



Sales and Orders Report (June 2010)

Generated By: Barry Andrew

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Top 10 (Medical: All)

	Sales Value	% of Tot Sales	Budget	Budget Vs Sales
1: Nellcor	£198,735	33.52%	£452,961	-£254,226
2: B Braun Hospicare	£45,748	7.72%	£29,888	£15,860
3: Systagenix	£42,768	7.21%	£149,666	-£106,899
4: ASO	£36,888	6.22%	£100,096	-£63,208
5: Masimo	£30,386	5.12%	£471,526	-£441,141
6: Ambu International	£25,741	4.34%	£50,885	-£25,144
7: Hygia Health Services	£21,595	3.64%	£23,775	-£2,180
8: Alcon Laboratories	£18,811	3.17%	£23,521	-£4,709
9: Lohmann & Rauscher GmbH & Co KG	£16,263	2.74%	£20,999	-£4,737
10: Fresenius KabiDeutschland GmbH	£16,128	2.72%	£10,132	£5,996
Other	£139,827	23.58%	£1,218,209	-£1,078,382
Total	£592,889		£2,551,659	-£1,958,770

Top 10 (Transportation: All)

	Sales Value	% of Tot Sales	Budget	Budget Vs Sales
1: Yazaki	£111,732	21.92%	£256,888	-£145,156
2: Delphi	£95,047	18.64%	£350,195	-£255,147
3: Sumitomo	£64,050	12.56%	£280,037	-£215,988
4: Leoni	£40,972	8.04%	£215,237	-£174,265
5: Lemitar	£40,922	8.03%	£81,500	-£40,578
6: Lear	£27,899	5.47%	£81,585	-£53,686
7: International Foamex	£15,754	3.09%	£12,321	£3,433
8: PSA	£9,254	1.82%	£25,865	-£16,611
9: Lear Corp. EEDS and Interiors	£8,327	1.63%	£19,365	-£11,039
10: Flabeg France	£8,254	1.62%	£472	£7,782
Other	£87,632	17.19%	£371,151	-£283,519
Total	£509,843		£1,694,617	-£1,184,774