

# **BERAH**

# **COMMODITIES LIMITED**

***“Connecting Commodities to Global Markets”***

## ***Company Profile:***

Berach-Commodities Limited is a diversified commodities trading and brokerage company focused on agro commodities, mineral resources, and international trade facilitation. The company operates as a reliable bridge between producers, processors, exporters, and global buyers by providing sourcing, aggregation, brokerage, and consultancy services across multiple commodity value chains.

## Core Business Areas

### Agro Commodities Trading

Berah-Commodities Limited is actively involved in the sourcing, aggregation, processing coordination, and export of agricultural commodities. The company works with farmer cooperatives, processors, and aggregators to ensure consistent quality and volume.

#### Key Agro Commodities Include:

- Ginger (fresh, split dried, powder)
- Sesame seeds
- Cashew nuts
- Cocoa products
- Palm products (oil & kernels)
- Charcoal & biomass fuels
- Peanuts & oilseeds
- Hibiscus (Zobo) flowers
- Plantain chips & snack products
- Grains and pulses

#### Capabilities:

- Farm-gate sourcing networks
- Bulk aggregation programs
- Quality grading & sorting coordination
- Export packaging support
- Containerized shipments
- Buyer-supplier matching



## **Mineral Resources Supply**

The company facilitates the trade and supply of selected mineral and solid resources through verified site operators and licensed partners.

### **Mineral Resources Focus:**

- Solid minerals
- Industrial raw materials
- Energy minerals
- Metallic and non-metallic ores (subject to compliance and licensing)

### **Services Include:**

- Verified supplier identification
- Site validation support
- Volume contract facilitation
- Export coordination
- Compliance documentation support
- Buyer representation services

## **International Commodity Brokerage**

Berah-Commodities Limited acts as an independent broker connecting genuine sellers with verified buyers across global markets.

### **Brokerage Coverage:**

- Agro commodities
- Mineral resources
- Energy commodities (through partner networks)
- Bulk export contracts
- Spot and contract supply deals

### **Brokerage Services:**

- Buyer sourcing
- Seller sourcing
- Deal structuring
- Contract negotiation support
- Soft corporate offer (SCO) preparation
- FCO / ICPO / SPA coordination
- Logistics partner referral
- Trade documentation guidance

## **Commodity & Trade Consultancy**

The company provides professional advisory services to investors, exporters, processors, and traders entering or expanding within commodity markets.

### **Consultancy Services:**

- Commodity market entry strategy
- Export readiness assessment
- Value chain design
- Aggregation model setup
- Processing plant planning support
- ROI and margin modeling
- Buyer acquisition strategy
- Trade risk awareness guidance
- Pricing and negotiation frameworks

### **Our Value Proposition**

Berah-Commodities Limited delivers value through:

- Verified sourcing networks
- Multi-commodity expertise
- Cross-border trade knowledge
- Deal structuring capability
- Buyer-seller matchmaking
- Quality-focused supply coordination
- Professional transaction support
- Strong aggregation partnerships

### **Operating Model**

The company operates through a network-driven model:

- Producer & miner partnerships
- Aggregator networks
- Export handlers
- Inspection partners
- Logistics coordinators
- International buyer channels
- Trade finance introductions (where applicable)

This structure allows flexibility, scalability, and rapid response to bulk commodity demands.

## **Target Clients**

- International commodity buyers
- Importers & distributors
- Commodity processors
- Export companies
- Institutional buyers
- Manufacturers
- Investment groups
- Trade houses
- Government & development projects

## **Quality & Compliance Approach**

Berah-Commodities Limited promotes:

- Product traceability where possible
- Pre-shipment inspection coordination
- Supplier verification checks
- Contract clarity
- Ethical brokerage practices
- Documentation transparency
- Regulatory compliance awareness



## **Business Overview**

Berah-Commodities Limited is positioned as a multi-sector commodity solutions company delivering end-to-end services in:

- Agro commodities sourcing and export
- Mineral resources trading and supply
- International brokerage services
- Commodity consultancy and market intelligence

The company is structured to support both local and international clients with dependable commodity supply chains, verified sourcing networks, trade documentation support, and transaction facilitation.

## **Vision**

To become a trusted global commodity trading and brokerage company known for reliability, transparency, and efficient supply chain coordination across agro and mineral commodities.

## **Mission**

To connect producers and global buyers through structured commodity sourcing, brokerage, and consultancy services that create value, reduce trade risk, and enable profitable transactions.

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