

CHOCOLATES AND CONFECTIONS SALES REPORT



\$21.7M

Total Revenue



12.9M

Gross Profit



618K

Total Customers



1.3M

Total Boxes Sold



\$16.1

Average Order Value



25

Total Sales Person

Geography

Australia

India

UK

Canada

New Zealand

USA

Region

Americas

APAC

Europe



REVENUE

Maximum Revenue

CANADA

Minimum Revenue

USA

SALES

Maximum Sales

99% DARK & PURE

Minimum Sales

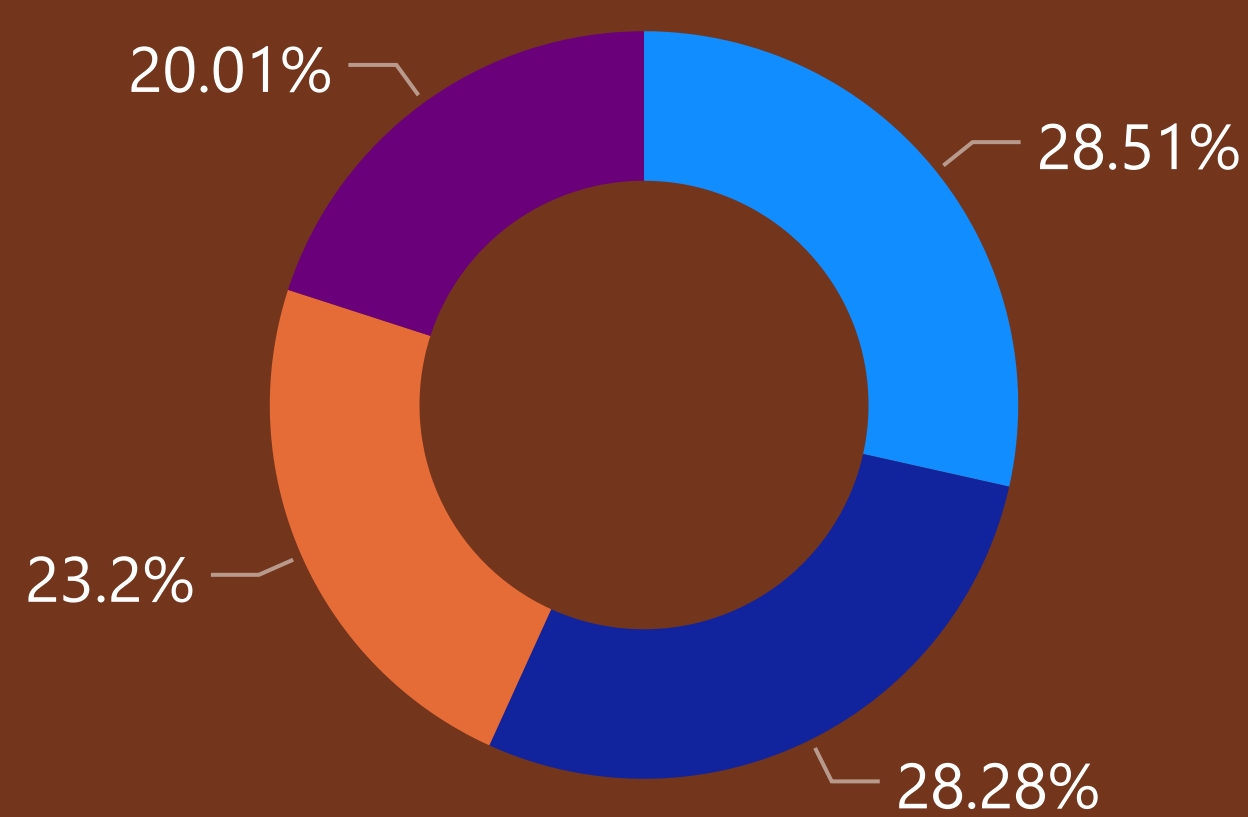
MINIT CHIP CHOCO

Total Amount By Products

99% Dark & Pure	\$1,089.3K
Choco Coated Almonds	\$1,075.1K
Organic Choco Syrup	\$1,047.0K
50% Dark Bites	\$1,030.3K
Spicy Special Slims	\$1,029.5K
After Nines	\$1,027.1K
85% Dark Bars	\$1,016.0K
Raspberry Choco	\$1,005.0K
Almond Choco	\$995.1K
Caramel Stuffed Bars	\$994.0K
Eclairs	\$992.3K
Smooth Sliky Salty	\$990.8K
Peanut Butter Cubes	\$987.5K

% of Sales by Teams

● Yummies ● Delish ● Jucies ● others

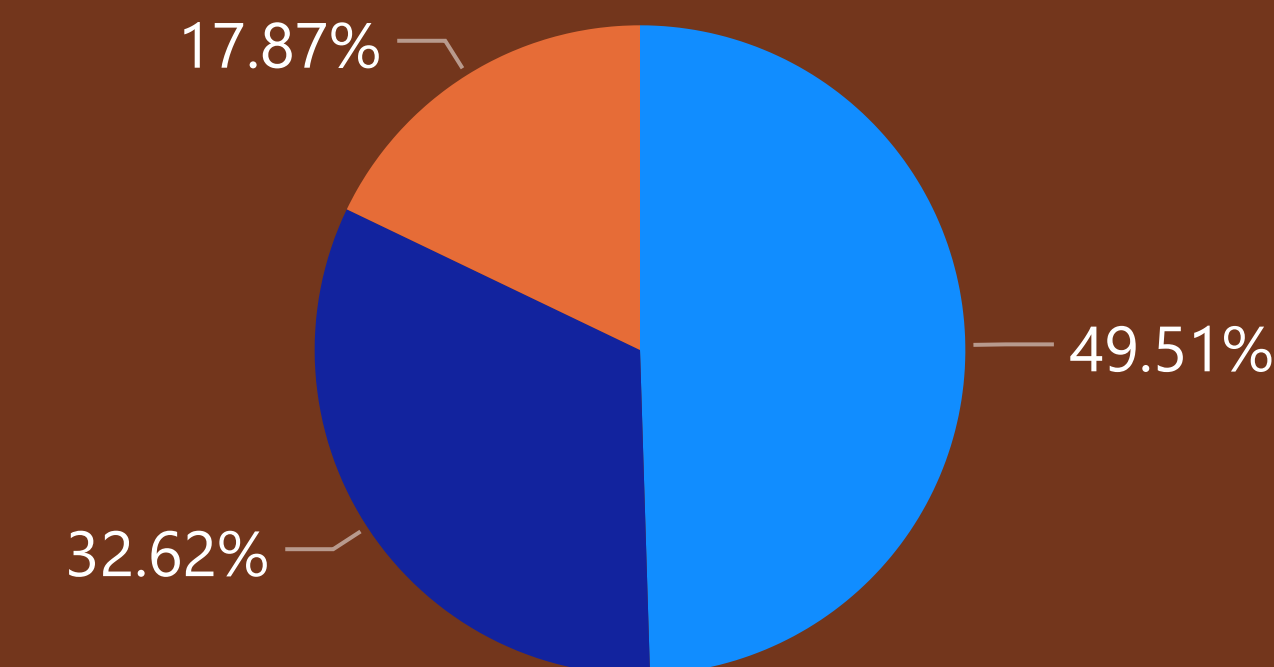


Total Boxes Sold By Products

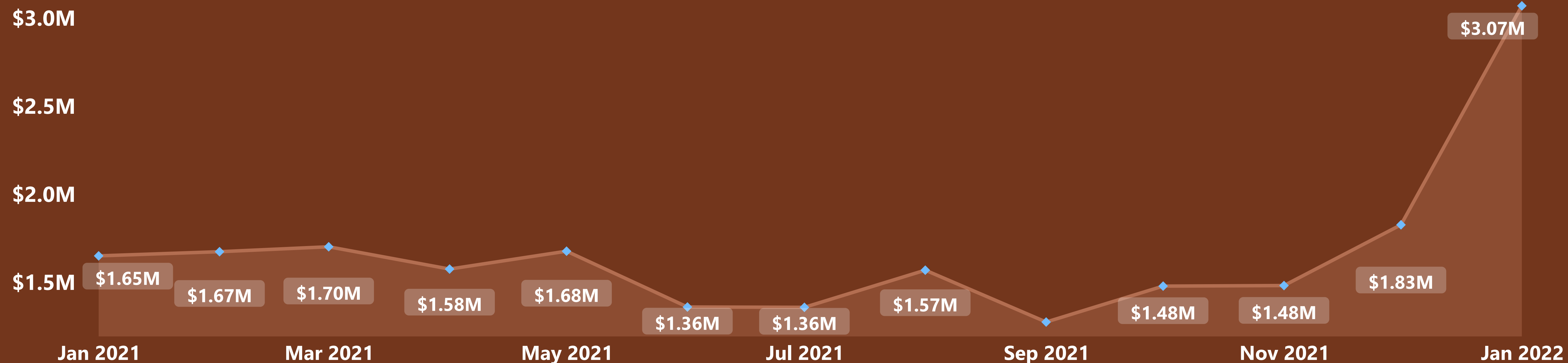
Orange Choco	96.8K
White Choc	87.2K
50% Dark Bites	87.0K
70% Dark Bites	82.2K
Baker's Choco Chips	75.2K
Fruit & Nut Bars	74.3K
85% Dark Bars	66.0K
Eclairs	64.6K
Smooth Sliky Salty	61.8K
99% Dark & Pure	60.9K
Choco Coated Almonds	59.6K
Spicy Special Slims	58.1K
Raspberry Choco	55.7K

% of Sales by Product Category

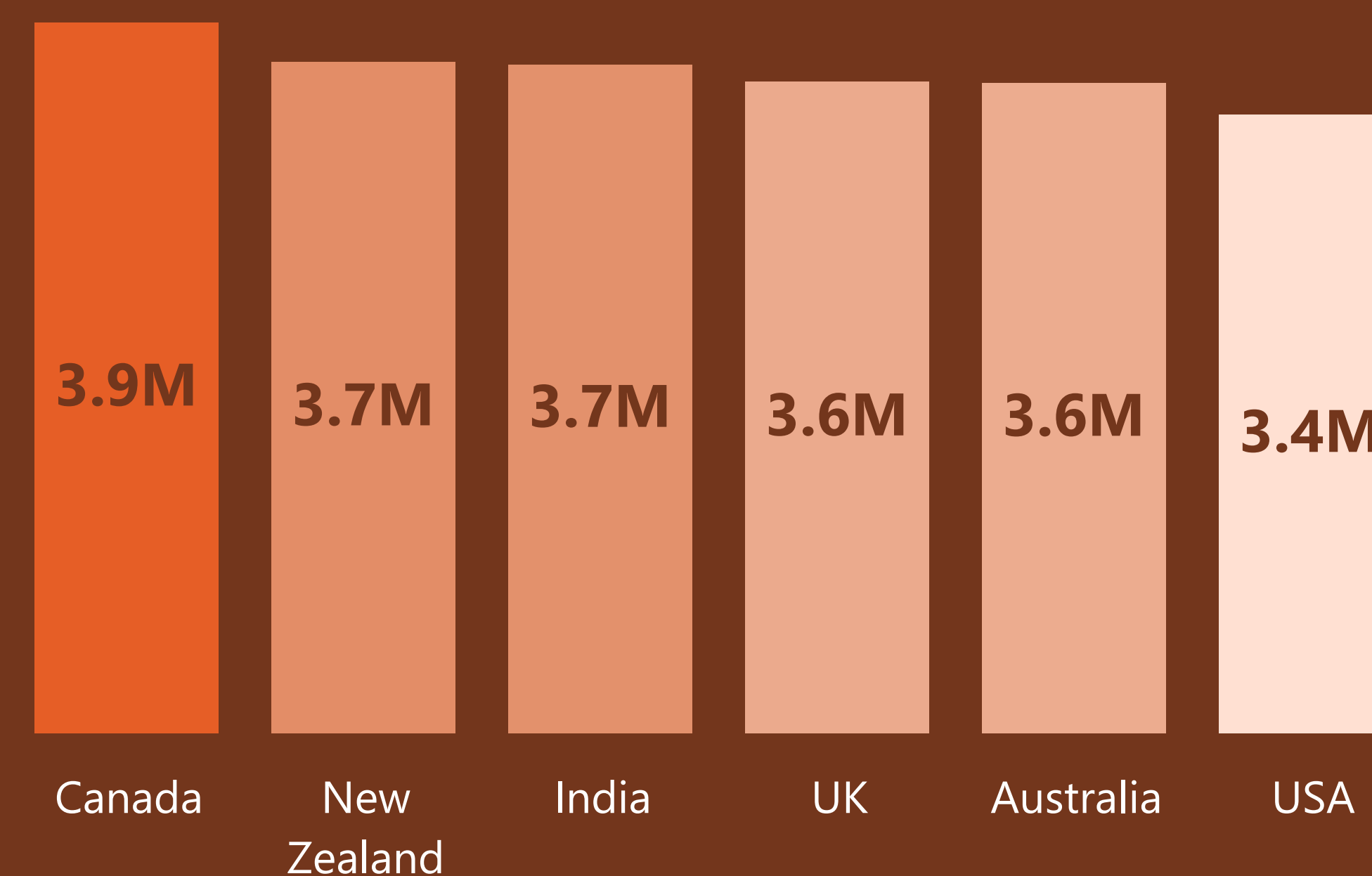
● Bars ● Bites ● Other



Sum of Amount by Year, Quarter and Month



Sum of Revenue by Geo





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Total Sales Person

Geography

Australia

India

UK

Canada

New Zealand

USA

Region

Americas

APAC

Europe

TOP PERFORMERS



Sales person	Total Customers	Total Amount	Total Boxes Delivered
Karlen McCaffrey	23287	\$963,956	62730
Roddy Speechley	24694	\$957,047	57987
Wilone O'Kielt	24026	\$944,580	56450
Gigi Bohling	24217	\$925,057	57412
Dotty Strutley	25963	\$922,635	58511
Gunar Cockshoot	23375	\$913,325	54357
Rafaelita Blaksland	23240	\$903,616	53069
Madelene Upcott	25178	\$897,554	57314
Jehu Rudeforth	23734	\$895,363	54524
Dennison Crosswaite	26193	\$890,708	55610
Kelci Walkden	26412	\$889,602	56796
Barr Faughny	23551	\$886,375	52379
Ches Bonnell	25921	\$884,835	56320
Andria Kimpton	23584	\$867,510	53098
Van Tuxwell	29691	\$863,079	50650
Mallorie Waber	23215	\$860,846	53418
Oby Sorrel	24057	\$860,083	56566
Kaine Padly	22899	\$828,058	49781
Beverie Moffet	27399	\$817,572	50981
Camilla Castle	25272	\$798,868	50022
Marney O'Breen	25782	\$797,629	48556
Brien Boise	27547	\$794,920	50931
Jan Morforth	22269	\$780,038	49846



Top 5 Sales Person By Revenue

Karlen McCaffrey

\$964.0K

Roddy Speechley

\$957.0K

Wilone O'Kielt

\$944.6K

Gigi Bohling

\$925.1K

Dotty Strutley

\$922.6K



Top 5 Sales Person By Customers

Dotty Strutley

26.0K

Roddy Speechley

24.7K

Gigi Bohling

24.2K

Wilone O'Kielt

24.0K

Karlen McCaffrey

23.3K



Bottom 5 Sales Person By Revenue

Marney O'Breen

\$797.6K

Brien Boise

\$794.9K

Jan Morforth

\$780.0K

Curtice Advani

\$779.4K

Husein Augar

\$779.0K



Bottom 5 Sales Person By Customers

Brien Boise

27.5K

Marney O'Breen

25.8K

Husein Augar

24.1K

Jan Morforth

22.3K

Curtice Advani

22.0K

Sum of Amount by Product

99% Dark & Pure	\$1.09M
Choco Coated Almonds	\$1.08M
Organic Choco Syrup	\$1.05M
50% Dark Bites	\$1.03M
Spicy Special Slims	\$1.03M
After Nines	\$1.03M
85% Dark Bars	\$1.02M
Raspberry Choco	\$1.01M
Almond Choco	\$1.00M
Caramel Stuffed Bars	\$0.99M
Eclairs	\$0.99M
Smooth Sliky Salty	\$0.99M
Peanut Butter Cubes	\$0.99M
White Choc	\$0.98M
Manuka Honey Choco	\$0.95M
Orange Choco	\$0.95M
Fruit & Nut Bars	\$0.94M
Milk Bars	\$0.94M
70% Dark Bites	\$0.94M
Baker's Choco Chips	\$0.93M
Drinking Coco	\$0.90M
Mint Chip Choco	\$0.89M

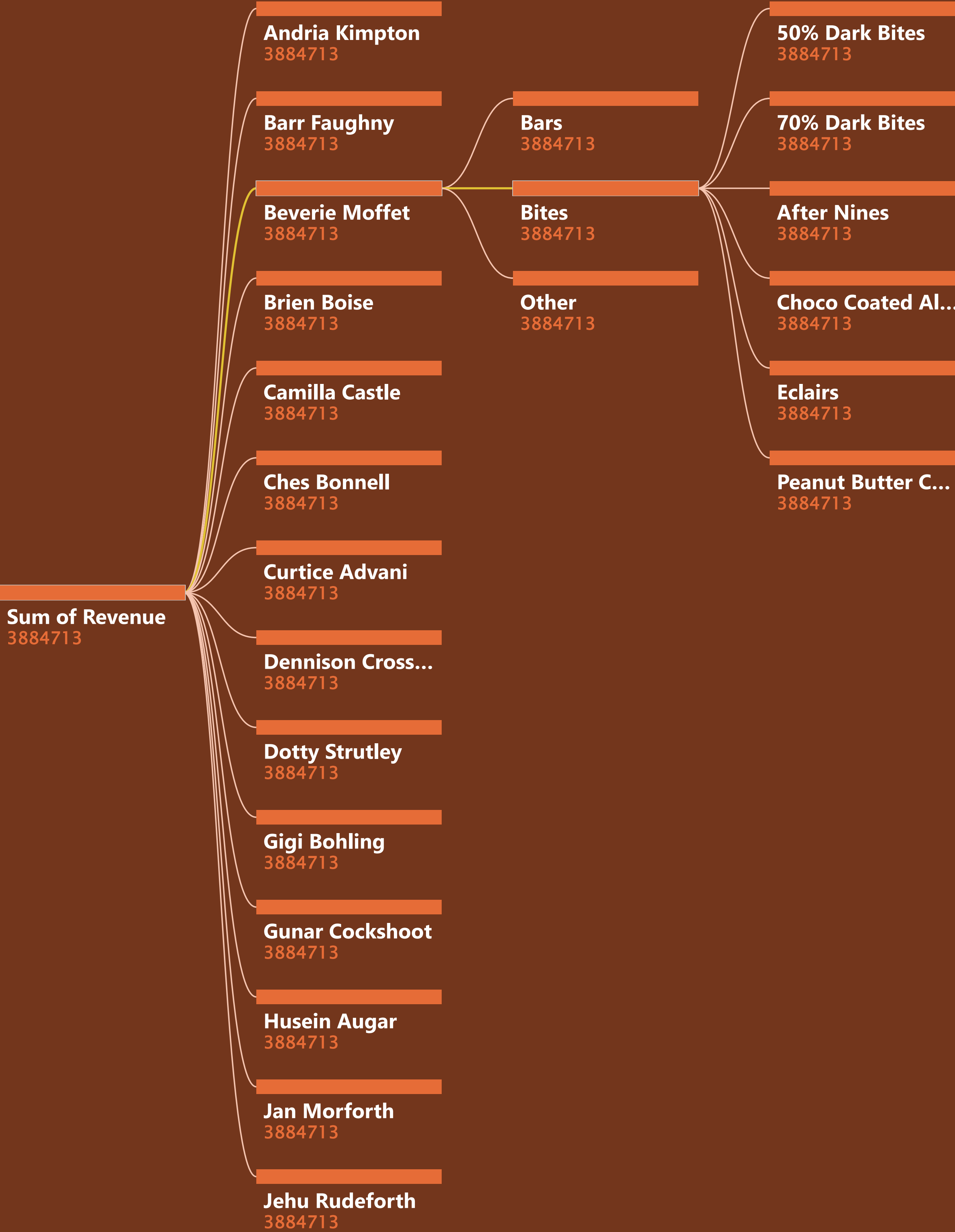
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Sales person ×

Category ×

Product ×



Top Performers By Quarter and Month

● **Karlen McCaffrey**

