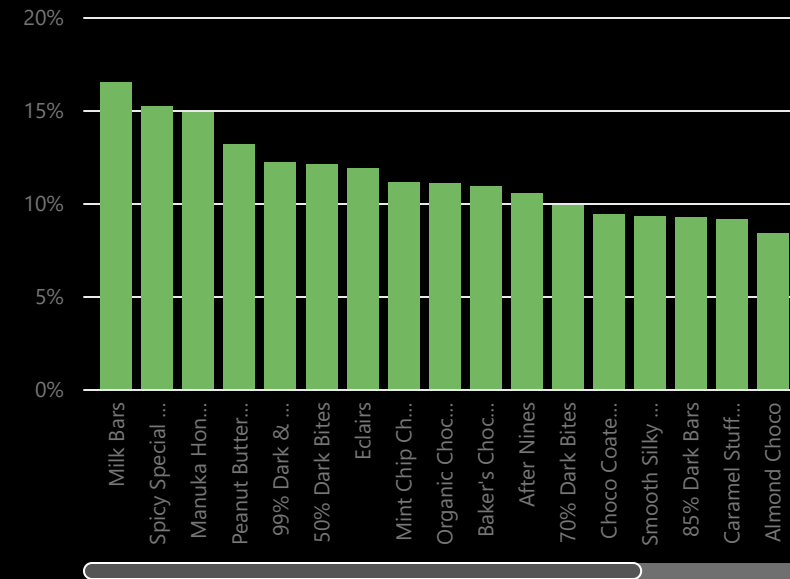


60.3%	\$1,35,18,440.91
Profit %	Total Costs
20,77,844	\$2,05,24,070
Total Boxes	Total Profit
\$3,40,42,511	6113
Total Sales	Total Shipments
624	10.2%
LBS Count	LBS %

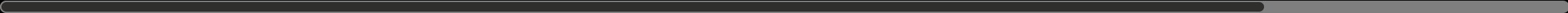
LBS % by Product



\$34M

Total Sales

Start of Month ▲	Total Sales	Total Sales (Prev Month)	MoM Shipments Change %	MoM Sales Change %	MoM Profit Change %	MoM Costs Change %	MoM Boxes Change %	LBS Count	Latest Date	TOTAL
01 February 2023	\$22,71,726							27	01-02-2023 00:00:00	
01 March 2023	\$27,69,476	\$22,71,726	19.4%	21.9%	89.5%	22.9%	18.4%	47	01-03-2023 00:00:00	
01 April 2023	\$23,95,139	\$27,69,476	-11.5%	-13.5%	36.7%	-16.8%	-9.9%	49	01-04-2023 00:00:00	
01 May 2023	\$27,97,045	\$23,95,139	18.4%	16.8%	85.6%	23.0%	19.1%	52	01-05-2023 00:00:00	
01 June 2023	\$25,43,715	\$27,97,045	-12.5%	-9.1%	37.4%	-9.2%	-13.6%	51	01-06-2023 00:00:00	
01 July 2023	\$25,99,720	\$25,43,715	7.3%	2.2%	51.2%	5.6%	5.1%	55	01-07-2023 00:00:00	
01 August 2023	\$25,91,705	\$25,99,720	3.4%	-0.3%	44.1%	-1.8%	5.7%	51	01-08-2023 00:00:00	
01 September 2023	\$26,49,668	\$25,91,705	-2.3%	2.2%	46.8%	5.5%	-0.1%	52	01-09-2023 00:00:00	
01 October 2023	\$28,45,233	\$26,49,668	6.5%	7.4%	56.5%	0.3%	5.5%	56	01-10-2023 00:00:00	
01 November 2023	\$22,79,050	\$28,45,233	-13.8%	-19.9%	16.8%	-11.8%	-17.0%	36	01-11-2023 00:00:00	
01 December 2023	\$29,38,829	\$22,79,050	20.8%	28.9%	86.1%	13.5%	17.1%	51	01-12-2023 00:00:00	
01 January 2024	\$28,33,090	\$29,38,829	-5.1%	-3.6%	51.3%	3.1%	0.7%	42	01-01-2024 00:00:00	
01 February 2024	\$25,28,118	\$28,33,090	-10.6%	-10.8%	39.5%	-19.3%	-17.5%	55	01-02-2024 00:00:00	
Total	\$3,40,42,511							624	01-02-2024 00:00:00	





Bars

Bites

Other

Australia

Canada

India

New Zeal...

UK

USA



Total Sales

\$17M

MOM % -10.3%

THIS MONTH 1.31M

Total Boxes

1M



Total Costs

\$6.6838985...



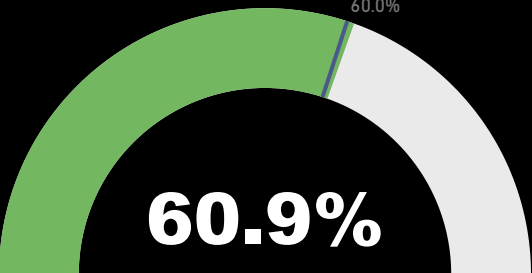
Total Profit

\$10M



Total...

3K



Sales

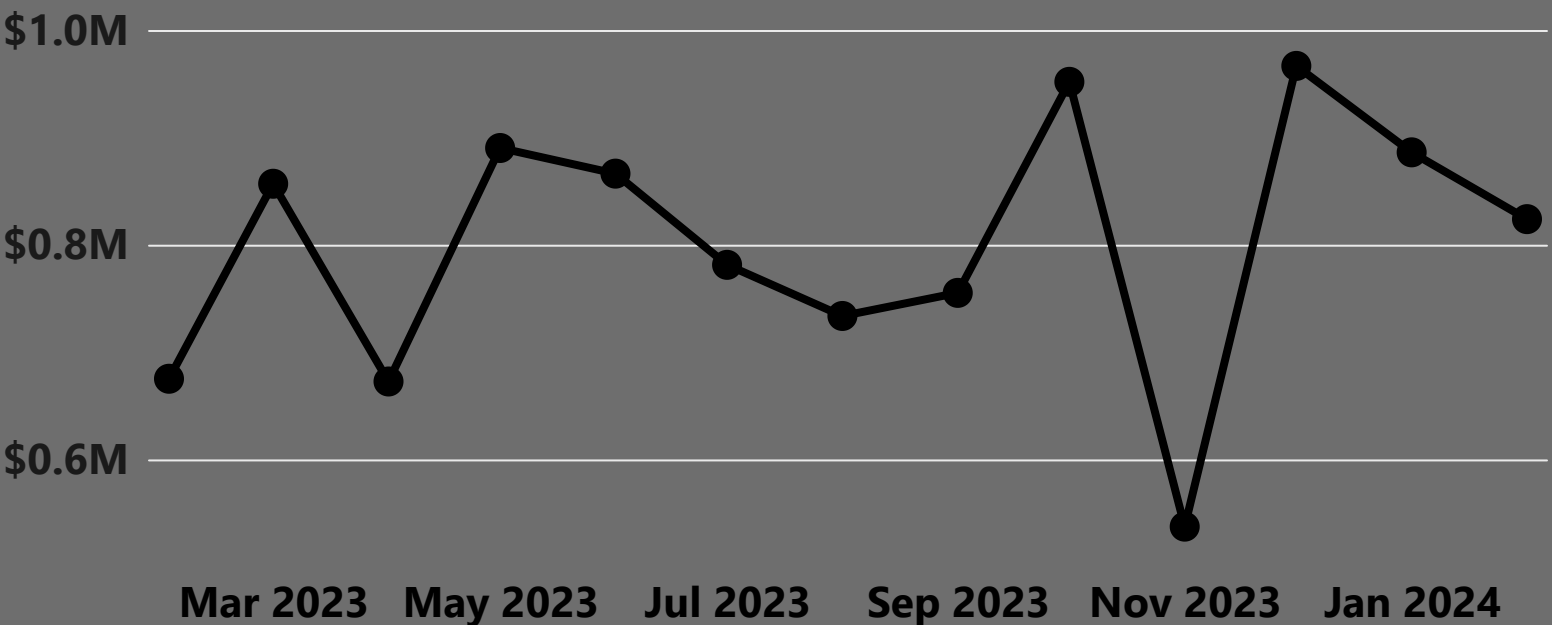
Profit

Costs

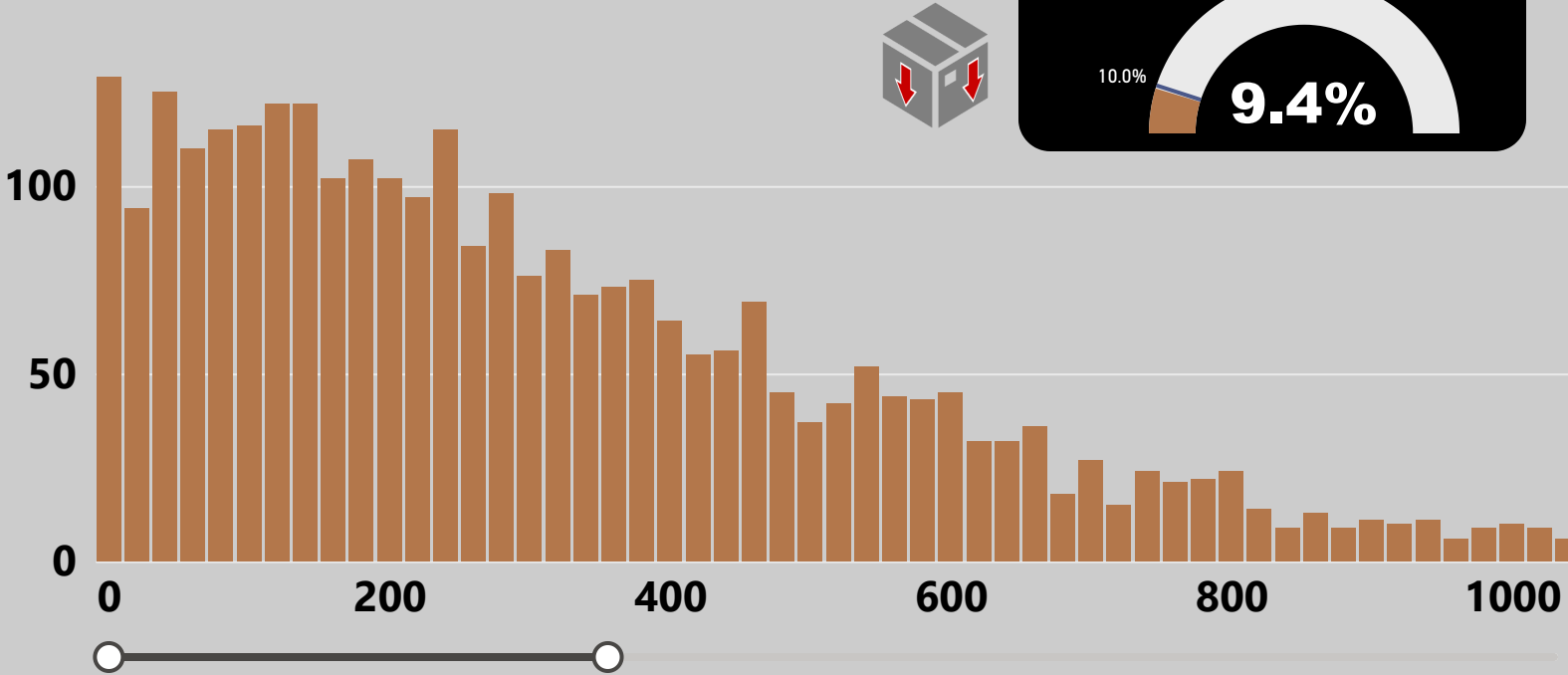
Boxes

Shipments

Profit by Start of Month



SHIPMENT ANALYSIS



Sales person

Sales

Profit

Profit %

LBS %



Wilone O'Kielt

\$611K

\$373K

61.0%

11.9%



Van Tuxwell

\$674K

\$416K

61.7%

8.9%



Roddy Speechley

\$692K

\$465K

67.2%

9.8%



Rafaelita Blaksland

\$759K

\$502K

66.1%

8.9%



Oby Sorrel

\$722K

\$426K

59.0%

7.8%



Marney O'Breen

\$660K

\$445K

67.4%

12.8%



Mallorie Waber

\$608K

\$334K

55.0%

11.7%



Madelene Upcott

\$646K

\$326K

50.5%

8.9%



Kelci Walkden

\$752K

\$495K

65.8%

9.7%



Karlen McCaffrey

\$719K

\$454K

63.1%

8.7%



Kaine Padly

\$706K

\$451K

63.9%

9.8%



Jehu Rudeforth

\$710K

\$455K

64.0%

6.5%



Jan Morforth

\$682K

\$394K

57.8%

8.7%



Husein Augar

\$711K

\$458K

64.5%

8.5%



Gunar Cockshoot

\$694K

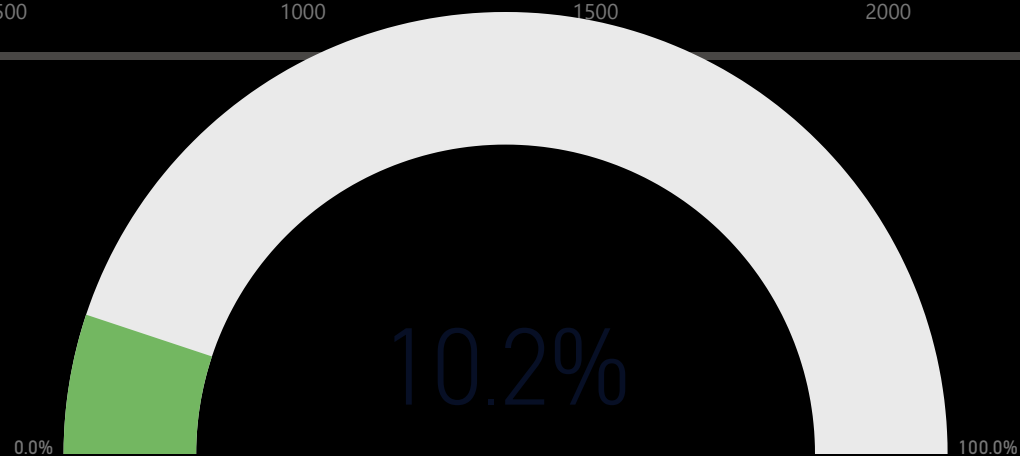
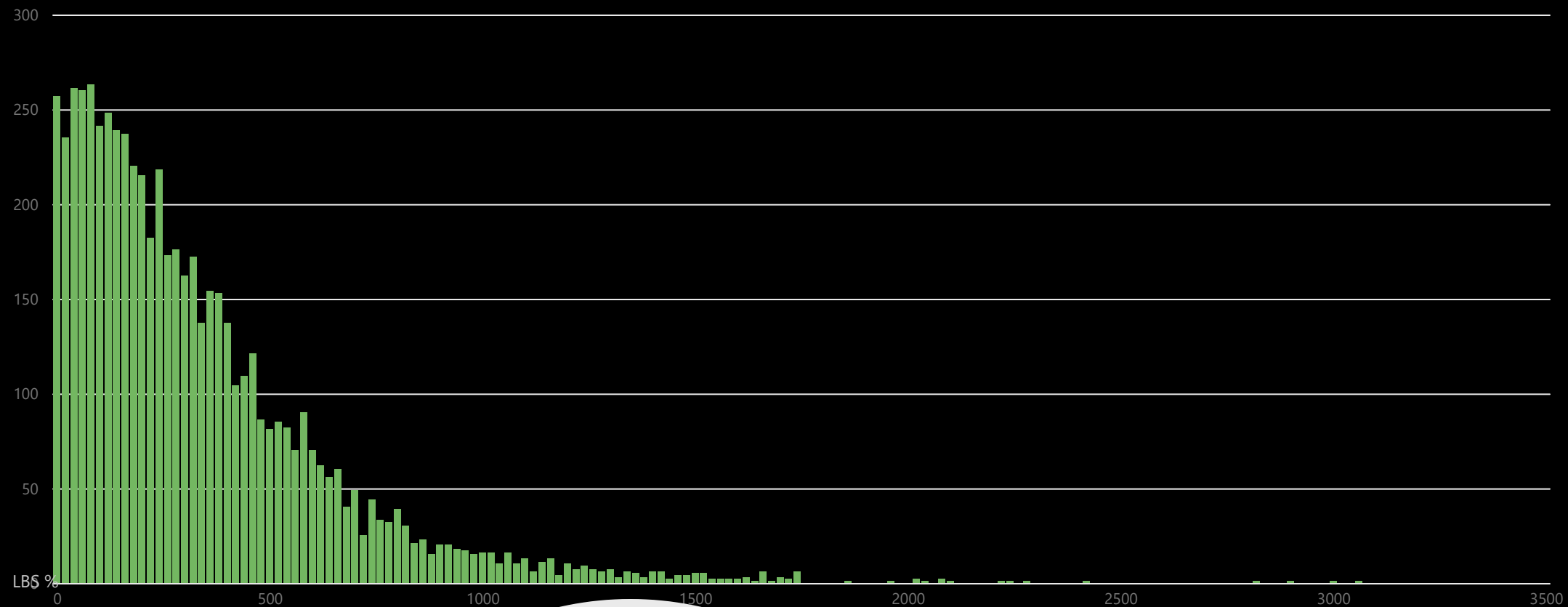
\$447K



64.4%

12.5%



Total Shipments by Boxes (bins)



Sales person	Picture	Total Sales	Total Profit	Profit %	LBS %	Profit Target Indicator
Andria Kimpton		\$12,54,488	\$7,17,522	<div><div></div></div> 57.2%	8.8%	
Barr Faughny		\$13,34,268	\$7,92,159	<div><div></div></div> 59.4%	10.0%	
Beverie Moffet		\$13,45,673	\$7,22,645	<div><div></div></div> 53.7%	10.1%	
Brien Boise		\$13,07,102	\$8,14,999	<div><div></div></div> 62.4%	9.6%	
Camilla Castle		\$13,98,227	\$8,53,802	<div><div></div></div> 61.1%	11.9%	
Ches Bonnell		\$12,19,331	\$6,54,065	<div><div></div></div> 53.6%	6.6%	
Curtice Advani		\$13,86,668	\$8,35,607	<div><div></div></div> 60.3%	9.0%	
Dennison Crosswaite		\$13,37,234	\$7,82,536	<div><div></div></div> 58.5%	10.4%	
Dotty Strutley		\$14,23,994	\$8,92,576	<div><div></div></div> 62.7%	12.1%	
Gigi Bohling		\$13,65,107	\$8,58,416	<div><div></div></div> 62.9%	9.9%	
Gunar Cockshoot		\$13,82,373	\$8,60,284	<div><div></div></div> 62.2%	10.7%	
Husein Augar		\$14,73,073	\$9,26,895	<div><div></div></div> 62.9%	13.3%	
Jan Morforth		\$13,72,491	\$7,88,685	<div><div></div></div> 57.5%	10.8%	
Jehu Rudeforth		\$13,88,151	\$8,53,163	<div><div></div></div> 61.5%	7.3%	
Kaine Padly		\$13,80,400	\$8,44,962	<div><div></div></div> 61.2%	10.9%	
Karlen McCaffrey		\$13,11,800	\$7,52,434	<div><div></div></div> 57.4%	9.2%	



