# Income Share Agreements (ISAs)

### THE BENEFITS



Aligned incentives = no unnecessary financial risk



Attend school for no money down



Only make payments when you achieve career success

## THE TERMS

#### **ISA Percentage**

Full Time: \$0 while enrolled

+12% of pre-tax income

PartTime: \$300/mo while enrolled +10% of pre-tax income

**Total Monthly ISA Payments** 

48 total payment months

36 total payment months

Payment Car

ISA payments capped at \$23,000

Min. Income Threshold

Don't pay unless you earn above \$40,000

Max. Deferment Period

ISA forgiven if reached (96 months)

#### How do I apply?

Your school will guide you to a secure application page tied to the specific program you are looking to attend. The application is all online and typically takes less than 5 minutes to complete and applying will not affect your credit score

#### Will I be approved?

ISAs are designed to increase access to quality education. Consult with your school as to whether ISAs are a fit for you given their approval parameters. A co-signer is not needed.

#### When do payments begin?

No payments during the full-time program, \$300/mo during the part-time program. Once you complete the program, Leif will work with you to verify your income. Once you are earning above the Minimum Income Threshold, you will make monthly payments of 12% of your pre-tax monthly income through the Leif portal.

#### What is the interest rate?

Because ISAs are not traditional debt, there is no set interest rate or accrued interest.

#### How much will I pay?

You will stop making payments once you reach the sooner of 48 Qualified Payment Months or when you hit the Payment Cap. You will never pay more than the Payment Cap and if you don't earn \$40K or above, your ISA will be forgiven after 8 years even though you paid nothing at all.

#### What if I lose my job?

If you lose your job or earn below the Minimum Income Threshold, you will be placed into the Deferment Period and no payments will be due again until you are earning above the Minimum Income Threshold again.

## WHO IS LEIF?

Leif is your school's ISA Program Manager. You will make an account on Leif's platform to apply for your ISA, review and sign your contract, and eventually to report income and make payments.

