

IJF Number:

14115

Initiator:

Chris Hackett

Created Date:

07/04/2010

## Summary of Completed IJF - Initation (1/2)

| Customer Details       |                   |                 |          |  |
|------------------------|-------------------|-----------------|----------|--|
| Existing Customer      | Yes               | Customer SAP No | 108666   |  |
| Customer Name          | Rubans de Normano | die             |          |  |
| Customer Country       | france            |                 |          |  |
| Contact Details        |                   |                 |          |  |
| Contact Name           | laurent préhu     |                 |          |  |
| Contact Position       |                   | Contact T       | elephone |  |
| Sales Representative   | Jose Pavon        |                 |          |  |
| Material Group         | 2517              | Business        | Unit     |  |
| Reason For IJF         | quote_and_sample  |                 |          |  |
| Product Owner          |                   |                 |          |  |
| Description            |                   |                 |          |  |
| Barcelona Mannheim Vie | ew Requested      | no              |          |  |
| Word Quote Requested   |                   |                 | No       |  |



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## Summary of Completed IJF - Initation (2/2)

| Site Specifics For Ashton         |  |                        |               |  |  |  |  |  |
|-----------------------------------|--|------------------------|---------------|--|--|--|--|--|
| Production Site                   | ashton   | Kind Of Packaging      | carton        |  |  |  |  |  |
| With Core Inserts                 | no   | Labelling Requirements | private label |  |  |  |  |  |
| Site Specific Information         |  |                        |               |  |  |  |  |  |
| Width                             | 19 mm  | Length                 | 9.10 metres   |  |  |  |  |  |
| Thickness                         | mm   | Colour                 |               |  |  |  |  |  |
| Liner                             |  |                        |               |  |  |  |  |  |
| Double Sided                      | no   |                        |               |  |  |  |  |  |
| Tolerances                        |  |                        |               |  |  |  |  |  |
| Format Comments                   | private label with the following information : customer name/dimension/designation/breakdown voltage |                        |               |  |  |  |  |  |
| Comments                          |  |                        |               |  |  |  |  |  |
| Core                              | Standard   | Selling UOM            | Roll          |  |  |  |  |  |
| Potential Business                |  |                        |               |  |  |  |  |  |
| Annual Quantity In Selling UOM    |  | 300 000                |               |  |  |  |  |  |
| 1st Order Quantity In Sellung UOM |  | 40 000                 |               |  |  |  |  |  |
| Target Price                      | 1.30   |                        |               |  |  |  |  |  |
| Comments                          |  |                        |               |  |  |  |  |  |