Task 2 - Google Ads Analytics

Problem Statement

You have been asked to deep-dive and share your findings for the Google Ads' performance of the company. Only thing you have been told is that you need to share key insights out of this data, first thing on Monday morning. You are free to choose the format, style or tool of your choice.

Resources for you to follow to further your understanding about Google Ads Campaign -

- 1. Google Ads Glossary
- 2. Google Ads Reporting Basics

Data features

- 1. **Campaign_id** identification of Campaign (in number)
- 2. Campaign_name name of the Campaign
- 3. Ad_group_name name of the Ad Group
- 4. Campaign_start_date Date when it started
- 5. Campaign_end_date Date when it ended
- 6. Average_cost in rupees, average cost of advertising
- 7. Average_cpc in rupees, average cost per click
- 8. Average_cpe in rupees, average cost per engagement
- Average_cpm in rupees, average cost per mile (1,000 impressions)
- 10. Average_cpv in rupees, average cost per view
- 11. Clicks # of total clicks (Note: we want to maximize Clicks)
- 12. Conversions # of total conversion (Note: we want to maximize Conversions)
- 13. Ctr Click through rate (Note: check here)
- 14. Cost_per_conversion in rupees, cost per conversion
- 15. **Engagement_rate** is the number of engagements that your ad receives divided by the number of times your ad is shown (Note: for more: check here)
- 16. Interactions # of interactions. (Note: for more check <u>here</u>)
- 17. Impressions # of the times ad is shown (Note: for more information check here)
- 18. **Bounce_rate** single-page sessions divided by all sessions (Note: for more information check <u>here</u>)

Data Set

is attached and labeled as "Task 2 - Google Ads Analytics.xlsx"