IC React Reporting Framework

Suggested Component Repository and New Features Visual Mockups

Submitted to – Sahil Mahajan (A0705)
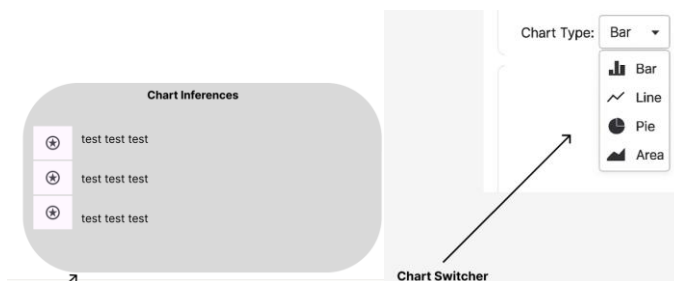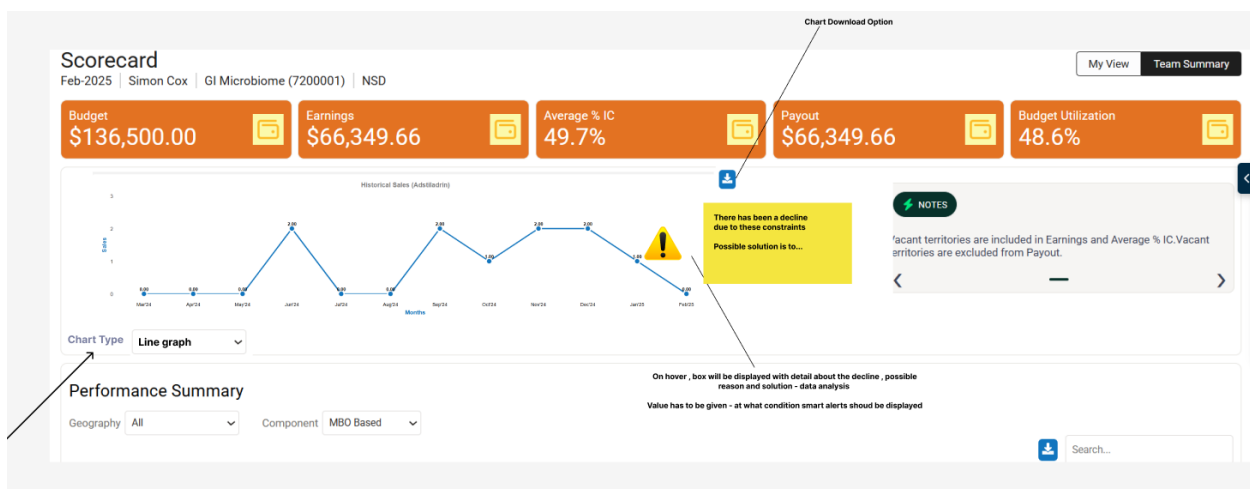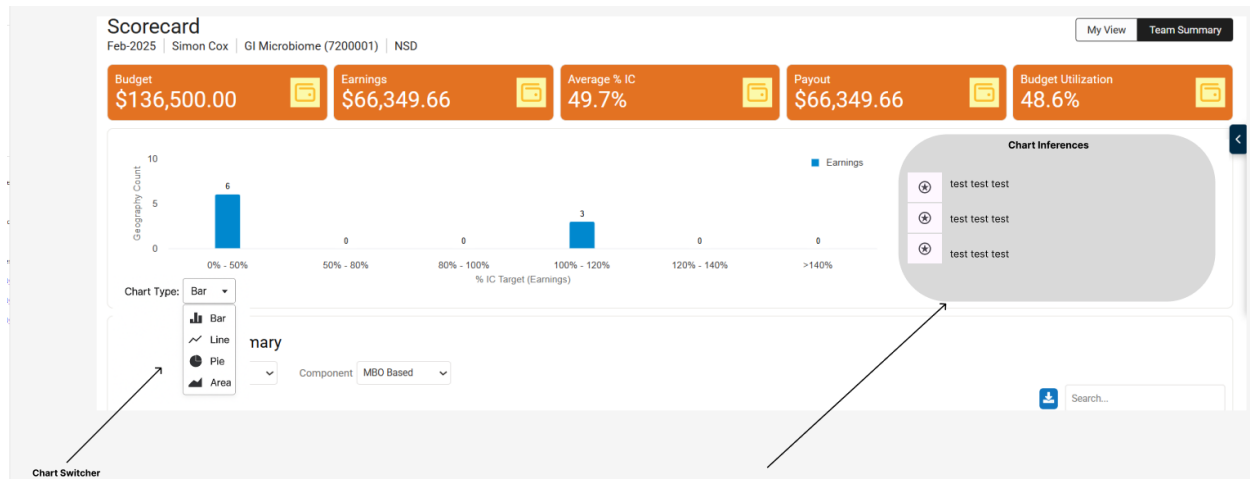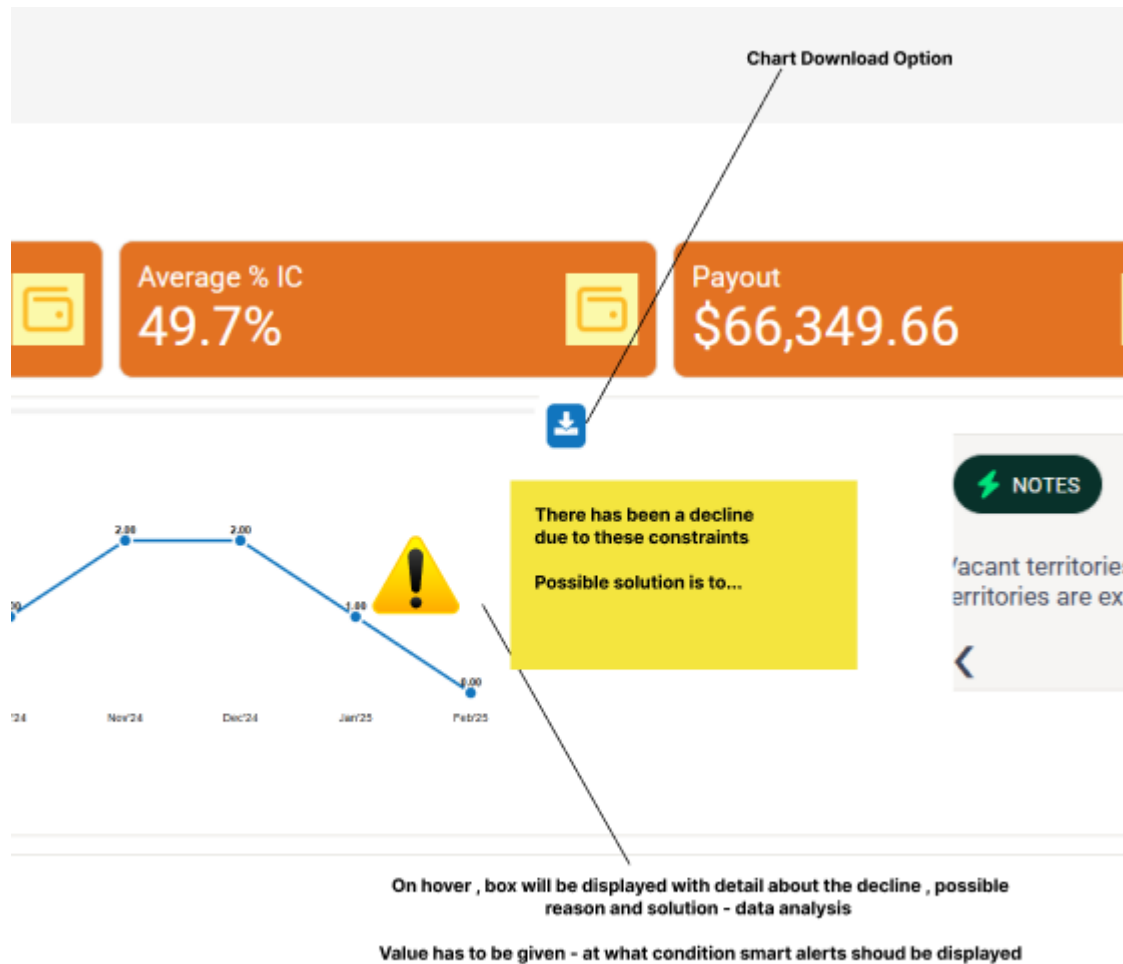
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and Ajaya Saipriya Sahoo (A8529)

Name	Version	Date
Visual Mockups	1.0	30/4/25

AXTRIA
INGENIOUS INSIGHTS

Chart Features

Scorecard
Feb-2025 | Simon Cox | GI Microbiome (7200001) | NSD

My View | Team Summary

Budget	Earnings	Average % IC	Payout	Budget Utilization
$136,500.00	$66,349.66	49.7%	$66,349.66	48.6%

■ Earnings

Chart Inferences
- ⊛ test test test
- ⊛ test test test
- ⊛ test test test

Geography Count
10
5
0

6
0
0
3
0
0

0% - 50% | 50% - 80% | 80% - 100% | 100% - 120% | 120% - 140% | >140%
% IC Target (Earnings)

Chart Type: Bar
- ▮ Bar
- ∿ Line
- ● Pie
- ◿ Area

nary

Component MBO Based

Search...

Chart Switcher

Chart Download Option

Scorecard
Feb-2025 | Simon Cox | GI Microbiome (7200001) | NSD

My View | Team Summary

Budget	Earnings	Average % IC	Payout	Budget Utilization
$136,500.00	$66,349.66	49.7%	$66,349.66	48.6%

Historical Sales (Adstilladrin)

⚡ NOTES

Vacant territories are included in Earnings and Average % IC. Vacant territories are excluded from Payout.

⟨ ─── ⟩

There has been a decline due to these constraints

Possible solution is to...

Mar'24 Apr'24 May'24 Jun'24 Jul'24 Aug'24 Sep'24 Oct'24 Nov'24 Dec'24 Jan'25 Feb'25
Months

Chart Type: Line graph

Performance Summary
Geography All   Component MBO Based

On hover , box will be displayed with detail about the decline , possible reason and solution - data analysis

Value has to be given - at what condition smart alerts shoud be displayed

Search...

Chart Inferences
- ⊛ test test test
- ⊛ test test test
- ⊛ test test test

Chart Type: Bar
- ▮ Bar
- ∿ Line
- ● Pie
- ◿ Area

Chart Switcher

Chart Download Option

Average % IC
49.7%

Payout
$66,349.66

There has been a decline
due to these constraints

Possible solution is to...

NOTES

Vacant territories
erritories are ex

On hover , box will be displayed with detail about the decline , possible
reason and solution - data analysis

Value has to be given - at what condition smart alerts shoud be displayed

1. **Chart switcher option** – Chart switches to line graph after selecting from dropdown
2. **Chart Inferences** – Additional inferences section beside chart
3. **Chart Smart alerts** – Functionality mentioned in mockup
4. **Chart Download option** (Same will be for Table) – For downloading chart separately

Calendar heatmap and goal tracker

Geography Name	Geography ID	Product	Metric	Goal Level	Apr'25	May'25	Jun'25	Q2'2025	Goal Tracker
El Paso TX	8220808	Adstiladrin	Boxes	Territory	3	3	3	9	📅
Kansas City KS	8220805	Adstiladrin	Boxes	Territory	2	2	3	7	📅
Springfield IL	8220801	Adstiladrin	Boxes	Territory	1	2	2	5	📅
Memphis TN	8220806	Adstiladrin	Boxes	Territory	6	7	8	21	📅
Dallas TX	8220803	Adstiladrin	Boxes	Territory	6	7	8	21	📅
Oklahoma City OK	8220807	Adstiladrin	Boxes	Territory	6	6	7	19	📅
Houston TX	8220804	Adstiladrin	Boxes	Territory	6	6	7	19	📅
Austin TX	8220802	Adstiladrin	Boxes	Territory	3	3	4	10	

Goal Tracker option in table
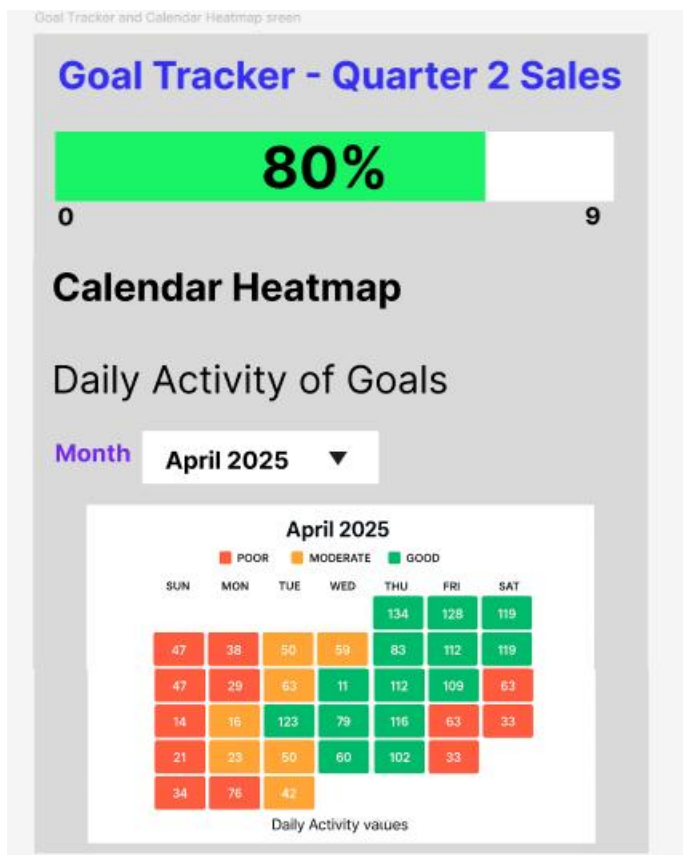
On clicking to the calendar icon in table, User will navigate to Goal tracker and calendar heatmap screen.

Autocomplete search functionality
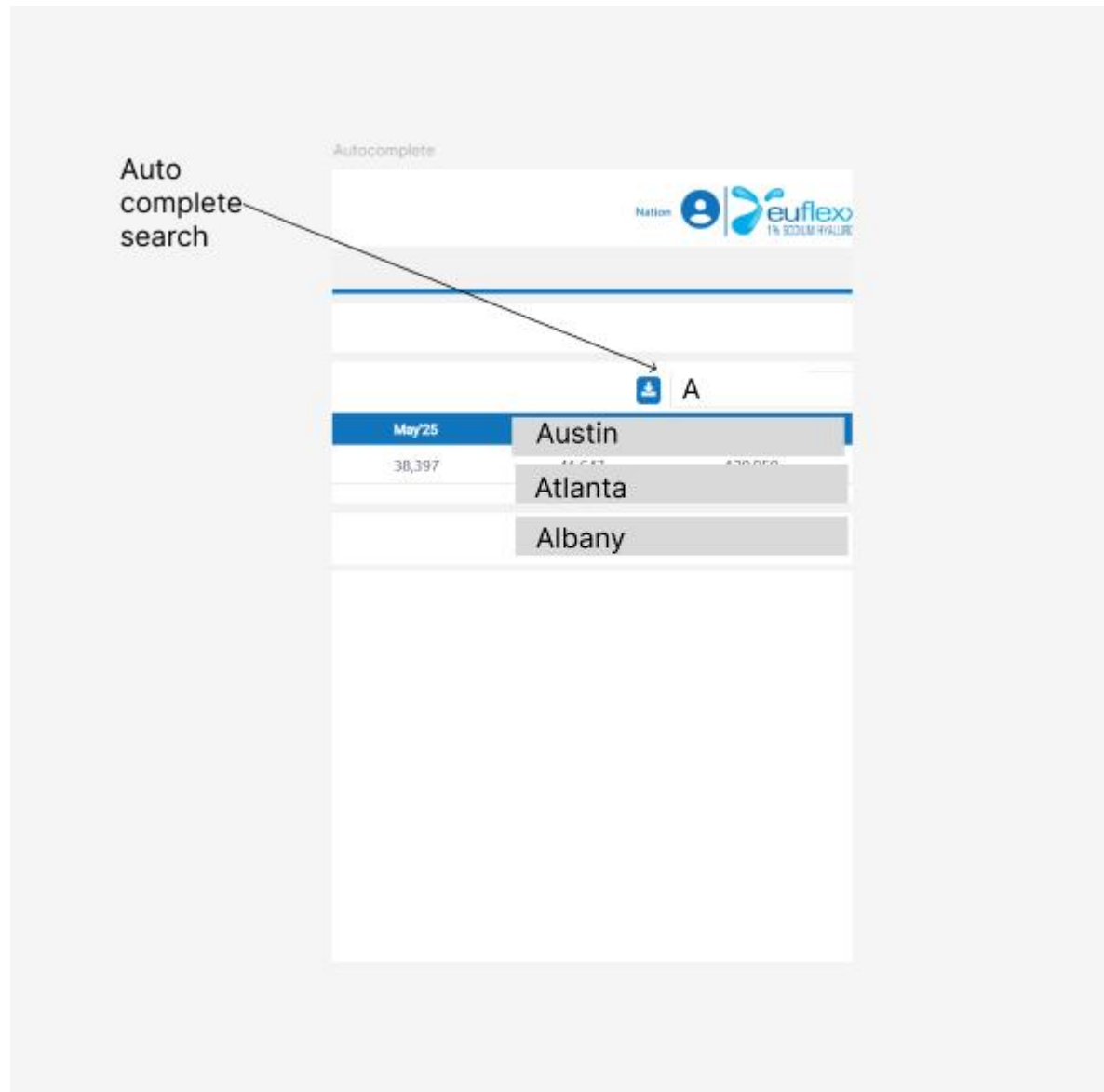
Autocomplete feature in search option – recommendations provided as soon as user starts typing any letter for better user experience.
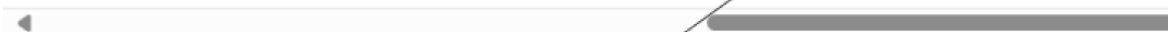
Map Component
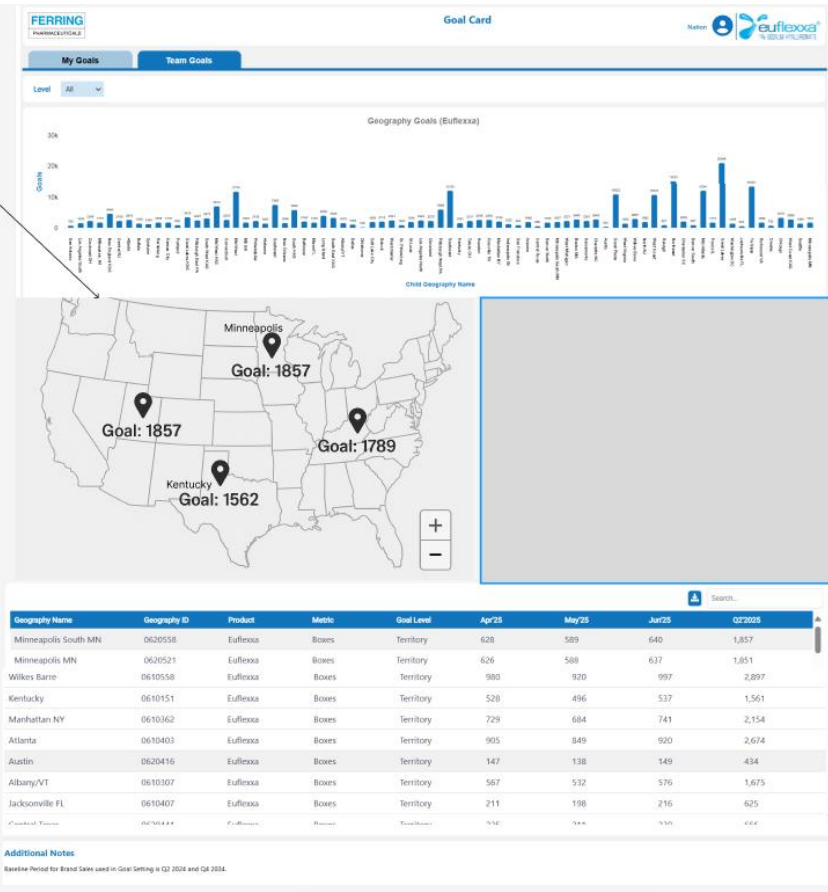
Map Component

Comparison Matrix and Tooltip feature

Tooltip

Comparison matrix screen 1

Budget	Earnings	Av
$136,500.00	$66,349.66	4

Performance Summary

Geography [Mid Atlantic District ⌄]   Component [Average Earning ⌄]

onent Type	Component Weight	Component Target	Product	Total Geography Earning	Total N
ge Earning	100%	$15,500.00	Rebyota	$31,680.00	8
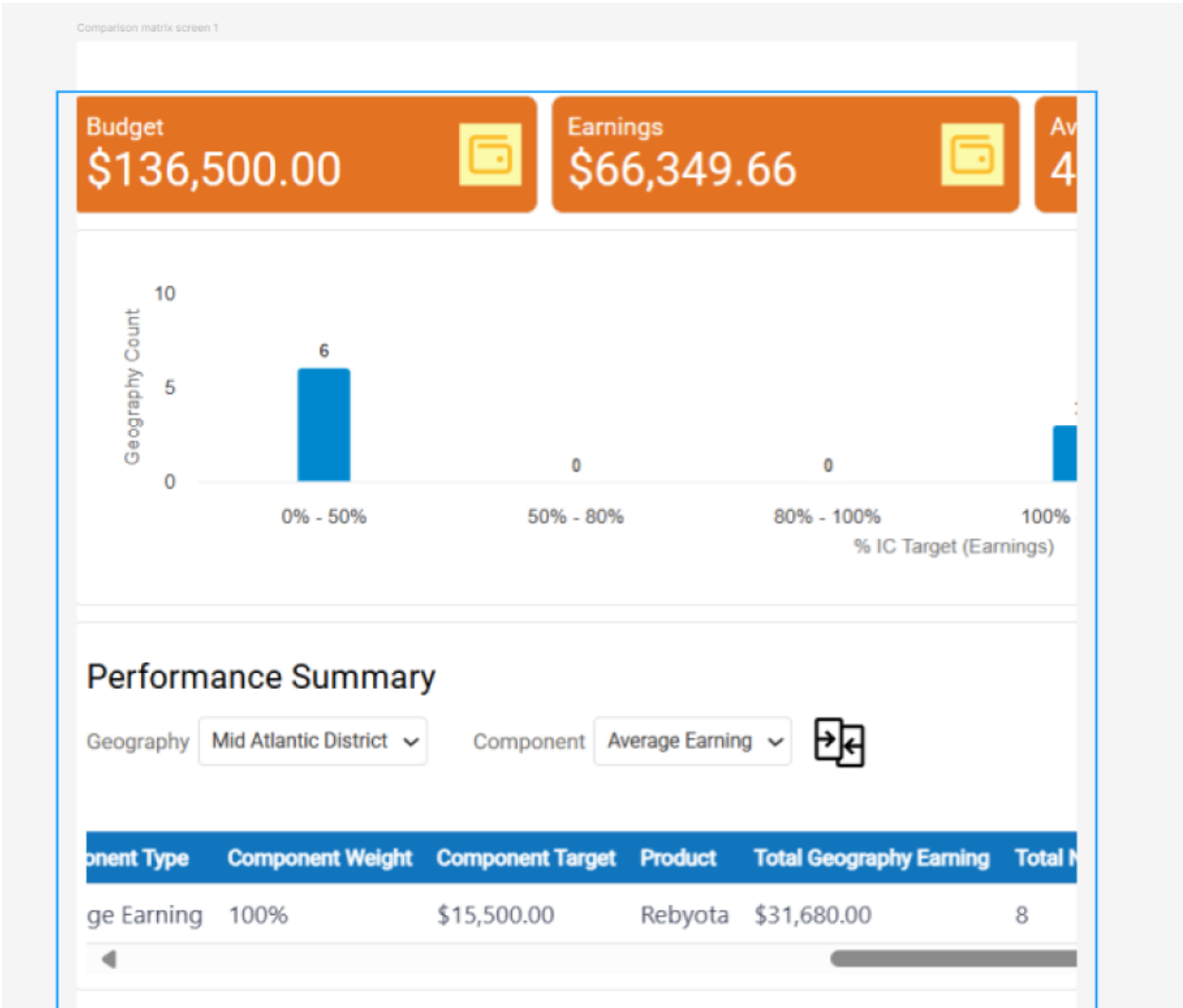
Comparison matrix Screen 2

Comparison matrix

Select comparison metric   Geography ▾

Submit

1 Geography Mid Atlantic District ▾

2 Geography Northeast Region ▾

On clicking to comparison matrix icon, this screen opens.

Comparison matrix

Select comparison metric	Geography ▼		1 Geography	Mid Atlantic District ∨
			2 Geography	Northeast Region ∨

Submit

Parameter	Mid-Atlantic	Northwest	Difference / Remark
Total Earnings ($)	120,000	95,000	North ahead by 25,000
Payout Factor (%)	18%	16%	Slightly better efficiency in North
Product A Payout (%)	20%	18%	North performs better on Product A
Product B Payout (%)	15%	14%	Marginal difference
Average Deal Size ($)	5,000	4,500	North has higher average deal size
Number of Deals Closed	24	21	North closed more deals
Client Retention Rate (%)	92%	89%	Both strong, North slightly better
Time to Closure (Days)	18	20	Faster closure in North
Product Mix Ratio (A:B)	60:40	55;45	North sells more Product A

After submitting screen

Translate Component

Geography Name	Geography ID	Product	Metric	Goal Level	Apr'25	May'25	Jun'25	Q2'2025
ORTH National	0600001	Euflexxa	Boxes	Nation	40,915	38,397	41,647	120,959

FERRING PHARMACEUTICALS

Goal Card

My Goals | Team Goals

Product Euflexxa

Nation

Additional Notes

On clicking user icon, hamburger menu open up

- Spanish
- Portuguese
- French
- German

FERRING PHARMACEUTICALS

Carte d'objectif
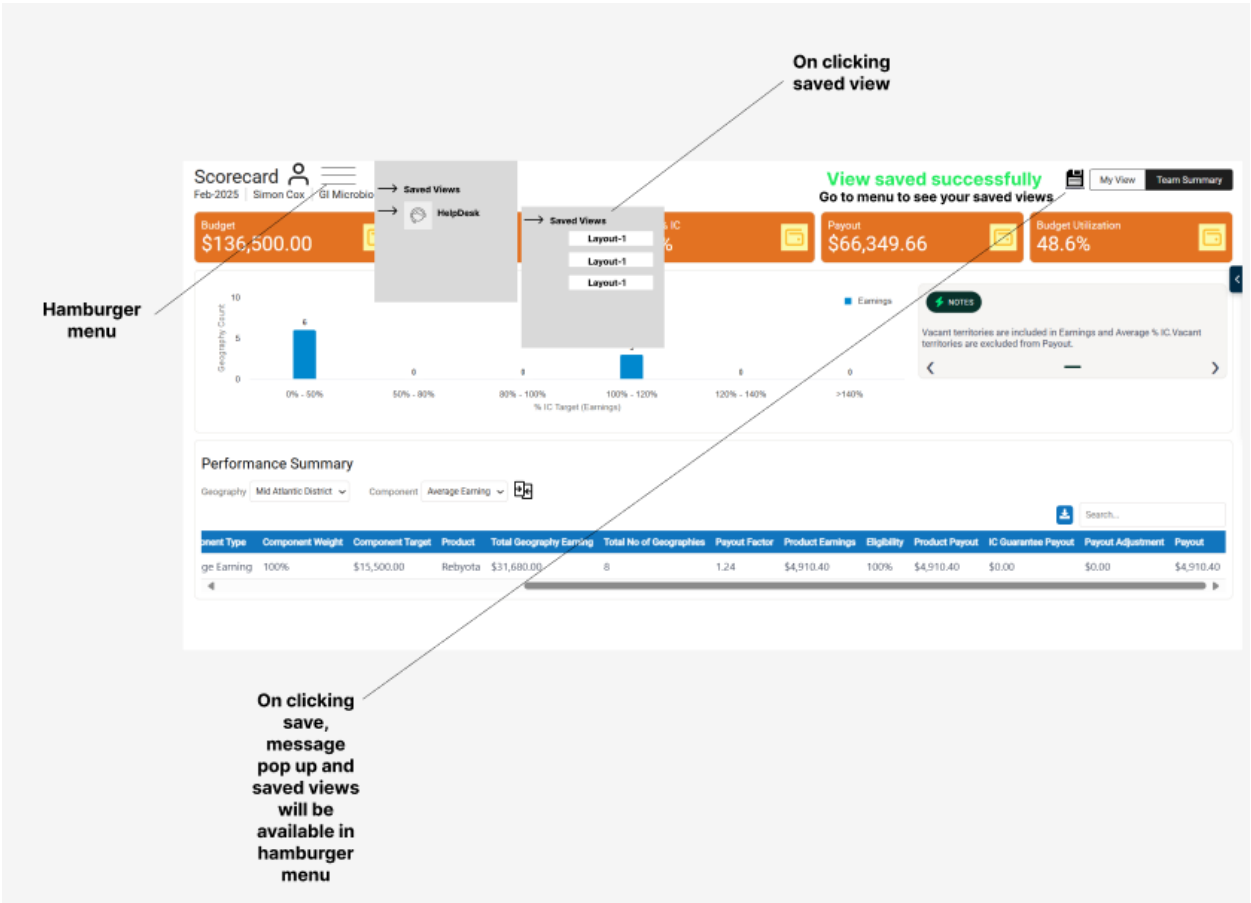
Mes objectifs | Objectifs de l'équipe

Product Euflexxa

Nation

Geography Name	Geography ID	Product	Metric	Goal Level	Apr'25	May'25	Jun'25	Q2'2025
ORTH National	0600001	Euflexxa	Boxes	Nation	40,915	38,397	41,647	120,959

Additional Notes

Translated French report

Saved View and Helpdesk (Hamburger menu)

Saved view functionality

Flow 2

Scorecard
Feb-2025 | Simon Cox | GI Microbio

Saved Views

HelpDesk

Budget
$136,500.00

Performance Summary

Geography [Mid Atlantic District ▾]   Component [Average Earning ▾]

...nent Type	Component Weight	Component Target	Product	Total G...
...ge Earning	100%	$15,500.00	Rebyota	$31,68...
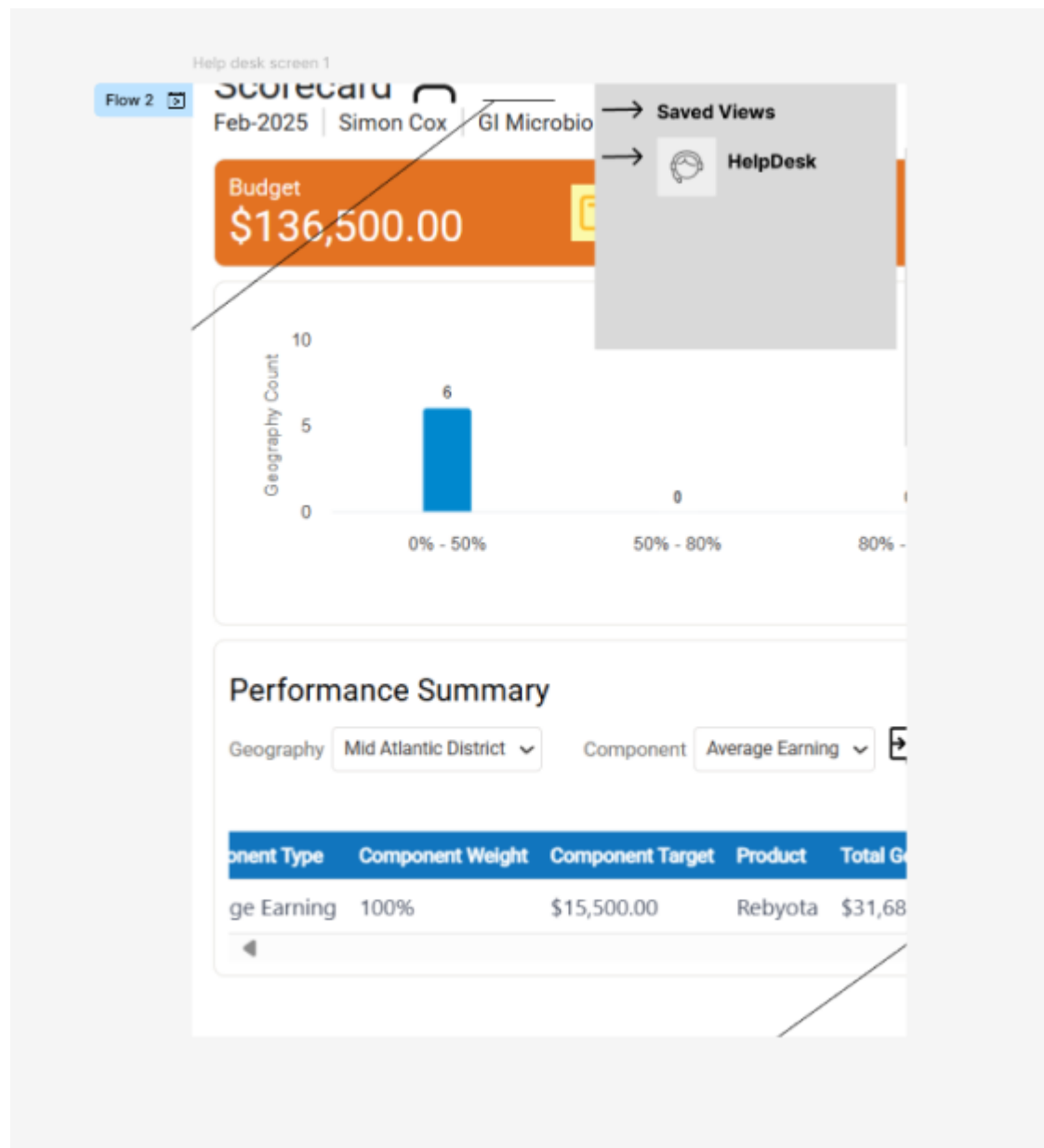
Help desk in hamburger menu

Facing issues ?
We are here

Issue Type ▼

Description

Upload attachment 📎

Submit

Helpdesk Screen 2 (It opens when user clicks on helpdesk in hamburger menu)

Details of Visual Mockups: (Component and Features)

Suggested Modifications:

- Download as PDF/PPT option.

- Save view option for multiple layouts and filters in report itself.

- Switcher option in charts to switch between supported chart types like bar chart to pie etc.

- Chart and table separate download option.

- In-component chart inferences.

- Smart alerts displayed on charts if some major change is being displayed .

Suggestions for Component Repository

New Component	Report Type	Use Case	Benefit
Comparison Matrix	Scorecard and Goalcard	Multi row , multi column matrix for structured comparisons among teams , sales rep , territory wise.	Help client to make effective decision by evaluating differences
Calendar Heatmap	Scorecard	Daily activity of sales like red color code for poor sales and green for good given the range	Impact Goals, helps in decision making , help spotting patterns
Feedback component/Helpdesk	Scorecard and Goalcard	Analyst Observations, Manager inputs , Cross functional comments	Helps in collaboration
Goal Tracker	Goalcard	Visually track target against actuals – bar with reference line	Helps stakeholders monitor goal progress
Translate component (Known issue)	Scorecard and Goalcard	Multilingual support for reports	Enabling clients/users to view reports in their preferred language
Map (Known issue)	Scorecard	Display region wise sales, performance scores	Help display data across geographies

Suggestions for Component Repository (Cont.)

New Component	Report Type	Use Case	Benefit
Editable Data Table	Goalcard	Managers adjust goals for different month in a quarterly report	Ensures real-time update as per the requirement
Tooltip	Scorecard/Goalcard	Hover over button to see what it does	Ensures the clarity of buttons used
Autocomplete	Scorecard	Search tab provides available suggestions	Prevents free-text errors
Drag and Drop	Scorecard/Goalcard	Reorganize data table by dragging rows	Ease of updating rows (than using query for filtering)

Figma wireframes link :

https://www.figma.com/design/ZlZdqdqcrYuY2klawmIhOu/Visual-mockups?node-id=13-67&t=ADvH2gFxUdWHobMz-1