Full Name	Ajay Burugupally
Role / Designation	Senior Software Development Engineer
E-mail id	Ajay.Burugupally@brillio.com

Certifications

- Salesforce Certified Administrator

- Salesforce AI Associate

- Salesforce Platform App Builder

- Salesforce Certified Platform Developer 1

- Salesforce Omni studio Developer

- Salesforce Financial service Cloud Accredited

- Salesforce CPQ Specialist

Summary:

- Having overall 5 years of IT Industry experience and 4+ years of experience in salesforce and 6X times certified in maximizing the potential of Salesforce CRM to drive operational efficiency and business growth.

- Working on trailhead modules on AI & Data cloud and planning to take the certifications.

- As a certified Salesforce Administrator, I specialize in configuring, customizing, and maintaining Salesforce environments to align with unique business requirements.

- Proficient in Salesforce configuration, encompassing the customization of objects, fields, page layouts, profiles, permission sets, workflows, and automation processes to optimize business processes.

- Worked on various salesforce out-of-box functionalities like salesforce scheduler, virtual remote assistant (VRA), etc.

- Worked on salesforce Apex classes, triggers, batch classes, test classes, Lwc, Integration, SOQL, and SOSL

- Hands-on experience on different clouds like Sales, Service, Community, and financial service clouds.

- Having theoretical knowledge in Integration (Rest Api) but willing to do Integration project in salesforce.

- Hands-on experience in creating customer portal sites from scratch & adjusting all configurations in a community cloud.

- Data Migration: Proven track record in developing data migration strategies, conducting data mapping, and executing successful data migrations with minimal downtime (Data Import Wizard, Data Loader, Salesforce Inspector)

- Have trained on CPQ (Steel brick) and gave the certification in CPQ Specialist

- Have worked on Requirement Analysis, Actual Development, and Sanity Testing

- Having Good Knowledge Integration on Rest & Soap API

- Hands-on experience in Product Development Lifecycle and DevOps Tools like GIT, Jenkins, Copado, Change Set, JIRA, etc.,

- I am keen to expand the knowledge and always ready to face challenges that helps me to grow professionally and personally in many ways.

Latest Experience:

Client	Health cloud Poc
Duration	Jul 2024 –Sep 2024
Responsibilities	• Implemented Health cloud configuration set up like creating care plans,care gaps,schedule appointment,Patient card configuration,life events & milestones,Timelines. • Created screen flows as per the requirements. • Created lightning web components for displaying the service appointment records in grid box. • Written apex classes as per the requirements

Client	EPAM Systems, Inc
Duration	Nov 2023 – Feb 2023
Responsibilities	• Worked on salesforce.com configurations like creating Custom Objects • Fields, Record types, Page layouts, Profiles, Permission Sets, lightning • record pages, Dynamic forms. • Created a Sales process and Sales path as per the requirements. • Created an Approval process, a Record triggered flow, and a Screen flow. • Worked on development like writing apex triggers, and apex classes as per the requirements.

Project #2:

Client	EPAM Systems
Duration	Sep-2023 - Oct-2023
Responsibilities	- Responsible for admin configurations like creating fields, objects, record types, permission sets, and profiles. - Configured the FSC Data model by creating action templates and created record trigger flows as per the requirements. - Worked on out-of-box functionalities like Virtual remote assistant (VRA), In-App Guidance, Salesforce Scheduler, and Sales Enablement - Created Data raptors, and Flex cards as per the requirement

Project #3:

Client	EPAM Systems, Inc
Duration	Jul-2023 - Aug-2023
Responsibilities	- Worked on salesforce.com configurations like creating objects, page layouts, record types, profiles, and permission sets in Health Cloud - Created Data raptors, flex cards, omni scripts, and integration procedures to show the medications. - Worked on LWC & created lightning record edit forms to showcase the profile information & created apex classes. - Deployed all the custom code from sandbox org to production org using Copado.

- Created a site & adjusted all configuration settings & placed all the flex card & lightning components in a community cloud.
- 6. Updated repository with latest configurations in package.xml file & created a document for the step-by-step deployment process

Project #4:

Client	EPAM Systems
Duration	May-2023 - Jun-2023
Responsibilities	• As part of EPAM Insurance Academy, I have been trained in the financial service cloud and Omni studio for about 2 months and have been given certifications in financial service cloud accredited professional & Omni studio developer.

Project #5:

Client	EPAM Systems
Duration	Aug-2022 - Apr-2023
Responsibilities	• Responsible for development/changes in LWC • Configuring The Data Model as Per the Functional Requirements • Mostly Worked on Salesforce.com Configurations e.g. Custom Objects, field updates, Page Layouts, validation rules, creating field dependency, Record Types, and Custom Metadata

- Created Flows as per business requirements.
- Deployed the code using GitHub-Jenkins CI/CD, Managed and monitored Jenkins CD processes to deliver new features enhancements, and configured Jenkins to automate the deployment of Apex classes, triggers, Lightning components, and other Salesforce metadata.

Project #6:

Client	EPAM Systems
Duration	Jun-2022 - Jul-2022
Responsibilities	- Responsible for learning LWC & Integration - Learned all the basic skills of LWC & Integration and completed related assignments.

Project #7:

Client	Genpact
Duration	Feb-2021 - Dec-2021
Responsibilities	- Created/Modified Apex classes, Triggers, and admin Configurations, customizations, and Implementation of salesforce.com applications. - Worked on Flows based on client requirements. - Created Validation rules and formula fields based on their requirement.

- Involved in end-end solution meetings.

- Designed and set up Copado CI/CD pipelines to automate the end-to-end Salesforce development and deployment process.

- Managed and monitored Copado CD processes to deliver new features and enhancements to production environments with minimal disruption.

Project #8:

Client	Genpact
Duration	Oct-2019 - Feb-2021
Responsibilities	- Created formula field and rolled up the summary field and master-detail and lookup relationship between the object & Lightning process builder, Workflows. - Created Validation Rules& worked on the approval process. - Created custom objects, custom tabs, record types, page layouts, roles & profiles according to application requirements. - Updated/Modified apex classes, and triggers as per the business requirement. - Designed and set up Copado CI/CD pipelines to automate the end-to-end Salesforce development and deployment process.