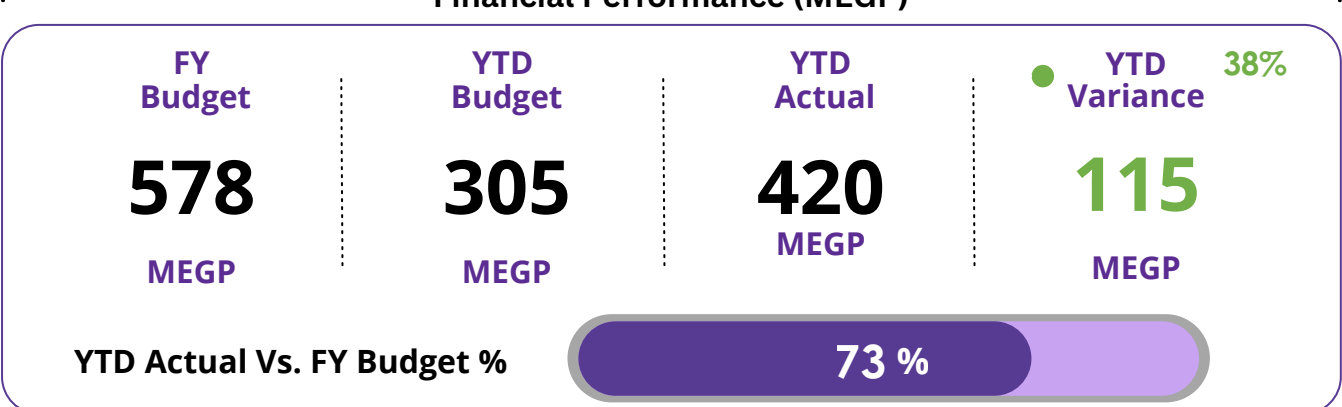


FTTS Performance - YTD Aug 25

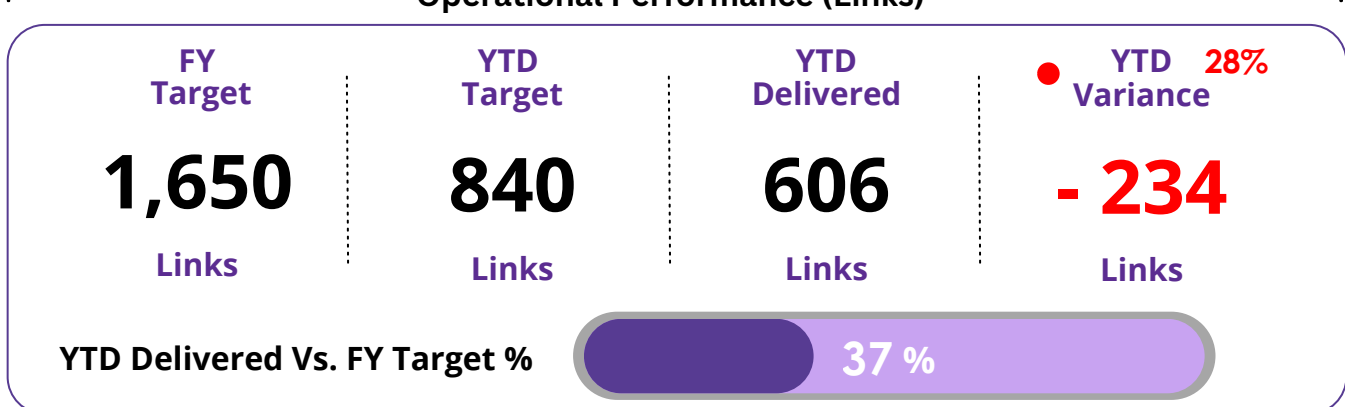


Holistic View

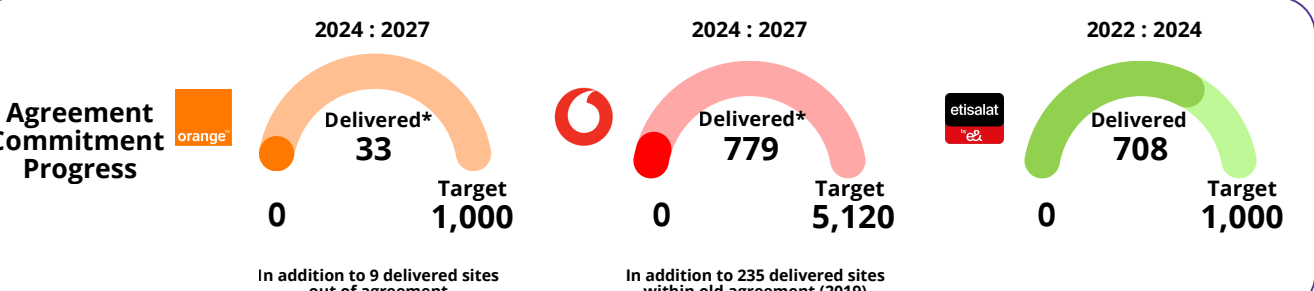
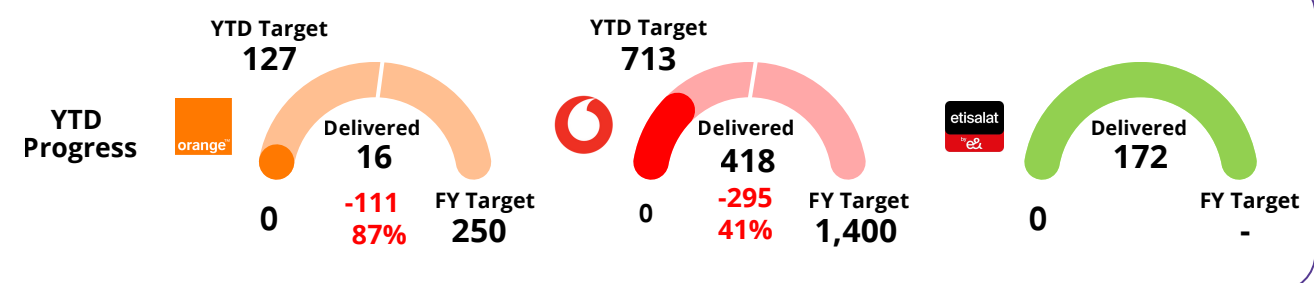
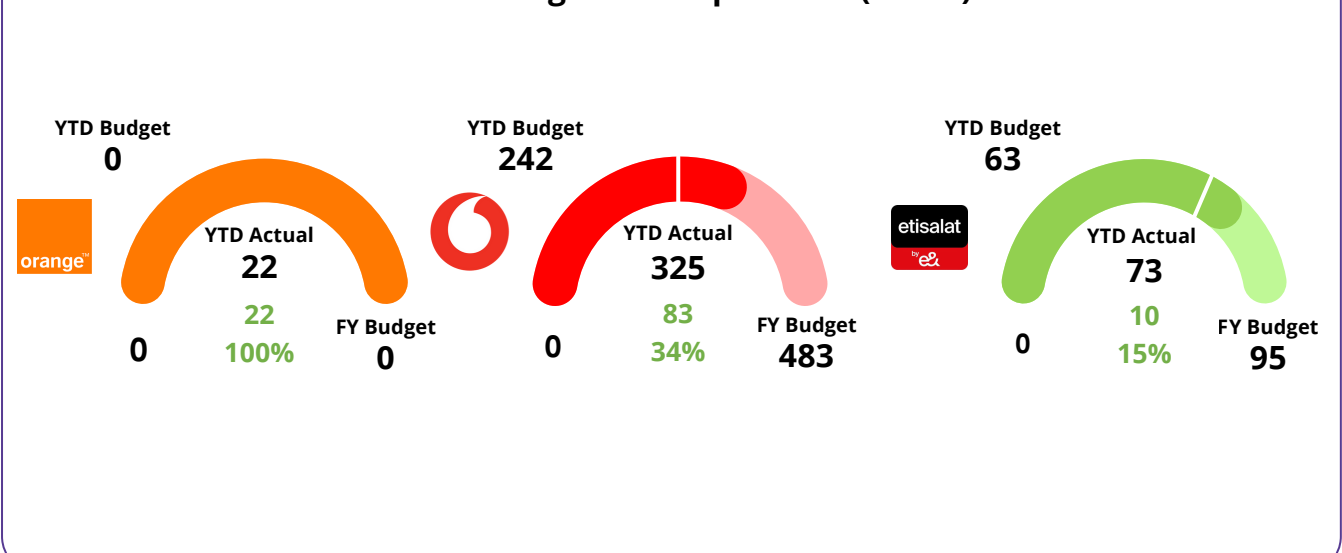
Financial Performance (MEGP)



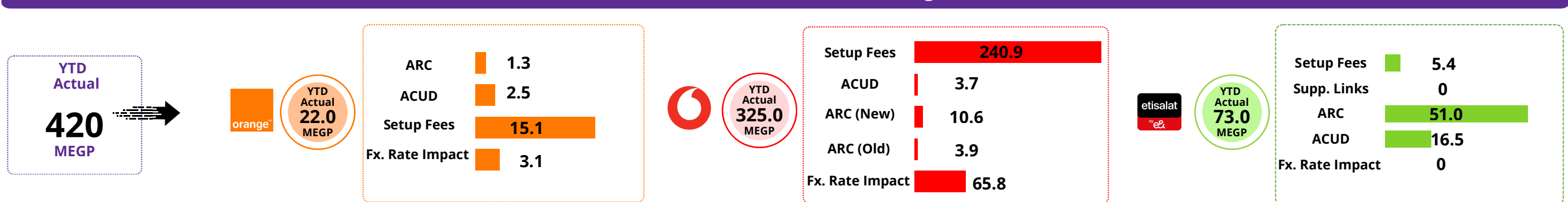
Operational Performance (Links)



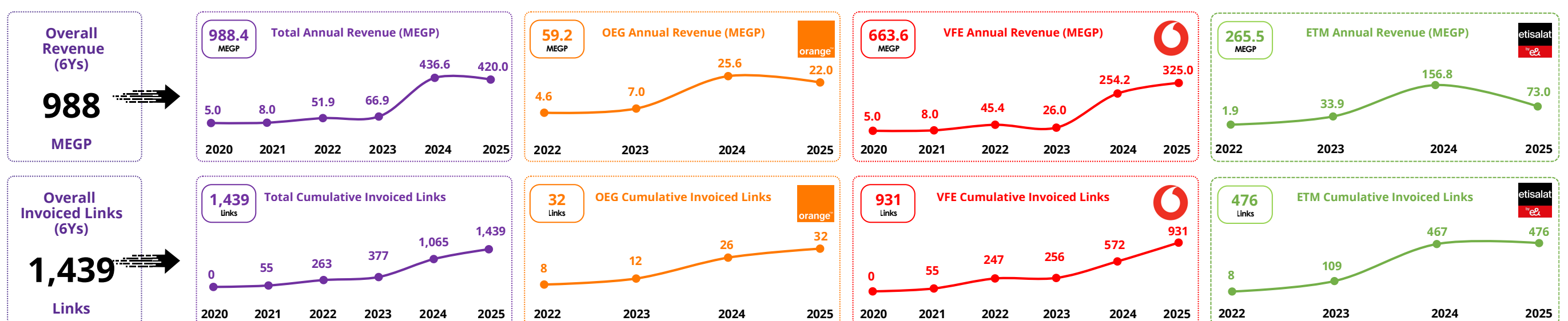
Actual Vs Budget - Per Operator - (MEGP)



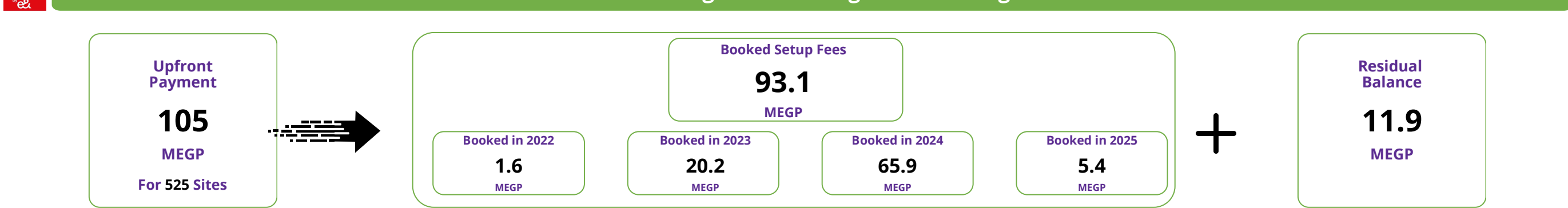
Financial Breakdown - YTD Aug 25



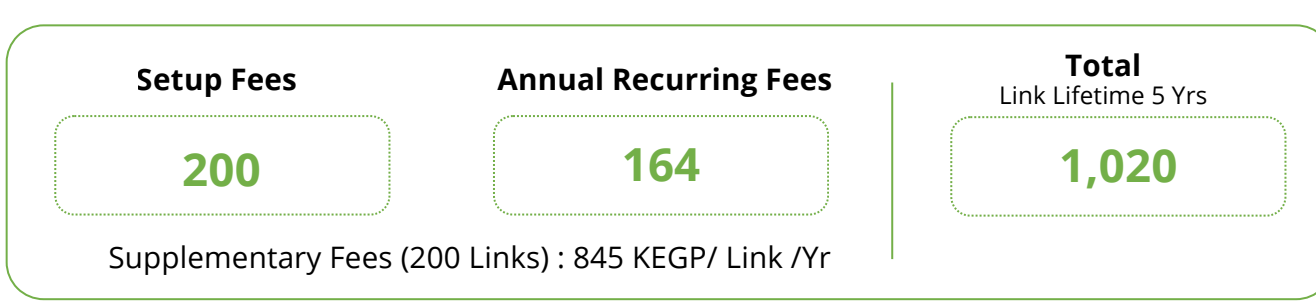
Financial Annual Trends (MEGP)



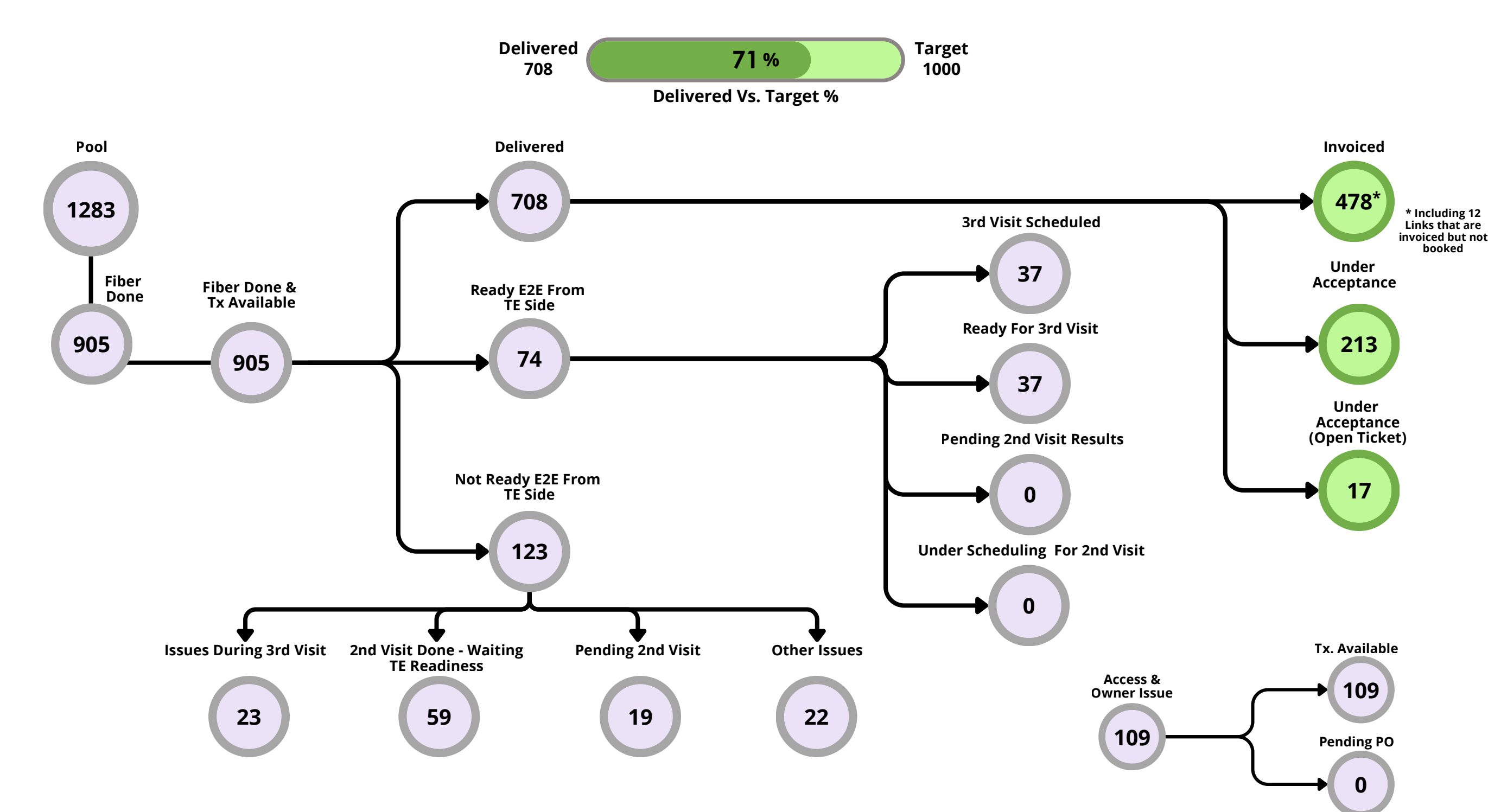
ETM FTTS Agreement Progress - YTD Aug 25



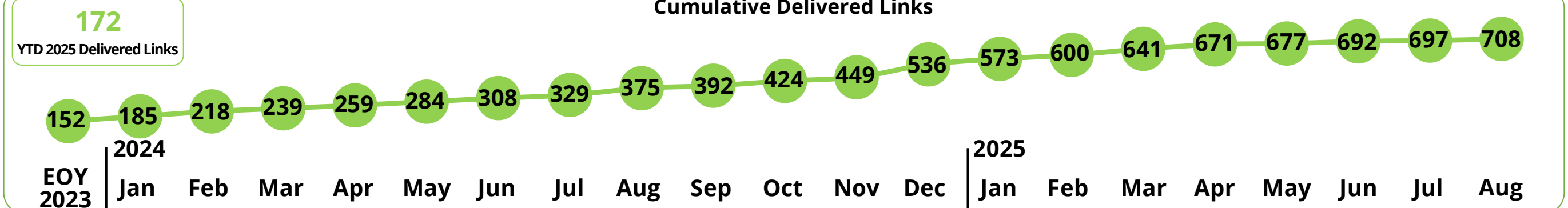
ETM FTTS Link Prices (KEGP)



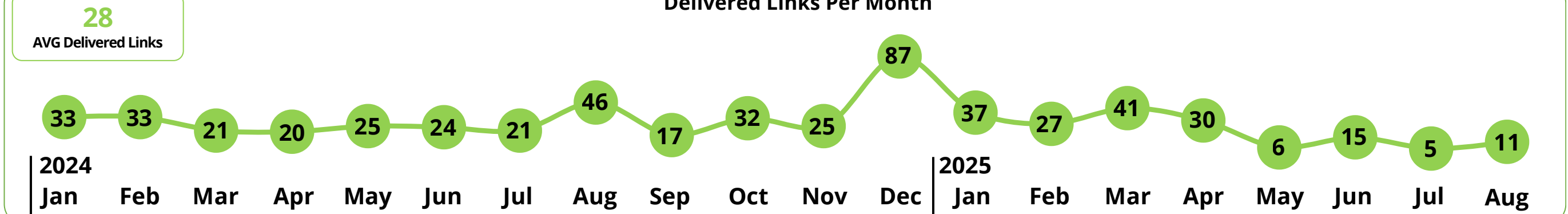
ETM Operational Summary Till W34 (Thurs. Aug 21th)



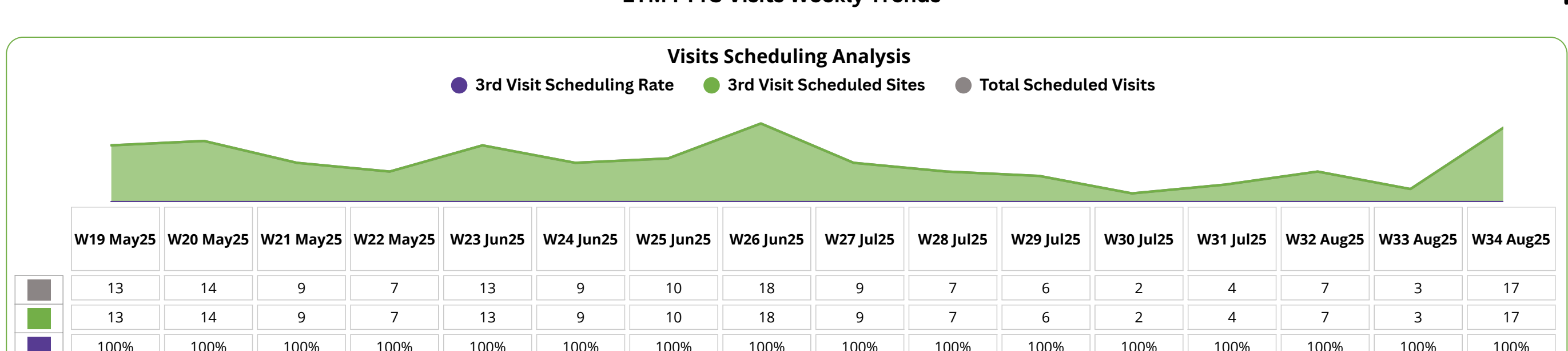
Cumulative Delivered Links



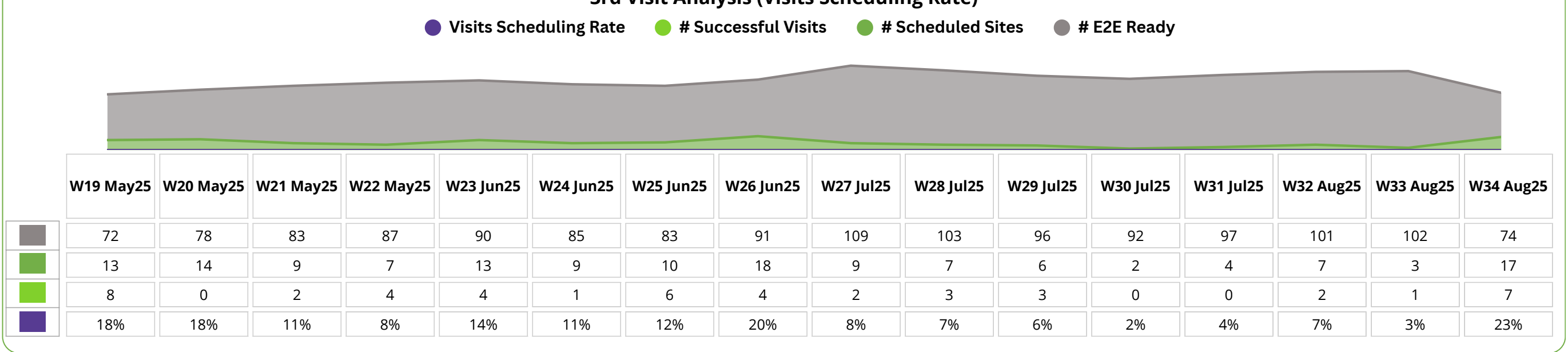
Delivered Links Per Month



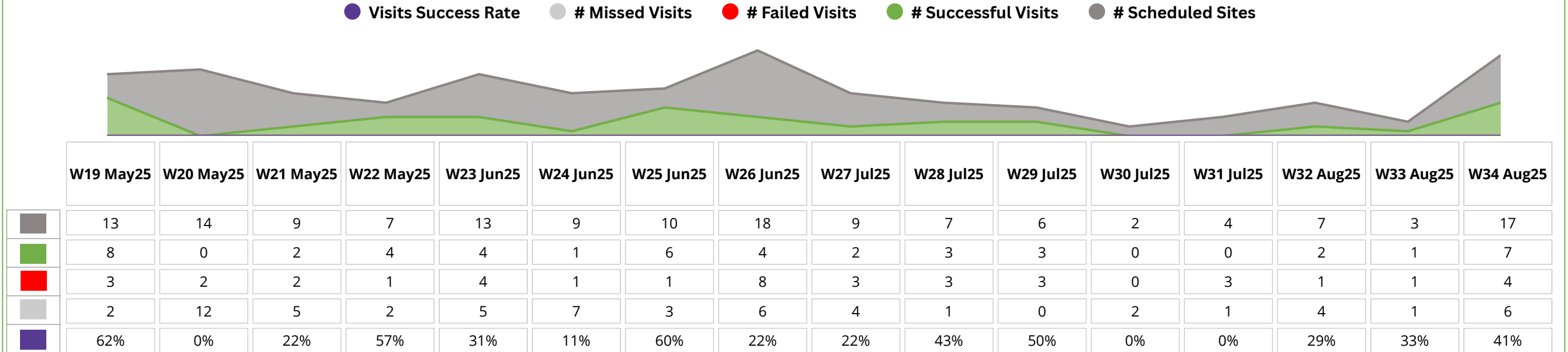
ETM FTTS Visits Weekly Trends



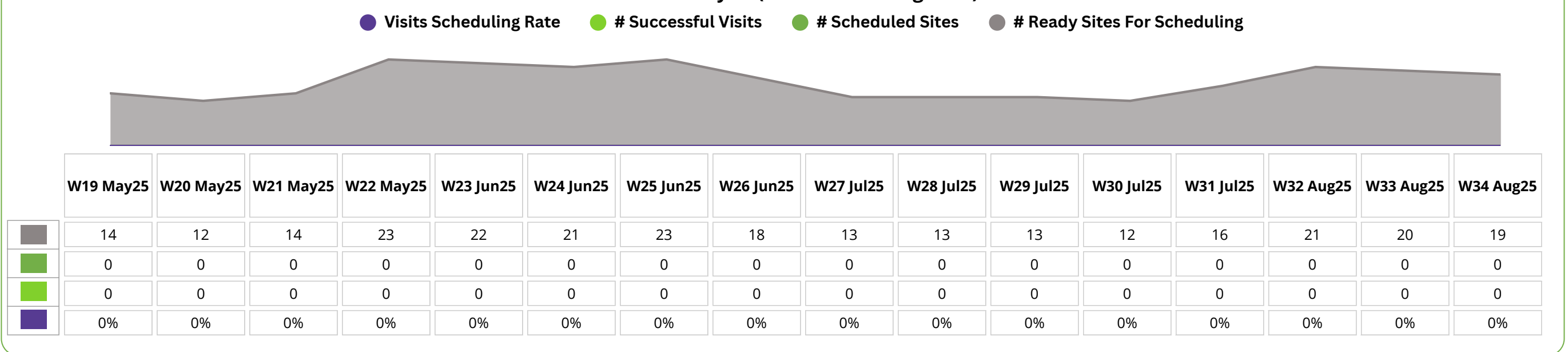
3rd Visit Analysis (Visits Scheduling Rate)



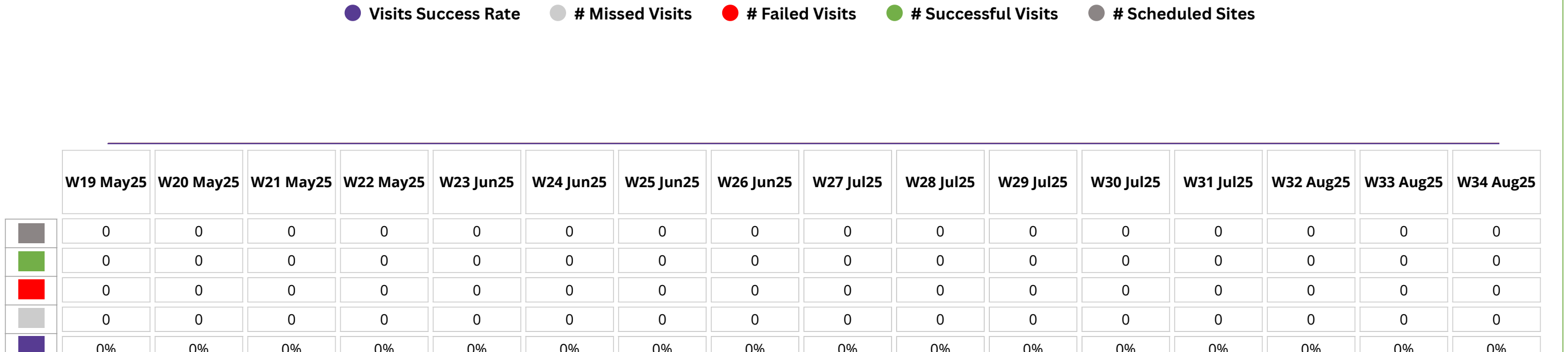
3rd Visit Analysis (Visits Success Rate)



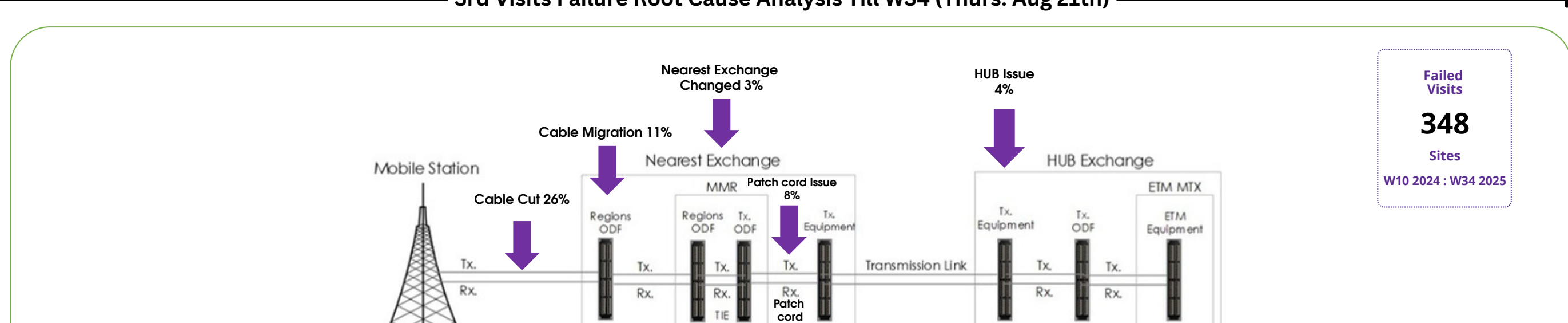
2nd Visit Analysis (Visits Scheduling Rate)



2nd Visit Analysis (Visits Success Rate)



3rd Visits Failure Root Cause Analysis Till W34 (Thurs. Aug 21th)



<https://drive.google.com/uc?export=view&id=1gqHwhdc0fXClOp9xrZ4aYnEZrIHmXjy>

FTTS Performance - YTD Aug 25



VFE FTTS Agreement Progress

Upfront Payment

435.6

MEGP



Booked Setup Fees

157.4

MEGP

Booked in 2024

59.5

MEGP

Booked in 2025

97.9

MEGP

+

Residual Balance

278.2

MEGP

VFE FTTS Link Prices (KEGP)

Reference Price (at 30.90)

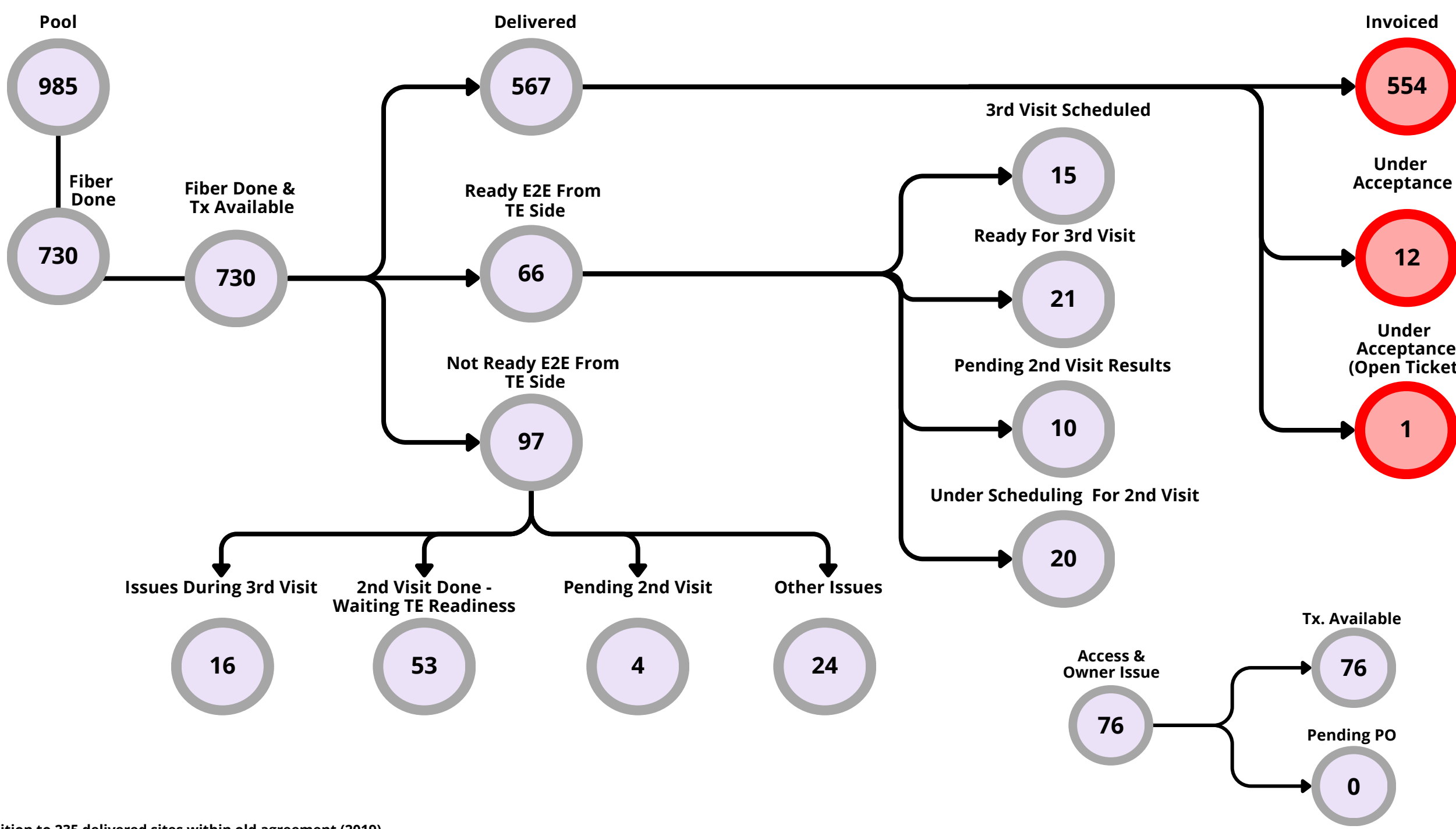
	Setup Fees	Complementary Setup Fees	Annual Recurring Fees	Total Link Lifetime 10 Yrs
1G	200	400	22	820
10G	200	1,880	118	3,260

After Forex Impact (at 48.545)

	Setup Fees	Complementary Setup Fees	Annual Recurring Fees	Total Link Lifetime 10 Yrs
1G	237	474	26	972
10G	237	2,229	140	3,865

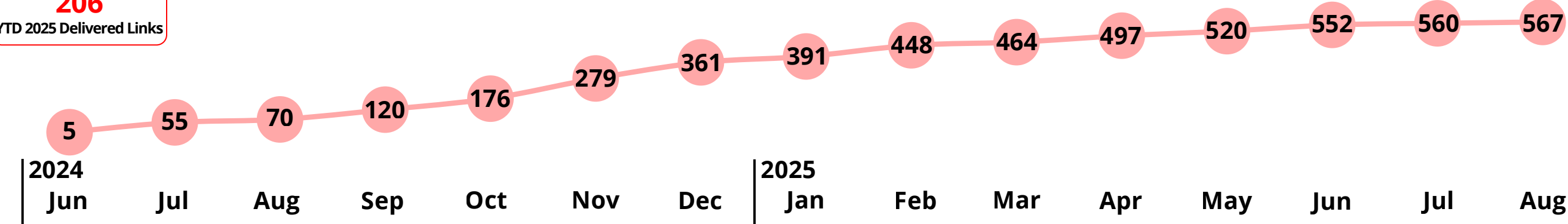
Interval 1 Operational Summary Till W35 (Thurs. Aug 28th)

Delivered 567 **71 %** Target 800
Delivered Vs. Target %

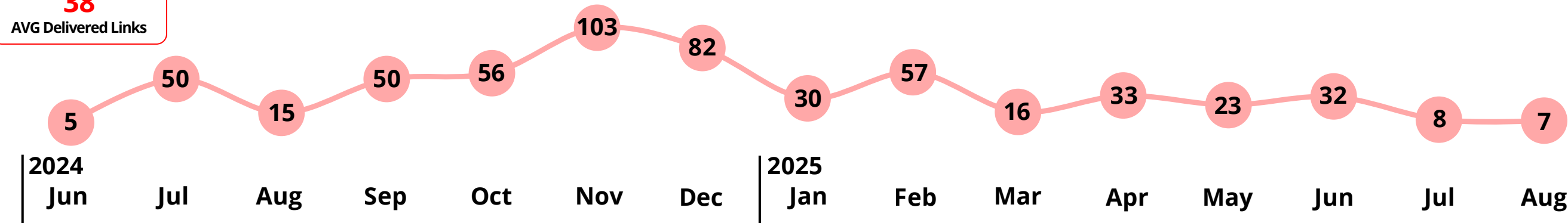


In addition to 235 delivered sites within old agreement (2019)

Cumulative Delivered Links



Delivered Links Per Month



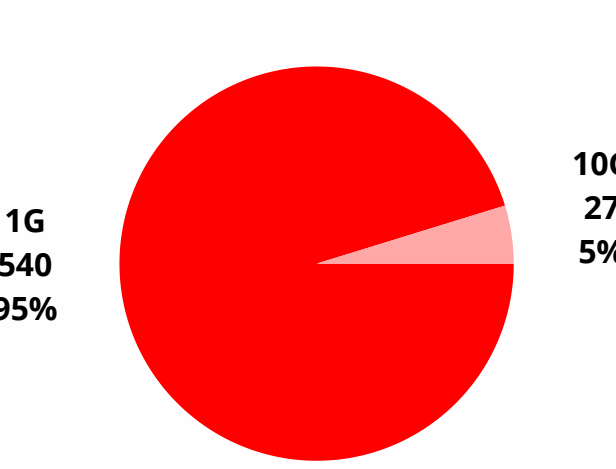
Delivered Links

567

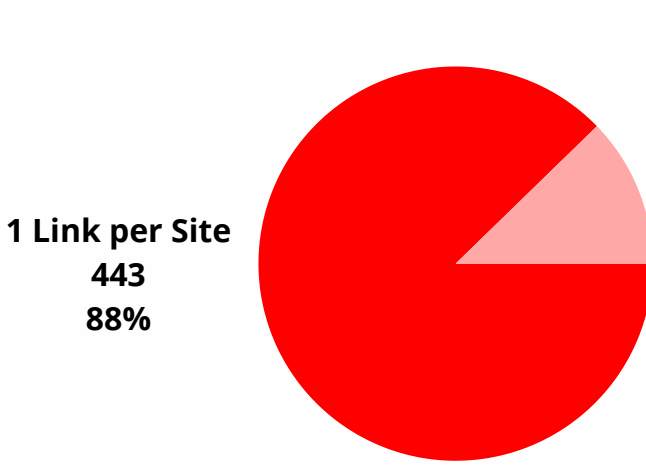
Delivered Sites

505

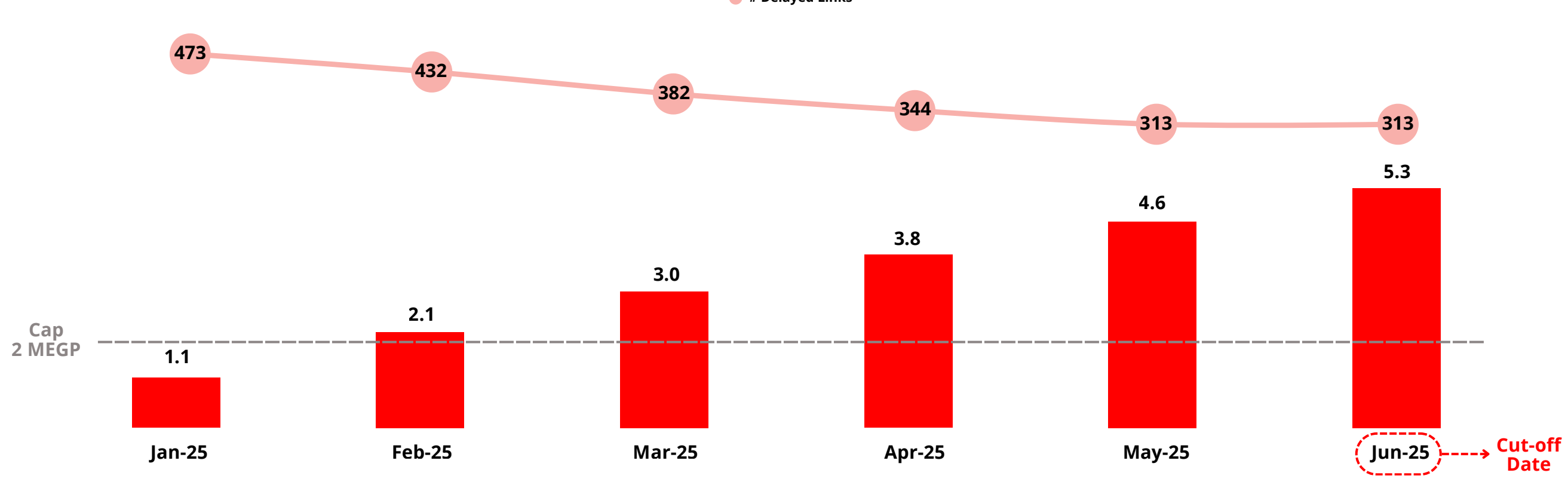
Delivered Links per Type Breakdown



Delivered Sites Vs. Delivered Links Breakdown



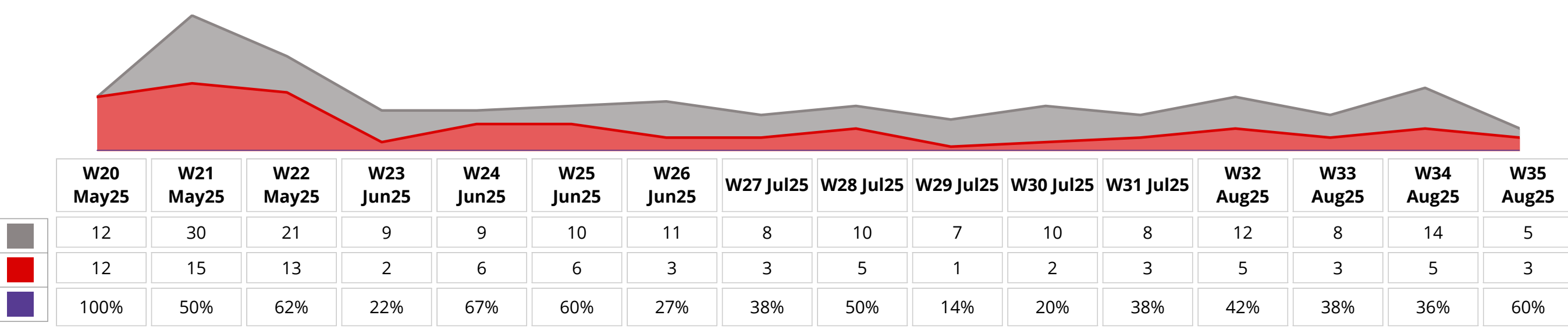
Cumulative Delivery Compensation (MEGP)



Interval 1 Visits Weekly Trends

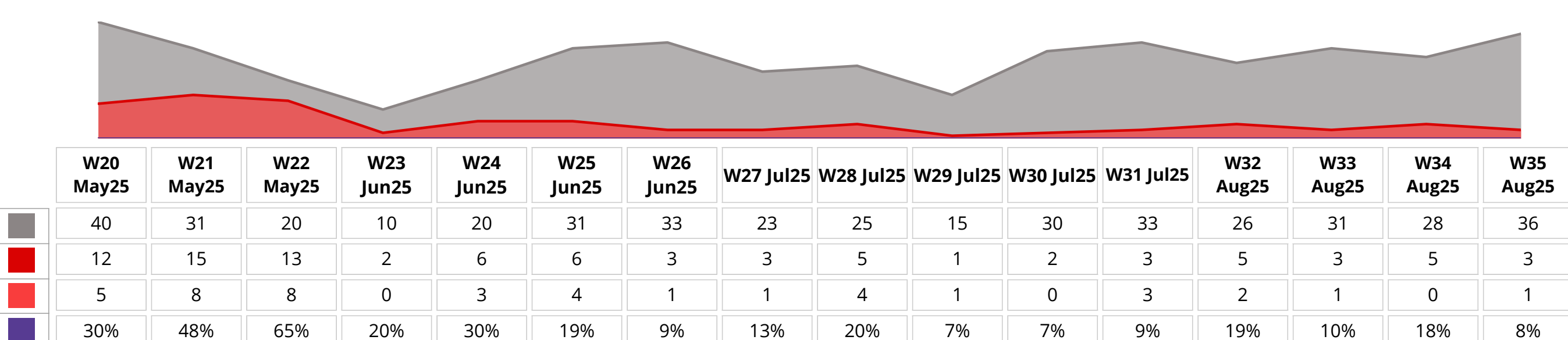
Visits Scheduling Analysis

3rd Visit Scheduling Rate 3rd Visit Scheduled Sites Total Scheduled Visits



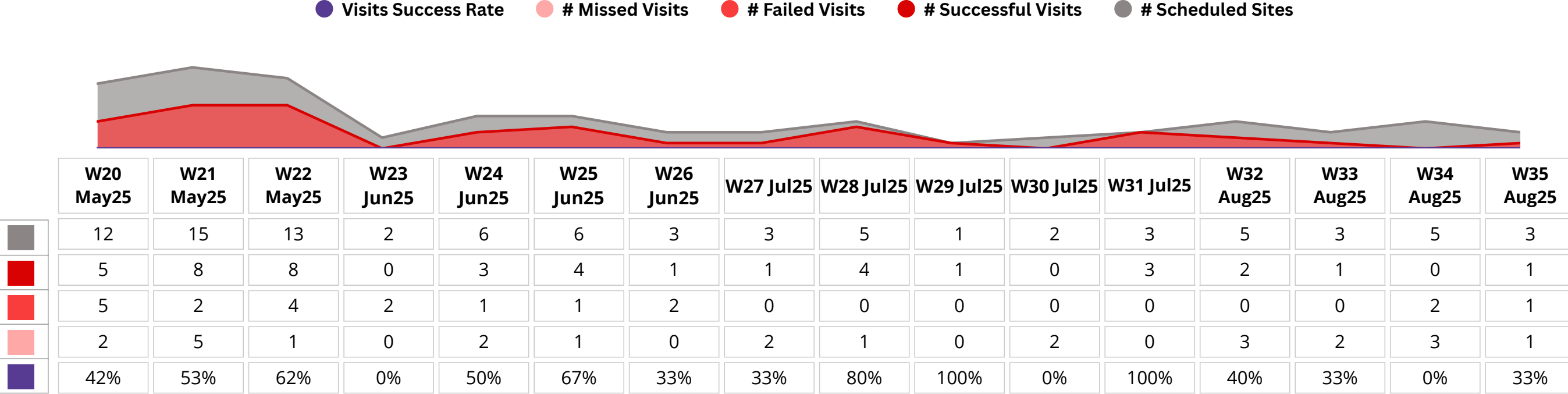
3rd Visit Analysis (Visits Scheduling Rate)

Visits Scheduling Rate # Successful Visits # Scheduled Sites # E2E Ready



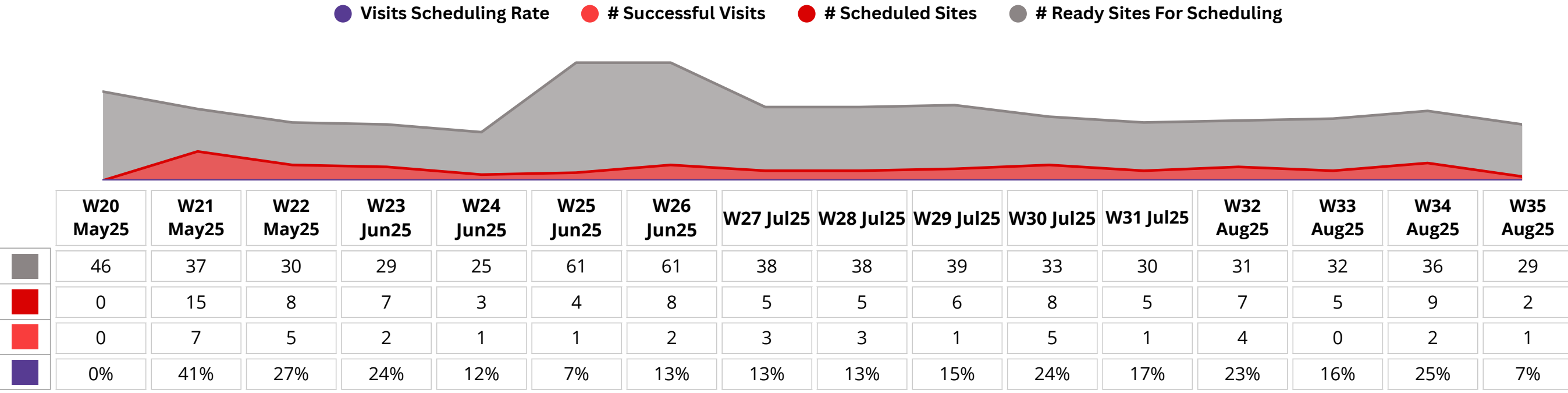
3rd Visit Analysis (Visits Success Rate)

Visits Success Rate # Missed Visits # Failed Visits # Successful Visits # Scheduled Sites



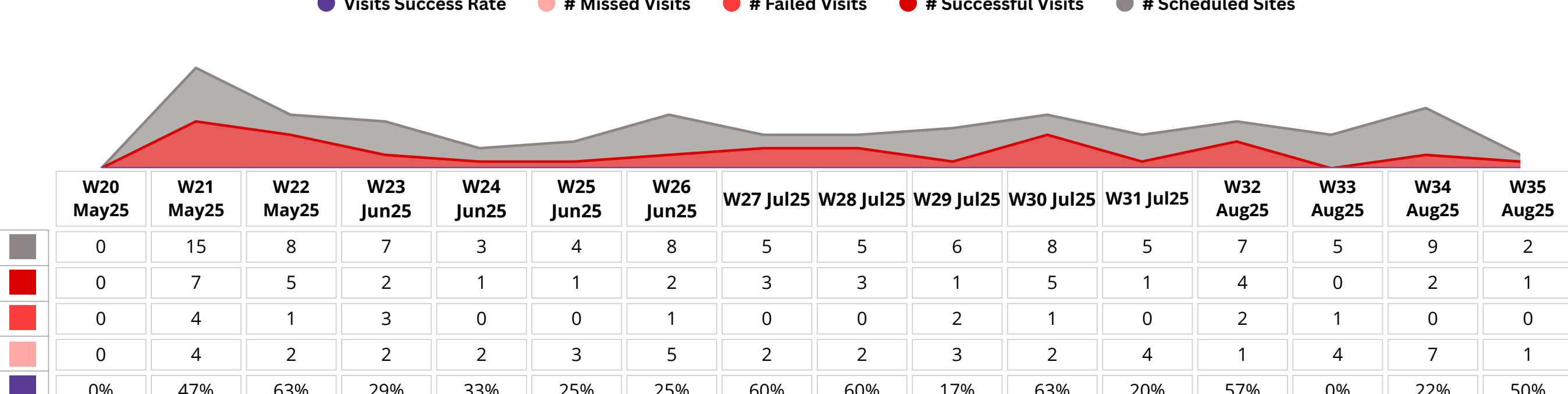
2nd Visit Analysis (Visits Scheduling Rate)

Visits Scheduling Rate # Successful Visits # Scheduled Sites # Ready Sites For Scheduling



2nd Visit Analysis (Visits Success Rate)

Visits Success Rate # Missed Visits # Failed Visits # Successful Visits # Scheduled Sites

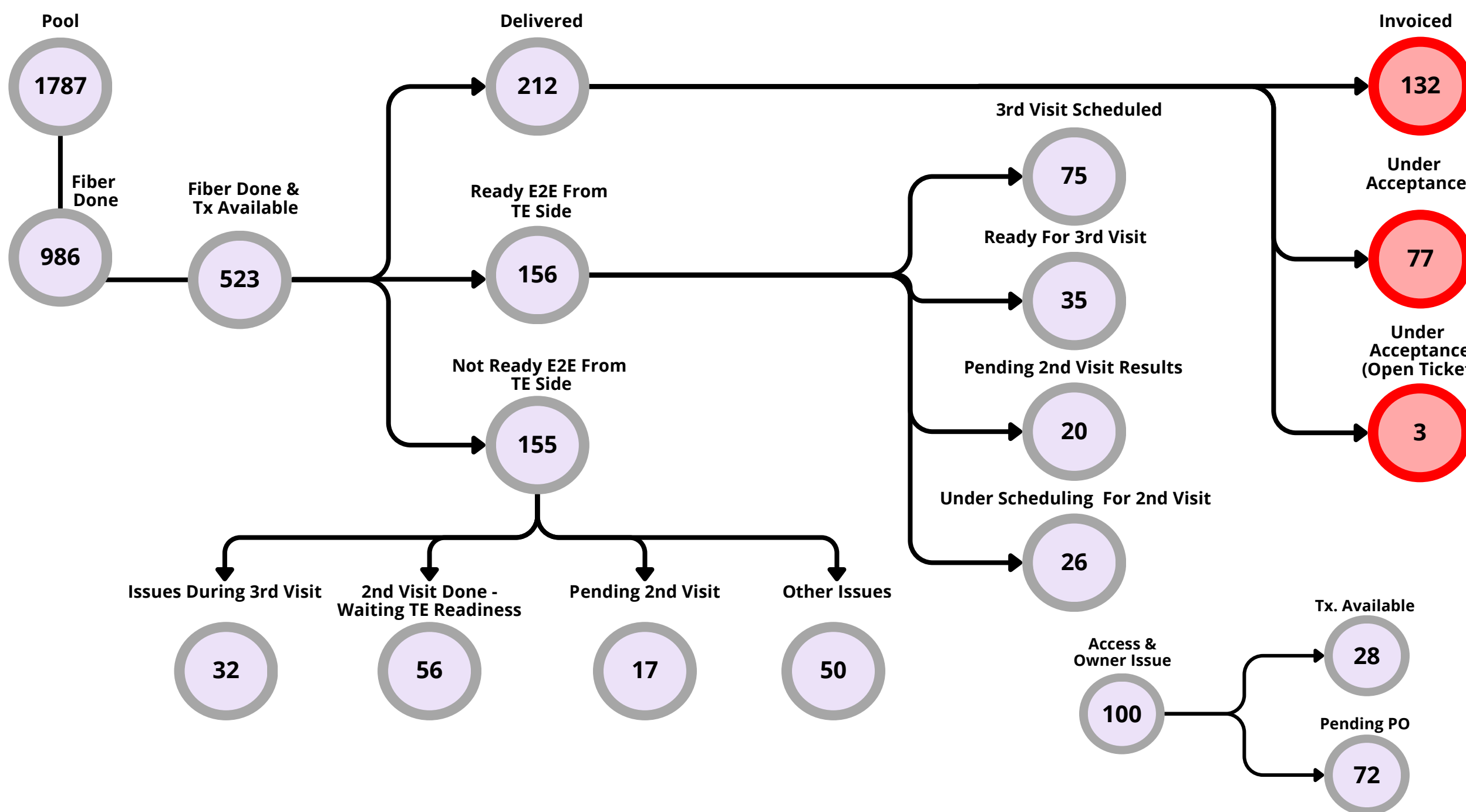
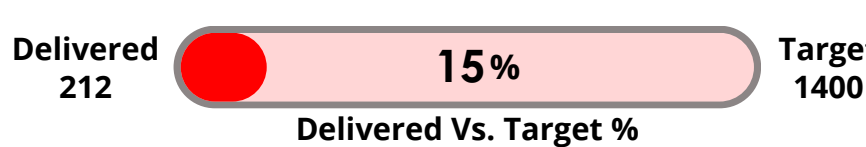


FTTS Performance - YTD Aug 25

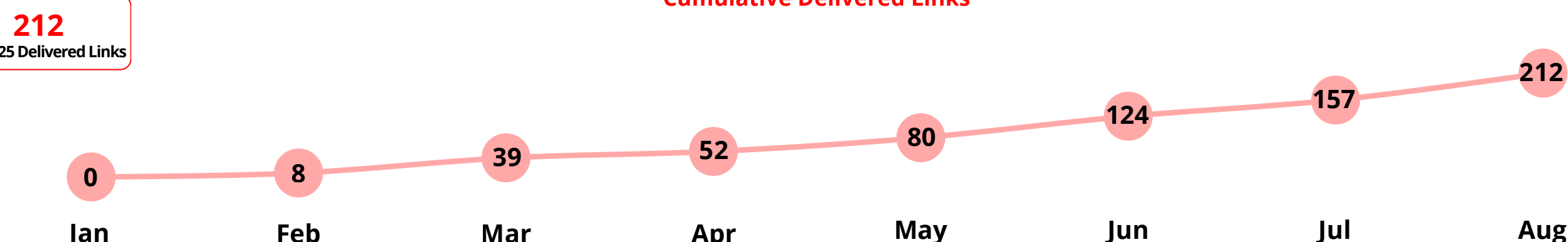


VFE FTTS Agreement Progress

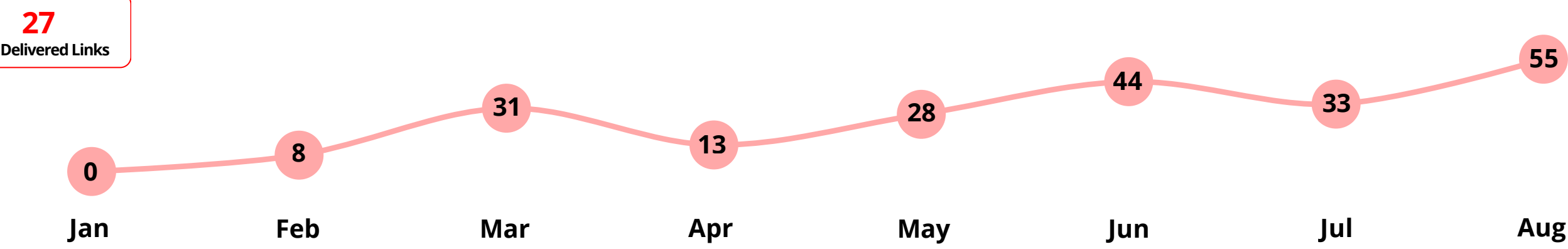
Interval 2 Operational Summary Till W35 (Thurs. Aug 28th)



Cumulative Delivered Links



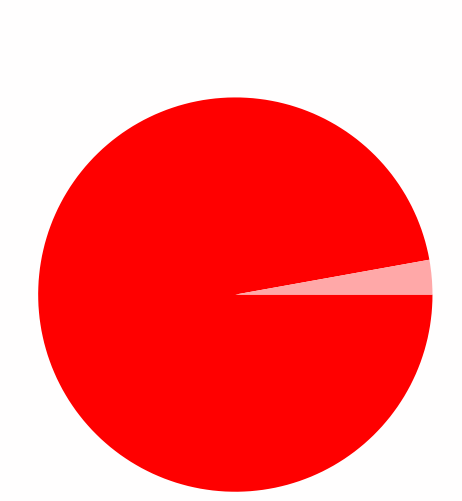
Delivered Links Per Month



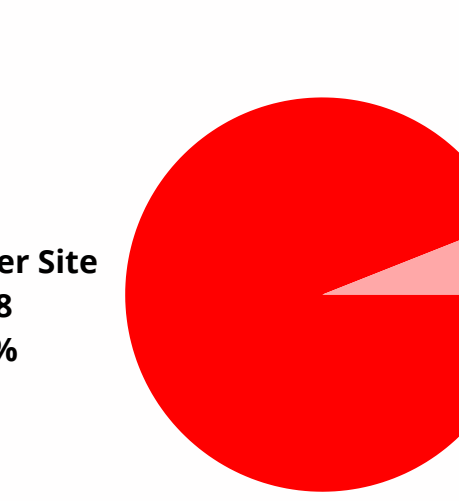
Delivered Links 212

Delivered Sites 200

Delivered Links per Type Breakdown



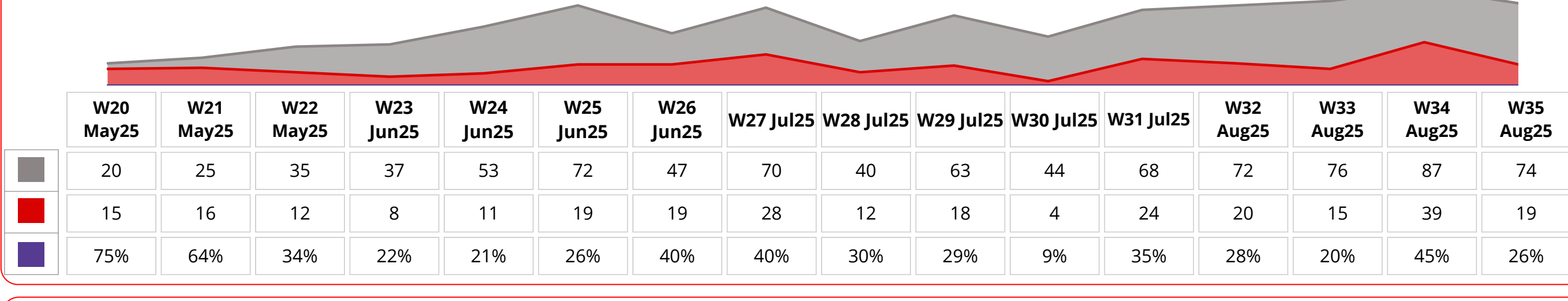
Delivered Sites Vs. Delivered Links Breakdown



Interval 2 Visits Weekly Trends

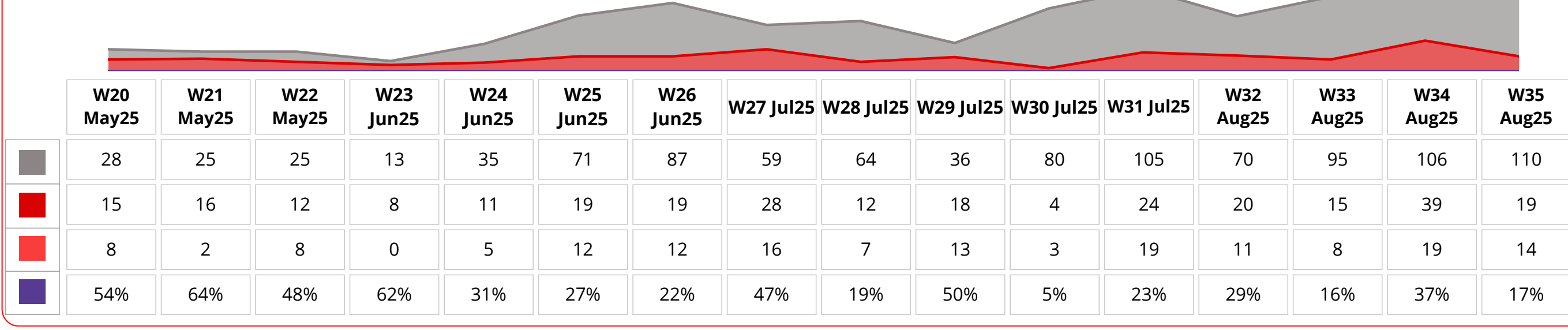
Visits Scheduling Analysis

3rd Visit Scheduling Rate 3rd Visit Scheduled Sites Total Scheduled Visits



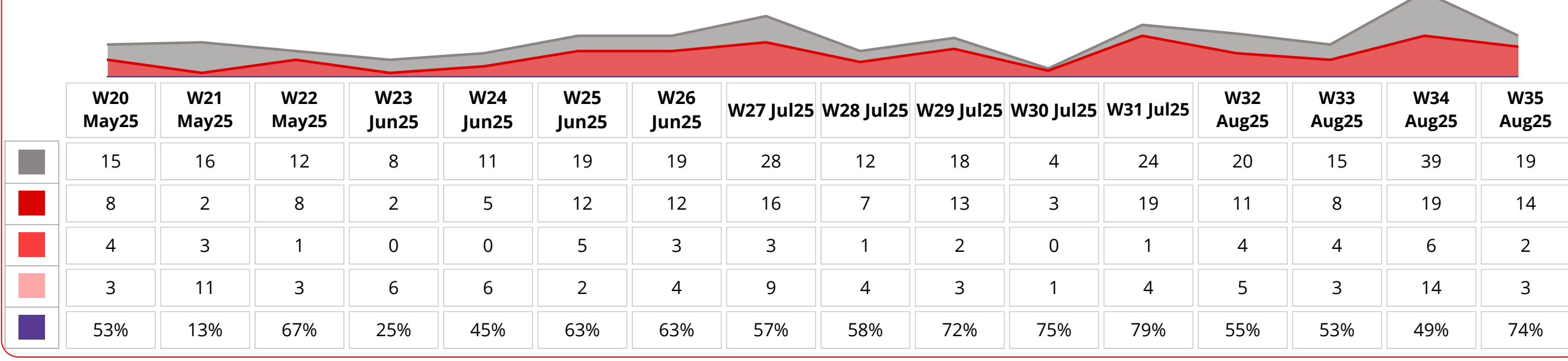
3rd Visit Analysis (Visits Scheduling Rate)

Visits Scheduling Rate # Successful Visits # Scheduled Sites # E2E Ready



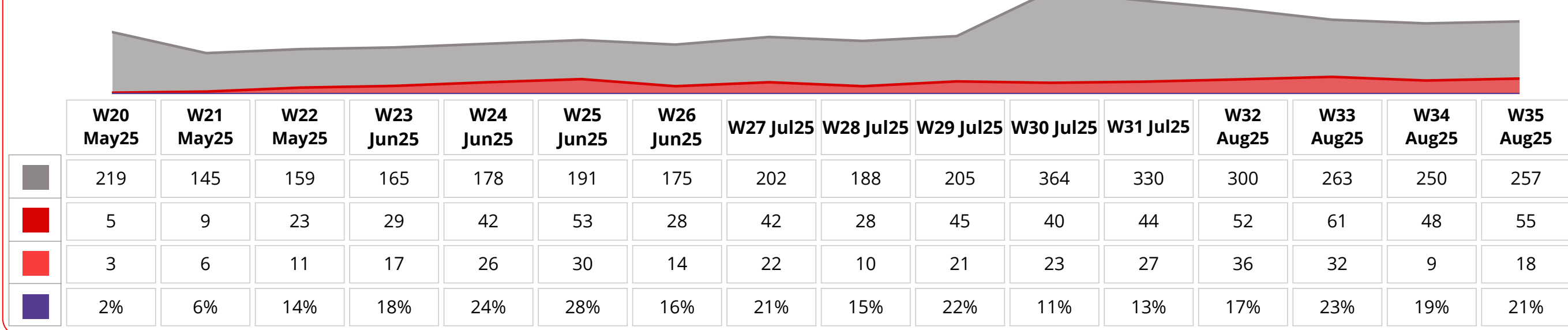
3rd Visit Analysis (Visits Success Rate)

Visits Success Rate # Missed Visits # Failed Visits # Successful Visits # Scheduled Sites



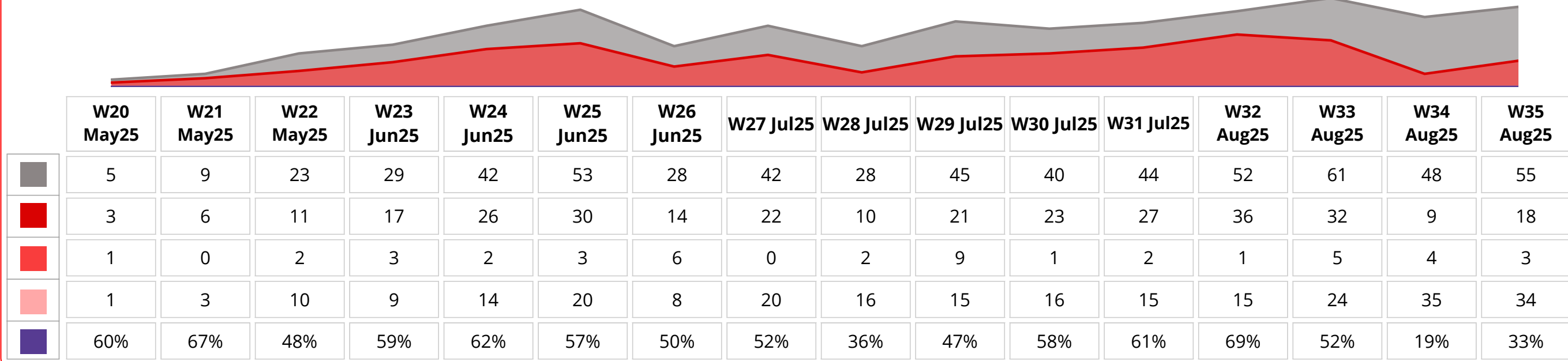
2nd Visit Analysis (Visits Scheduling Rate)

Visits Scheduling Rate # Successful Visits # Scheduled Sites # Ready Sites For Scheduling



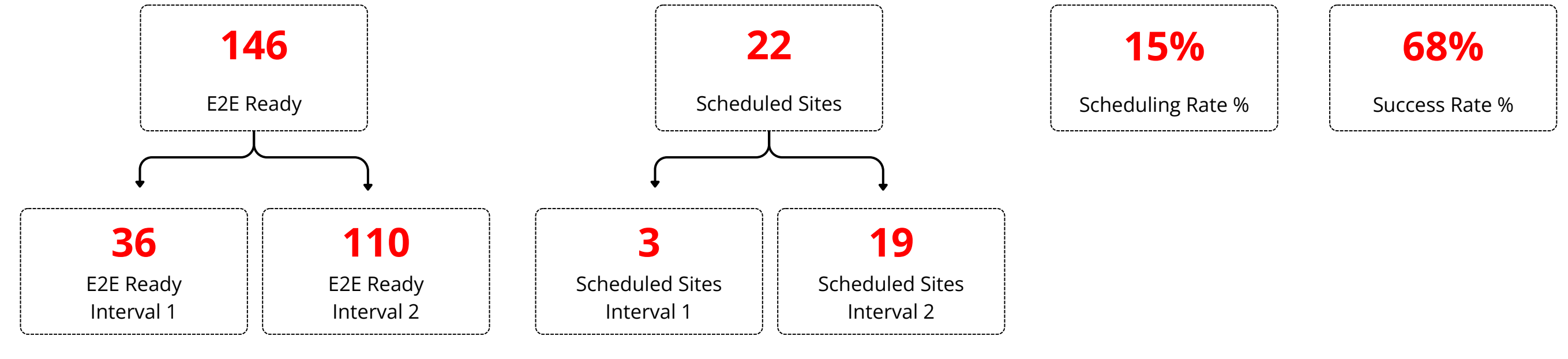
2nd Visit Analysis (Visits Success Rate)

Visits Success Rate # Missed Visits # Failed Visits # Successful Visits # Scheduled Sites

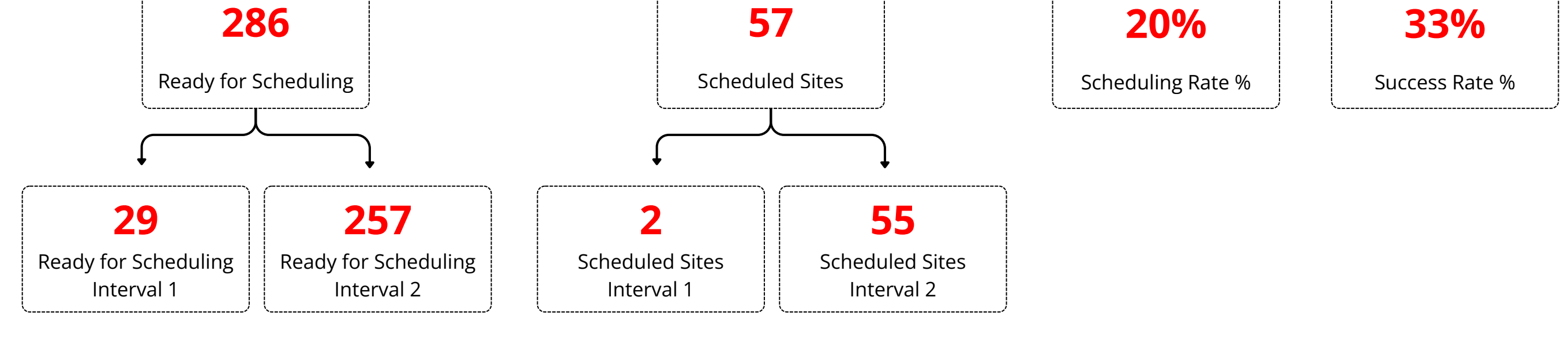


VFE FTTS Interval 1 & 2 Visits Summary

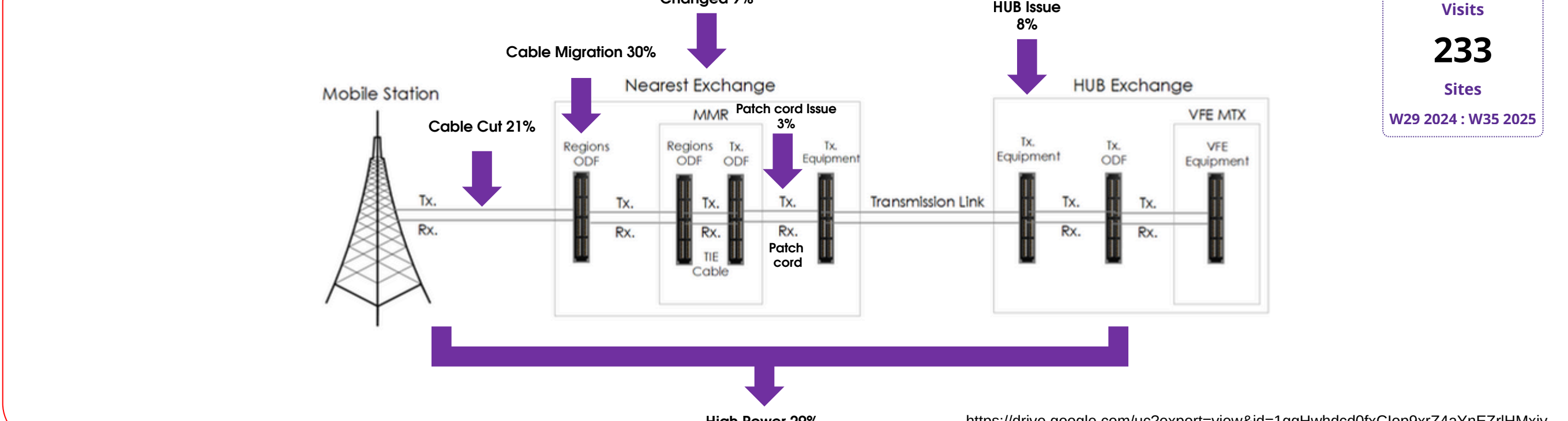
3rd Visit W35 Aug 25



2nd Visit W35 Aug 25



3rd Visits Failure Root Cause Analysis Till W35 (Thurs. Aug 28th)



FTTS Performance - YTD Aug 25



OEG FTTS Agreement Progress

Upfront Payment

61.1

MEGP



Booked Setup Fees

2.7

MEGP

+

Residual Balance

58.4

MEGP

OEG FTTS Link Prices (KEGP)

Reference Price (at 30.90)

	Setup Fees	Complementary Setup Fees	Annual Recurring Fees	Total Link Lifetime 10 Yrs
1G	200	400	80	1,400
10G	200	2,200	351	5,910

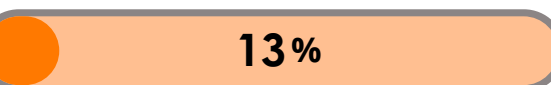


After Forex Impact (at 48.545)

	Setup Fees	Complementary Setup Fees	Annual Recurring Fees	Total Link Lifetime 10 Yrs
1G	237	474	95	1,660
10G	237	2,608	416	7,006

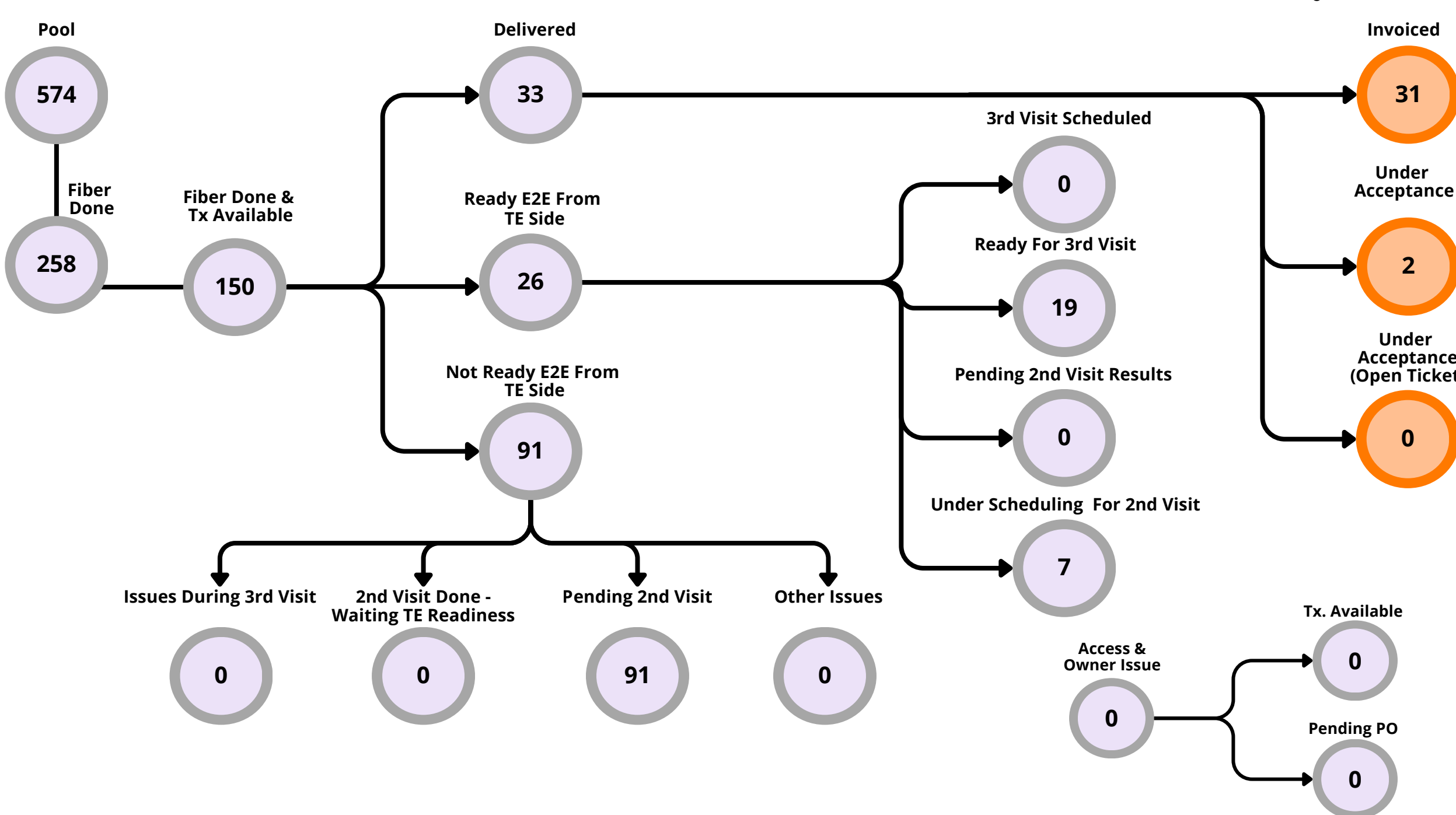
Operational Summary Till W35 (Thurs. Aug 28th)

Delivered 33



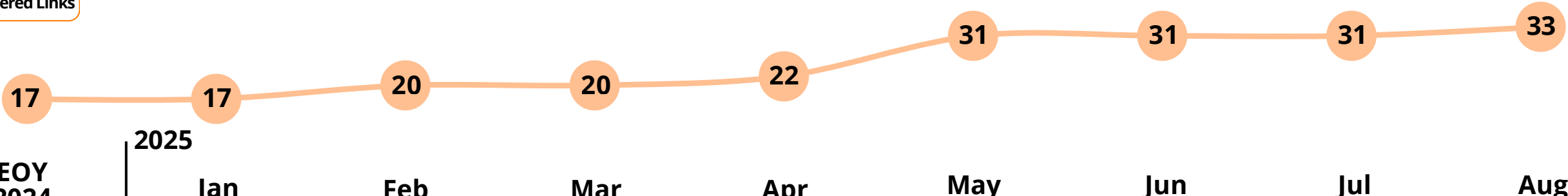
Target 250

Delivered Vs. Target %



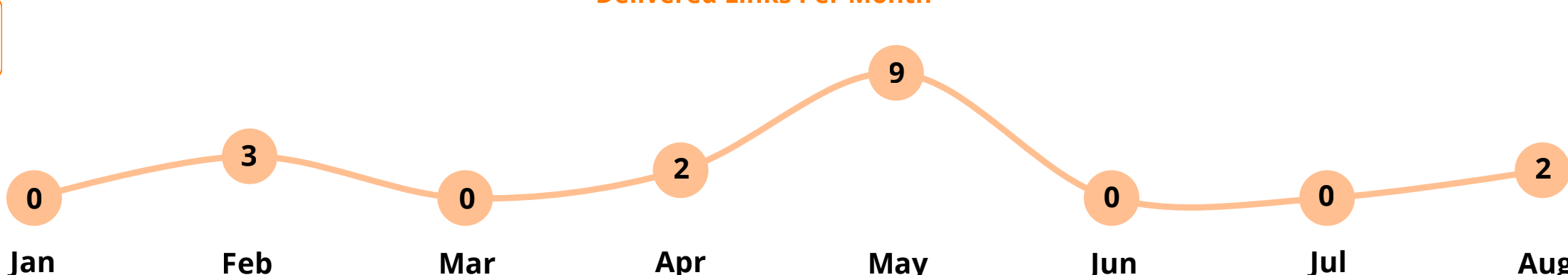
Cumulative Delivered Links

16 YTD 2025 Delivered Links



Delivered Links Per Month

2 AVG Delivered Links



Delivered Links

33

Delivered Sites

21

Delivered Links per Type Breakdown



Delivered Sites Vs. Delivered Links Breakdown

