# NaiveBayes & DecisionTree Classifiers

Team.8

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## Business Intelligence - Homework.2

Classification on bank-full dataset for predicting the subscribtion of clients

### [1]- Data Exploration

```
#view the structure of data
str(dataset)
## 'data.frame':
                   45211 obs. of 17 variables:
             : int 58 44 33 47 33 35 28 42 58 43 ...
              : Factor w/ 12 levels "admin.", "blue-collar", ...: 5 10 3 2 12 5 5 3 6 10 ...
## $ job
## $ marital : Factor w/ 3 levels "divorced", "married",..: 2 3 2 2 3 2 3 1 2 3 ...
## $ education: Factor w/ 4 levels "primary", "secondary",..: 3 2 2 4 4 3 3 3 1 2 ...
## $ default : Factor w/ 2 levels "no", "yes": 1 1 1 1 1 1 1 2 1 1 ...
## $ balance : int 2143 29 2 1506 1 231 447 2 121 593 ...
   $ housing : Factor w/ 2 levels "no","yes": 2 2 2 2 1 2 2 2 2 2 ...
              : Factor w/ 2 levels "no", "yes": 1 1 2 1 1 1 2 1 1 1 ...
## $ loan
## $ contact : Factor w/ 3 levels "cellular", "telephone",..: 3 3 3 3 3 3 3 3 3 ...
              : int 555555555 ...
## $ day
              : Factor w/ 12 levels "apr", "aug", "dec", ...: 9 9 9 9 9 9 9 9 9 ...
## $ month
## $ duration : int 261 151 76 92 198 139 217 380 50 55 ...
## $ campaign : int 1 1 1 1 1 1 1 1 1 ...
## $ pdays
             : int -1 -1 -1 -1 -1 -1 -1 -1 -1 ...
   $ previous : int  0 0 0 0 0 0 0 0 0 ...
   $ poutcome : Factor w/ 4 levels "failure", "other",..: 4 4 4 4 4 4 4 4 4 4 ...
              : Factor w/ 2 levels "no", "yes": 1 1 1 1 1 1 1 1 1 1 ...
#view the summary of data
summary(dataset)
```

```
job
##
                                         marital
                                                         education
        age
## Min.
         :18.00
                  blue-collar:9732
                                     divorced: 5207
                                                     primary: 6851
## 1st Qu.:33.00
                 management :9458
                                     married:27214
                                                     secondary:23202
## Median :39.00
                  technician:7597
                                     single :12790
                                                     tertiary:13301
          :40.94
## Mean
                  admin.
                             :5171
                                                     unknown: 1857
## 3rd Qu.:48.00
                           :4154
                  services
## Max.
          :95.00 retired
                             :2264
```

```
##
                    (Other)
                               :6835
                   balance
##
   default
                                housing
                                              loan
                                                              contact
   no:44396
               Min.
                      : -8019
                                no:20081
                                            no:37967
                                                         cellular:29285
   yes: 815
               1st Qu.:
                           72
                                yes:25130
                                            yes: 7244
                                                        telephone: 2906
##
##
               Median :
                           448
                                                         unknown:13020
               Mean
                       : 1362
##
                3rd Qu.: 1428
##
##
               Max.
                       :102127
##
##
        day
                       month
                                       duration
                                                        campaign
   Min.
          : 1.00
                   may
                           :13766
                                   Min.
                                         :
                                              0.0
                                                     Min.
                                                          : 1.000
                                    1st Qu.: 103.0
   1st Qu.: 8.00
                           : 6895
                                                     1st Qu.: 1.000
##
                   jul
   Median :16.00
                          : 6247
##
                                   Median : 180.0
                                                     Median : 2.000
                   aug
                                         : 258.2
##
   Mean
         :15.81
                   jun
                          : 5341
                                   Mean
                                                     Mean
                                                          : 2.764
##
   3rd Qu.:21.00
                          : 3970
                                    3rd Qu.: 319.0
                                                     3rd Qu.: 3.000
                   nov
##
   Max.
          :31.00
                   apr
                          : 2932
                                   Max.
                                          :4918.0
                                                     Max.
                                                           :63.000
##
                    (Other): 6060
                      previous
##
       pdays
                                          poutcome
                                                        У
  Min. : -1.0
                   Min. : 0.0000
                                      failure: 4901
                                                       no:39922
##
   1st Qu.: -1.0
                   1st Qu.: 0.0000
                                      other : 1840
                                                       yes: 5289
##
  Median : -1.0
                   Median : 0.0000
                                       success: 1511
  Mean : 40.2
                   Mean : 0.5803
                                       unknown:36959
   3rd Qu.: -1.0
                   3rd Qu.: 0.0000
   Max. :871.0
                   Max. :275.0000
##
#encoding the target vaiable (y) as a factor of two levels
dataset$y = factor(dataset$y,
                   levels = c('yes', 'no'),
                  labels = c(1, 0)
#proportions of target vaiable (y)
table(dataset$y)
##
##
      1
   5289 39922
prop.table(table(dataset$y))
##
##
## 0.1169848 0.8830152
```

#### [2]- Classifiers Preparation

```
#splitting the dataset into trainingSet and testSet
#install.packages('caret')
library(caret)
set.seed(123)

#split the dataset to 75% for training and 25% for testing
splitSet <- createDataPartition(y = dataset$y, p = 0.75, list = FALSE)
trainSet <- dataset[splitSet,]</pre>
```

```
testSet <- dataset[-splitSet,]</pre>
#check the number of rows in training set and test set
nrow(trainSet)
## [1] 33909
nrow(testSet)
## [1] 11302
#proportions of trainSet and testSet
prop.table(table(trainSet$y))
##
##
                    0
## 0.1169896 0.8830104
prop.table(table(testSet$y))
##
##
                    0
## 0.1169704 0.8830296
[3]- NaiveBayes Model
#importing e1071 library for creating our NaiveBayes model
library(e1071)
library(rminer)
#create the naiveBayes classifier model
nb_model <- naiveBayes(y ~ ., data = trainSet)</pre>
nb_model
## Naive Bayes Classifier for Discrete Predictors
##
## Call:
## naiveBayes.default(x = X, y = Y, laplace = laplace)
## A-priori probabilities:
##
          1
## 0.1169896 0.8830104
##
## Conditional probabilities:
##
     age
## Y
          [,1]
                   [,2]
    1 41.57600 13.55578
##
##
    0 40.80429 10.16623
##
     job
##
## Y
           admin. blue-collar entrepreneur housemaid management
##
    0 0.113218890 0.225302251 0.034533431 0.028488411 0.204695745
##
##
     job
```

```
retired self-employed
                                    services
                                                 student technician
##
     1 0.099067305
                     0.036299471 0.069826065 0.055205445 0.153516511
                     0.035234787 0.095451206 0.016465166 0.169427560
##
     0 0.042715917
##
      job
## Y
       unemployed
                       unknown
##
     1 0.040080665 0.007814469
     0 0.027920647 0.006545989
##
##
     marital
## Y
       divorced
                   married
                              single
     1 0.1199899 0.5177716 0.3622385
     0 0.1137867 0.6120500 0.2741634
##
##
##
      education
## Y
          primary secondary tertiary
##
     1 0.11343585 0.46004537 0.37811949 0.04839929
     0 0.15676975 0.51927059 0.28298043 0.04097923
##
##
##
      default
## Y
               no
                           yes
##
     1 0.990420973 0.009579027
##
     0 0.980328635 0.019671365
##
##
      balance
## Y
           [,1]
                    [,2]
     1 1797.897 3556.474
##
     0 1309.445 3004.460
##
##
      housing
## Y
             no
##
     1 0.6307033 0.3692967
##
     0 0.4199452 0.5800548
##
##
      loan
## Y
                       yes
             no
     1 0.9082430 0.0917570
##
##
     0 0.8316412 0.1683588
##
##
      contact
## Y
         cellular telephone
     1 0.82606504 0.07108646 0.10284850
     0 0.62607708 0.06342262 0.31050030
##
##
##
      day
## Y
           [,1]
     1 15.18125 8.553128
##
     0 15.93845 8.317354
##
##
##
      month
## Y
                                        dec
                                                    feb
               apr
                           aug
##
     1 0.111167129 0.132593900 0.018149735 0.083942526 0.026216284
     0 0.058713513 0.140972547 0.002939015 0.055540712 0.031728007
##
##
     month
## Y
               jul
                           jun
                                                    may
                                        mar
```

```
1 0.114948324 0.100579783 0.049407613 0.177968238 0.073859340
##
     0 0.158105671 0.119464298 0.005610848 0.319784918 0.089305992
##
      month
##
## Y
               oct
                            sep
##
     1 0.059742879 0.051424250
##
     0 0.010186360 0.007648120
##
##
      duration
## Y
           [,1]
                     [,2]
##
     1 534.7046 387.2517
     0 222.3071 208.3119
##
##
      campaign
## Y
           [,1]
                     [,2]
##
     1 2.117721 1.919196
     0 2.862334 3.251196
##
##
##
      pdays
## Y
           [,1]
                      [,2]
##
     1 70.45828 119.29641
##
     0 35.96239 96.12755
##
##
      previous
## Y
            [,1]
                      [,2]
##
     1 1.1724225 2.597958
     0 0.4868412 1.753584
##
##
      poutcome
## Y
          failure
                        other
                                 success
                                             unknown
##
     1 0.11872952 0.06024704 0.18805142 0.63297202
     0 0.10517000 0.03850778 0.01375994 0.84256229
#making predict on testSet using our naiveBayes model
nb_prediction <- predict(nb_model, testSet, type = "class")</pre>
```

### [4]- NaiveBayes Confusion Matrix

```
confusionMatrix(nb_prediction, testSet$y)
```

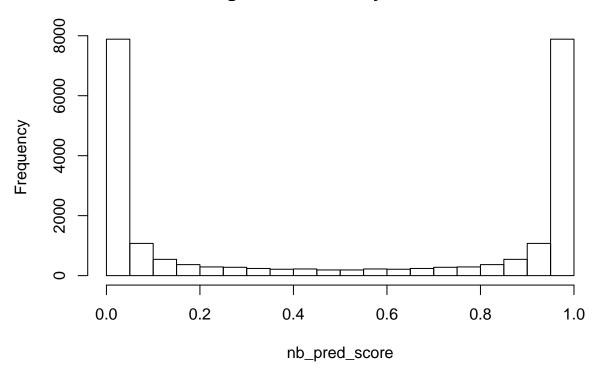
```
## Confusion Matrix and Statistics
##
##
            Reference
                1
## Prediction
            1 663 848
##
##
            0 659 9132
##
                  Accuracy : 0.8667
##
##
                    95% CI: (0.8603, 0.8729)
##
      No Information Rate: 0.883
##
      P-Value [Acc > NIR] : 1
##
##
                     Kappa: 0.3922
   Mcnemar's Test P-Value: 1.28e-06
```

```
##
##
               Sensitivity: 0.50151
               Specificity: 0.91503
##
##
            Pos Pred Value: 0.43878
##
            Neg Pred Value: 0.93269
##
                 Prevalence: 0.11697
##
            Detection Rate: 0.05866
      Detection Prevalence : 0.13369
##
##
         Balanced Accuracy: 0.70827
##
##
          'Positive' Class : 1
##
\textit{\#view some metrics about our naiveBayes prediction like Accuracy and \textit{TPR compared}}
\#to\ the\ actual\ value\ of\ 'y'\ variable
mmetric(testSet$y, nb_prediction, c("ACC", "PRECISION", "TPR", "F1"))
                                            TPR1
##
          ACC PRECISION1 PRECISION2
                                                        TPR2
                                                                    F11
##
     86.66608
                43.87823
                            93.26933
                                        50.15129
                                                    91.50301
                                                               46.80551
##
          F12
     92.37772
##
```

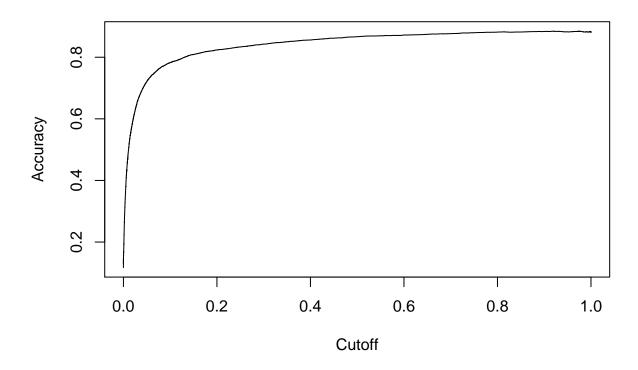
#### [5]- NaiveBayes Model Evaluation

```
library(ROCR)
nb_pred_score = predict(nb_model, newdata = testSet, type = 'raw')
#plotting the histogram of naiveBayes prediction
hist(nb_pred_score, main = "Histogram of NaiveBayes Prediction")
```

## **Histogram of NaiveBayes Prediction**



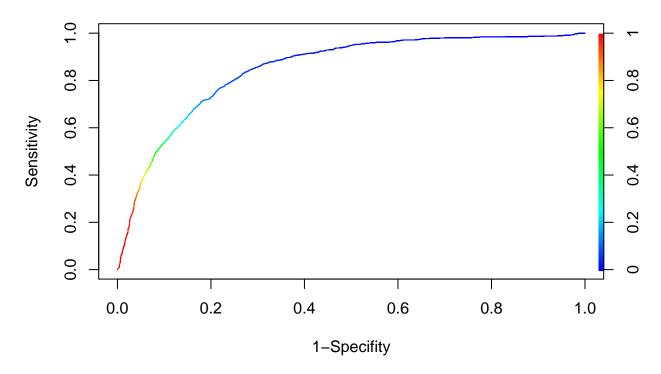
```
nb_pred = prediction(nb_pred_score[,1], testSet$y)
nb_eval = performance(nb_pred, "acc")
#plotting the performance of naiveBayes prediction
plot(nb_eval)
```



## [6]- NaiveBayes ROC Curve

```
nb_roc = performance(nb_pred, "tpr", "fpr")
plot(nb_roc, colorize=T, main="NaiveBayes ROC Curve", ylab="Sensitivity", xlab="1-Specifity")
```

## **NaiveBayes ROC Curve**



## [7]- DecisionTree Model

```
#importing C50 library for creating our DecisionTree model
#install.packages('C50')
library(C50)
#install.packages('C50')
library(C50)
dt_model <- C5.0(trainSet[-17], trainSet$y)</pre>
dt_model
##
## C5.0.default(x = trainSet[-17], y = trainSet$y)
##
## Classification Tree
## Number of samples: 33909
## Number of predictors: 16
##
## Tree size: 336
## Non-standard options: attempt to group attributes
#making predict on testSet using our model
dt_prediction <- predict(dt_model, testSet, type = "class")</pre>
```

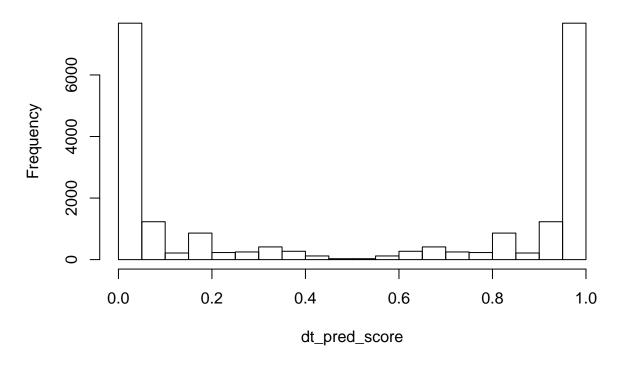
### [8]- DecisionTree Confusion Matrix

```
confusionMatrix(dt_prediction, testSet$y)
## Confusion Matrix and Statistics
##
##
             Reference
## Prediction
               1
                      0
            1 615 379
##
            0 707 9601
##
##
##
                  Accuracy : 0.9039
                    95% CI: (0.8983, 0.9093)
##
      No Information Rate: 0.883
##
       P-Value [Acc > NIR] : 7.12e-13
##
##
##
                     Kappa: 0.4788
   Mcnemar's Test P-Value : < 2.2e-16
##
##
##
              Sensitivity: 0.46520
##
              Specificity: 0.96202
##
           Pos Pred Value: 0.61871
##
            Neg Pred Value: 0.93141
##
                Prevalence: 0.11697
            Detection Rate: 0.05442
##
##
     Detection Prevalence: 0.08795
##
         Balanced Accuracy: 0.71361
##
##
          'Positive' Class : 1
##
#view some metrics about our decsionTree prediction like Accuracy and TPR compared
#to the actual value of 'y' variable
mmetric(testSet$y, dt_prediction, c("ACC", "PRECISION", "TPR", "F1"))
##
          ACC PRECISION1 PRECISION2
                                          TPR1
                                                     TPR2
                                                                 F11
                                     46.52042
                                                            53.10881
##
     90.39108
               61.87123 93.14125
                                                 96.20240
##
         F12
    94.64708
##
```

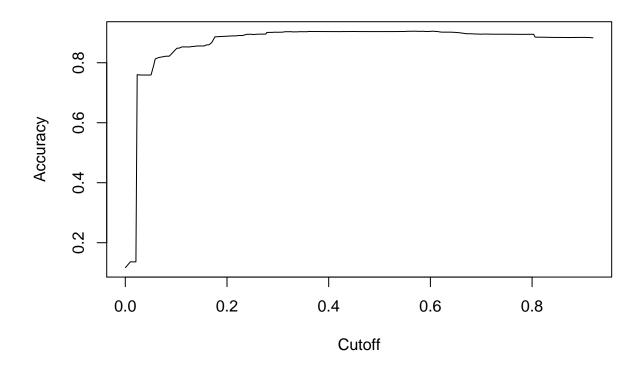
#### [9]- DecisionTree Model Evaluation

```
library(ROCR)
dt_pred_score = predict(dt_model, newdata = testSet, type = 'prob')
#plotting the histogram of decisionTree prediction
hist(dt_pred_score, main = "Histogram of DecisionTree Prediction")
```

## **Histogram of DecisionTree Prediction**



```
dt_pred = prediction(dt_pred_score[,1], testSet$y)
dt_eval = performance(dt_pred, "acc")
#plotting the performance of decisionTree prediction
plot(dt_eval)
```



#### [10]- Decision Tree ROC Curve

```
dt_roc = performance(dt_pred, "tpr", "fpr")
plot(dt_roc, colorize=T, main="DecisionTree ROC Curve", ylab="Sensitivity", xlab="1-Specifity")
```

## **DecisionTree ROC Curve**

