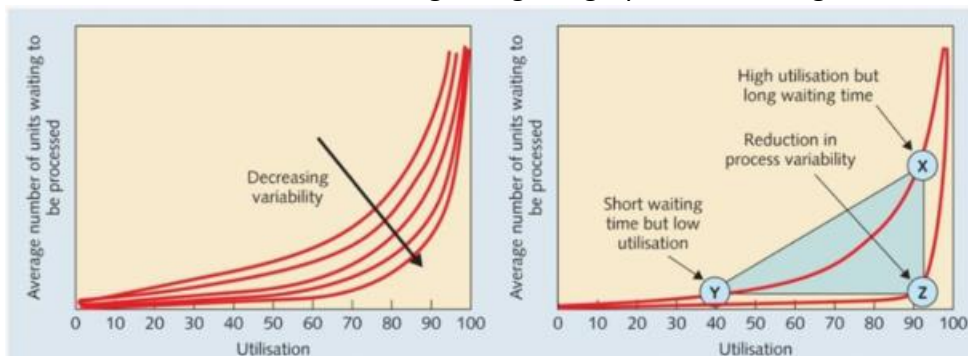


## Queue

- In a store there are 5 people waiting in line for the payment. There are 2 cash counters and the service of each cashier is 2 people every 10 minutes. Each cashier has its own queue. What is the queue configuration?
  - $2M/M/2$
  - $2M/M/1$
  - $M/M/5$
  - $M/M/2$
- Chose the one correct answer regarding the graph with X being the AS-IS situation



- To move from X to Y, we want to reduce the average number of units in line, we should reduce the utilization rate by reducing the number of resources
  - Process variability results in simultaneous waiting and resources underutilization
  - In order to move from X to Z, we should reduce system variability by introducing more resources
  - All the answers are correct
- In a bar, the barman is able to serve 2 people every 8 minutes. The arrival rate of clients has been estimated to be around 10 people every hour. Estimated the saturation of the barman.
    - 0.5
    - 0.2
    - 1.5
    - 0.67
  - In a grocery, there are 5 people waiting in line for the payment. There are 2 cash counters, and the service rate of each cashier is 2 people every 10 minutes. The clients are served by the 2 cashiers following a FIFO approach in one single line. What is the queue configuration?
    - $2 M/M/2$
    - $2 M/M/1$
    - $M/M/5$
    - $M/M/2$
  - Choose only one correct answer regarding the customer behaviour in a queuing system modelling
    - Rejecting is when a customer already in the queue gives up the service and goes away without being served
    - Balking is when a customer already in queue gives up the service and goes away without being served

- c. Reneging is when a customer already in queue gives up the service and goes away without being served
- d. Reneging is when a customer decides not to enter a queue because it is already too long

## OS

1. With Pre-Shop-Pool and workload planning, the company :
  - a. Reduces WIP and Shop-Floor time
  - b. Controls the production and reduces necessity operators
  - c. Reduces setups
  - d. Immediately releases production orders to shorten lead-time
2. What are the PROs for the leading strategy?
  - a. Lower impact of unforeseen events and underestimating demand, spare parts capacity, better deliver reliability
  - b. Lower production costs, lower impact from overestimating demand, high plant utilization
  - c. Lower impact of unforeseen events, high plant utilization, spare parts capacity, better delivery reliability
  - d. Outbound cash flow, higher impact of overestimating demand, higher production costs
3. In the service industry, the level of satisfaction of a customer has been defined
  - a. By the experience
  - b. As the difference between the expectation and the service price
  - c. As the difference between perception and expectation
  - d. By the experience of the outcome
4. What are the service product characteristics?
  - a. Simultaneity, customer participation, homogeneity, perishability
  - b. Perishability, intangibility, time consuming, homogeneity, customer participation
  - c. Intangibility, simultaneity, heterogeneity, customer involvement in the service process, perishability
  - d. Simultaneity, heterogeneity, invisibility, customer involvement in the service process, perishability
5. How would you compute the variability?
  - a. The difference between the average value and the actual value
  - b. The difference between the average value and the forecasted value
  - c. The difference between the average value and the forecasted value (sì, era doppia)
  - d. The difference between the actual value and the forecasted value
6. Investing in cross-trained employees supports company to
  - a. Reduce demand variability
  - b. Make capacity more flexible
  - c. Increase time-buffer for customers
  - d. Increase overall capacity
7. Which characteristic belongs to a professional service shop compared to professional service?
  - a. More attention to quality
  - b. Request of knowledge sharing
  - c. Less attention to cost
  - d. More product innovation
8. You are a manager of a restaurant; if your service process (output) is affected by variability, which lever do you invest in?

- a. Reservation system
  - b. Promotion
  - c. Standardization of activities
  - d. Increase customer participation in the process
9. Which characteristic belongs to a performance that is classified as Order Qualifier?
- a. Company's quality performance is very good
  - b. If company's performance improves, the company gains more orders
  - c. If company's performance gets worse, the company loses orders
  - d. The performance defines the competitive advantage of the company

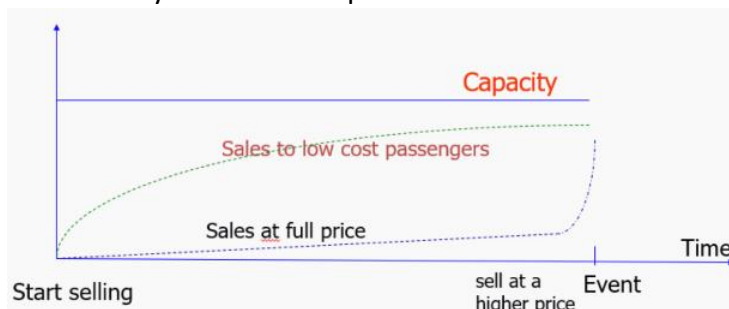
## Lean

1. The assembly stage of Ryccar Spa company process 5 variants of bikes and works 1350 min/day. Average demand is equal to 50 bikes/day. Assembly stage is fully dedicated, and its availability is 75%. Cycle time to assemble bikes is 18 min/bike. Assembly stage requires a setup every time the variant changes. Changeover time is equal to 35min/setup. Which of the following EPE for the assembly stage is the correct one?
  - a. 1.16 days
  - b. 0.38 days
  - c. 1.45 days
  - d. 0.79 days
2. Which is the most probable decision you can find if a company decides to drive digital transformation through lean principles?
  - a. Automations in order to exploit new technologies for increasing capacity
  - b. HMI technologies in order to increase flexibility of operators
  - c. RFID technologies in order to track real time product status
3. Consider a manufacturing company producing machine tools and define which activity is value adding:
  - a. Test a product before sending it to the customer
  - b. Inserting a ball shift on its shaft
  - c. Bring electric motors from the warehouse to the place where machine tool is assembled
  - d. Plan internal and external operators' activities for the next week
4. During SMED
  - a. Setup activities are automatized
  - b. Internal activities are moved to the begin or to the end of setup procedure
  - c. External activities are moved to the begin or to the end of setup procedure
  - d. Products are batched in order to reduce setups
5. Shotter Spa produces pencils and works with 2 shifts ( $T_a=900$  min/day). The average demand is 300 pencil/day. There are 2 production stages, both fully dedicated and with availability of 100%: P1 (CT=30 sec/pencil; CO=5 min/setup) and P2 (CT= 25sec/pencil; CO=0 min/setup). Which is the Minimum Batch Size of the company?
  - a. MBS= 2 pencil/batch
  - b. MBS= 150 pencil/batch
  - c. MBS= unitary batch
  - d. MBS= 230 pencil/batch
6. Considering an R&D department led by Lean Innovation concepts, which is the most probable context you can find?
  - a. Function Pushing for perfect learning cycle, launching product on the market only when all the features are completed
  - b. Function Pushing for fast learning cycle through many small iterative projects
  - c. Function Pushing for fast learning cycle with very big teams in order to have more resources on the same projects
  - d. Teams working at the same time on more projects in parallel
7. Which is the longest time in an operations system?
  - a. Throughput time

- b. Value adding time
  - c. Cycle time
  - d. Not-value adding time
8. Bendys Spa is a MTO company. Production process is made by 4 stages with the following EPE values:  $EPE(S1)=3.15$  days;  $EPE(S2)=0.16$  days;  $EPE(S3)=0$ ;  $EPE(S4)=1.14$  days. Which is the time period necessary to Bendys Spa to produce the whole mix and satisfy required by the customers?
- a. 3.15 days
  - b. 1.14 days
  - c. It depends on the amount of stocks and raw materials
  - d. 1.1125 days
9. The impact of Heijunka box is of
- a. Creating continuous flows
  - b. Reducing bullwhip effect
  - c. Increase safety stocks
  - d. Reducing setups
10. DECAF conditions analysis supports managers in
- a. Increase availability of a cell
  - b. Defining optimal level of stocks
  - c. Improving planning of production
  - d. Understanding gap for creating continuous flow

## Yield

1. Chose the only correct answer
  - a. Cost of underestimation includes the lost revenue associated with reserving too few seats as discounted fare (underestimated demand)
  - b. Cost of underestimation includes the cost of reserving too many seats at full fare (overestimated demand). As if the empty full-fare seat could have been sold at the discounted price
  - c. Cost of underestimation includes the lost revenue associated with reserving too few seats as full fare (underestimated demand)
2. How would you define the Heuristic EMSR method?
  - a. An iterative method used to set the right overbooking when there is no-show phenomenon
  - b. An iterative method used to maximise the profit by appropriately allocating the available capacity whenever there are more than 2 classes of customers
  - c. An iterative method used to maximise the profit by appropriately allocating the available capacity whenever there are less than 3 classes of customers
  - d. An iterative method used to set the right overbooking strategy by appropriately allocating the available capacity whenever there are more than 2 classes of customers
3. Which of these sets of characteristics represent the ideals for yield management?
  - a. Variable capacity, perishable inventory, low capacity-change costs, and product booked in advance
  - b. Fixed capacity, perishable inventories, low capacity-change cost, and ability to segment markets
  - c. Perishable inventory, high capacity-change costs, product sold after its use and fixed demand
  - d. Fixed capacity, perishable inventory, high capacity-change costs, ability to segment market, fluctuating demand and products booked or sold in advance
4. Choose only one correct option



- a. In order to maximise my revenues, it is more convenient to sell all tickets to low-cost passengers as I am sure they will buy them all
  - b. Having fixed capacity of event's seats, we should start selling full price tickets to ensure profit maximisation and cover all the seats available
  - c. Protection level of full price customers is necessary to avoid cannibalization from discounted price tickets
  - d. Protection level of discounted price tickets is necessary to avoid cannibalization from full price tickets
5. Which of the following system characteristics make YM not useful?

- a. Possibility to buy/book in advance the product/service
- b. Products are perishable
- c. System's variable capacity
- d. There are different types of customers (segments)



## Cases

1. In the **HQ case**, which lever should you implement in order to improve flexibility performance?
  - a. Split production capacity in higher number of machines
  - b. Increase capacity saturation
  - c. Launch production of big batches in order to reduce setups
  - d. Increase automation grade in order to produce faster
2. **Shouldice Hospital** plays mainly on 2 levers to provide customers with such a high well-recognized value. Which are them?
  - a. High specialization (only one surgery) and high competences of its own employees
  - b. High specialization and low price
  - c. High competences of its own employees that enable Shouldice to deliver above-average quality
  - d. Low price and competences of its own employees
3. In the **HQ case**, which are the most significant performances to compete in the new market?
  - a. Time (speed), flexibility (product and plan) and quality of design
  - b. Time (speed), price and flexibility (variety)
  - c. Quality (conformity) and time (delivery reliability)
  - d. Price and quality of design
4. **Shouldice Case** represents a “best practice” of alignment between market and operations. How is its concept built?
  - a. The concept of Shouldice hospital is based on both outcome and experience provided to the patients
  - b. Shouldice hospital built its concept on the outcome, namely the high success rate in the hernia surgery
  - c. Shouldice hospital built its concept on the short and predictable time required to patients to recover from hernia surgery
  - d. The concept of Shouldice hospital is based on the low price for hernia surgery compared to competitors
5. In the **HQ case**, which of the following is not a consistent “structural choice” according to the new market?
  - a. Small number of big production machines in order to ensure machine saturation
  - b. Increasing the production capacity in order to absorb demand variability
  - c. Mono-impression moulding in order to ensure lower setup times
  - d. Low automation grade