



Operation Management

运营管理

Matching supply and demand

徐琪 Qi Xu

Professor of Donghua
University

Tel: 021-62378860

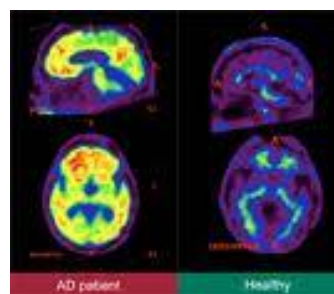
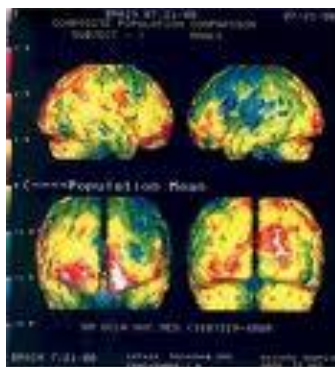
E-mail: xuqi@dhu.edu.cn

CASE 2

Quinte MRI: Relieving the Bottleneck

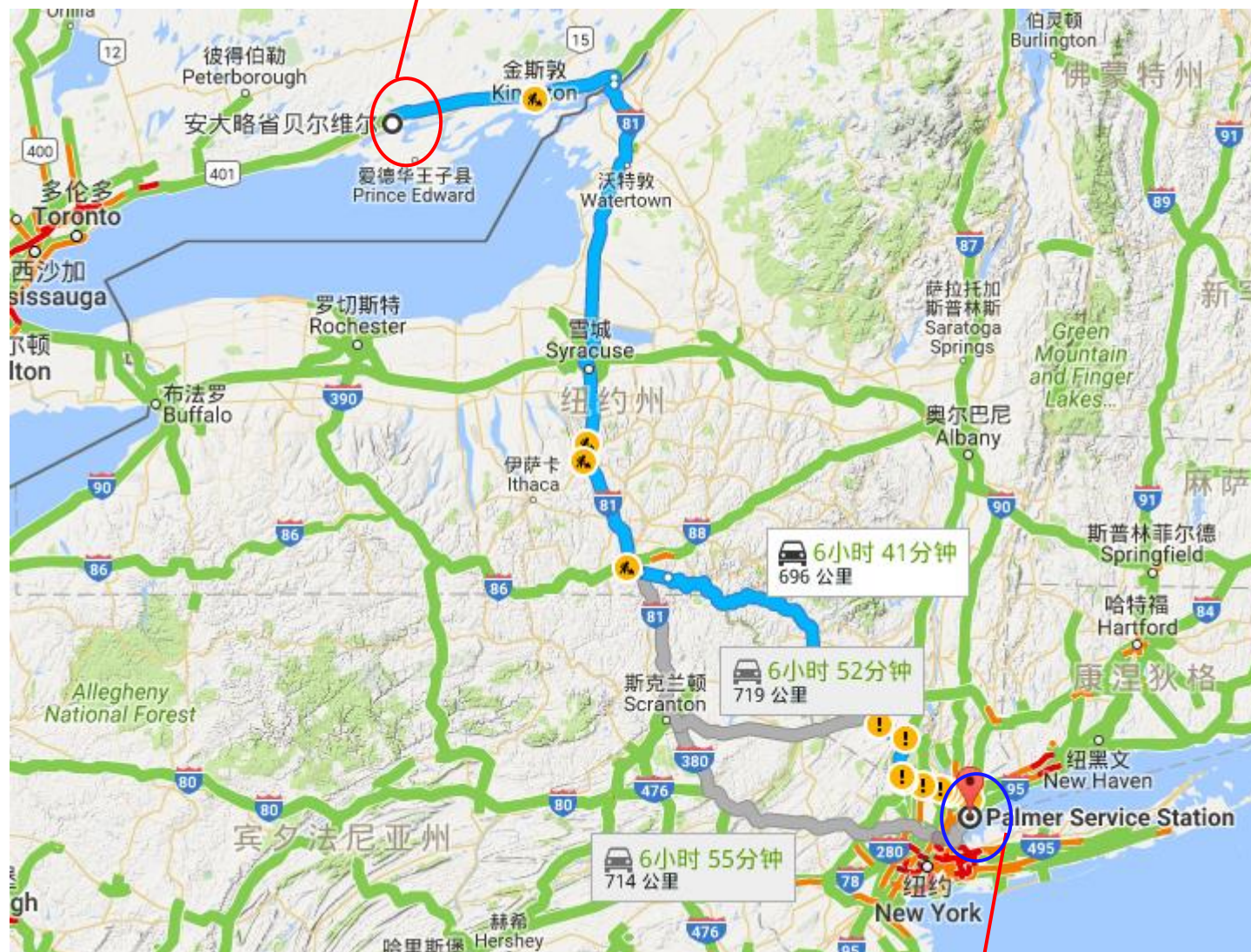


单光子发射计算机断层成像
术(Single-Photon Emission
Computed Tomography,
SPECT)



正电子发射断层成像术
(Positron Emission
Tomography, PET)

Belleville, Ontario



Palmer, New York

Is There Enough Demand?

- Annual average scan rate = 68/1,000 people
- Considering Palmer only:
 - Population of Palmer = 16,000
 - Palmer's expected demand = 1,088 scans/year
 - Maybe higher due to higher cancer rate in county
- Considering Adelaide County
 - County population = 118,000 people
 - Total county demand: 8,024 scans / year
- Clearly, BCMC counts on demand from people from other areas of the county
 - In fact, yearly forecast for BCMC ~ 2,200 scans/year

Is There Enough Demand? (Cont.)

Variable Costs

■ Revenue		\$700
■ Radiologist	(\$140)	
■ Supplies	(\$50)	
■ Scheduling	(\$5)	
Contribution		\$505

Fixed Costs

- \$690,000 / year

Breakeven Point:

- $\$690,000 / \$505 = 1,367$ scans / year
- So, there was plenty of demand for a third machine
- Also, growth rate of 15% per year

公司的客户群体

1

试图将诊断影像服务外包的医院

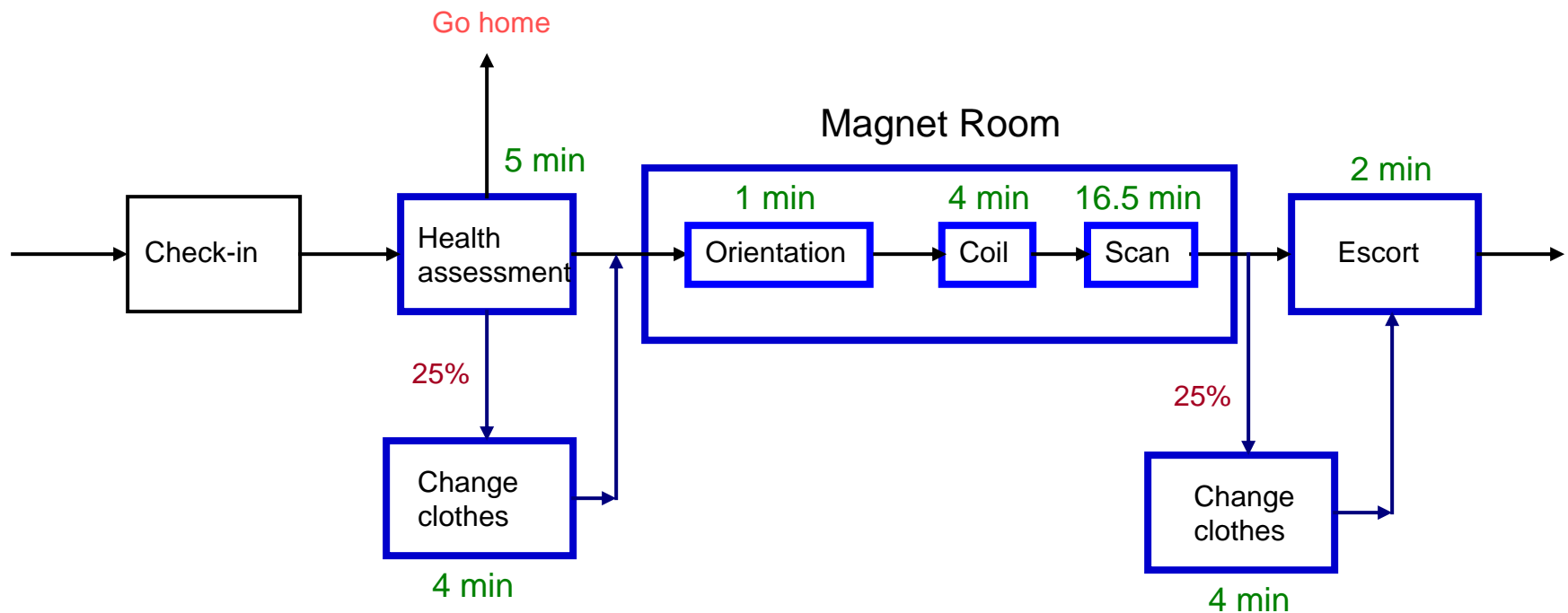
2

想要成为独立诊断成像中心的合伙人的医师

3

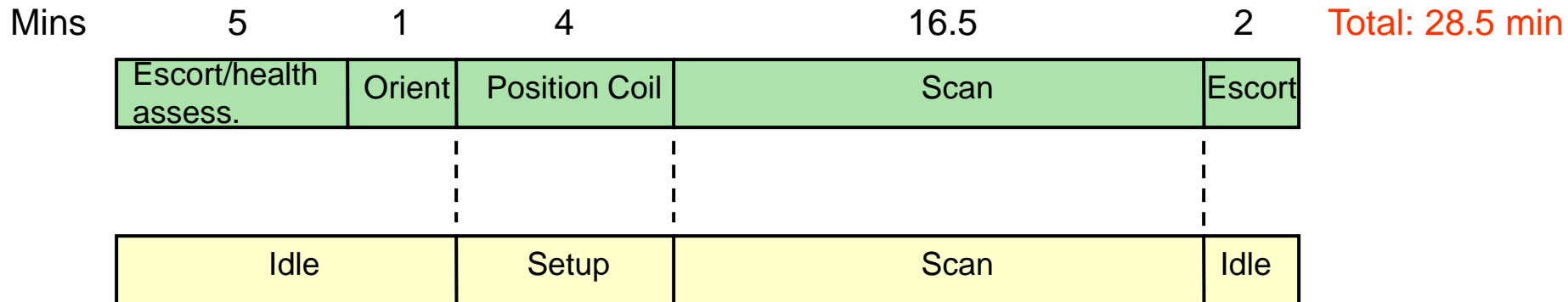
想要经营自己的诊断成像中心的个人

Process Flow Diagram: Locating the Bottleneck

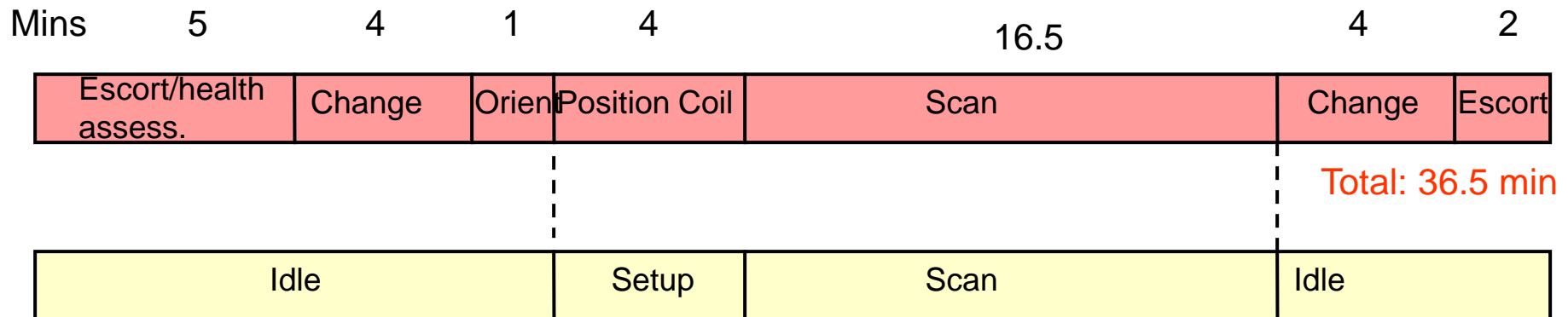


Multiple Activity Time Chart: 30 min Scan

The **Technologist** and the **MRI Machine** (in yellow) when no change of clothes required



The **Technologist** and the **MRI Machine** (in yellow) when change of clothes required



Determining Capacity of the Technologist

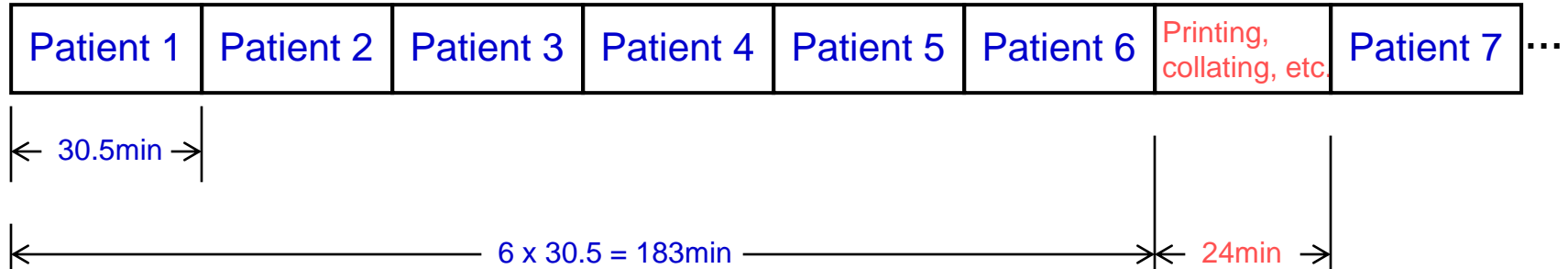
Average Activity Time for 1 Patient = $0.75 \times 28.5 + 0.25 \times 36.5 = 30.5$ min

Capacity of the Technologist = $60 / 30.5 = 1.98$ patients/hr

The Goal = 2 patients/hr

What Else?

What about printing, collating, sorting, labeling and sending reports?

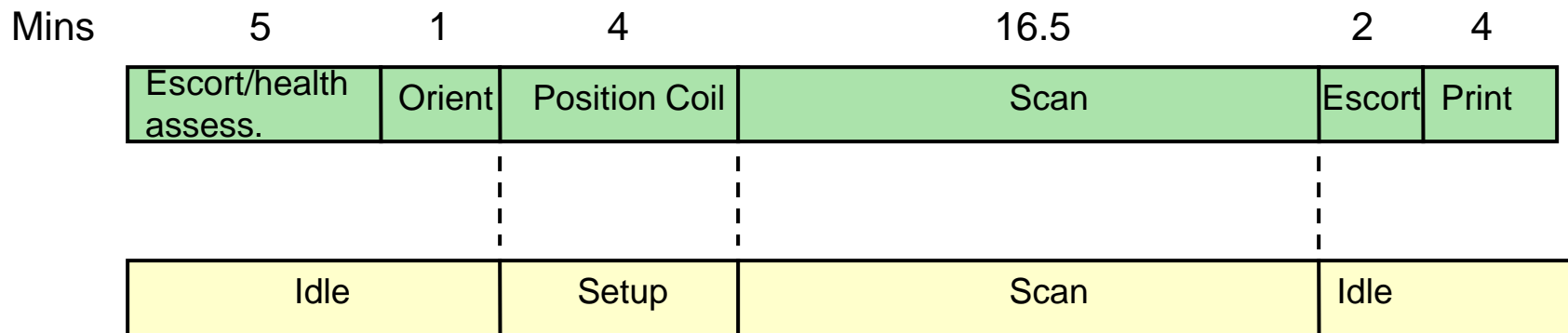


$$\text{Capacity} = \frac{B}{S + B \times p} = \frac{6}{24 + 6 \times 30.5} \times 60 = 1.73 \text{ patient/hr}$$

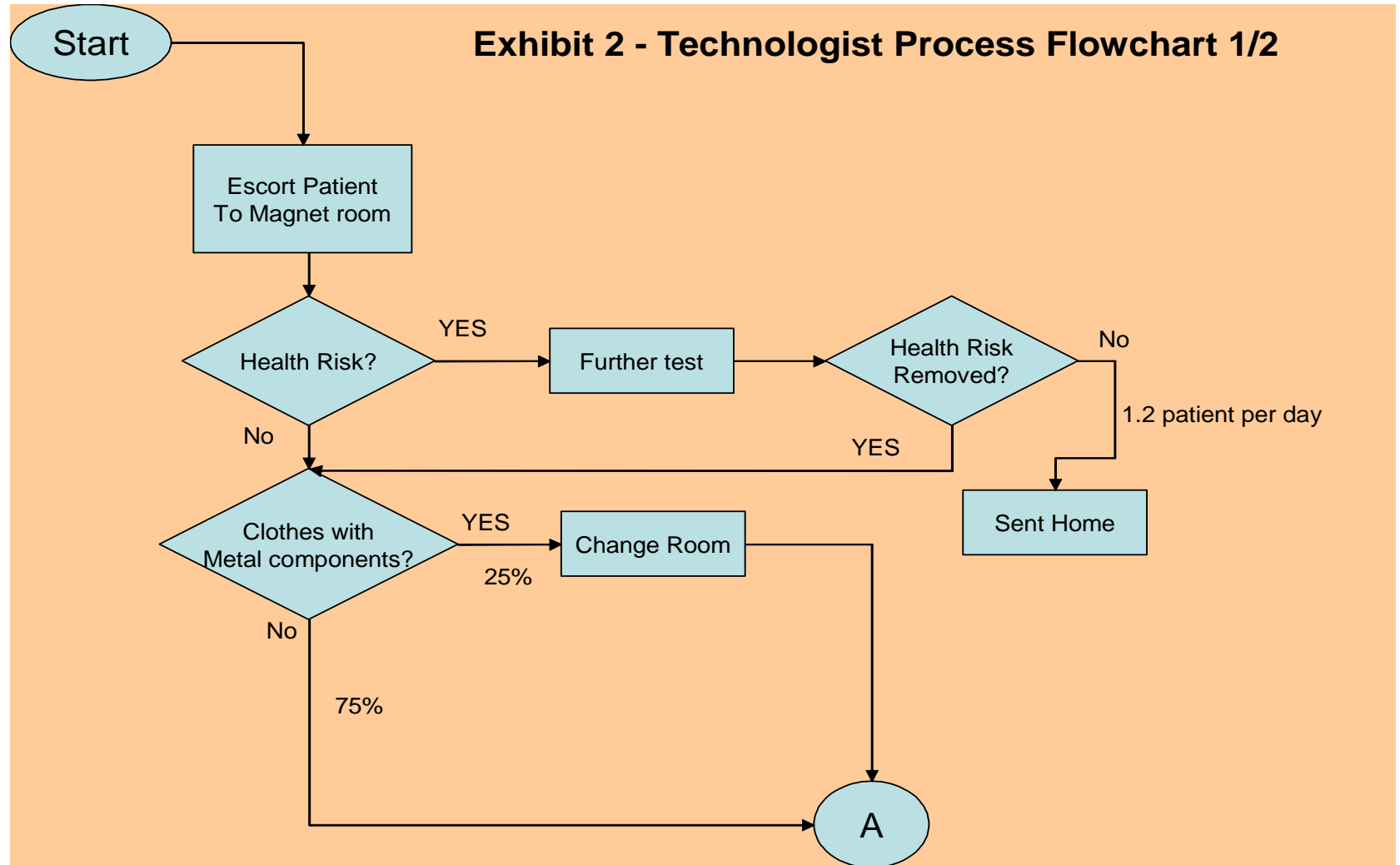
The Goal = 2 patients/hr

Multiple Activity Time Chart with Printing

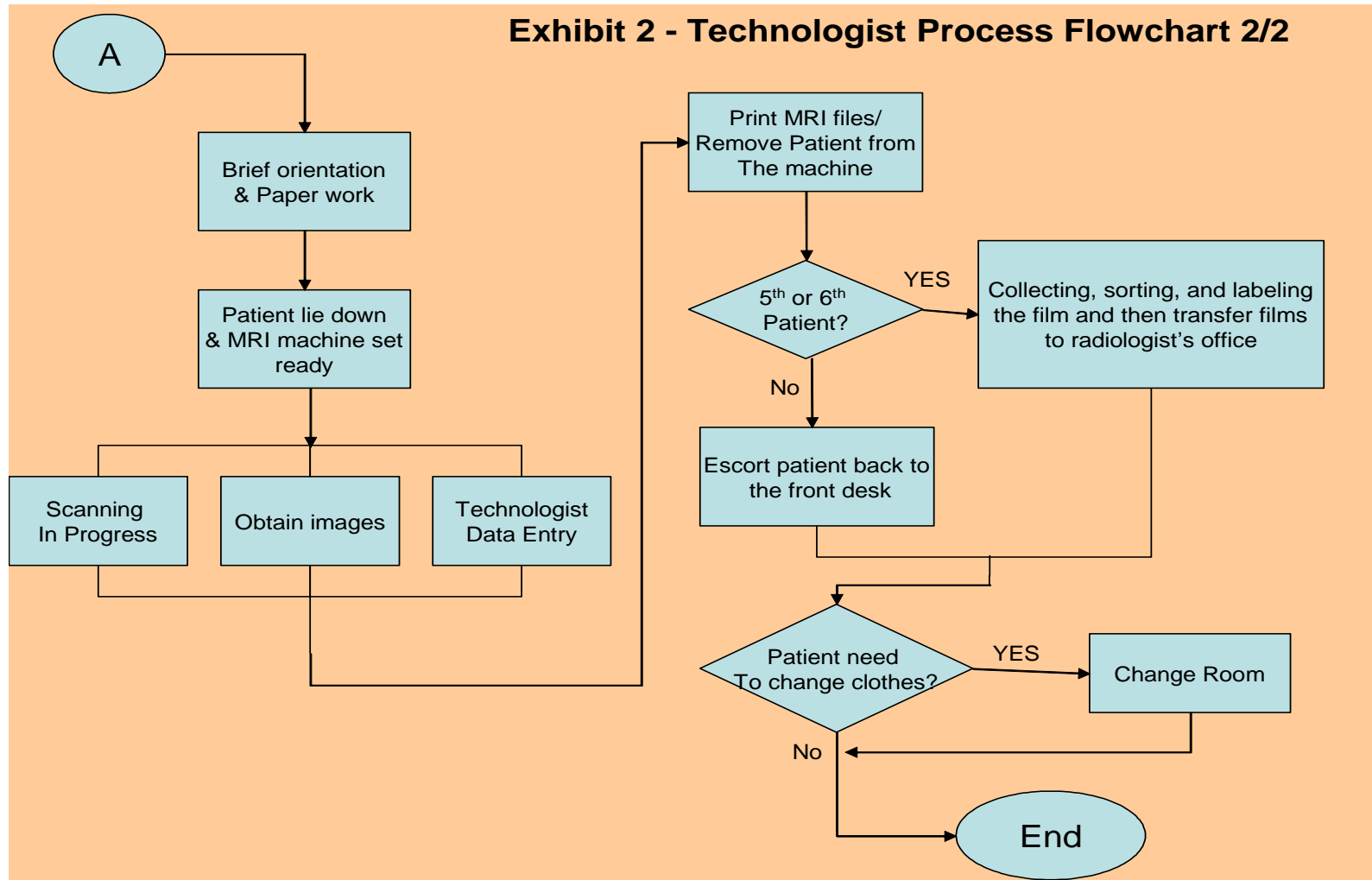
The **Technologist** and the **MRI Machine** when no change of clothes required



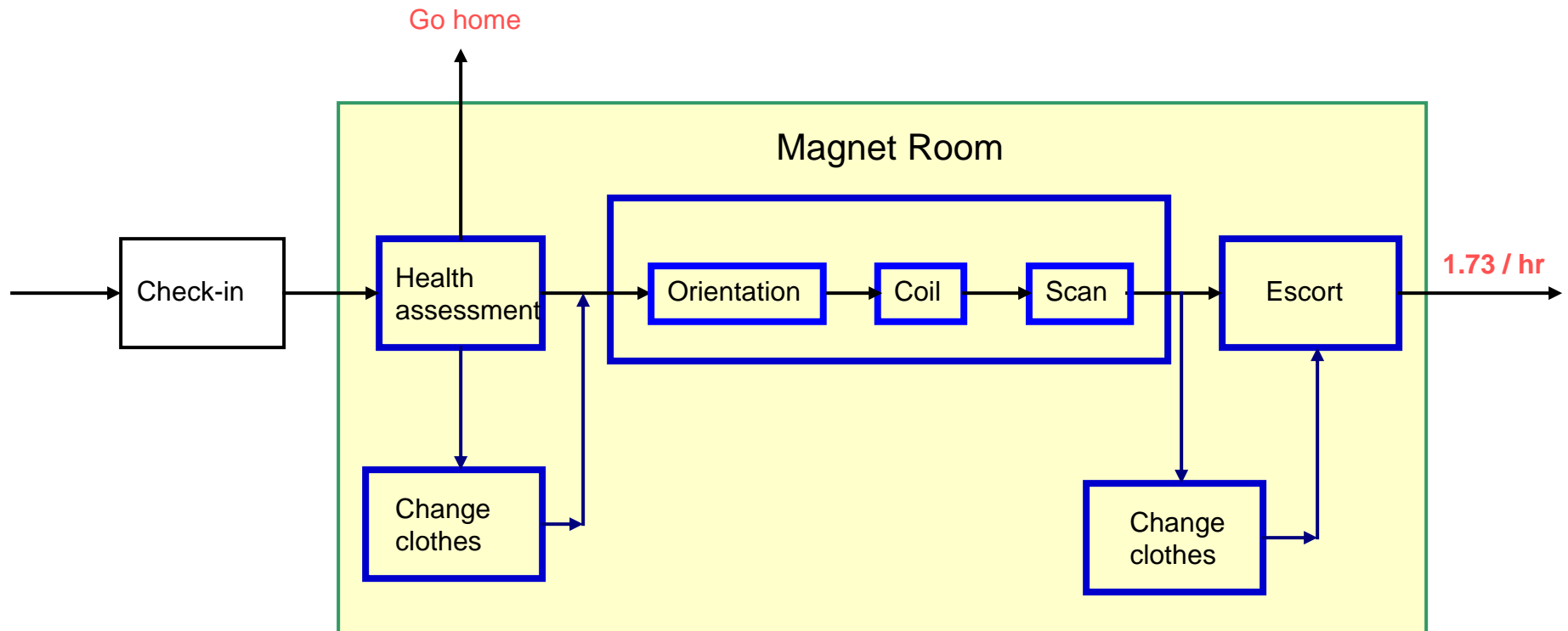
Technologist Flow Chart Part 1



Technologist Flow Chart Part 2



Process Capacity



Capacity per day = $1.73 \times 8 = 13.85$ patients/day

Target = 16 patients/day

Possible Solutions for Improvement

- Add capacity to bottleneck → technologist
- Take ownership of employee scheduling
- Confirm appointments a day earlier
 - Use these phone calls to remind patients to not wear clothes with metal accessories
 - Do some pre-screening regarding health risks
- Educate doctors about risks with MRI
 - 1.2 patients per day rejected
 - Doctors should not refer patients with metal objects inside body such as pacemakers

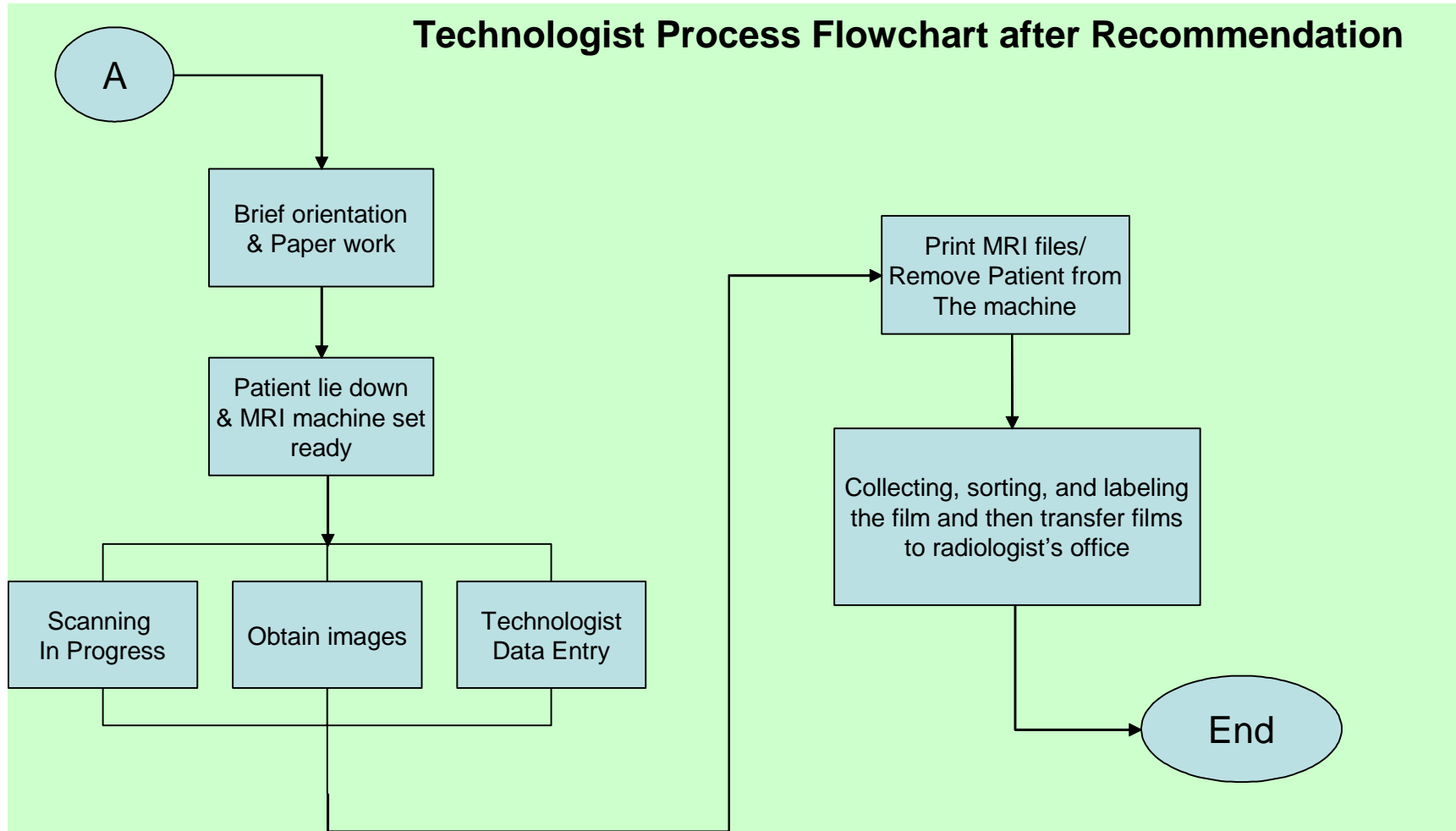
(i) Adding a Second Shift Technologist

- Cost: \$38/hr + 20% benefits; 8 hr/day, 250 days/year = \$ 91,200
- Needs additional $91,200/505 = 181$ patients per year to break even
- **Pros**
 - Can substitute Sinclair if he is sick or in vacation
 - Increases system capacity
 - Additional capacity for future growth
- **Cons**
 - More expensive
 - Will be idle for a significant portion of the time

(ii) Adding an Assistant to Technologist

- Would perform “non-value” added activities currently performed by Sinclair
 - Greet patients at reception; escorting to/from room; wait for patient to change; take film to radiologist
 - Could also call patients, pre-screening, help educate doctors
- Would also allow Sinclair to develop film for each patient (instead of waiting for 6)
- Reduces technologist's **throughput time to 27.5** minutes, achieving objective of 2 patients/hr
- **New system capacity** = $8 / (27.5/60) = 17.4$ pat./day
- **Cost** = \$10/hr +20% benefits → **\$24,000/year**
- Needs $\$24,000 / \$505 = 48$ patients / year to break even, or 0.2 patients per day, so it **pays off**

Technologist's Flow Chart After Hiring Assistant



Capacity vis-à-vis Incoming Flow

Current Demand Forecast = 200 patients / month

Assume 20 working days per month

Current Demand Forecast = 10 patients / day

Current Capacity = 13 patients / day!

What Explains the 14 Day Backlog???

What Explains the 14 Day Backlog?

- **Variability!!!**
 - Incoming flow variability
 - Service time variability
 - The nature of scan
 - Variability of the technologist
 - ...

Takeaways

- The notion of activity times and resources can be very different in manufacturing and service settings
 - Mobile resources doing many activities in a service sector
- Adding partial resources (an *assistant* Technologist as against a *full* Technologist), and then re-allocating activities to offload (relax) the bottleneck
 - Notion of “Line Balancing”, i.e., is, removing activities that do not require the bottleneck’s skills and moving to another resource
- Impact of setups on process capacity
- Capacity analysis is the “first cut”. It may not explain all the symptoms of the problem. But it is necessary to conduct capacity analysis first
 - Capacity problem augmented by high variability in this setting