## **Wireframe Document**Amazon Sales Analysis

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## **Document Control**

| Date       | Version | Description   | Author          |
|------------|---------|---|-----------------|
| 4/06/2022  | 1.0     | Introduction, Problem Statement                     | Aishwarya Poman |
| 24/08/2022 | 1.1     | Dataset Information,<br>Architecture<br>Description | Aishwarya Poman |
| 21/09/2022 | 1.2     | Final Revision                                      | Aishwarya Poman |

## **Introduction& Problem Statement**

Sales management has gained importance to meet increasing competition and the need for improved methods of distribution to reduce cost and to increase profits. Sales management today is the most important function in a commercial and business enterprise. So we are performing the sales analysis for amazon food sales.

This dataset contains year-wise data of sales Year-wise sales analysis quarter-wise sales analysis monthly-wise sales analysis Find key metrics and factors and show the meaningful relationships between attributes. Do your own research and come up with your finding

I Performed Exploratory Data Analysis on Jupyter Notebook and then created a Power Bi Dashboard.