



**VICTORY DEMANDS
PREPARATION**



Elite Academic Workshops Series

Signature Experience with Selected Minds!

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NEW YORK EMPIRE ACADEMY INTRODUCTION

New York Empire Academy is an independent education coaching and consulting firm that was founded in 2016 in New York, USA. The company offers individual learners valuable and most recent and in most demand programs

which guide our learners to be qualified for prestigious educational institutions around the world.

It also offers workshops to executives from world-class experienced professionals and top university professors.

Elite Mentorship

One-on-one guidance from successful professionals and industry leaders. Students have individual sessions to discuss their future ambitions and start creating their profile. Every step is discussed and agreed with their parents and also with New York Empire Academy dedicated staff member.

Goal setting is crucial for paving the path to success. Students are presented to unique programs that are offered at different world-class institutions in order to create a strong, and impactful profile that would distinguish oneself when applying to any leading university and for career progression as well.



List of universities where our students study.

University of Harvard

MIT

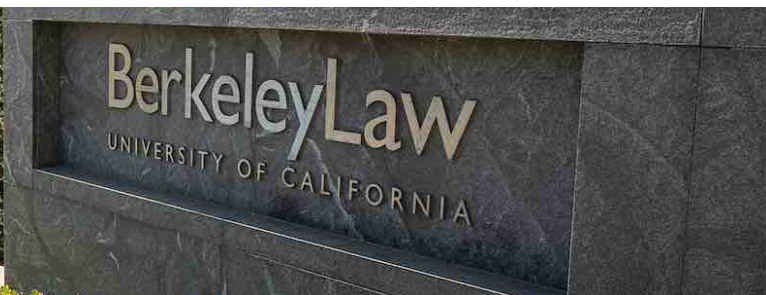
University of Columbia

Massachusetts Institute of Technology

Berkeley University California

Cambridge University

LSE (London School of Economics and Political Science)



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What We Offer

New York Empire Academy offers unique tailored programs such as:

1

NASA Space Training Workshop

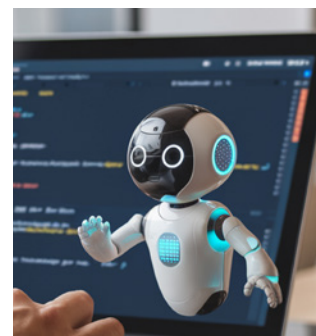
NASA Space Training takes place at Kennedy Space center in Florida. Students experience authentic NASA mission through comprehensive space science education. Students participate in hands-on engineering projects using NASA methodologies and cutting-edge technology.



2

AI & Coding

Students attend intensive programs delivered by leading universities professors. They learn about AI and its implementation in various sectors. Coding sessions polish students' skills in coding.



3

Workshops

Workshops (high school students)

Our signature workshop "Leadership, Negotiation and Communication Skills I" has been handcrafted for high school students by Harvard Professor Nicholas Coburn-Palo, an experienced and expert in Negotiation and Organizational Conflict Resolution. New York Empire Academy delivers other workshops which can be found on our website www.nyempireacademy.com/workshops



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4

Cambridge Art Workshops & Exhibition

Join us for a series of creative workshops hosted by Mind York Workshops in Cambridge, UK. Explore hands-on sessions including: Painting with Oil & Cold Wax, clay pottery and decorative abstract sculpture.



5

Summer School in the USA

Summer programs are offered in the USA for international students who would like to practice their English skills and visit the USA. Classes are diverse and students have a wide array of classes to choose from such as public speaking, STEM, AI, Film Production.

They also visit university campuses to experience life at a university campus and explore local attractions in Miami, Florida and New York.

6

NYEA Global Internship Program

(For students from 8th grade and above)

Prepare for success in the 21st-century workforce with NYEA's Global Internship Program. This initiative connects ambitious students with remote internships at top international companies across 70+ countries, offering unmatched opportunities for professional growth and career readiness. Some of the companies are: Wells Fargo, Boeing, Rolls-Royce Google .

7

Global Hands-On Experience Program

Discover meaningful journeys across Brazil, Montenegro, Bali, Phuket, Colombia, Canada, the United States, Mexico, Cape Town, and more.





8

Canada Electric Vehicle Summer Program

for top programs in Computer, Mechanical, Mechatronics, Electronics, and Systems Engineering.



9

New York Model UN Programs

Join Mind York Workshops in Canada for a hands-on summer experience in electric vehicle technology. Students explore EV design, charging systems, and renewable energy while building practical engineering skills. Completion earns the ECP Certificate, boosting admission chances

10

Research Programme

An elite, fully remote 12-week academic experience for high- school students (Grades 8–12), offering the chance to conduct a rigorous, self-directed research project under the guidance of a world-class scholar.



11

Global Essay Competition

An international contest for students 18 and under (with a Junior category for 14 and under). Participants choose from topics in Philosophy, Politics, Economics, History, Psychology, Theology, or Law. Winners receive scholarships and international recognition, judged by scholars from Oxford, Princeton, and beyond.



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“Leadership, Negotiation and Communication Skills” Workshop (High school students)

By Dr. Nicholas Coburn-Palo for New York Empire Academy participants

Workshop Overview

This workshop has been carefully curated by the esteemed professor Dr. Nicholas Coburn-Palo, a active Harvard University professor who is an expert in Negotiation and Organizational Conflict Resolution. “Leadership, Negotiation and Communication Skills” covers the latest techniques and methods by highlighting the knowledge and skills needed to become an effective leader and effective negotiator.

Topics

DAY 1

Session 1

The power of Leadership
Discover your Leadership style
What makes a great leader?
Build your leadership profile

Session 2

Communication in different settings
Your unique vocabulary
Speaking like a leader! (group work)

Day 2

Session 1

IDENTITY AND EMOTION CONVERSATION
Culture and Gender in Communication
Case Study & Simulations

Session 2

Negotiation Categories and Zones of Flexibility
Negotiation Simulations (between two parties)- group work
Emotions, Listening and the Tools of Talk Power
A real-life Case study: A trade conflict between country X and Country Y. (group work to offer creative resolutions)
Harvard-style of winning a negotiation
Simulation exercise



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Workshop Learning Outcomes

- Demonstrate understanding of the knowledge needed to be an effective leader and negotiator.
- Demonstrate competency in the basic skills of effective communication and negotiation.
- Demonstrate understanding and the ability to analyse factors that have an influence on impactful communication and leadership styles.
- Demonstrate an ethical understanding and ability to act in a socially responsible manner in avoiding and resolving conflict.
- Demonstrate critical reflection and evaluation of your performance as a negotiator and the performance of others in negotiations.

Duration

- Two-days in person workshop with Dr. Nicholas Coburn-Palo and his team.
- **6 hours in total accredited workshop over two days.**
- Morning or afternoon session (depending on availability)

Certification & Accreditation

Every participant will be awarded the **“Leadership, Negotiation and Communication Skills” certificate of completion signed** by Harvard professor Nicholas Coburn Palo. The workshop is accredited by CPD UK and each certificate will contain a unique code that verifies its validity.





Nicholas Coburn-Palo and His Team



About Nick Coburn-Palo

Dr. Nick Coburn-Palo serves as a full-time faculty member at Harvard University, where he is a preceptor of public speaking. Coburn-Palo maintains

an ongoing professional relationship with the United Nations Institute for Training and Research (UNITAR), as well as a leading continental economic think tank, European House – Ambrosetti.

As a consulting negotiation trainer for UNITAR, he has worked with representatives from dozens of nations, including Egypt, Nigeria, Venezuela, Malaysia, South Sudan, Nepal, and Palestine. Coburn-Palo co-designed and taught the inaugural UN course for incoming security council nations on policy statement writing, working with the delegation from South Africa.

In 2012, he presented at an ambassador level summit for the African Union in preparation

for the Rio+20 Summit on Sustainable Development. In 2020, UNITAR retained him to create and teach an advanced course on negotiation strategy for dozens of diplomats from the South Korean Ministry of Foreign Affairs in the run-up to important regional security and economic negotiations.

Coburn-Palo has served as a lecturer in the department of communication studies at San Jose State University, where he has taught courses on persuasion, mediation, and global strategic communication. He has also worked to create and teach an online graduate seminar for the international affairs program of the Open University of Catalonia (Barcelona) on advanced negotiation tactics and strategies. Finally, Coburn-Palo has guest lectured at universities on four continents, including EAFIT University (Colombia), National Taiwan University (NTU), Stanford University, and the Warsaw School of Economics.





Benefits of the Workshop

CHECKLIST

- Craft New Vocabulary, Unique to you. ✓
- Become more confident in presenting in front of other. ✓
- Interact with other students from other schools ✓
- Interact with world renowned Harvard professor & his team ✓
- Expand your knowledge and skills in Leadership, Communication and negotiation ✓
- Achieve accredited certificate verified by CPDUK ✓

CPD is an advisory board of the "All Party Parliamentary Group for Skills and Employment" of the UK government. CPD Standards Office is featured in the Times, The Guardian,

BBC and the Daily Mail as the best accreditation body. Present in over 55 countries, the CPD Standards Office has formed its own ecosystem.



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