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SAVE & NEXT

[Someswar Naik_Vankudoth_CV]



Hyderabad, 500035

+91 7660077300

shobanpawar18@gmail.com

SUMMARY

Customer-focused Sr Business Development Executive, successfully contributing to company profits by improving team efficiency and productivity. Skilled at effective negotiations and upselling techniques. Utilises excellent organisational skill to enhance efficiency and lead teams to achieve outstanding sales.

SKILLS

- Sales and market development
- Relationship development
- Client contract negotiations

Someswar Naik Vankudoth

EXPERIENCE

August 2023 - Current

Senior Business Development Executive Octad Soft | Hyderabad

- Managed escalated client enquiries with exceptional professionalism and enthusiasm to maintain trust and reliability.
- Prepared reports and presentations detailing business development activities and outlining new initiatives.

August 2022 - August 2023

Business Development Executive Octad Soft | Hyderabad

Came up with smart ideas to sell our stuff better and got more people to buy from us.

- Generated business development awareness by implementing in-depth sales and marketing training programmes.

EDUCATION

2022

Bachelors of commerce | Accounting

Arunodaya degree college, Hyderabad

2019

Bachelor of Arts | Political Science

Wesley Degree College, Hyderabad, TG

LANGUAGES

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