

ATLIQ HARDWARES

FILTERS		P&L
		BY FISCAL MONTHS
Country	All	All Values in USD
customer	All	
region	All	
division	All	
FY	2019	
		Note : Do not modify the pivot table

Metrics	Quarters												Grand Total
	Q1			Q2			Q3			Q4			
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net Sales	6M	8M	11M	11M	7M	6M	6M	6M	6M	6M	6M	6M	87M
cogs_value	4M	5M	6M	7M	4M	4M	4M	4M	4M	4M	4M	4M	51M
Gross Margin	3M	3M	4M	5M	3M	3M	3M	3M	3M	3M	3M	3M	36M
GM%	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

Country	All	P&L
customer	All	
region	All	
division	All	
FY	2020	
		BY FISCAL MONTHS
		All Values in USD

Metrics	Quarters												Grand Total
	Q1			Q2			Q3			Q4			
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net Sales	17M	21M	29M	30M	17M	16M	2M	8M	10M	15M	16M	17M	197M
cogs_value	11M	13M	18M	19M	11M	10M	1M	5M	6M	9M	10M	10M	123M
Gross Margin	6M	8M	11M	11M	6M	6M	1M	3M	4M	6M	6M	6M	73M
GM%	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

ATLIQ HARDWARES

Country	All	P&L
customer	All	BY FISCAL MONTHS
region	All	All Values in USD
division	All	
FY	2021	

Metrics	Quarters												Grand Total
	Q1			Q2			Q3			Q4			
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net Sales	45M	55M	74M	78M	45M	42M	44M	44M	44M	41M	44M	43M	599M
cogs_value	28M	35M	47M	50M	28M	27M	28M	28M	28M	26M	28M	27M	381M
Gross Margin	16M	20M	27M	28M	16M	15M	16M	16M	16M	15M	16M	16M	218M
GM%	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%

Net Sales Comparison review (growth)	All Values in USD												
21 vs 20	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
20 vs 19	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	124.8%