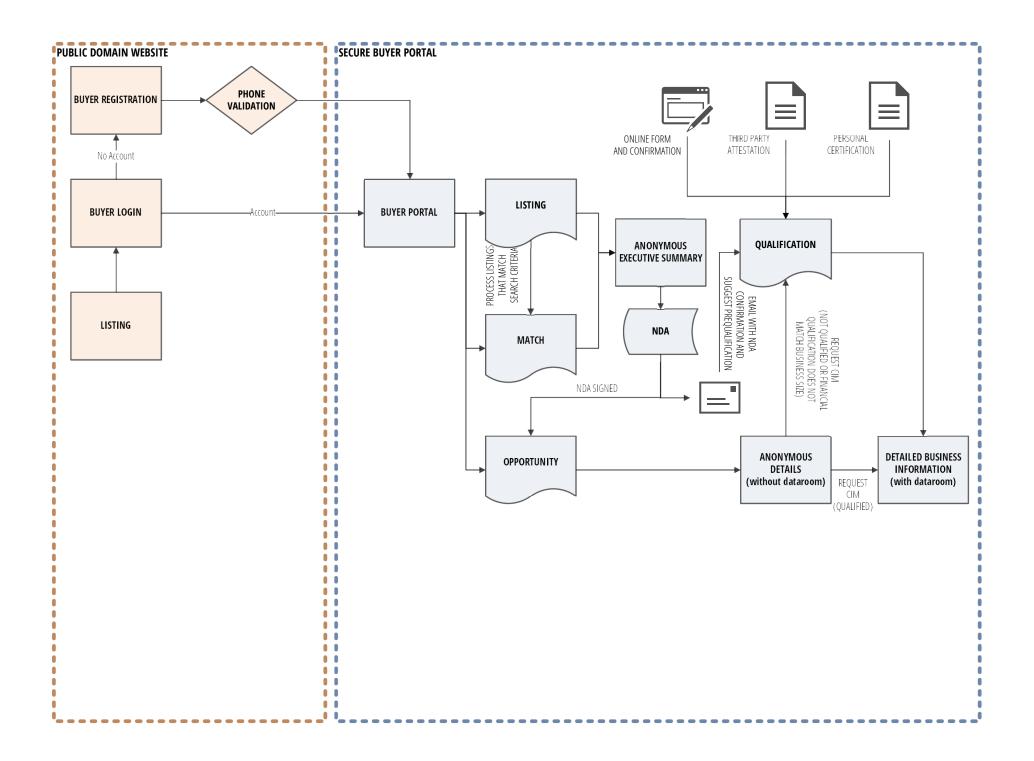
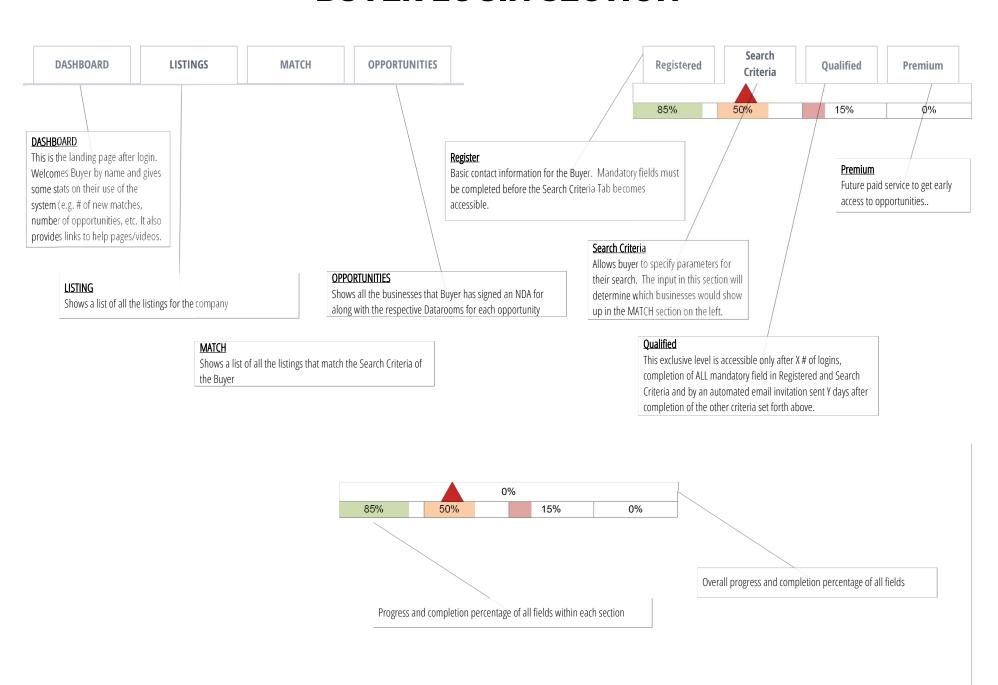


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# **BUYER LOGIN SECTION**



# **DASHBOARD**

DASHBOARD LISTINGS MATCH OPPORTUNITIES Registered Search Criteria Qualified Premium

Hello Azker, welcome back.

#### **SUMMARY**

	No.
LISTINGS	64
MATCHES	14
OPPORTUNITIES	4



#### **OPPORTUNITIES**

- 1. Coffee Shop with Kitchen
- 2. Truck Repair Business
- 3, Supplement Distributor
- 4. High end Mechanic Business

#### **HISTORY**

- 1. Coffee Shop with Kitchen
- 2. Truck Repair Business
- 3. On-line Gambling Business
- 4. Thai Restaurant
- 5. Print Shop on Vancouver Island

#### **EVENTS**

Name	Location	Date / Tlme
BUYING A BUSINESS 101	Vancouver	June 3, 2021 @ 7pm
BUYING A BUSINESS 101	Surrey	June 10, 2021 @ 7pm
SUCCESSFUL DUE DILIGENCE	Vancouver	Aug 4, 2021 @ 10am
RETAIL BUSINESSES — BOOM or BUST	On-line	Aug 11, 2021 @ 5pm



#### **RESEARCH**

- 1. Valuating a Coffee Shop
- 2. Best practices for Due Diligence
- 3. What to expect 1 year after the purchase of a business
- 4. How to structure a Letter of Intent
- 5. Do's and Don't when buying a business

... MORE

#### **LEARN**









SUPPORT

# LISTING EXAMPLE

**DASHBOARD** 

LISTINGS

MATCH

**OPPORTUNITIES** 

Registered Search Criteria Qualified Premium

85% 50% 15% 0%

Hello Azker, welcome back.

**BUYER STATUS** 

REGISTERED

Complete all the mandatory field in Qualifed section to upgrade your Buyer Status to QUALIFIED.



### **COFFEE SHOP**

**REVENUE:** \$1,400,000 **EBITDA:** \$200,000

**#FTE:** 10

LOCATION: Vancouver

\$650,000



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#### **FEATURES**

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- commodo conseguat
- anim id est laborum
- dolor in reprehenderit
- nisi ut aliquip

#### **FINANCIALS**

Year	Revenue	EBITDA
2015	\$1,329,114	\$205,419
2016	\$1,405,026	\$204,502
2017	\$1,398,617	\$219,368
2018	\$1,360,638	\$207,978
2019	\$1,334,407	\$168,290

#### **BUSINESS SUMMARY**

### Sale Type

Share Sale

#### **Premises**

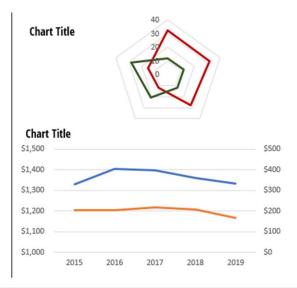
2,640 SF - Concentrated shopping location Leased with 5 years remaining and 2 options

#### **Working Capital**

\$53,000 included in the asking price

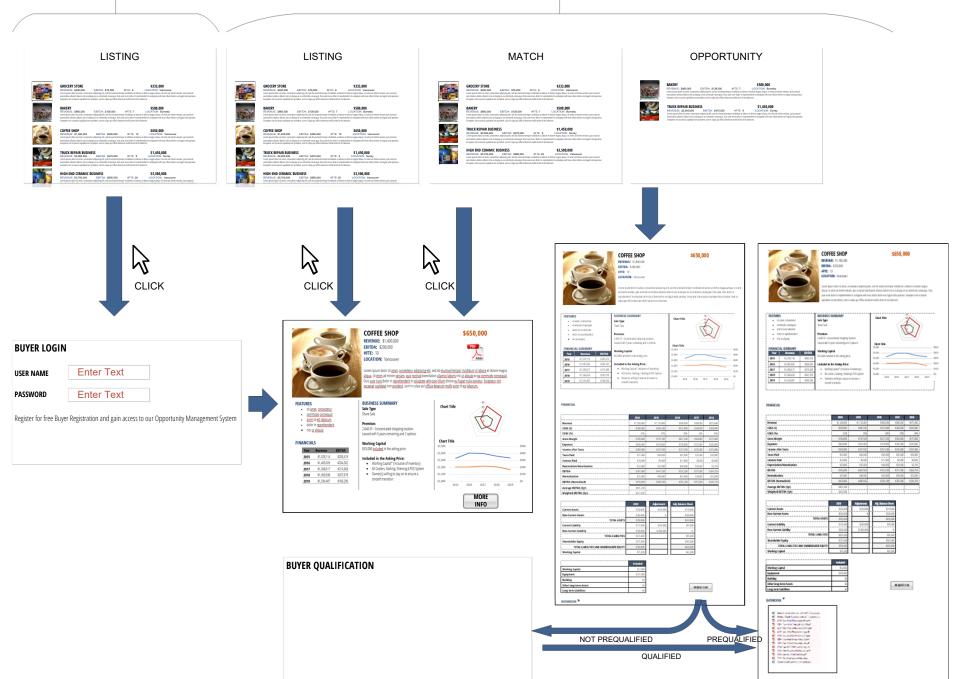
### Included in the Asking Price:

- · Working Capital\* (Inclusive of Inventory)
- · All Coolers, Racking, Shelving & POS System
- Owner(s) willing to stay on to ensure a smooth transition



MORE INFO

PUBLIC DOMAIN WEBSITE SECURE BUYER LOGIN



#### REGISTER - INITIAL

м	Prefix First Name	c_Prefix firstName	LIST TEXT
М	Last Name	lastName	TEXT
М	Mobile Phone	phone2	PHONE
M M	Email Password	email c_password	TEXT TEXT

#### REGISTER - COMPLETE

	Prefix	c_Prefix	LIST
M	First Name	firstName	TEXT
	Middle Name	c_MiddleName	TEXT
М	Last Name	lastName	TEXT
	Suffix	c_Suffix	LIST
	Salutation	c_Salutation	Default FIRST NAME
	Gender	c_gender	LIST
	Occupation	c_CurrentOccupation	TEXT
	Title	c_jobtitle	TEXT
м	Home Address 1	address	TEXT
	Home Address 2	address2	TEXT
M	City	city	TEXT
м	Prov/State	state	LIST
м	Postal/Zip	zipcode	TEXT/AUTO
M	Country	country	LIST
	Direct Phone	phone	PHONE
	Office Phone	c_phone	PHONE
м	Mobile Phone	phone2	PHONE
	Home Phone	c_HomePhone	PHONE
	Fax	c_Fax	PHONE
М	Email	email	TEXT
	Email 2	c_email	TEXT
	Linkedin	linkedin	LINK
	Facebook	facebook	LINK
м	Contact Preference	c_ContactPreference	LIST-MULTIPLE
	Password	c_password	TEXT

Company Name	company	TEXT
Company Industry	c_Company_Industry	LIST-MULTIPLE
Company Address 1	c_BusAddress1	TEXT
Company Address 2	c_BusAddress2	TEXT
Company City	c_BusCity	TEXT
Company Prov/State	c_BusProv	LIST
Company Postal/Zip	c_BusPostal	TEXT/AUTO
Company Country	c_BusCountry	LIST
Company Email	businessEmail	PHONE
Website	?	WEBSITE
Company Revenue	c_Company_Revenue	LINK
No. Employees	c_Company_Employees	LINK
Company Owner	c_Company_Owner	LINK
Company Type	c_Company_Type	dropdown
Company Industry	c_Company_Industry	dropdown

Do Not Email	?	CHECK
Do Not Mail	c_DoNotMail	CHECK
Do Not Fax	c_DoNotFax	CHECK
Do Not Call	?	CHECK
Contact Source	c_HowHearAboutUs	LIST

Background On Contact

М	Age	#N/A	LIST
	Sex	#N/A	M/F
	# in Household	#N/A	LIST
	Household Annual Income Social Media Comfort	#N/A	LIST
	Social Media Comfort	#N/A	12345
	Marital Status	#N/A	LIST
	Social Media Used	#N/A	LIST-MULTIPLE

M Geo. Region	c_GeographicRegion	CITY>PROV>COUNTRY
M Geo. Prox. (Km)	c_GeographicProximityKm	
M Industry Description	c_LookingForIndustryDescription	LIST-MULTIPLE
M Type Of Business	c_LookingForTypeOfBusiness	LIST-MULTIPLE
Mgmt Structure	c_LookingForManagementStrucutre	LIST-MULTIPLE
M Price Range Min.	c_PriceRangeMinimum	\$
M Price Range Max.	c_PriceRangeMaximum	\$
Revenue Min.	c_RevenueMinimum	\$
Revenue Max.	c_RevenueMaximum	\$
Income Min.	c_IncomeMinimum	\$
Income Max.	c_IncomeMaximum	\$
EBITDA Min.	c_EBITDAMinimum	\$
EBITDA Max.	c_EBITDAMaximum	\$
M Property w∕ Business	c_PropertyForSaleWBusiness	Y/N/NA
M Mgmt In Place	c_ManagementInPlace	Y/N/NA
M IP	c_IP	Y/N/NA
M Unionized	c_Unionized	Y/N/NA
Employee Min.	c_EmployeeMinimum	NUM
Employee Max.	c_EmployeeMaximum	NUM
M Timing	c_Timing	LIST

#### QUALIFIED

Entrepreneurial

M Professional Experience

Own Business?	c_OwnBusiness	Y/N
M Have Owned Business?	c_HaveOwnedBusiness	Y/N
Date of First Search	c_WhenDidYouStartLookingForBusiness	MONTH/YEAR
M Education Level	c_EducationLevel	LIST
M Experience Level	c_ExperienceLevel	LIST
Work Status	c_WorkStatus	LIST
Filed for Bankruptcy?	c_FiledForBankruptcy	Y/N
3rd Party Partner	c_3rdPartyPartner	Y/N
3rd Party Partner Email	c_Emailof3rdParty	EMAIL

Maximum Down Payment	c_amountofdownpayment	\$
M Source Of Down Payment	c_sourceofdownpayment	LIST
M Down Payment Ready Today?	c_downpaymentavailabletoday	Y/N
M Source Of Balance	c_sourceofdownpaymentbalance	LIST-MULTIPLE

М	Strategic/Entrep.	c_StrategicEntrepreneurial	S/E

c\_professionalexperience

PARAGRAPH

Monthly Income	c_monthlyincome	\$
Total Assets	c_totalassets	\$
Total Liabilities	c_totalliabilities	\$
<u>Strategic</u>		
Revenue	c_strategicrevenue	\$
COGS	c_strategicCOGS	\$
Expenses	c_strategicexpenses	\$
Income	c_strategicincome	\$
Current Assets	c_strategiccurrentassets	\$
NC Assets	c_strategicnoncurrentassets	\$
	#N/A	
Current Liability	c_strategiccurrentliability	\$
NC Liability	c_strategicnoncurrentliability	\$
Additional Financing	c strategicadditionalfinancing	\$

Sign a certfiication that the information provided in accurate and they understand that decisions with financial consequences could be made based upon the information provided.

#### M Mandatory Fields.

- All Mandatory field in REGISTER and SEARCH must be filled in before invitation to get QUALIFED
   All Mandatory fields in QUALIFED must be filled in before being Qualifed.