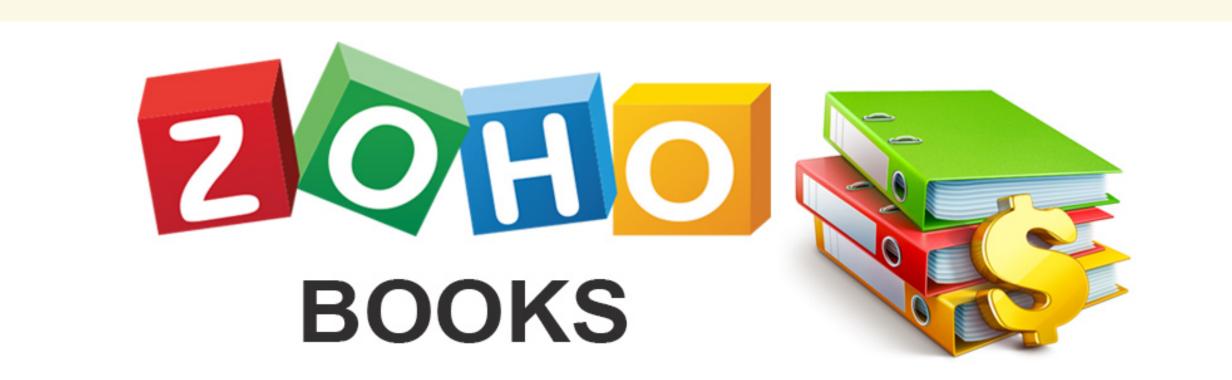


## Says

What have we heard them say?
What can we imagine them saying?



**Thinks** 

What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?



To maintain the client invoices

to track billable hours and invoices

is it helpful in consulting new idea with zoho books?

yes is zoho books is easy to use?

It provides consulting offers services across the world

It accurate calculates project cost



complicated? so use Zoho books which makes easier.

Accounting may be

right Ideas consulting

6th team

G.Aishwarya,p.Asmitha, J.Dharshini,RM.Divya THINKS...



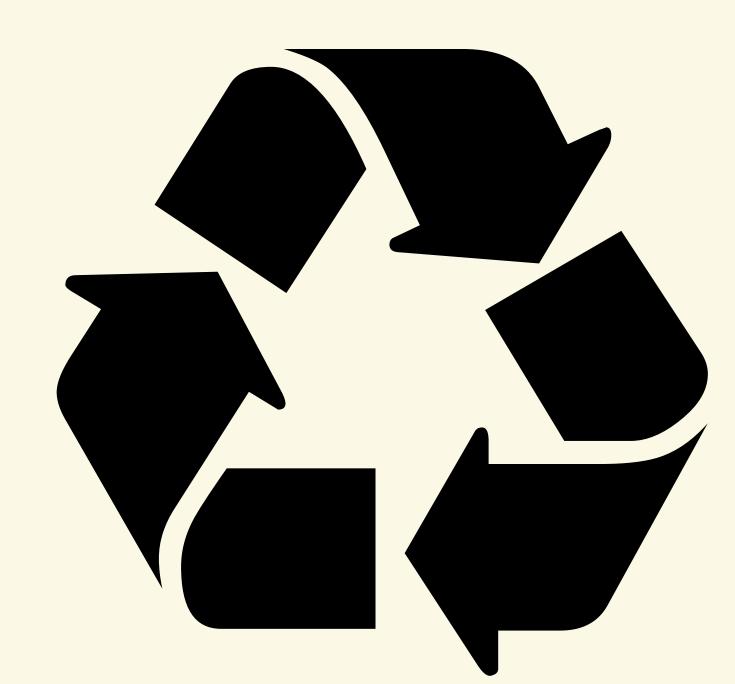
monitor profitability

It help in clear understanding...

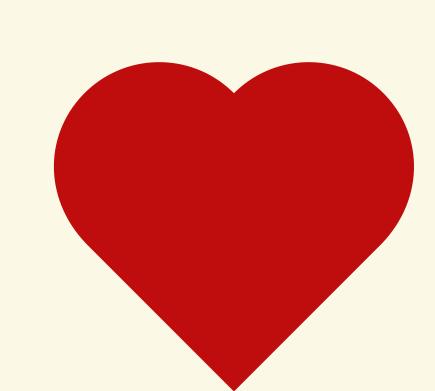
calculate project costs

Generate reports for better financial management

Accurate accounting practices...



Business
process
improvements





What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?



Does

What behavior have we observed? What can we imagine them doing?



