



IJF Number: 14927

Initiator: Jon Kitcher

Created Date: 26/08/2010

Summary of Completed IJF - Initiation (1/2)

Customer Details

Existing Customer Yes Customer SAP No 123773

Customer Name Scapa Tapes Malaysia Sdn. Bhd.

Customer Country Malaysia

Contact Details

Contact Name Paul Pang

Contact Position MD Contact Telephone

Sales Representative Paul Pang

Material Group 3492 Business Unit Industrial

Reason For IJF sample

Product Owner Martin Saville

Description 3492 Pad 4.5mm x 25mm x 25mm

Barcelona Mannheim View Requested no

Word Quote Requested No



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Summary of Completed IJF - Initiation (2/2)

Site Specifics Dunstable

Bobbin	no	Core Size	76x500mm
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Site Specific Information

Width	25 mm	Length	25 mm
Thickness	4.5 mm	Colour	Green
Liner	film		
Double Sided	no		
Tolerances	Standard (+/- 0.5mm on width and chopped)		
Format Comments	To be produced on Delta 6 up (i.e. 6 rolls in) padded and provided as individual rolls)		
Comments	Target production speed of 150 - 250K parts per hour.		
Core	Standard	Selling UOM	Other(specify)

Potential Business

Annual Quantity In Selling UOM	4,000 (UOM 1000 pads)
1st Order Quantity In Sellung UOM	1,000 (UOM 1000 pads)
Target Price	£4.44 per 1000 (int)
Comments	Target production speed of 150 - 250K parts per hour.