 USD

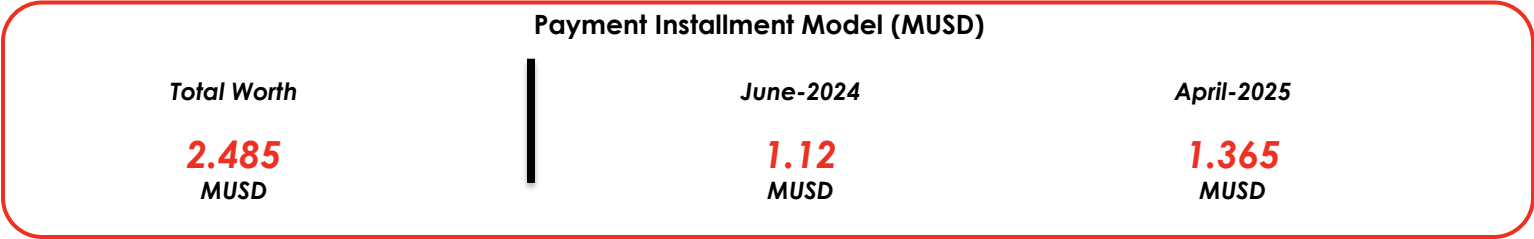
4- EG-IX Connectivity (Public Peering+CTDC)

Scope:

Public Peering with EG-IX at RDH with 1* 100G connectivity to Auto (CTDC)

Status: Signed
Signature date: June,2024
Expiry date: June,2027
Duration: 3 Yrs

Service Charges:



5-IPT IRU (1*100G)

Scope:

IPT Protected IRU (1*100G) at Alex Auto IPT Node

Service Charges:

Payment Installment Model (MUSD)		
Total Worth	June-2024	April-2025
7.9 MUSD	3.57 MUSD	4.33 MUSD

VFE Bit-Stream Amendment (1st Wave Price Up)

Scope :

Adjusting prices for both UBBT & HS-UBBT on order to generate extra revenues (Fixed & variable).

Service charges :

UBBT Before:

Monthly fixed fees/port (EGP)	20	18
Monthly AUPU Tiers (GB)	Price Per GB (EGP)/ Month	
From 0 to 10	1	N/A
Above 10 to 20	0.5	
Above 20 to 30	0.45	
Above 30 to 40	0.4	
Above 40 to 50	0.35	
Above 50 to 60	N/A	0.3
Above 60 to 70		0.25
Above 70		0.2

HS-UBBT Before:

Maximum Line Speed (Mbps)	Up to 70	Up to 100	Up to 200
Included AUPU Quota (GB)	120	120	120
Monthly fixed user fees (EGP)	160	200	333
AUPU Tiers (GB)	Price Per GB (EGP)		
From 0 to 10	1		
Above 10 to 20	0.5		
Above 20 to 30	0.45		
Above 30 to 40	0.4		
Above 40 to 50	0.35		
Above 50 to 60	0.3		
Above 60 to 70	0.25		
Above 70	0.2		

UBBT After:

Maximum Line Speed (Mbps)	Up to 30
Monthly fixed port fees (EGP)	19
AUPU Tiers (GB)	Price Per GB (EGP)
From 0 to 10	1
Above 10 to 20	0.5
Above 20 to 30	0.45
Above 30 to 40	0.40
Above 40 to 50	0.35
Above 50 to 60	0.32
Above 60	0.31

HS-UBBT After:

Maximum Line Speed (Mbps)	Up to 70	Up to 100	Up to 200
Included AUPU Quota (GB)	150	150	150
Monthly fixed port fees (EGP)	200	250	400
AUPU Tiers (GB)	Price Per GB (EGP)		
From 0 to 10	1		
Above 10 to 20	0.5		
Above 20 to 30	0.45		
Above 30 to 40	0.40		
Above 40 to 50	0.35		
Above 50 to 60	0.32		
Above 60	0.31		

Monthly incremental revenues: achieved around 17 MEGP per month.

Month	March	April	May	June
UBBT Increase	16,813,429	16,540,303	17,627,347	16,034,547
HS-UBBT Increase	270,402	265,837	317,946	306,937
Total Increase	17,083,831	16,806,140	17,945,294	16,341,484
Average Increase	17,044,187			



Scope:

TE will provide Fiber to the Site (FTTS) services to VFE. This service provides one or multiple fiber link/s with a capacity of 1Gbps or 10Gbps between VFE's Site and VFE aggregation point or core handover point with a 10 Yrs lifetime

Service Charges:

Agreement prices		
Payment Type		Amount (EGP)
Setup Fees (one time) in advance		200,000
Complementary setup fees upon acceptance (One Time)	1 G (per link per site)	400,000
	10G (per link per site)	1,880,000
Annual Recurring Charge (ARC)	1 G (per link per site)	22,000
	10G (per link per site)	118,000

Agreement's total worth of about 6 BEGP

Agreement's Commitment:

VFE commitment of 5,120 links shall be fulfilled within 4 Agreement intervals as per the below Table. VFE shall provide TE with the annual forecasting plan of 120% of the interval's commitment.

Agreement Intervals	Interval 1	Interval 2	Interval 3	Interval 4
Number of committed FTTS Links	800	1400	1400	1520

Agreement Intervals	Interval 1	Interval 2	Interval 3	Interval 4
FTTS Forecasted sites	960	1680	1680	1824



Invoicing:

Invoices are submitted on monthly basis for new sites (recurring charges) and Quarterly for Setup-Fees charges.

Forex Rate change impact:

The Forex Rate Variation Percentage (FRVP) is calculated using the following formula.

FRVP= (X/Y)-1

Where:

X: is the average Forex rate of the US Dollar (Buy Price) by the National Bank of Egypt (NBE) on the last day of each month.
Y: is the reference Forex Rate.

Reference Forex rate	30.9 EGP/USD
Forex Threshold	20%
Service charges Increase %	50% * (FRVP– Forex Threshold)
FRVP % cap	100%

FTTS Link Prices (KEGP):

Reference Price (at 30.90)

	Setup Fees	Complementary Setup Fees	Annual Recurring Fees	Total (Link Lifetime 10 Yrs)
1G	200	400	22	820
10G	200	1,880	118	3,260

After Forex Impact (at 48.545)

	Setup Fees	Complementary Setup Fees	Annual Recurring Fees	Total (Link Lifetime 10 Yrs)
1G	237	474	26	972
10G	237	2,229	140	3,865



Scope :
3 Yrs extension of the existing Transmission (TX) agreement enabling VFE to reach maximum of accumulated capacities of up to 40 Teras during the addendum term.

Service charges :
Agreement's total worth of 17.17B EGP to be paid annually throughout the agreement's duration

Years	Extended Agreement Term Year 1 (2029)	Extended Agreement Term Year 2 (2030)	Extended Agreement Term Year 3 (2031)
Increase~ %	89.50%	2.30%	2.20%
Fees (MEGP)	2,200	2,250	2,300

Year	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	Total
Payment (BEGP)	0.850	0.935	0.977	1.021	1.052	1.073	1.094	1.116	1.138	1.161	2.200	2.250	2.300	17.17

Forecast :
VFE must provide TE with the capacities forecast for proper planning at least 6 months in advance with a quarterly review for any necessary adjustments that shall not exceed 20%, where TE shall commit to avail at least 80% of such forecast (subject to SLA) penalties. The forecasted services will be delivered to VFE within 15 Days from Request Date.

Years	2019 – 2023	2024 – 2028	2029	2030	2031
Capacity (Teras)	18	7	15		
Accumulated Capacity (Teras)	18	25	40		

YTD delivered Capacity:

20.9
Teras



Forex Rate change impact:

The Forex Rate Variation Percentage (FRVP) is calculated by the following formula.

FRVP= (X/Y)-1

Where:

X: is the average Forex rate of the US Dollar (Buy Price) by the National Bank of Egypt (NBE) within the period starting from January till the end of December of each Addendum year starting from the year 2024.
Y: is the reference Forex Rate of 30.9 EGP per USD.

The operational part = (FRVP × 10% × A)

The capacity – related part = (FRVP × $\left(\frac{D}{C}\right) \times A$)

The Increase Amount = The operational part + The capacity related part

Where;

A is the annual Fee of the relevant Addendum year.

D is the Addendum year Delivered Capacity.

C is the Total Accumulated Delivered Capacity at the relevant Addendum year.

The above increase mechanism shall be applied in case $FRVP \geq 10\%$ by EOY2024, or $FRVP \geq 20\%$ by EOY2025, or $FRVP \geq 30\%$ by EOY2026 and the following addendum years.
In case FRVP exceeds 50%, the Increase Amount to the annual Fees out of the excess percentage over 50% only shall be absorbed equally by both Parties. If FRVP exceeds 100%, same mechanism should be applied with FRVP capped at 100%.

Scope :

Adjusting prices for both UBBT & HS-UBBT on order to generate extra revenues (Fixed & variable).

Service charges :

UBBT Before:

Monthly fixed fees/port (EGP)	20	18
Monthly AUPU Tiers (GB)	Price Per GB (EGP)/ Month	
From 0 to 10	1	N/A
Above 10 to 20	0.5	
Above 20 to 30	0.45	
Above 30 to 40	0.4	
Above 40 to 50	0.35	
Above 50 to 60	N/A	0.3
Above 60 to 70		0.25
Above 70		0.2

HS-UBBT Before:

Maximum Line Speed (Mbps)	Up to 70	Up to 100	Up to 200
Included AUPU Quota (GB)	120	120	120
Monthly fixed user fees (EGP)	160	200	333
AUPU Tiers (GB)	Price Per GB (EGP)		
From 0 to 10	1		
Above 10 to 20	0.5		
Above 20 to 30	0.45		
Above 30 to 40	0.4		
Above 40 to 50	0.35		
Above 50 to 60	0.3		
Above 60 to 70	0.25		
Above 70	0.2		

UBBT After:

Maximum Line Speed (Mbps)	Up to 30
Monthly fixed port fees (EGP)	19
AUPU Tiers (GB)	Price Per GB (EGP)
From 0 to 10	1
Above 10 to 20	0.5
Above 20 to 30	0.45
Above 30 to 40	0.40
Above 40 to 50	0.35
Above 50 to 60	0.32
Above 60	0.31

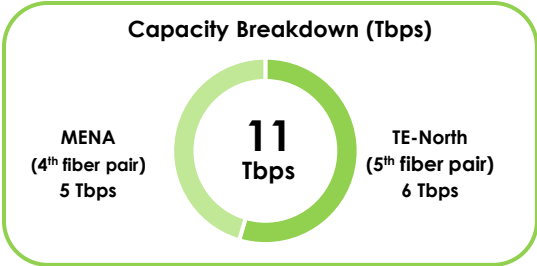
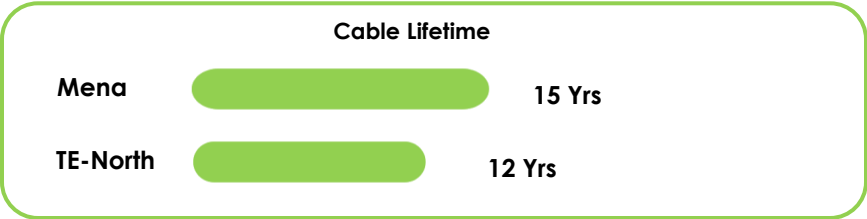
HS-UBBT After:

Maximum Line Speed (Mbps)	Up to 70	Up to 100	Up to 200
Included AUPU Quota (GB)	150	150	150
Monthly fixed port fees (EGP)	200	250	400
AUPU Tiers (GB)	Price Per GB (EGP)		
From 0 to 10	1		
Above 10 to 20	0.5		
Above 20 to 30	0.45		
Above 30 to 40	0.40		
Above 40 to 50	0.35		
Above 50 to 60	0.32		
Above 60	0.31		

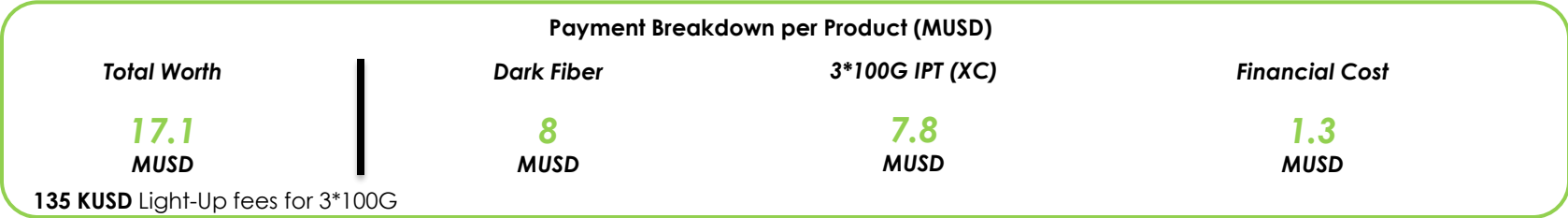
Monthly incremental revenues: achieved around 6.8 MEGP per month.

Month	March	April	May	June
UBBT Increase	6,913,286	6,507,466	6,855,784	6,279,082
HS-UBBT Increase	143,757	140,833	143,798	140,441
Total Increase	7,057,043	6,648,299	6,999,582	6,419,523
Average Increase	6,781,112			

Scope: TE shall grant EM and its Licensed Affiliates Int'l Dark Capacity (DC) IRU.



Service Charges:



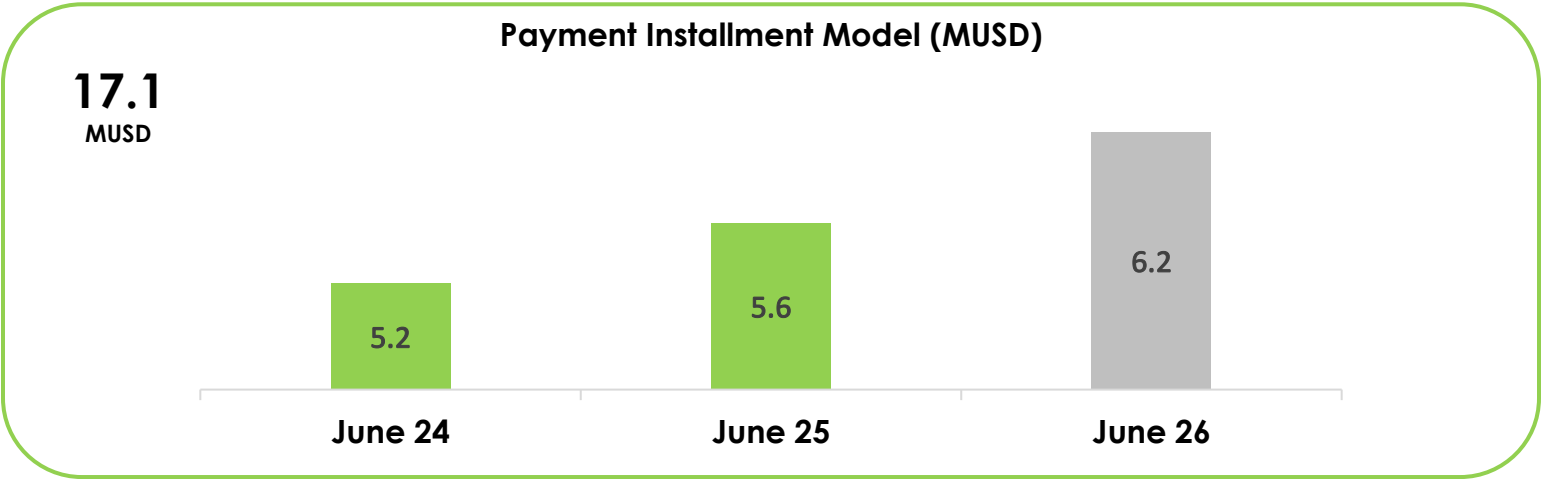
Dark Capacity (DC) Fees	
Service	Price
lit-up per 100G KUSD OTC	45
O&M MUSD Annual	4.5%

International Cable-crossing Fees		
Submarine Cable Station	Same CLS	Different CLS/same seaside
100 XC KUSD OTC	50	100
O&M Annual	4%	4%

Cross Connection (XC) Fees				
Payment Commitment models	3 Years	5 Years	7 Years	10 Years
XC Fees for 10G VPN USD (OTC)	1,500,000	2,000,000	2,500,000	3,000,000
XC Fees for 100G IPT USD (OTC)	1,900,000	2,600,000	3,200,000	3,900,000
XC Fees for 100G VPN USD (OTC)	5,000,000	7,000,000	8,500,000	10,000,000

The kick-off capacity: **3*100G** IPT Cross connection (XC) with a **5-year commitment**

Payment Model:



Scope:

TE will provide Fiber to the Site (FTTS) services to ETM. This service provides one or multiple fiber link/s with a capacity of 1Gbps ETM's Site and ETM aggregation point or core handover point through supplementary Tx capacities (if needed) with a 5 Yrs lifetime.

Service Charges:

Term	Description	Amount (EGP)	Commitment
Setup Fees	one time in advance payment per link	200,000	The minimum commitment of 1000 FTTS links including 200 supplementary transmission links
Annual Recurring	Leasing Fees	164,000	
Fees (per link)	Supplementary 1G transmission link to EM core	845,000	

Agreement’s total worth of about 1.865 BEGP

Agreement’s Commitment:

ETM commitment of 1,000 links shall be fulfilled within 3 Agreement intervals as per the below Table. ETM shall provide TE with the annual forecasting plan of 200% of the interval’s commitment.

Agreement Intervals	Interval 1	Interval 2	Interval 3
Number of committed FTTS Links	125	400	475
Number of committed supp. transmission Links	200		

Agreement Intervals	Interval 1	Interval 2	Interval 3
FTTS Forecasted Links	250	800	950

Invoicing:

Invoices are submitted according to acceptance date for new sites (recurring charges) and Quarterly for Supplementary links charges

Scope:

Either Party (TE & ETM) shall provide the 2G, 3G, 4G and 5G National Roaming to other Party based on the procedures and regulatory rules issued from NTRA for the National Roaming Services provided on Roads, Universal Services Obligation (USO) projects, and any other geographical areas requested by either Party.

Service Charges:

From Jan 24, 2023 - to Oct 31, 2023

Commercial Rates	
Service	Fees
Voice outgoing/incoming	11 Pt./Min
SMS outgoing	10 Pt/SMS
SMS incoming	10 Pt/SMS
Mobile Data	15 Pt./MB
USSD	Free of Charge

From Nov 1, 2023 - to Jan 24, 2028

Commercial Rates	
Service	Fees
Voice outgoing/incoming	11 Pt./Min
SMS outgoing	10 Pt/SMS
SMS incoming	10 Pt/SMS
Mobile Data	3.91 Pt./MB
USSD	Free of Charge

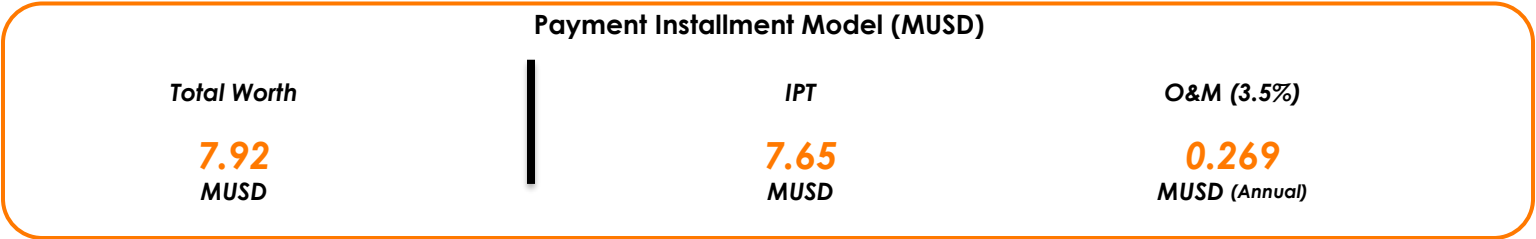
Invoicing:

Invoices are submitted on monthly basis for National Roaming service in Egyptian Pounds (EGP).

IPT IRU (1*100G)

Scope:
IPT Protected IRU (1*100G) at Alex Auto IPT Node

Service Charges:



YTD Accumulated capacity:

IRU 700 GB

Year	# Links	Capacity (GB)	Lifetime (Yrs)	Revenue
2022	3*100G	300	10 Yrs	21M USD
2023	1*100G	100	10 Yrs	7M USD
2024	2*100G	200	10 Yrs	14M USD
2025	1*100G	100	10 Yrs	7.65M USD

OEG Bit-Stream Amendment (2nd Wave Price Up)

Status: Signed
Signature date: Jan,2025
Expiry date: Dec,2027
Duration: 3 Yrs



Scope :

Adjusting prices for both UBBT & HS-UBBT on order to generate extra revenues (Fixed & variable).

Service charges :

UBBT Before:

Maximum Line Speed (Mbps)	Up to 30
Monthly fixed port fees (EGP)	19
AUPU Tiers (GB)	Price Per GB (EGP)
From 0 to 10	1
Above 10 to 20	0.5
Above 20 to 30	0.45
Above 30 to 40	0.40
Above 40 to 50	0.35
Above 50 to 60	0.32
Above 60	0.31

HS-UBBT Before:

Maximum Line Speed (Mbps)	Up to 70	Up to 100	Up to 200
Included AUPU Quota (GB)	150	150	150
Monthly fixed port fees (EGP)	200	250	400
AUPU Tiers (GB)	Price Per GB (EGP)		
From 0 to 10	1		
Above 10 to 20	0.5		
Above 20 to 30	0.45		
Above 30 to 40	0.40		
Above 40 to 50	0.35		
Above 50 to 60	0.32		
Above 60	0.31		

UBBT After:

	Option 1	Option 2	Option 3
Maximum Line Speed (Mbps)	Up to 30	Up to 30	Up to 30
Included AUPU Quota (GB)	145	185	210
Monthly fixed port fees (EGP)	87	100	110
Excess AUPU Price per GB (EGP)	0.5		

Chosen Option
for this month

HS-UBBT After:

Maximum Line Speed (Mbps)	Up to 70	Up to 100	Up to 200
Included AUPU Quota (GB)	300	300	300
Monthly fixed port fees (EGP)	275	333	505
Excess AUPU Price per GB (EGP)	0.5		

Expected Incremental Revenues (Monthly):

Month	Dec-24		
Option (For UBBT)	Option 1	Option 2	Option 3
UBBT Increase	12,533,537	9,013,657	7,756,557
HS-UBBT Increase	432,405	432,405	432,405
Total Increase	12,965,942	9,446,062	8,188,962
Increase percentage	25%	18%	16%

Scope:

TE will provide Fiber to the Site (FTTS) services to OEG. This service provides one or multiple fiber link/s with a capacity of 1Gbps or 10Gbps between OEG's Site and OEG aggregation point or core handover point through supplementary Tx capacities (if needed) with a 10 Yrs lifetime.

Service Charges:

Agreement prices		
Payment Type		Amount (EGP)
Setup Fees (one time) in advance per link		200,000
Complementary setup fees	1 G (per link per site)	400,000
	10G (per link per site)	2,200,000
Annual Recurring Charge (ARC)	1 G (per link per site)	80,000
	10G (per link per site)	351,000

Agreement's total worth of about 1.85 BEGP

Agreement's Commitment:

OEG commitment of 1,000 links shall be fulfilled within 3 Agreement intervals as per the below Table. OEG shall provide TE with the annual forecasting plan of 200% of the interval's commitment.

Agreement intervals	Interval 1	Interval 2	Interval 3
Number of committed FTTS Links	250	350	400

Agreement Intervals	Interval 1	Interval 2	Interval 3
FTTS Forecasted Links	500	700	800

Invoicing:

Invoices are submitted on monthly basis for new sites (recurring charges).

Forex Rate change impact:

The Forex Rate Variation Percentage (FRVP) is calculated using the following formula.

FRVP= (X/Y)-1

Where:

X: is the average Forex rate of the US Dollar (Buy Price) by the National Bank of Egypt (NBE) on the last day of each month.
Y: is the reference Forex Rate.

Reference Forex rate	30.9 EGP/USD
Forex Threshold	20%
Service charges Increase %	50% * (FRVP– Forex Threshold)
FRVP % cap	100%

FTTS Link Prices (KEGP):

Reference Price (at 30.90)

	Setup Fees	Complementary Setup Fees	Annual Recurring Fees	Total (Link Lifetime 10 Yrs)
1G	200	400	80	1,400
10G	200	2,200	351	5,910

After Forex Impact (at 48.545)

	Setup Fees	Complementary Setup Fees	Annual Recurring Fees	Total (Link Lifetime 10 Yrs)
1G	237	474	95	1,660
10G	237	2,608	416	7,006

Scope :

Adjusting prices for both UBBT & HS-UBBT on order to generate extra revenues (Fixed & variable).

Service charges :

UBBT Before:

Monthly fixed fees/port (EGP)	20	18
Monthly AUPU Tiers (GB)	Price Per GB (EGP)/ Month	
From 0 to 10	1	N/A
Above 10 to 20	0.5	
Above 20 to 30	0.45	
Above 30 to 40	0.4	
Above 40 to 50	0.35	
Above 50 to 60	N/A	0.3
Above 60 to 70		0.25
Above 70		0.2

HS-UBBT Before:

Maximum Line Speed (Mbps)	Up to 70	Up to 100	Up to 200
Included AUPU Quota (GB)	120	120	120
Monthly fixed user fees (EGP)	160	200	333
AUPU Tiers (GB)	Price Per GB (EGP)		
From 0 to 10	1		
Above 10 to 20	0.5		
Above 20 to 30	0.45		
Above 30 to 40	0.4		
Above 40 to 50	0.35		
Above 50 to 60	0.3		
Above 60 to 70	0.25		
Above 70	0.2		

UBBT After:

Maximum Line Speed (Mbps)	Up to 30
Monthly fixed port fees (EGP)	19
AUPU Tiers (GB)	Price Per GB (EGP)
From 0 to 10	1
Above 10 to 20	0.5
Above 20 to 30	0.45
Above 30 to 40	0.40
Above 40 to 50	0.35
Above 50 to 60	0.32
Above 60	0.31

HS-UBBT After:

Maximum Line Speed (Mbps)	Up to 70	Up to 100	Up to 200
Included AUPU Quota (GB)	150	150	150
Monthly fixed port fees (EGP)	200	250	400
AUPU Tiers (GB)	Price Per GB (EGP)		
From 0 to 10	1		
Above 10 to 20	0.5		
Above 20 to 30	0.45		
Above 30 to 40	0.40		
Above 40 to 50	0.35		
Above 50 to 60	0.32		
Above 60	0.31		

Monthly incremental revenues: expected around 8.3 MEGP per month.

Month	March	April	May	June
UBBT Increase	7,957,698	7,615,963	8,259,442	7,655,808
HS-UBBT Increase	445,170	437,614	462,858	457,466
Total Increase	8,402,868	8,053,577	8,722,300	8,113,274
Average Increase	8,323,005			

Scope :

3 Yrs extension of the existing Transmission (TX) agreement enabling OEG to reach maximum of accumulated capacities of up to 2.7 Teras during the addendum term.

Service charges :

Agreement's total worth of 10.92B EGP to be paid annually throughout the agreement's duration

Years	Extended Agreement Term Year 1 (2030)	Extended Agreement Term Year 2 (2031)	Extended Agreement Term Year 3 (2032)
Increase~ %	11.77%	5.27%	3.00%
Fees (MEGP)	950	1,000	1,030

Year	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	Total
Payment (BEGP)	0.580	0.649	0.682	0.709	0.738	1.150	0.880	0.850	0.850	0.850	0.950	1.000	1.030	10.92

Agreement's Commitment:

Year	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	Total
Incremental Capacities (IRU+Lease) Gbps	100	300	350	400	450	500	550	600	650	700	900	900	900	7,300
TTL CTMS Ports	2,000													

YTD delivered Capacity:

2.6

Teras

IRU Term:

	Category 1	Category 2	Category 3	Category 4
IRUs Capacity (Gbps)	430	670	1000	1000
Date of order IRU (year)	2029	2029	2032	2032
IRU's O&M Fees	Fully included in MAC* for the link IRU Term	Included in MAC (for the first 3 Years of IRU Term)	Fully included in MAC for the link IRU Term	Not included in MAC, and shall be paid by OEG separately
IRU's Protection Fees	Fully included in MAC for the link IRU Term	Not Included in MAC, and shall be paid by OEG separately	Not Included in MAC, and shall be paid by OEG separately	Not Included in MAC, and shall be paid by OEG separately
Form of IRU Requests (Gbps)	10/100	1/10/100	1/10/100	1/10/100

OEG has the right to request replacing a maximum of (1.1) Tera quota from the in-service Lease-based capacities with IRU-based capacities during the year 2029. Moreover, OEG shall submit such change and the required category by January 2029 along with the required delivery date per each IRU link.

The related O&M and Protection Fees of (430) Gbps of the IRU Quota are included in this Addendum's MAC and shall not be paid till the expiration date of each link's IRU Term.

The related O&M Fees for the (670) Gbps of the IRU Quota are included in MAC for the first (3) years of each link's IRU Term, and OEG shall be charged annually after the lapse of such (3) years per each IRU link till the expiration date of each link's IRU Term.

Additionally, upon OEG's request to protect an IRU link of Category 2, OEG shall be charged annually the Protection Fees for each IRU link starting from the delivery date till the expiration date of each link's IRU Term.

*MAC: Minimum Annual Charges



Forex Rate change impact:

The Forex Rate Variation Percentage (FRVP) is calculated by the following formula.

FRVP= (X/Y)-1

Where:

X: is the average Forex rate of the US Dollar (Buy Price) by the National Bank of Egypt (NBE) within the period starting from January till the end of December of each Addendum year starting from the year 2024.
Y: is the reference Forex Rate of 48 EGP per USD.

The operational part = (FRVP × 10% × A)

The capacity related part = (FRVP × $\left(\frac{D}{C}\right) \times A$)

The Increase Amount of the Minimum Annual Charges
= The operational part + The capacity related part

Where;

A is the annual Fee of the relevant Addendum year.

D is the Addendum year Delivered Capacity.

C is the Total Delivered Accumulated Capacity at the relevant Addendum year.

The above increase mechanism shall be applied in case $FRVP \geq 10\%$ by EOY2024, or $FRVP \geq 20\%$ by EOY2025, or $FRVP \geq 30\%$ by EOY2026 and the following addendum years.
In case FRVP exceeds 50%, the Increase Amount to the Minimum Annual Charges out of the excess percentage over 50% only, TE shall absorb 50% of such increase during the Addendum Term.

the Forex Rate Variation Revision Mechanism shall be applied to the Annual O&M and Protection Fees and shall be added to the settlement that shall be done at the end of such year.

The Increase Amount of the Annual O&M or Protection Fees = $10\% \times FRVP \times (\text{The Annual O\&M or Protection Fees})$

Scope:
TE avails National roaming services to OEG customers over TE's network.

Service Charges:

Service	Charge
Voice	6.5 Piasters/ minute/ leg
SMS	6.5 Piasters/ SMS/ leg
Data	20 EGP/ Gigabyte
USSD	6.5 Piasters / Session

Forecast:
OEG has provided the below forecast per site.

Service	Monthly Traffic Forecast
Voice	150,000 minutes/ site
Data	1,000 GB/ site

Service activation plan: : For 244 on-air sites out of 491 Hayah Karima sites

Expected revenue: 44 MEGP annually.

Invoicing:

Invoices are submitted on monthly basis.

Forex Rate change impact:

The Forex Rate Variation Percentage (FRVP) is calculated by the following formula.

FRVP= (X/Y)-1

Where:

X: is the Forex rate of the EGP/USD announced by the Central Bank of Egypt “CBE” on the last day of each month.

Y: is the reference Forex Rate.

Reference Forex rate	48 EGP/USD
Forex Threshold	10%
Service charges Increase %	FRVP– Forex Threshold
Increase % cap	20%

YTD Actual Revenue:

5.0 MEGP

Service	Actual Revenue (KEGP)							
	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Total
Data	352.6	354.0	478.0	443.5	400.3	533.7	603.8	3,166.0
Voice	144.5	152.7	157.1	192.9	200.5	212.7	248.9	1,309.2
SMS/USSD	65.2	47.9	72.1	81.5	78.7	98.1	102.6	546.2
Total	562.3	554.5	707.2	717.9	679.5	844.5	955.3	5,021.3

Noor Bit-Stream Amendment (2nd Wave Price Up)

Status: Signed

Signature date: Jan,2025

Expiry date: Dec,2027

Duration: 3 Yrs



Scope :

Adjusting prices for both UBBT & HS-UBBT on order to generate extra revenues (Fixed & variable).

Service charges :

UBBT Before:

Maximum Line Speed (Mbps)	Up to 30
Monthly fixed port fees (EGP)	19
AUPU Tiers (GB)	Price Per GB (EGP)
From 0 to 10	1
Above 10 to 20	0.5
Above 20 to 30	0.45
Above 30 to 40	0.40
Above 40 to 50	0.35
Above 50 to 60	0.32
Above 60	0.31

HS-UBBT Before:

Maximum Line Speed (Mbps)	Up to 70	Up to 100	Up to 200
Included AUPU Quota (GB)	150	150	150
Monthly fixed port fees (EGP)	200	250	400
AUPU Tiers (GB)	Price Per GB (EGP)		
From 0 to 10	1		
Above 10 to 20	0.5		
Above 20 to 30	0.45		
Above 30 to 40	0.40		
Above 40 to 50	0.35		
Above 50 to 60	0.32		
Above 60	0.31		

UBBT After:

	Option 1	Option 2	Option 3
Maximum Line Speed (Mbps)	Up to 30	Up to 30	Up to 30
Included AUPU Quota (GB)	145	185	210
Monthly fixed port fees (EGP)	87	100	110
Excess AUPU Price per GB (EGP)	0.5		

Chosen Option
for this month



HS-UBBT After:

Maximum Line Speed (Mbps)	Up to 70	Up to 100	Up to 200
Included AUPU Quota (GB)	300	300	300
Monthly fixed port fees (EGP)	275	333	505
Excess AUPU Price per GB (EGP)	0.5		