

Job Title: **Sr. Sales Executive**

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## MOHAJIMUL MASHIB

📍 1383/8/15/3 East Rampura,Dhaka, Rampura, Dhaka

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### Career Objective:

An ambitious and hard-working individual who knows how to take responsibility, work under pressure, have good time management skills, can do business negotiations, and lead the team by maintaining public relations.

### Career Summary:

Before finishing my degree from North South University, I began teaching at a coaching center. When COVID19 hit, I helped out at my dad's business, learning how to be professional and talk to customers. After graduation, I joined a UK based travel agency, selling travel stuff. Because I did well, I became the leader of the sales team. Every job I've had taught me how to talk to people, lead others, and sell things, getting me ready for whatever comes next.

### Employment History:

Total year of experience: 4.3 yrs

#### 1. Sales team leader (1.2yrs)

(1 Jun 2023 - Continuing)

##### British Travels Management

Area of Expertise:

Sales & Marketing (0.8 yr)

Duties/Responsibilities

Excelled in effective communication with UK clients, understanding their preferences and communication styles to foster strong relationships and ensure client satisfaction. Developed a deep insight into client psychology, allowing anticipation of needs and tailoring of solutions to enhance client engagement and loyalty. Demonstrated proficiency in executing strategic sales tactics to consistently exceed monthly targets, driving revenue growth for the company. Successfully led teams to achieve collective targets by fostering a collaborative environment, motivating team members, and providing guidance to maximize performance.

#### 2. Assistant Manager (3.1yrs)

(1 Jul 2019 - 31 Aug 2022)

**Doctor's Corporation****Area of Expertise:**

Communication/ Public Relation/ Media (3.1 yr), Management (3.1 yr)

**Duties/Responsibilities**

My Job Responsibilities are Accomplishes objectives by managing staff planning and evaluating department activities. Accomplishes staff results by communicating job expectations, planning, monitoring. Develops, coordinates, and enforces systems, policies, procedures, and productivity standards.

**Academic Qualification:**

Exam Title	Concentration/ Major	Institute	Result	Pass.Year	Duration
Bachelor of Arts (BA)	English	North South University	CGPA : 2.7 (out of 4)	2023	2018-2023

**Career and Application Information:**

Looking For	: MidLevel
Available For	: Full Time
Present Salary	: 35000
Expected Salary	: 35000
Preferred Job Category	: Marketing/Sales, HR/Org. Development, Hospitality/ Travel/ Tourism
Preferred District	: Bogura, Dhaka
Preferred Organization Types	: Banks, Insurance, Advertising Agency, NGO, Multinational Companies, Public Relation Companies, Pharmaceutical/ Medicine Companies, Travel Agent, Immigration and Education Consultancy Service, Overseas Companies, Research Organization, Call Center

**Skills:**

Fields of Skill	Description
<ul style="list-style-type: none"><li>• Communication</li><li>• Client Management</li><li>• Sales Management</li><li>• Time Management</li><li>• Adaptability</li><li>• Problem solving and decision making</li><li>• Sales</li><li>• Collaboration</li></ul>	Sales and communication, handling emergencies with ease and persuading clients effectively. I'm quick to learn and can tackle any task swiftly. I prioritize professionalism, paying close attention to detail, and leading my team to achieve company goals with dedication and collaboration

**Extra Curricular Activities:**

Student body Of DEML

### Language Proficiency:

Language	Reading	Writing	Speaking
English	High	High	High
Bengali	High	High	High
Chinese	Low	Low	Medium

### Personal Details:

Father's Name : MD. Mohaddesh Hossain  
Mother's Name : Meher Negher Sultana  
Date of Birth : 30 Sep 1997  
Gender : Male  
Marital Status : Unmarried  
Nationality : Bangladeshi  
Religion : Islam  
Permanent Address : 1383/8/15/3 East Rampura,Dhaka, Rampura, Dhaka  
Current Location : Dhaka  
Blood Group : O+