

Sheet 1

Product Sub-Catego..	Product Categ..	Discount	Product Ba..	Profit	Sales
Appliances	Office Supplies	22	241	97,158	736,992
Binders and Binder ..	Office Supplies	46	342	307,413	1,022,958
Bookcases	Furniture	9	122	-33,582	822,652
Chairs & Chairmats	Furniture	19	228	149,650	1,761,837
Computer Peripherals	Technology	37	450	94,287	795,876
Copiers and Fax	Technology	4	36	167,361	1,130,361
Envelopes	Office Supplies	12	92	48,183	174,086
Labels	Office Supplies	14	109	13,677	38,982
Office Furnishings	Furniture	38	414	100,428	698,094
Office Machines	Technology	17	150	307,713	2,168,697
Paper	Office Supplies	61	459	45,263	446,453
Pens & Art Supplies	Office Supplies	32	338	7,565	167,107
Rubber Bands	Office Supplies	9	95	-103	15,007
Scissors, Rulers and ..	Office Supplies	7	92	-7,799	80,996
Storage & Organizat..	Office Supplies	28	349	6,664	1,070,183
Tables	Furniture	18	242	-99,063	1,896,008
Telephones and Com..	Technology	42	513	316,952	1,889,314
Grand Total		417	4,272	1,521,768	14,915,601

Product Category

Furniture

Office Supplies

Technology

Total

Discount, Product Base Margin, Profit, Sales, Avg. Shipping Cost and Median Unit Price broken down by Product Sub-Category and Product Category. Color shows details about Product Category.

Sheet 1

Product Sub-Catego..	Product Categ..	Avg. Shippi..	Median Uni..
Appliances	Office Supplies	16	43
Binders and Binder ..	Office Supplies	7	9
Bookcases	Furniture	46	131
Chairs & Chairmats	Furniture	40	151
Computer Peripherals	Technology	5	30
Copiers and Fax	Technology	28	550
Envelopes	Office Supplies	7	12
Labels	Office Supplies	1	4
Office Furnishings	Furniture	11	18
Office Machines	Technology	21	151
Paper	Office Supplies	6	6
Pens & Art Supplies	Office Supplies	3	4
Rubber Bands	Office Supplies	1	3
Scissors, Rulers and ..	Office Supplies	5	9
Storage & Organizat..	Office Supplies	18	35
Tables	Furniture	57	213
Telephones and Com..	Technology	5	86
Grand Total		13	21

Product Category

Furniture

Office Supplies

Technology

Total

Discount, Product Base Margin, Profit, Sales, Avg. Shipping Cost and Median Unit Price broken down by Product Sub-Category and Product Category. Color shows details about Product Category.

Sheet 2

		Ship Mode		
Customee..		Delivery Tr..	Express Air	Regular Air
Consumer	Order Quantity	5,723	4,733	31,304
	Avg. Shipping Cost	46	9	8
Corporate	Order Quantity	10,682	9,280	58,555
	Avg. Shipping Cost	46	7	8
Home Office	Order Quantity	6,545	6,347	39,915
	Avg. Shipping Cost	45	8	8
Small Business	Order Quantity	5,814	4,993	30,886
	Avg. Shipping Cost	45	8	8

Ship Mode

Delivery Truck

Express Air

Regular Air

Order Quantity and Avg. Shipping Cost broken down by Ship Mode vs. Customer Segment. Color shows details about Ship Mode.

Sheet 3

14,915,601

Sum of Sales.

# Sheet 4

Product ..	
Furniture	5,178,591

Sum of Sales broken down by Product Category. The view is filtered on Product Category, which keeps Furniture.

# Sheet 5

Customer ..	
Product ..	Corporate
Furniture	1,862,841

Sum of Sales broken down by Customer Segment vs. Product Category. The view is filtered on Product Category and Customer Segment. The Product Category filter keeps Furniture. The Customer Segment filter keeps Corporate.

# Sheet 6

Order Priority	
Low	0.050366
Medium	0.050202
Critical	0.049876
High	0.049446
Not Specified	0.048481

Average of Discount broken  
down by Order Priority.

# Sheet 7

Ship Mode	
Express Air	29.775
Regular Air	31.156

Average of Shipping  
Cost broken down by  
Ship Mode. The data is  
filtered on Product  
Container, which  
keeps Large Box.



# Sheet 9

Ship Mode	
Regular Air	11.855
Express Air	14.650

Average of Shipping  
Cost broken down by  
Ship Mode. The data is  
filtered on Product  
Container, which  
keeps Medium Box.

# Sheet 10

Ship Mode	Product Container	
	Jumbo Box	Jumbo Drum
Delivery Truck	26,803	25,169
Regular Air	22	27

Sum of Shipping Cost broken down by Product Container vs. Ship Mode. The view is filtered on Product Container, which keeps Jumbo Box and Jumbo Drum.

# Sheet 11

Ship Mode	Product Container				
	Large Box	Medium Box	Small Box	Small Pack	Wrap Bag
Express Air	1,757	791	4,356	581	366
Regular Air	10,811	3,699	27,093	3,604	2,753

Sum of Shipping Cost broken down by Product Container vs. Ship Mode. The view is filtered on Product Container, which keeps Large Box, Medium Box, Small Box, Small Pack and Wrap Bag.