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COMPANY **PROFILE**

**EL NOUR TRADING,
IMPORT AND EXPORT Co**

“In a context of increasingly urgent global challenges, we took significant strides to advance sustainability across our operations, assets and supply chains during 2023”

CONTENTS

Index

- 
- 01** Company Introduction
 - 02** Vision | Mission | Values
 - 03** Our services
 - 04** Organogram
 - 05** Health & Safety
 - 06** Quality & Control
 - 07** Financial Overview
 - 08** Contact details

COMPANY OVERVIEW

As a leading grain company, we specialize in the transportation, trading, and oil factory business. We are a dynamic company that has been operating in the market for over a decade. Our commitment to excellence, coupled with our vast experience and knowledge of the industry, has enabled us to provide high-quality services to our clients.

Transportation: At our company, we offer a wide range of transportation services to meet the diverse needs of our customers. Our fleet of trucks is well-maintained and equipped with the latest technology to ensure that your grain arrives safely and on time. We have established partnerships with various carriers, which enables us to offer competitive rates for our transportation services.

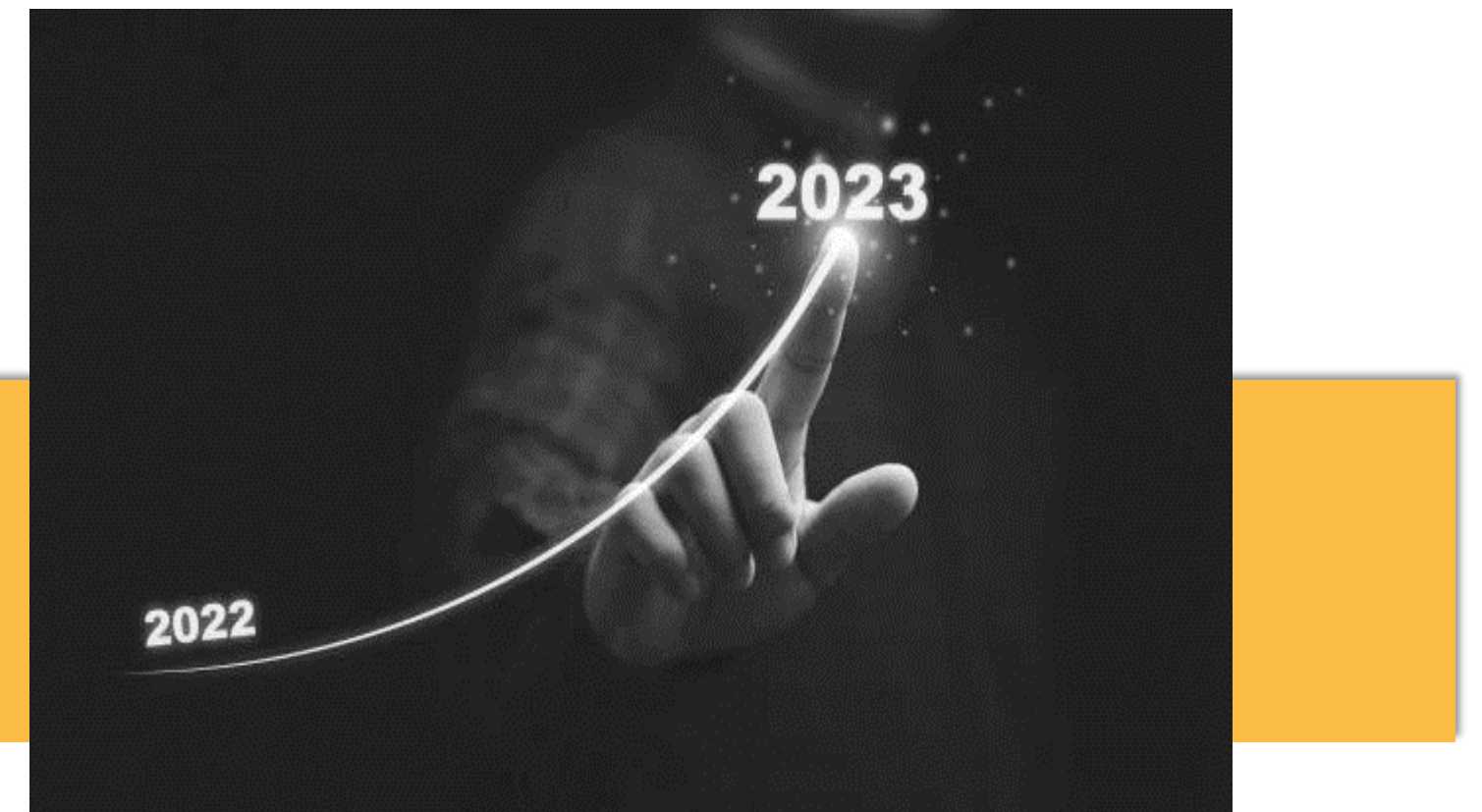
Trading: Our trading division is staffed with experienced professionals who have a wealth of knowledge about the grain industry. We specialize in buying and selling grain, including corn, wheat, and soybeans. Our trading team is constantly monitoring the market and is always up-to-date on the latest market trends, ensuring that our clients receive the best possible prices for their grain.

Oil Factory: Our oil factory is a state-of-the-art facility that produces high-quality soyabean oil. We are committed to using the latest technology and processes to ensure that our products meet the highest standards of quality. Our products are sold to various industries in Egypt.

Quality and Customer Service At our company, we are committed to providing our customers with the highest quality services and products. We believe that quality should be the cornerstone of everything we do, and we strive to exceed our customers' expectations every day. Our customer service team is available around the clock to assist our customers with any questions or concerns they may have.



OUR VALUES



Our Values

We value excellence, trust, Respect, empowerment, accountability and mutual relationship. Consistent quality services, Consistent innovation and No substitute for quality.

Our Vision

To provide our customers with outstanding service. This is achieved by the use of an entrenched quality management system, manufacturing flexibility and competent, qualified staff, who settle for nothing less than total quality in all our services.

To be committed to provide ongoing training for our most important assets, our people. In this way we attain our objective while ensuring constant growth

Our Mission

To provide an excellent service to our clients, by giving them their principal position in the business and by treating them with integrity and honesty they deserve.

To deliver quality service on time and at the convenience of our clients.

To always use quality material to give our customers value for their money.

To train young professionals who wish to operate in the same industry

Compliance

Our company is proud to be associated with major key professional staff to assist for projects including best Financial officers, Manager, sales, Director, quantity surveyors and quality controllers.

CEO MESSAGES

DIRECTOR'S STATEMENT



Our mission is to connect Middle east economies to global capital markets, to accelerate innovation and sustainable growth.



Taking our company further

From the very beginning El Nour Trading Co. was focused on a clear and simple goal: to improve quality and keep it on high level on a daily basis.

I am convinced that this is the only possible way to ensure the long-term safety not only for equipment or machines but also for all people. Regardless of boundaries and regions there are values and ethic principles that are binding for all employees including myself that specify our fundamental rules about how to work with our customers and partners.

It is important for me to create a working environment, which will be characterized by mutual trust and respect and will not allow any discrimination taking into account cross-cultural differences of our staff members. We do also expect from our business partners that they will act according to guidelines, which comply in full with our company principles.

I am fully confident that this is a basis of mutual, beneficial and long-term business relations. Quality is not just a word for me, but this is a vital ethical and professional principle of business for all employees, executive management and our business partners. Only practiced and demanded quality creates safety and rules constantly improving our results, as well as new ideas and moving us forward..

Mohamed A. Maagany (CEO)

**“Building our bridge
towards success”**

Top largest market of grains in Egypt



500
workers



3
nationalities represented



3
Offices in
Egypt



MEET OUR TEAM

"Get to know the talented and dedicated individuals who make up our team we're excited to introduce you to the people behind our company's success!"



General Manager

Abdelmoneim mohamed



Finance Manager

Hesham Taeima



Sales Manager

Ola abdelmoniem



Production Manager

Ahmed Shaltout



Marketing Manager

Marwan El fouly

ABOUT

A history of growth for impact



WHAT WE OFFER

**5+
COUNTRIES
SHIPPING GRAIN
INTERNATIONALLY**



Productivity

We are highly capable and experienced masters of logistics. We work efficiently and dump grain quickly so we don't waste our customers' time.



Local decision-making

Our grain experts work directly with customers to address challenges, guide them through the process and proactively solve problems.



Invested in our customers

Our goal is to be a strategic partner. We have a long history of investing in storage, transportation and processing solutions with our customers to ensure long-term benefits for everyone.



Communication

We do our best to communicate proactively with our customers through real people with market knowledge and experience, not bots or third parties.



Global market access

We have the capacity to export worldwide and the experience to navigate global trends and comply with international regulations. As leaders in transportation, we have the logistical knowledge to move product when and how our customers need it to ensure consistent supply.



Flexibility

We do our best to create custom solutions designed to meet each customer's specific needs, from contracts and risk management to storage and transportation.

HOW IT WORK

Our transportation line is a crucial part of our company's operations. We are proud to offer reliable and efficient transportation services for our customers, ensuring that their goods are transported safely and on time. Our fleet of vehicles is well-maintained and equipped with the latest technology to ensure that our drivers are able to provide the best possible service. We also offer flexible transportation solutions that can be tailored to meet our customers' specific needs. Whether it's a single shipment or ongoing transportation needs, our team is committed to delivering exceptional service every step of the way



Knowledge of international trade laws.
Understanding tariffs & currency exchange.
Global market expertise.
International shipping.
Letters of credit.
Legal documentation.
Export & import management services.
Supply sourcing.
Logistics establishment.
Material allocation.
Procuring Quality engineering services.
Kitting & packaging services

HOW IT WORK

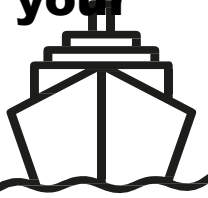
Your cargo journeys rarely begin or end at the ports. As a leading logistics integrator with an unrivalled global network, we offer end-to-end shipping solutions that are second-to-none. EL Nour landside transportation connects key service hub points and major container ports with each other and the rest of the world. With trucking, barge and depots, you don't need to transact with multiple suppliers or coordinate several handovers. Experience the comfort of end-to-end deliveries with just a single partner, and make your supply chain work to your competitive advantage



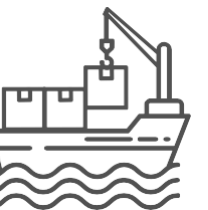
Overview

Every supply chain is unique, and so are your business requirements. We understand it, which is why we are committed to being an integrator of end-to-end logistics services. This implies offering different solutions that can cater to your every individual supply chain need.

Our services – EL Nour Inland Delivery – is designed to address your broader logistics concerns. They are scalable according to your cargo, routes, business process or market changes.



— "In our work to meet growing global demand for grain, we must work with supply chain partners and stakeholders to preserve and protect ecologically valuable biomes, safeguarding the environment and natural resources that are crucial to secure agricultural production for the long-term. Collaboration throughout the value chain is key to sustainable soy production."



350,000 MT

Soya bean

soybeans are one of the most widely grown and important crops in the world. The majority of soybean farming is carried out by smallholders, numbering around 2 million worldwide. At our company, we believe in supporting these farmers directly, working with them to increase their sustainability and profitability through best practices and innovative solutions.



50,000 MT

Corn

corn remains one of the world's most popular beverages. Predominately cultivated by some 12.5 million smallholders, we work directly with these farmers, supporting them to make their production more sustainable and profitable.



60,000 MT

Wheat

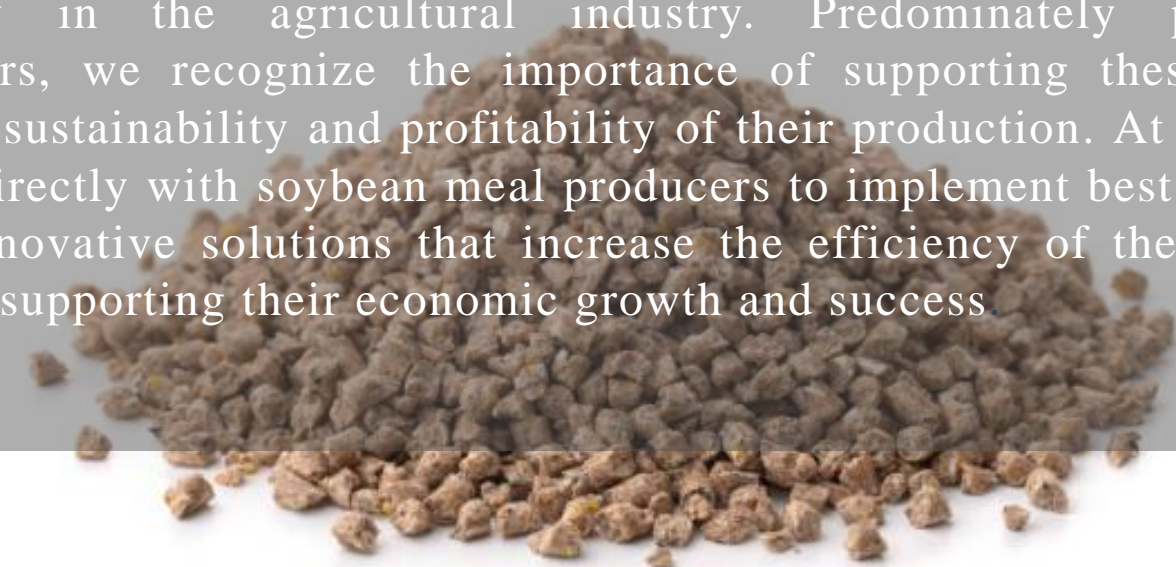
wheat is one of the most widely cultivated crops in the world, providing a staple food source for billions of people. The majority of wheat farming is carried out by smallholders, numbering in the millions worldwide. At our company, we are committed to working directly with these farmers to support them in making their production more sustainable and profitable, through the implementation of innovative farming practices and technologies.



200,000 MT

Soya Meel

soybean meal is a widely used protein source in animal feed and an important commodity in the agricultural industry. Predominately produced by smallholders, we recognize the importance of supporting these farmers to ensure the sustainability and profitability of their production. At our company, we work directly with soybean meal producers to implement best practices and provide innovative solutions that increase the efficiency of their operations, while also supporting their economic growth and success.



HOW IT WORK

150,000 MT



Soya oil

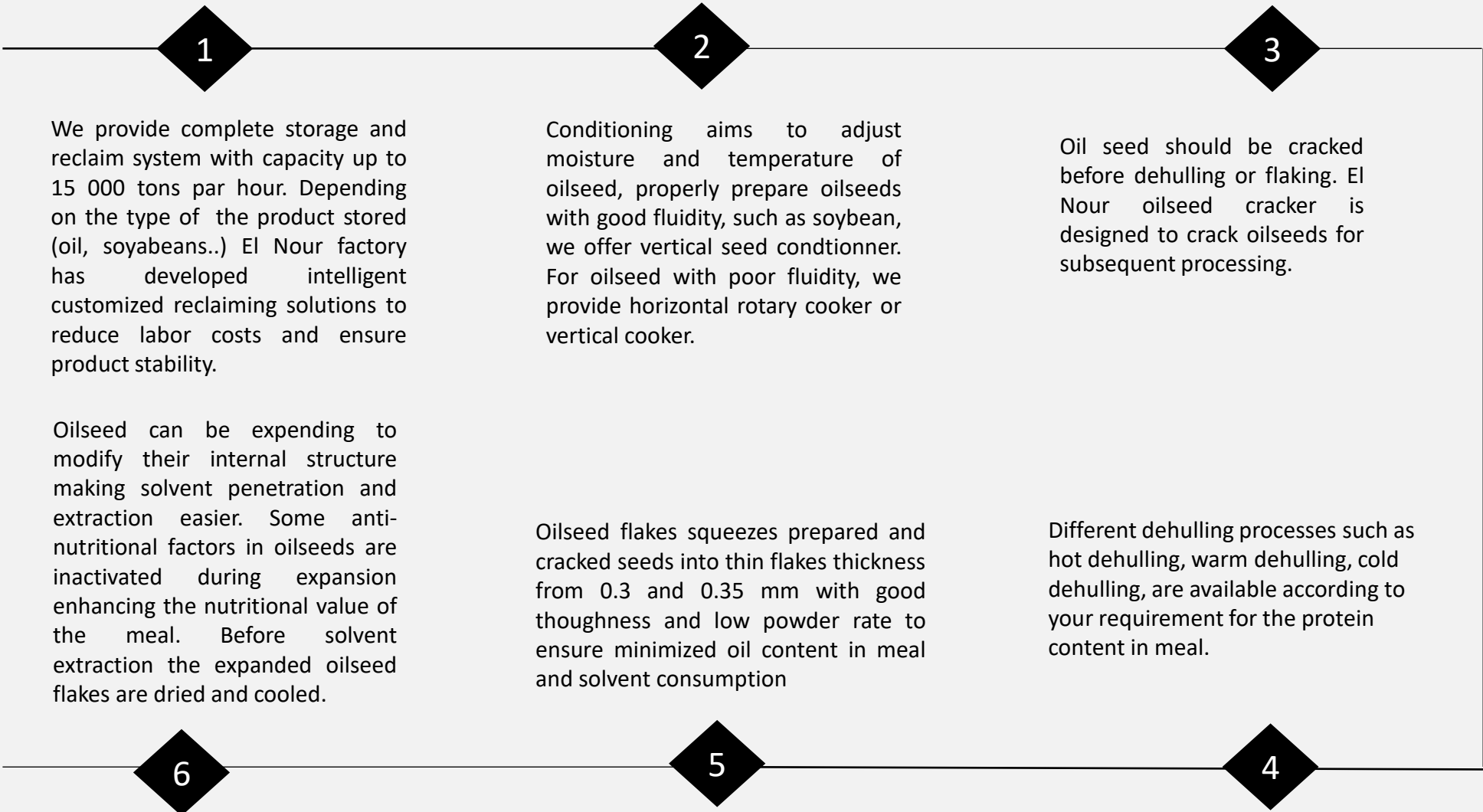
soybean oil is a widely used cooking oil and a crucial ingredient in many food products. Smallholders are the backbone of soybean oil production, with millions of farmers worldwide growing the crop. At our company, we understand the importance of supporting these farmers, and we work directly with them to ensure the sustainability and profitability of their production.

Going beyond the usual

Soya Oil

Oil crushing and refining

Factory Cycle



Technology description:

1) STORAGE OF RAW MATERIAL:

Warehouse: from 250 m²

2) RAW MATERIAL PREPARATION:

Raw material cleaning: storage standards

Dosing of raw materials: up to 8 ... 10%

3) REMOVING THE SOY SHELL:

Fiber removal: up to 5% by weight of raw materials

Increase in protein specific gravity in oil cake: by 2 ... 3%

4) EXTRUSION:

Raw material heating: 120 ... 150 °C

Decrease in urease activity: up to 0.05 ... 0.2 pH

Moisture reduction: by 1 ... 3%

5) SOYBEAN OIL PRESSING OUT:

Oil cake production:

- protein: 40 ... 48%
- oil content: up to 18%
- solids residue content: up to 3%

6) COOLING THE OIL CAKE DOWN:

Decrease in temperature:

after the final product had been discharged from the cooler, its temperature is 5 ...10°C higher than the temperature in the shop

7) OIL CLEANING / FILTERING:

Impurity reduction: removal of up to 90% of impurities

8) STORAGE OF OIL CAKE:

Floor storage warehouse: from 300 m²

9) OIL STORAGE:

Storage capacity: from 70 m³

10) LAB:

Determination of fat and protein content, moisture, urease activity

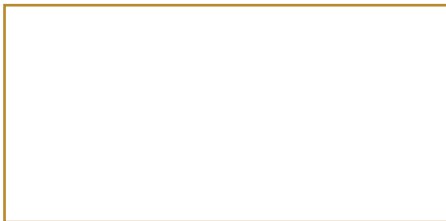


WHO WE **SERVE**

Shipping is not just about the ocean. Often, this means moving your goods inland and coordinating with multiple suppliers. We offer a full-service solution with a single point of contact, with more flexibility and better insight. Our landside transportation and teams create efficiencies and help you boost your supply chain's productivity



A single point of contact for every shipment eliminating the need to transact with multiple suppliers or coordinate several handovers
Choice of service and products, Whatever your business needs, you can choose a service that best fits you, and enjoy a seamless experience regardless of the product selection.



With teams of specialists ready to optimize your supply chain, we work with you to make sure your logistics process flows smoothly and efficiently from end-to-end.
Sustainability is important – both for us and our customers. We are focused on sustainability and we are developing solutions to limit our impact on the environment.

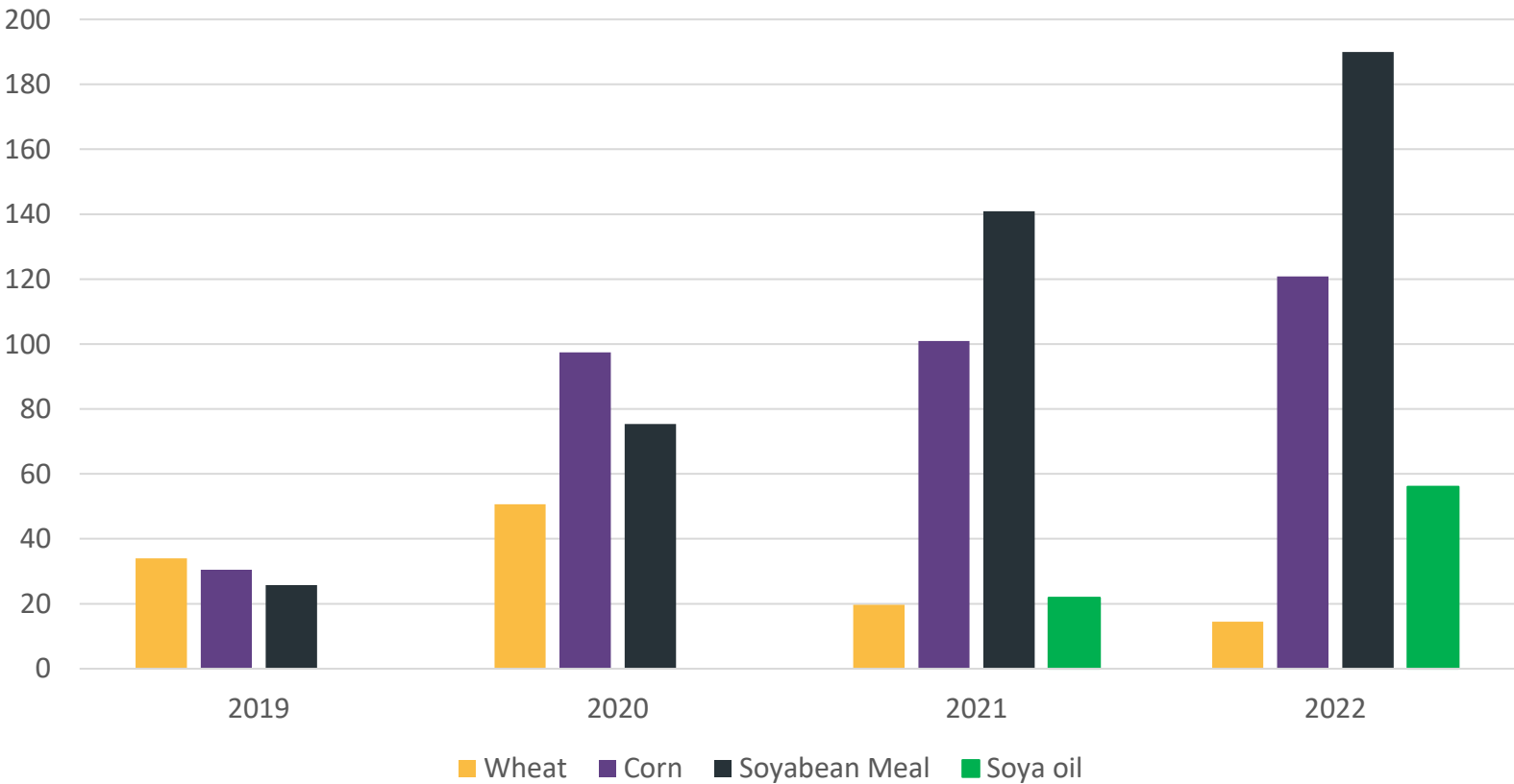
Building the leading **market infrastructure**

FINNANCIAL

OVERVIEW

Our company is proud to have achieved impressive sales growth over the years. With a relentless focus on providing our customers with high-quality products and exceptional service, we have been able to increase our sales revenue year over year. Our sales growth has been fueled by a combination of factors, including our commitment to innovation, our ability to adapt to changing market conditions, and our team of dedicated sales professionals who work tirelessly to exceed our customers' expectations. As we look to the future, we remain committed to continued growth, and we are confident that our focus on delivering value to our customers will help us achieve even greater success in the years ahead.

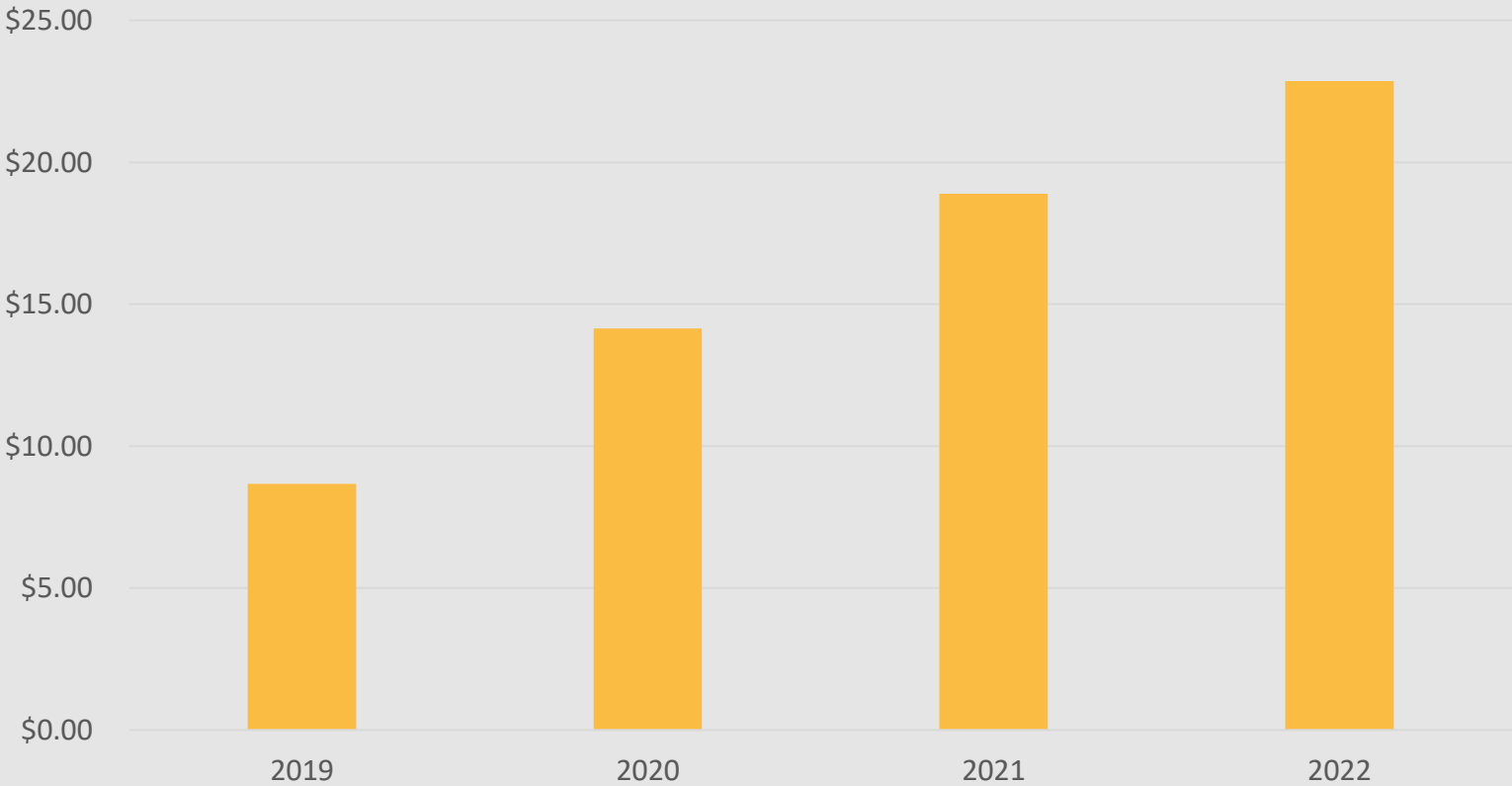
Sales by product USD M



Operating income (EBIT) USD M

Operating income, EBIT (Earnings Before Interest and Taxes), is a crucial financial metric that indicates a company's profitability from its core operations. It measures the company's earnings after deducting all operating expenses, such as the cost of goods sold, salaries, rent, and depreciation. Operating income is an essential measure as it allows investors and analysts to assess the company's ability to generate profits from its primary business activities. In the company profile, the Operating income (EBIT) USD M figure represents the total operating income earned by the company in millions of US dollars. It serves as a vital indicator of the company's financial health and operational efficiency.

Operating income (EBIT) USD M





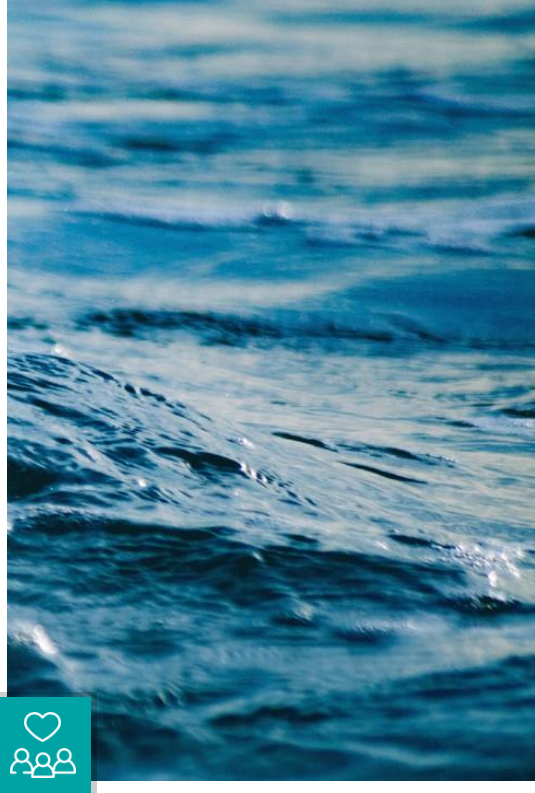
OUR MARKETS
Supporting our clients'

Committing to support our clients and help drive investment towards decarbonised assets with the launch of a full suite of climate-focused products and services including the creation of a climate transition market segment for issuers committed to science-based targets, climate and ESG versions of our national benchmark indices, revised ESG reporting guidance for issuers focusing on climate, and low-carbon colocation services.



OUR PARTNERS
Shaping a sustainable future

Engaging with our customers, European and local public authorities and policymakers to help shape the regulatory and policy issues that impact the financial sector and empower sustainable finance. Positively influencing our supply chain with a El Nour Supplier Code of Conduct and assessment of environmental, social and human rights criteria.



OUR PEOPLE
Creating a mindset to support our values

Promoting an environment that encourages collaborative work, learning and innovation. Supporting each employee in shaping their future and the future of the company, in an inclusive environment that values diversity as a key success factor in the El Nour federal model.



OUR SOCIETY
A model for the industry

Applying high ethical and legal standards of conduct in our business, our dealings with colleagues, employees, business partners, customers and communities. Promoting financial literacy and education on the blue economy (oceans, seas and marine resources). Our employees contribute to local communities through training, volunteering, charity and thought leadership.



OUR ENVIRONMENT
A strategy for climate transition

Setting science-based quantitative climate targets to support the transition to a sustainable economy and reduce our environmental impact. Relocating our core Data Centre to a green facility powered 100% by renewable energy, setting the standard for the industry.

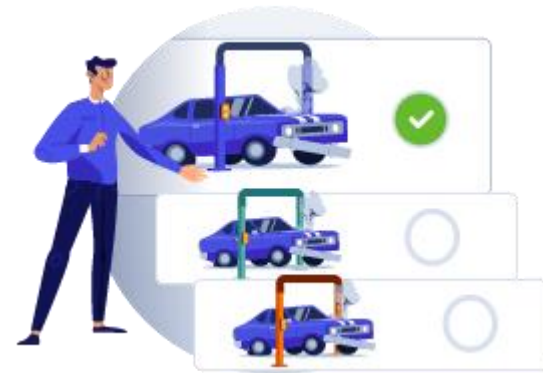


CAR SHOP



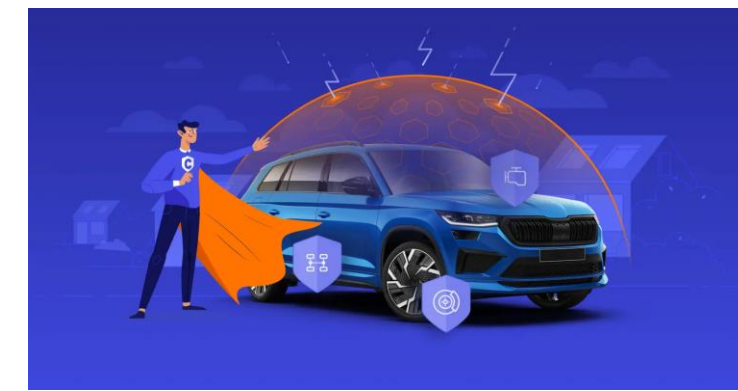
Money back guarantee

And if you simply don't like the car, you can return it to us within 14 days of receiving it.



Safe purchase

We carefully inspect each car and guarantee it is in good condition before the purchase.

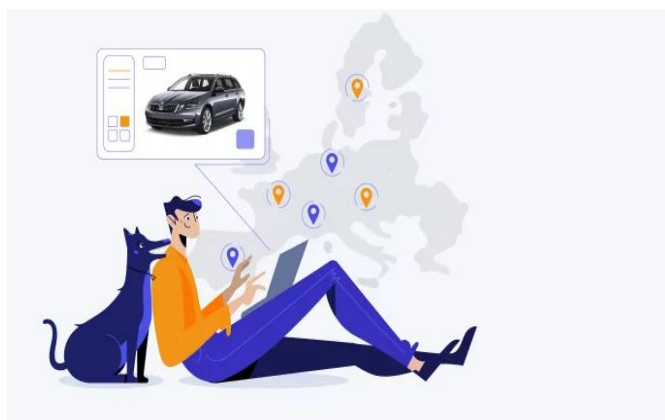


6-month warranty

In addition, with every car you receive an extended warranty.



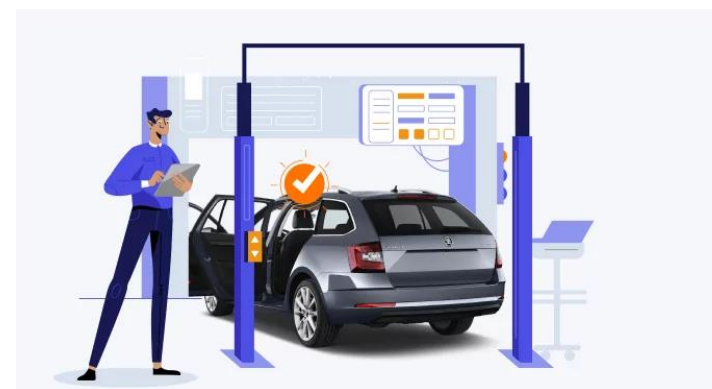
How Guard works



01.

Choose anywhere in Egypt

No more compromises! With us, you have an unrivaled selection of cars in one place.



02.

We'll inspect the car closely

A certified mechanic will thoroughly inspect your car. You will decide according to the result after.



03.

We'll deliver it to your home

We arrange all the paperwork, registration and delivery. All you need to do is enjoy your new car.

TOWARD OUR FUTUR

Building the leading market infrastructure



Some of the exciting things we are doing to evolve and grow our culture in this space include: Creating a cross-functional Diversity and Inclusion Council of employees, led by our Chief Diversity Officer and Director of Human Resources.

Providing ongoing training, awareness and discussion opportunities for a variety of stakeholders, including the Senior Leadership Team.

Supporting workforce development, committing to development in the Grain community.

Developing diversity and inclusion goal requirements for the Senior Leadership Team.

Developing Scoular Talks, a series of roundtable discussions for all employees.

Developing and kicking off our employee resource groups, Scoular Women Influencing Culture, Scoular Proud Ally Network, and Scoular Ethnicities.

Inclusion is belonging and uniqueness

We believe inclusiveness is about all employees feeling a sense of belonging that encourages them to bring their uniqueness to the group. True inclusion means all employees feel comfortable being their full self at work and feel that their differences are not only accepted but also celebrated.

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COMPANY PROFILE

EL NOUR TRADING, IMPORT AND EXPORT Co.



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