

we

DWS

Generic View

Bit-Stream

UBBT

HS-UBBT

Operators

Etisalat

Orange

Others

Vodafone

Year

2019

2023

2020

2024

2021

2025

2022

Month

Jan

Feb

Mar

Apr

May

Jun

Jul

Aug

Sep

Oct

Nov

Dec

Service Type

ADSL

HS- UBBT

UBBT

Fixed Broadband Performance Report - YTD Sep-25

Actual Vs Budget - (MEGP)

2,988M

FY Budget

2,241M

YTD Budget

2,165M

YTD_Actual

=

2,107M

UBBT

+

58M

HS-UBBT

+

765K

ADSL

-76M

Var

-3%

Var%

Actual Vs Budget - Per ISP (MEGP)

Operator

OEG Actual Vs Budget

124M

23%

537M

661M

0M

716M

VFE Actual Vs Budget

-132M

-11%

1,175M

1,042M

0M

1,566M

ETM Actual Vs Budget

-67M

-13%

516M

449M

0M

688M

Other Actual Vs Budget

332K

3%

11M

12M

0M

15M

FBB Market View Analysis per Operator

	Revenue (M)	Ports (K)	Consumption (MGB)	ACPU (GB)	ARPU (EGP)
	64	533	120	225	119
	120	1279	257	201	94
	50	614	102	166	82
	1	11	2	197	106
Total	235	2436	480	197	96

FBB Market View Analysis per Service

UBBT

Revenue (MEGP)

228M

Ports (Mn)

2.4M

Consumption

471M

ACPU (GB)

195

ARPU (EGP)

95

HS-UBBT

Revenue (MEGP)

6M

Ports (Mn)

15.4K

Consumption

8.9M

ACPU (GB)

578

ARPU (EGP)

415

ADSL

Revenue (MEGP)

0.01M

Active

10K

Canceled

640

FBB Trends per Operator

Customer Base Trend (K)

	January	February	March	April	May	June	July	August	September
Etisalat	638	636	631	635	629	624	618	614	614
Orange	521	523	526	530	532	531	531	532	533
Others	13	12	12	12	12	12	11	11	11
Vodafone	1232	1238	1238	1237	1246	1256	1263	1274	1279

Consumption Trend (M GB)

	January	February	March	April	May	June	July	August	September
Etisalat	97	86	101	99	103	101	92	107	102
Orange	118	108	128	124	128	127	110	122	120
Others	2	2	2	2	2	2	2	2	2
Vodafone	234	212	245	248	256	257	226	258	257

ACPU Trend (GB)

	January	February	March	April	May	June	July	August	September
Etisalat	152	136	161	156	163	161	150	174	166
Orange	227	206	243	233	240	239	207	230	225
Others	192	180	196	200	206	206	159	199	197
Vodafone	190	180	198	200	206	205	207	230	225

ARPU Trend (EGP)

	January	February	March	April	May	June	July	August	September
Etisalat	77	73	80	79	81	81	77	85	82
Orange	121	113	128	124	127	126	114	122	119
Others	106	106	107	107	111	109	108	107	106
Vodafone	84	84	93	93	95	95	87	94	106

ADSL Analysis

Operator	Active	Cancel	Ports	Revenue
Etisalat	4.8K	221	5.0K	24.9K
Orange	2.6K	156	2.7K	13.5K
Others	0.2K	26	0.2K	1.1K
Vodafone	2.7K	284	3.0K	14.8K
Total	10.2K	687	10.9K	54.4K

Bit-Stream Analysis

Actual Vs Budget - (MEGP)

2,985M

FY Budget

2,238M

YTD Budget

2,164M

YTD Actual

-74M

Var

-3%

Var%

Actual Vs Budget - Per ISP (MEGP)

Operator

OEG Actual Vs Budget

124M
23%

661M

0M

537M

716M

VFE Actual Vs Budget

-132M
-11%

1,042M

0M

1,175M

1,566M

ETM Actual Vs Budget

-67M
-13%

449M

0M

516M

688M

Other Actual Vs Budget

332K
3%





12M

0M

11M

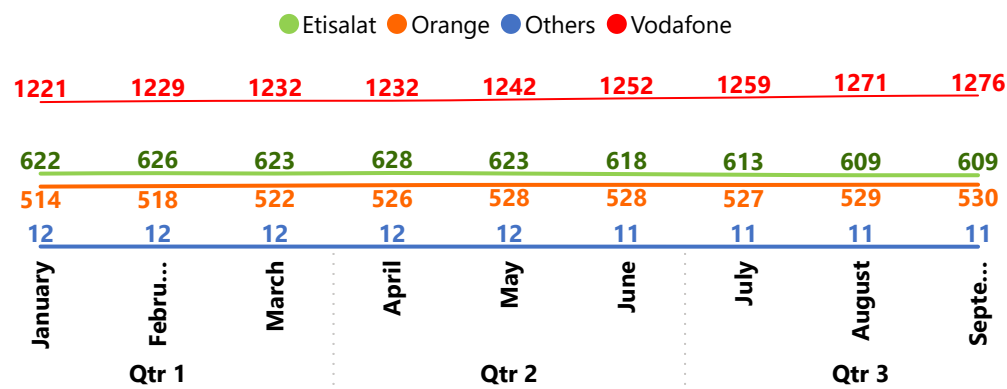
15M

Bit-stream Market View Analysis

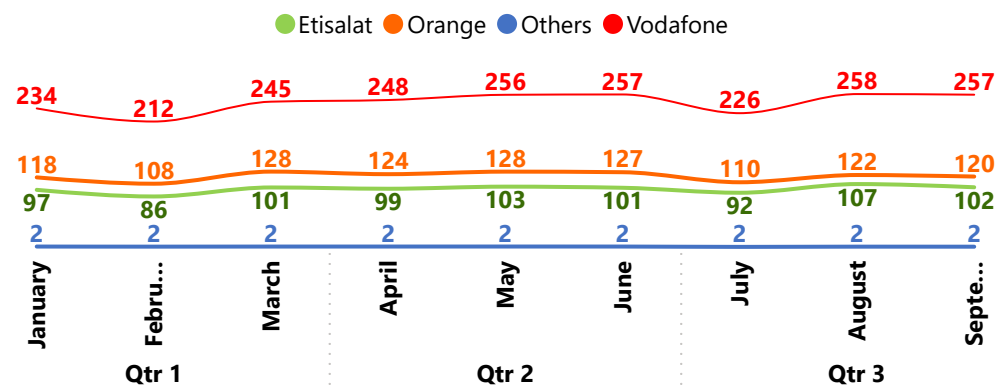
	Revenue (M)	Ports (K)	Consumption (MGB)	ACPU (GB)	ARPU (EGP)
	64	530	120	226	120
	120	1276	257	201	94
	50	609	102	167	83
	1	11	2	200	108
Total	235	2426	480	198	97

Bit-Stream Trends per Operator

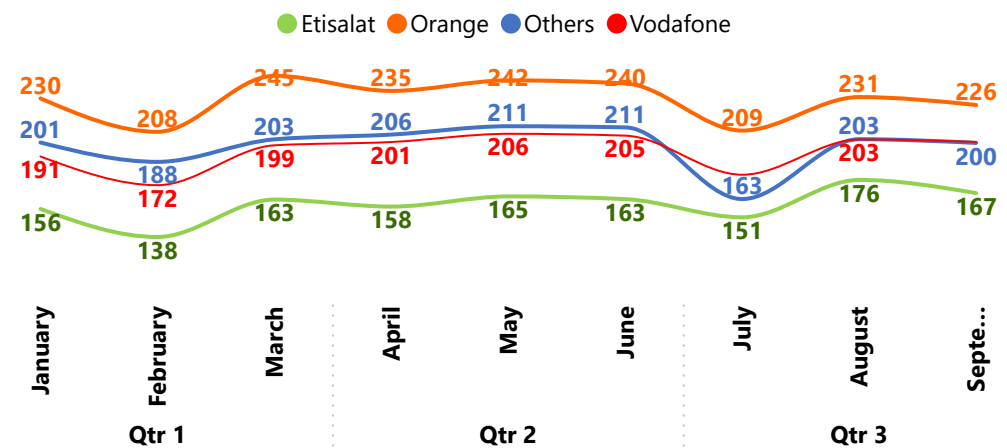
Customer Base Trend (K)



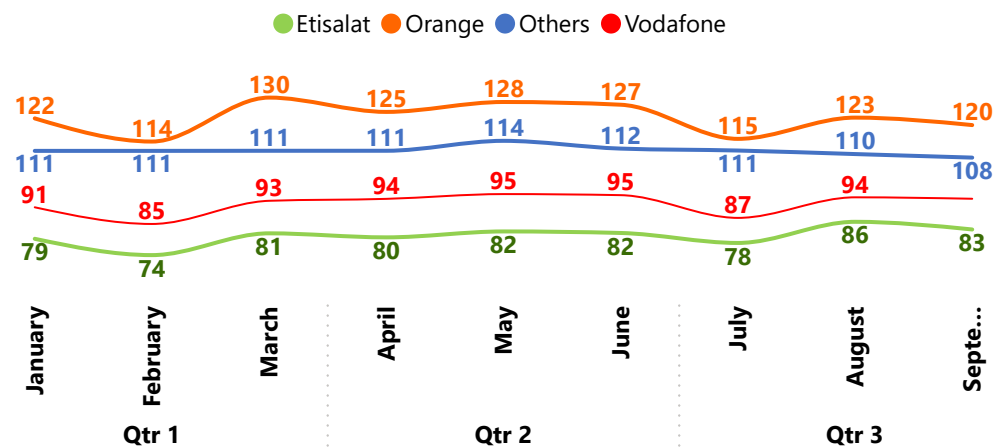
Consumption Trend (M GB)



ACPU Trend (GB)



ARPU Trend (EGP)



UBBT Analysis

Actual Vs Budget - (MEGP)

2,925M

FY UBBT

2,194M

YTD UBBT

2,107M

UBBT

-87M

Var

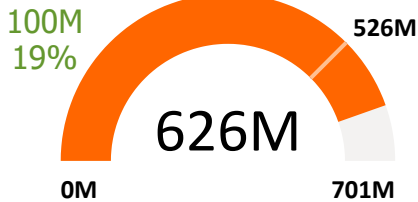
-4%

Var%

Actual Vs Budget - Per ISP (MEGP)

Operator

OEG Actual Vs Budget



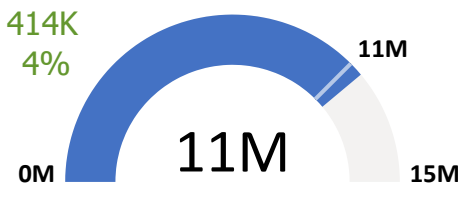
VFE Actual Vs Budget



ETM Actual Vs Budget



Other Actual Vs Budget

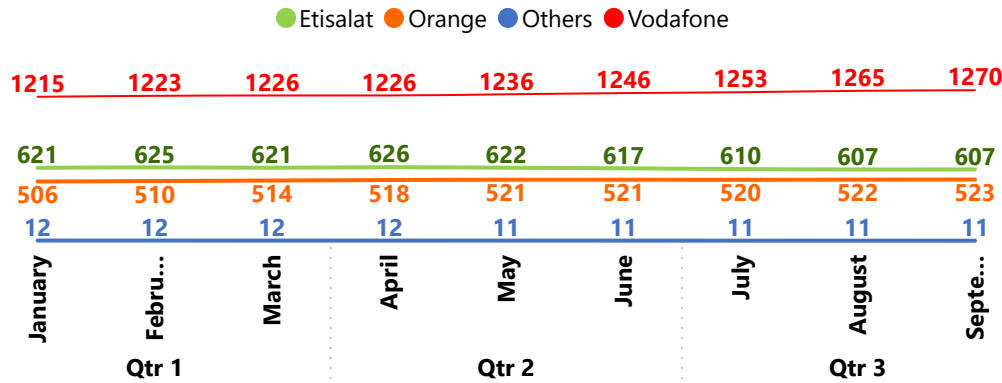


UBBT Market View Analysis

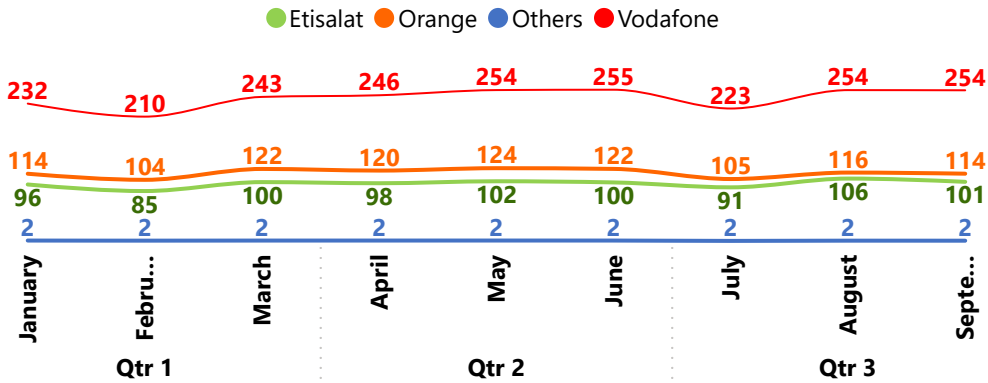
	Revenue (M)	Ports (K)	Consumption (MGB)	ACPU (GB)	ARPU (EGP)
	60	523	114	219	114
	118	1270	254	200	93
	50	607	101	166	82
	1	11	2	200	107
Total	228	2411	471	195	95

UBBT Trends per Operator

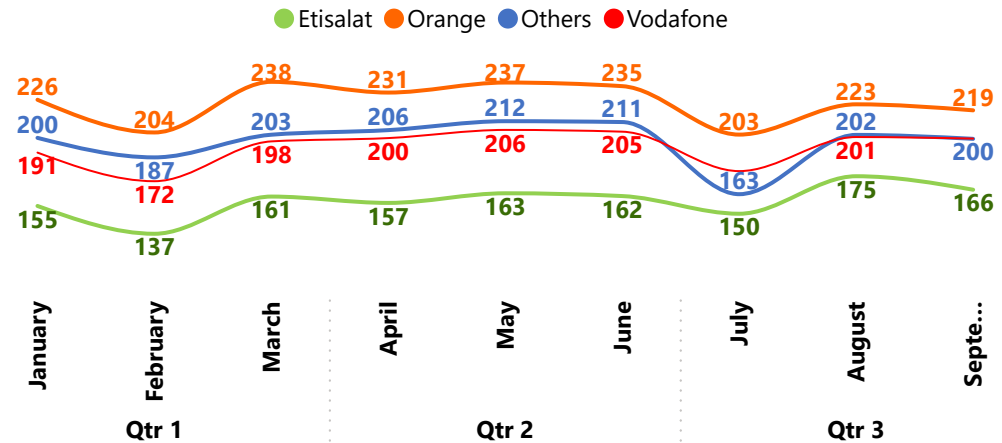
Customer Base Trend (K)



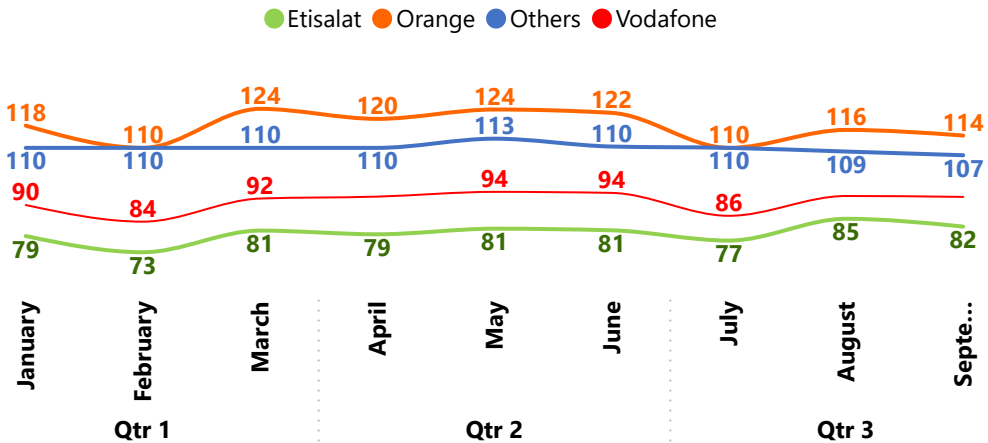
Consumption Trend (M GB)



ACPU Trend (GB)



ARPU Trend (EGP)

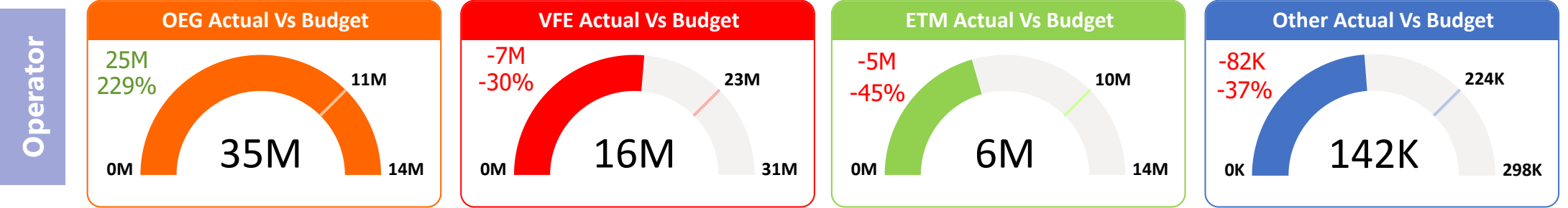


HS-UBBT Analysis





Actual Vs Budget - (MEGP)



Actual Vs Budget - Per ISP (MEGP)



HS-UBBT Market View Analysis

	Revenue (M)	Ports (K)	Consumption (MGB)	ACPU (GB)	ARPU (EGP)
	4	7	5	716	511
	2	6	3	429	323
	1	2	1	529	346
	0.02	0.05	0.02	317	288
Total	6	15	9	578	415

HS-UBBT Trends per Operator

