Company Details

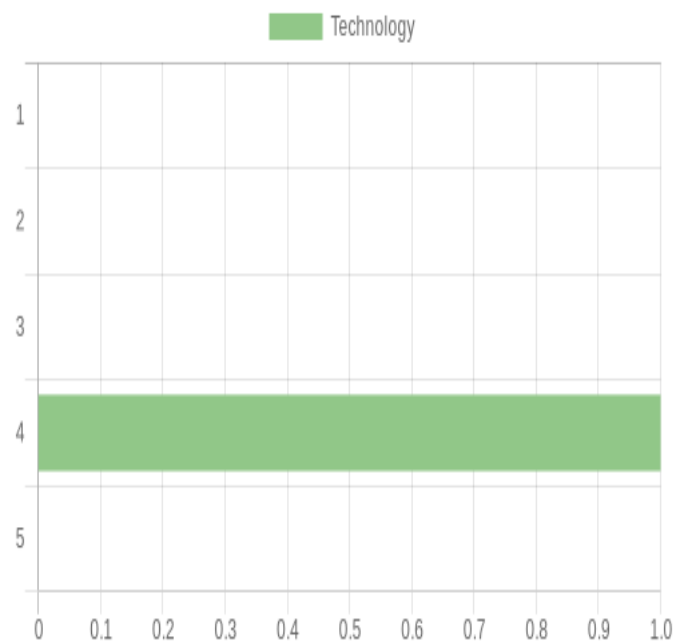|	
Company Name	asdasdas
Industry	water
Revenue	
Region	

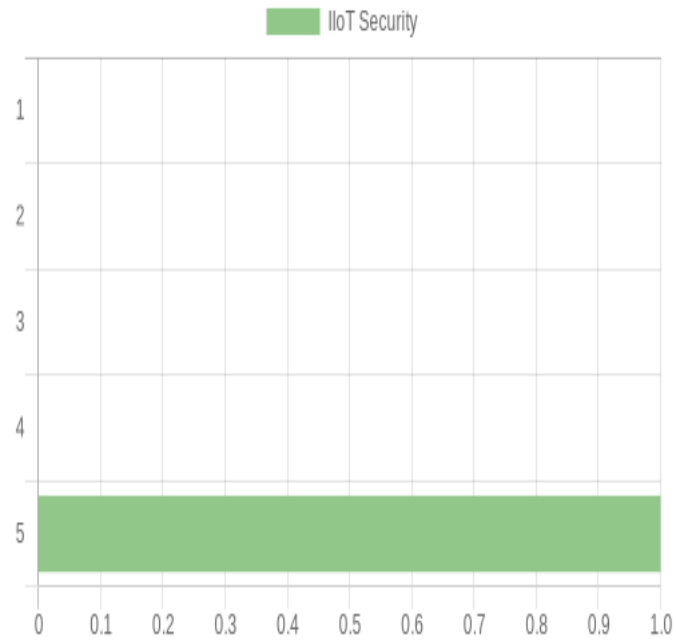# Business Strategy
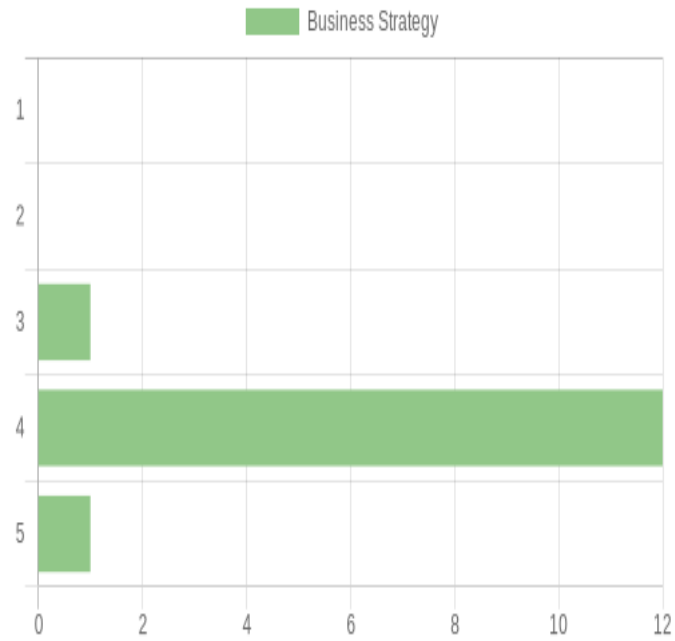
Business Solution Lifecycle
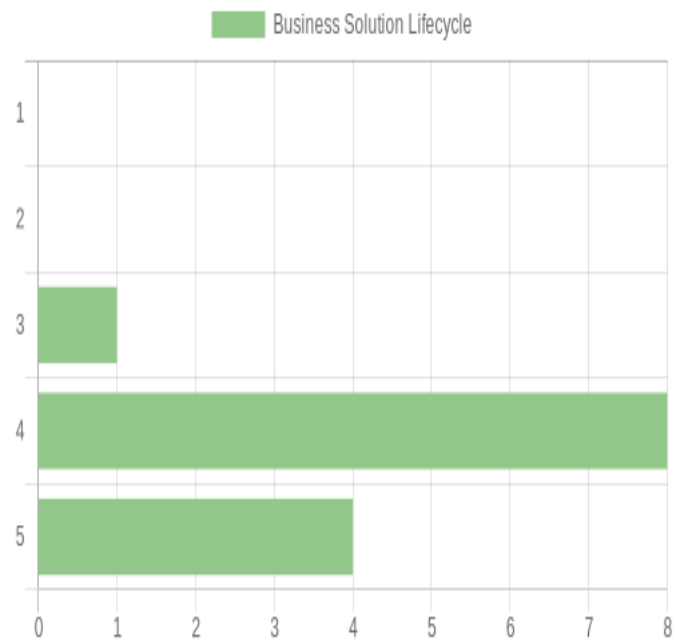
Data management

Technology

IIoT Security

Business Solution Lifecycle
Strand 1 Interface to Business Strategy

Capability 1 Strategy Execution
Current Remarks: Project teams use a robust and proven methodology to support project transition from Business Planning to Implementation phases. The scope includes all parameters that are relevent to overall business solution lifecycle.

Next Remarks: undefined

Capability 2 Strategy Update
Current Remarks: Tried and tested mechanisms exist for dealing with any unforeseen or exceptional problems that arise during the solution deployment, and that impact solution functionality or overall lifecycle. Business cases and supporting project analyses can be easily re-worked to support analysis of the revised status quo, and optimise solution deployment given any new constraints.

Next Remarks: undefined

Business Solution Lifecycle
Strand 2 Solution design

Capability 1 Analysis, projections and planning

Current Remarks: During operations of the IIoT solution the volumes are constantely monitored and compared to the volume requirements. Predictions are made based on this data when a system upgrade is necessary to handle the increased volume.

Next Remarks: Forecasts for all relevant IIoT project solution volumes exist, and are widely accepted within the business. Various deployment and uptake scenarios have been analysed, and resulting volumes ranges are a key parameters in downstream IIoT project deployments. Scenario analyses are used as a basis for contracting with any partners, and also to inform contract-risk mitigation initiatives.

Capability 2 Functional Design

Current Remarks: The quality of the Functional Design is measured, specifically the deliverables and processes compliance.

Next Remarks: The company has extensive experience in developing and testing funcitonal design, including with user test groups. Results of the functional design testing are fed back to other Solution Design teams, and Business Planners where relevant. The company has tried and tested frameworks to support the definition of 'optimal' solutions in terms of profitability and the wider business context.

Capability 3 Technical Design

Current Remarks: The quality of the Technical Design is measured, specifically the deliverables and processes compliance.

Next Remarks: Technical Design is undertaken with reference to a defined reference architecture and the company has tried and tested techniques to inform the specification of the required sensing and digitising of real world events. The organisation has tried and tested techniques for analysing and comparing alternative deployment architectures and digital models, in terms of potential impact to service levels, useability, downstream data availability and solution flexibility.

Business Strategy
Strand 1 Market Context

Capability 1 Identifying the potential

Current Remarks: The company has a fully detailed and documented view of the total potential for IoT, and a vision of how IoT will impact their own industry and company.

Next Remarks: The company has a fully detailed and documented view of the total potential for IoT, and a vision of how IoT will impact their own industry and company, together with a range of market development scenarios.

Business Strategy
Strand 2 Strategic context

Capability 1 Setting the vision for the company
Current Remarks: Strategic vision for the company is set, key managers are actively engaged in a coordinated way.

Next Remarks: Strategic vision for the company is set, key managers are actively engaged in a coordinated way. The organisation is open and receptive to new ideas, and refinement of existing ideas.

Capability 2 Ownership
Current Remarks: Ownership for the IoT-enabled transformation of the overall enterprise is clearly defined.

Next Remarks: Ownership for the IoT-enabled transformation of the overall enterprise is clearly defined, and is the responsibility of a strong and well respected group within the organisation.

Capability 3 Budget allocation
Current Remarks: The management team has recognised that IoT-enabled transformation requires a specific budget, and is managing the situation on a day-to-day basis.

Next Remarks: A budget has been allocated for IoT-enabled transformation.

Capability 4 Partnership approaches
Current Remarks: The company has an emerging portfolio of preferred partners for deployment of IoT solutions, and relationships with these partners are clear and well-managed.

Next Remarks: Approach to partnerships is well defined, and the company is clear which elements of its' business to focus on in the IoT environment, and which elements of different product and service value networks. The organisation has an emerging understanding of when, where and why partners should be used, and the identifying characteristics of those partners.