

**Project: Data Collection Pipeline (Data Acquisition to Story Telling)**

**Week 10:** Deliverables

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**Table of Contents:**

1. Project Plan
2. Problem Statement
3. Data Understanding
4. Types of Data
5. Data Insights
6. Data Cleaning

7. EDA Performed

**1. Project Plan**

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| **Week** | **Date** | **Plan** |
| Week 7 | 19 May 2023 | **Data acquisition. (Generate data)** |
| Week 8 | 26 May 2023 | **Collecting all Datasets into master data using** |
|  |  | **script. Understand dataset insights.** |
| Week 9 | 02 June 2023 | **Clean the data and perform dedup check.** |
| Week 10 | 09 June 2023 | **Visualize the data into Dashboard.** |
| Week 11 | 16 June 2023 | **Create a batch which will at specified time** |
|  |  | **and dump the data into master file** |
| Week 12 | 23 June 2023 | **Document the challenges encountered** |
|  |  | **during this implementation.** |
| Week 13 | 30 June 2023 | **Final Project Report and Code** |

**2. Problem Statement**

**XYZ company is collecting the data customer using google forms and they have floated n number of forms on the web.**

**The company wants to create a pipeline which will collect all the data of these google forms and visualize the data in the dashboard.**

**The dataset needs to be clean and if there is any data issue present in the data then it should be treated by this pipeline (duplicate data or junk data. Dedup check should be performed on the email id of the customer.**

**3. Data Understanding**

**The source of the data used in this analysis is company data. It includes personal information about individuals such as their age, gender, marital status, education level, number of children, and number of languages spoken. The data also includes a satisfaction rate variable, which represents the level of satisfaction of the individuals. The data was collected from various sources and merged into a single file to provide a comprehensive view of the customers. By analysing this data, we can gain insights into the characteristics and preferences of the customers, which can help companies make informed decisions about their products and services.**

**4. Types of Data**

**Based on the merged data, we can identify the following types of data:**

1. **Categorical Data: Gender, Marital Status, Education Level, and Languages Spoken are categorical variables. They have a limited number of possible values and often represent characteristics or attributes of the customers.**
2. **Numerical Data: Age, Number of Children, Number of Languages Spoken, and Satisfaction Rate are numerical variables. They have a range of values and often represent quantitative measurements of the customers.**

**5. Data Insights**

**After analysing the data, we found that majority of the variables are skewed positively, indicating that the data is more concentrated towards higher end of scale. However, the Satisfaction Rate variable is skewed negatively, indicating that the data is more concentrated towards the lower end of the scale. We did not find any outliers or missing data in the dataset, indicating that the data is of good quality. However, we did find duplicate columns in the merge file, specifically the email columns, which we will remove to avoid redundancy in the data. Overall, the data is in relatively good condition, and by addressing the issues found during our analysis, we ensured that our results are accurate and reliable.**

**6. Data Cleaning**

**During our data understanding, we recognized the importance of data cleaning in ensuring the accuracy and reliability of our results. To this end, we performed a thorough data cleaning process to address any potential outliers, missing data, and duplicate columns in the dataset.**

**Firstly, we utilized the wisconsizing technique to identify and handle any potential outliers in the dataset professionally. This technique involves analysing the distribution of the data and determining if any values fall outside the range of typical values. By addressing these outliers, we minimized any potential bias or errors in our analysis, which ultimately led to more accurate and reliable results.**

**Additionally, we identified duplicate columns in the merged file and, specifically, the email columns, which we removed to avoid redundancy in the data. This step ensured that our analysis was based on unique and relevant variables, which ultimately improved the quality of the data and minimized any potential errors or biases.**

**Furthermore, we deleted any missing or NA values in the dataset to ensure that the data was complete and accurate. This step is crucial in data analysis, as missing data can significantly impact the results of our analysis and lead to**

**biased or inaccurate conclusions. By removing these missing values, we were able to ensure that our analysis was based on complete and reliable data, which ultimately led to more accurate and meaningful insights.**

**7. EDA (Univariate Analysis / Multivariate Analysis)**

**While performing EDA we used two common techniques which are a part of EDA, first we’ve performed a Univariate Analysis which allowed us to understand insights of each column in our dataset. In our second part we used a technique which provided us with a deeper understanding of our dataset. Multivariate Analysis was the next step in our EDA, and it allows us to dive deeper into dataset as this technique let us compare two variables together. Based on both techniques we could provide a Final Recommendation for our client.**

**Final Recommendation**

**Our motivation for conducting this analysis is to help the company gain deeper understanding of their customers and their preferences. By leveraging data science techniques, we aim to provide the company with insights that can be used to optimize their marketing strategy and improve customer satisfaction. Based on our analysis of the data, we recommend that the company focus their advertising efforts on customers who are highly satisfied, particularly those in the age range of 60-70 and 20-60. We also suggest that the company target customers who are single and have a higher level of education, such as those with master’s degree or bachelor’s degree. It’s important to note that females tend to have higher satisfaction rates, so the company may want to consider tailoring their marketing efforts to appeal to this demographic.**

**Additionally, we suggest that the company consider the country of origin of their customers when developing their marketing strategy. The data shows that the highest number of customers are in United States, followed by Mexico, Canada, Australia, the United Kingdom, and India. This information can be used to target specific regions with tailored marketing campaigns. Furthermore, we recommend that the company continue to collect and analyse customer data to refine their marketing strategy. By regularly analysing customer data, the company can gain valuable insights into preference and behaviours of their target audience, which can be used to optimize their marketing efforts and improve customer satisfaction.**

**In conclusion, our analysis suggest that the company should focus on highly satisfied, single customers with a higher level of education, particularly females. The company should also consider the country of origin of their customers when developing their marketing strategy. By continually analysing customer data, the company can further refine their marketing efforts and improve customer satisfaction.**

3