



1 - Pricing Information

Date Rasied	10/11/2008	Date Completed	10/11/2008		
Submitted By	Jo Mohan				
Product Range	PVC - GP/Electrical				
Product	2702	Size (m)	25.00	Width (mm)	15.00
Sales Person No	1032	Sales Person Name	David Pickwell		

2 - Customer Information

Customer Name	xxx	Sold To Party		Segment	
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3 - Required Price Details

Size Required	sqmetre	Requested	1.00 EUR	Volume (Rolls)	1000 Rolls
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4 - Competitor

Competitor Name		Competitor Product		Competitor Price	0.00 EUR
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5 - Target Price and Result

Price Per Sq Metre	1.50	Sale Outcome	Alternative Price Approved		
Requested Price	1.00 EUR	Alt. Approved Price	.95 EUR		

6 - Log Details

Name	David Pickwell	Date	10/11/2008	Time	10:17.18
Action	Pricing Request Approved With Alternative Price				
Description					
Name	Jo Mohan	Date	10/11/2008	Time	10:15.06
Action	Pricing Request Added				
Description	Not Approved - Email Sent To Product Manager: david.pickwell@scapa.com				