

IJF Number:

14849

Initiator:

Paola Baglione

Created Date:

04/08/2010

## Summary of Completed IJF - Initation (1/2)

| Customer Details       |                   |                 |           |  |
|------------------------|-------------------|-----------------|-----------|--|
| Existing Customer      | Yes               | Customer SAP No | 120363    |  |
| Customer Name          | Stokvis Tapes Pol | lska Sp. z o.o. |           |  |
| Customer Country       |                   |                 |           |  |
| Contact Details        |                   |                 |           |  |
| Contact Name           | Teresa Hajec      |                 |           |  |
| Contact Position       |                   | Contact 1       | Telephone |  |
| Sales Representative   | Teresa Hajec      |                 |           |  |
| Material Group         | 1601              | Business        | Unit      |  |
| Reason For IJF         | quote             |                 |           |  |
| Product Owner          |                   |                 |           |  |
| Description            |                   |                 |           |  |
| Barcelona Mannheim Vie | ew Requested      |                 | no        |  |
| Word Quote Requested   |                   | No              |           |  |



| IJF Number: | 14849          |  |  |
|-------------|----------------|--|--|
|             |                |  |  |
| Initiator   | Paola Pagliono |  |  |

Created Date: 04/08/2010

## Summary of Completed IJF - Initation (2/2)

| Site Specific Information         |          |             |           |  |  |  |  |  |
|-----------------------------------|----------|-------------|-----------|--|--|--|--|--|
| Width                             | 20 mm    | Length      | 33 metres |  |  |  |  |  |
| Thickness                         | mm       | Colour      | Blue      |  |  |  |  |  |
| Liner                             |          |             |           |  |  |  |  |  |
| Double Sided                      | no       |             |           |  |  |  |  |  |
| Tolerances                        |          |             |           |  |  |  |  |  |
| Format Comments                   |          |             |           |  |  |  |  |  |
| Comments                          |          |             |           |  |  |  |  |  |
| Core                              | Standard | Selling UOM | Roll      |  |  |  |  |  |
| Potential Business                |          |             |           |  |  |  |  |  |
| Annual Quantity In Selling UOM    |          | 1000        |           |  |  |  |  |  |
| 1st Order Quantity In Sellung UOM |          | 50          |           |  |  |  |  |  |
| Target Price                      | 1.98     |             |           |  |  |  |  |  |
| Comments                          |          |             |           |  |  |  |  |  |