GM% BY QUARTERS (Sub zone)

All Values in USD

FILTERS

FY 2019

Note: Do not modify the pivot table

GM%	Quarters					
	Q1		Q2	Q3	Q4	Grand Total
Sub Zone						_
ANZ		43.0%	42.2%	42.6%	42.5%	42.6%
India		42.5%	42.2%	42.0%	42.5%	42.4%
NA		35.1%	35.4%	35.4%	35.7%	35.4%
NE		36.6%	37.0%	36.5%	36.6%	36.7%
ROA		44.5%	44.3%	44.0%	44.5%	44.4%
SE		44.5%	44.1%	44.0%	44.2%	44.2%

FY 2020

GM%	Quarters				_
	Q1	Q2	Q3	Q4	Grand Total
Sub Zone					_
ANZ	43.3	3% 43.0%	42.8%	41.8%	42.8%
India	32.3	3% 32.1%	32.4%	32.0%	32.2%
NA	39.9	9% 40.1%	39.1%	39.7%	39.8%
NE	37.0	5% 37.8%	38.5%	37.7%	37.8%
ROA	38.4	1% 38.3%	38.8%	37.7%	38.2%
SE	38.	5% 37.3%	38.2%	37.8%	37.9%

FY 2021

GM%	Quarters				_
	Q1	Q2	Q3	Q4	Grand Total
Sub Zone					
ANZ	39.0%	37.8%	38.3%	38.0%	38.3%
India	32.3%	31.8%	31.9%	32.0%	32.0%
NA	37.1%	37.4%	37.5%	37.4%	37.3%
NE	37.9%	38.7%	38.2%	38.3%	38.3%
ROA	38.5%	38.4%	38.1%	38.1%	38.3%
SE	38.6%	38.3%	38.6%	38.5%	38.5%