



IJF Number: 20648

Initiator: Gemma Hallworth

Created Date: 04/03/2014

Summary of Completed IJF - Initiation (1/2)

Customer Details

Existing Customer Yes Customer SAP No 105161

Customer Name Nexans Deutschland Industries

Customer Country

Contact Details

Contact Name Max Ashoff

Contact Position Contact Telephone

Sales Representative Martin Becker - Cable

Material Group SC37/90i Business Unit

Reason For IJF order

Product Owner

Description
SC37/90i
Width: 20mm
Core ID: 125mm
Core OD: 590-600mm

Barcelona Mannheim View Requested no

Word Quote Requested No



IJF Number: 20648

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Summary of Completed IJF - Initiation (2/2)

Site Specifics For Ashton

| | | | |
|-------------------|--------|------------------------|--------|
| Production Site | ashton | Kind Of Packaging | carton |
| With Core Inserts | no | Labelling Requirements | |

Site Specific Information

| | | | |
|-------|-------|--------|--------|
| Width | 20 mm | Length | metres |
|-------|-------|--------|--------|

| | | | |
|-----------|----|--------|--|
| Thickness | mm | Colour | |
|-----------|----|--------|--|

| | |
|-------|--|
| Liner | |
|-------|--|

| | |
|--------------|----|
| Double Sided | no |
|--------------|----|

| | |
|------------|---|
| Tolerances | SC37/90i Width: 20mm Core ID: 125mm Core OD: 590-600mm |
|------------|---|

| | |
|-----------------|---|
| Format Comments | SC37/90i Width: 20mm Core ID: 125mm Core OD: 590-600mm |
|-----------------|---|

| | |
|----------|---|
| Comments | SC37/90i Width: 20mm Core ID: 125mm Core OD: 590-600mm |
|----------|---|

| | | | |
|------|----------|-------------|----|
| Core | Standard | Selling UOM | M2 |
|------|----------|-------------|----|

Potential Business

| | |
|--------------------------------|--|
| Annual Quantity In Selling UOM | |
|--------------------------------|--|

| | |
|-----------------------------------|-------|
| 1st Order Quantity In Selling UOM | 150m2 |
|-----------------------------------|-------|

| | |
|--------------|------------|
| Target Price | 137.00/100 |
|--------------|------------|

| | |
|----------|---|
| Comments | SC37/90i Width: 20mm Core ID: 125mm Core OD: 590-600mm |
|----------|---|