

Aimee Knight

Full Stack Developer

190 Canyon Oak Loop
Richmond Hill, GA 31324
(205) 913-4533

AimeeMarieKnight@gmail.com
AimeeMarieKnight.com

Objective

I'm an affable, highly self-motivated professional accustomed to working in an accelerated team environment. I have a passion for bringing ideas to life, and want to find a position in Software Development where I can utilize my training and education to contribute to the organization's success.

Current Summary

- **Nashville Software School (Nashville, TN)**

- Student / Apprentice - Advanced Alpha Group, 2014-Present**

- A six-month intensive, full-time, hands-on, fast-moving and rigorous study of software engineering. Emphasis is placed on writing lots of code and working with other students while immersed in new and challenging material.

The first half of my studies were centered around HTML5, CSS3, Less, Jade, JavaScript fundamentals, source control with Git, pairing with GitHub, Web technologies such as jQuery and AJAX, and building applications with Node.js/Express.js and MongoDB. Emphasis was also placed on utilizing tools such as Mocha and Chai for TDD, Grunt, Vim, Amazon Web Services, TravisCI, Coveralls, and Gemnasium.

The second half of my studies were focused on Computer Science fundamentals within the core Ruby language and Rails framework. We build modern, database-driven web applications using SQLite and PostgreSQL. I follow test-driven development using RSpec, Cucumber & PhantomJS, and Agile software development methods for fast, iterative projects that deliver real user value. Other skills such as pair-programming, algorithms, operating systems and security are also covered.

Experience

- **Boost by Design LLC.** (Richmond Hill, GA)

- Contract Jr. Web Developer, 2013-2014**

- Implement theme modifications for cross-browser support from completed Photoshop design files while maintaining W3C compliance.
 - Utilize a mobile first design approach, implementing media queries for all standard breakpoints.
 - Address issues with broken themes as well as hosting account configuration.
 - Educate clients on Wordpress CMS, SEO, and accessibility best practices.
 - Work within tight deadlines to satisfy urgent client requests.
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- **Fast Forward Video Inc.** (Irvine, CA)

- Sales and Marketing Administrator, 2012**

- Manage all incoming calls from a global customer base including sales, accounting, and initial technical support inquiries.
 - Serve as primary Salesfore (CRM) administrator, managing both front and back end applications including contact management and sales metrics.
 - Upon new candidate identification, make initial contact and qualified all new accounts for appropriate pricing.
 - Perform competitive analysis for vertical market partners within the industry.
 - Make initial contact and successfully secure valuable relationships with strategic industry partners including; Nikon, Sony, Panasonic, and For-A.
 - Manage the full cycle of each sale from initial contact with our customers, to custom product delivery by working closely with engineering and global sales channel.
 - Proactively identify new customers with needs for high end broadcast, house of worship, government and private surveillance, and sports recording equipment.
 - Create Sales Channel communication bulletins, sales updates and email blasts utilizing Genuis.com linked Salesforce account.
 - Track all demo equipment and manage all aspects of annual tradeshow.
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- **Restore Therapy Services Ltd. & Comfort Care Home Health and Hospice LLC.** (Birmingham, AL)

- Business Development Coordinator, 2009-2010**

- Responsible for overseeing production of two websites, search engine optimization and additional secondary phases.
 - Topic development and moderation of online community forum and social media pages.
 - Foster relationships with prospective Administrators and other top-level purchasers through cold calling, mail outs and by attending industry trade shows.
 - Work with prospects, Chief Executive Officer and Director of Business Development to complete and implement new contracts.
 - Work with Clinical Services Department to develop and market all new program rollouts.

- Create and implemented tradeshow schedules for all prospecting states.
 - Work tradeshow booths alongside Chief Executive Officer and Director of Business Development.
 - Assist Chief Executive Officer and Director of Business Development in brainstorming and developing new marketing plans by continually staying abreast on changing Medicare and private insurance reimbursement.
 - Primary point of contact for each contracted facilities individual needs.
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- **FitzMartin Inc. (Birmingham, AL)**

- Project Manager/Junior Account Manager, 2007-2009**

- Collaborate with Software Developers, Creative team, and Senior Account Executives to ensure all projects deadlines are met on time as well as on budget.
 - Set up extensive production schedules for all projects in order to maintain critical path management for an average of 110 jobs per week.
 - Create bids for distribution to clients by working with Software Developers, Creative team, Senior Account Executives, and outside vendors to determine pricing.
 - Acquire and manage existing account for a variety of industries including finance, banking and hospitality, by closely monitoring expectations and proactively pitching new ideas.
 - Responsible for the invoicing of all accounts receivable within the agency as well as reconciling all accounts payable.
 - Work with outside vendors to oversee the production process of all projects.
 - Communicate with various publications to ensure that all print and multimedia materials are sent by the appropriate deadlines and within set specifications.
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- **City of Pelham - Pelham Civic Complex (Pelham, AL)**

- Private Figure Skating Coach, 2000-2007**

- Instruct all ages and all levels in various disciplines of Figure Skating.
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Education

- **Nashville Software School Student / Apprentice - Advanced Alpha Group, 2014-Present**
 - **University of Massachusetts at Lowell Bachelor of Science in Information Technology, 2012-Present**
 - **University of Alabama at Birmingham - Summa Cum Laude Bachelor of Arts in Communication Management & Mass Communications, 2002-2007**
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Skills

- HTML5, Jade & Haml
 - CSS3, Less & Sass
 - Javascript & jQuery
 - Ruby/Rails & Node.js/Express.js
 - SQLite, PostgreSQL & MongoDB
 - Vim
 - Git
 - Wordpress Theme Development
 - Basic Adobe Photoshop and InDesign
 - Microsoft Office Suite
 - Expression Engine and Wordpress CMS
 - Workamajig, Clients and Profits, and Salesforce CRM
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References

References are available upon request.