





2.30M Sum of Sales

286.40K

Sum of Profit



Labels

## Power BI Dashboard Summary - Superstore Sales Analysis

## **Objective:**

To provide an interactive and insightful overview of Superstore's sales performance, profit trends, customer segments, and shipping methods across various regions and product categories.

- 1. Sales Trend Over Time
  - Chart: Line Chart
  - **Insight:** Shows monthly sales progression, helps identify seasonal patterns or growth trends.
- 2. Sales & Profit by Category
  - Chart: Clustered Bar Chart
  - **Insight:** Compares sales and profit margins across major product categories (Furniture, Office Supplies, Technology).
- 3. Profit by Sub-Category
  - **Chart:** Treemap
  - **Insight:** Highlights sub-categories contributing most and least to profit.
- 4. Region and Sales
  - **Chart:** Filled Map
  - **Insight:** Geographical performance with region-wise sales distribution.
- 5. Segment-wise Sales
  - Chart: Donut Chart
  - **Insight:** Displays how different customer segments (Consumer, Corporate, Home Office) contribute to overall sales.
- 6. Sales by Product Name
  - Chart: Bar Chart
  - **Insight:** Shows preference and usage of different shipping modes.
- 7. Sum of Sales Card
  - **Visual:** Card Visuals
  - **Insight:** Displays total sales for quick reference.
- 8. Sum of Profit Cards
  - **Visual:** Card Visuals
  - **Insight:** Displays total profit for quick reference.