



IJF Number: 18723

Initiator: Gabriele Robens

Created Date: 11/12/2012

Summary of Completed IJF - Initiation (1/2)

Customer Details

Existing Customer Yes Customer SAP No 119987

Customer Name Waskoenig und Walter Kabel-Werk

Customer Country Germany

Contact Details

Contact Name Gaby Robens

Contact Position Contact Telephone

Sales Representative Martin Becker - Cable

Material Group SC36/65 Business Unit cable

Reason For IJF order

Product Owner

Description

Barcelona Mannheim View Requested no

Word Quote Requested No



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Summary of Completed IJF - Initiation (2/2)

Site Specifics For Ashton

| | | | |
|-------------------|--------|------------------------|--------|
| Production Site | ashton | Kind Of Packaging | carton |
| With Core Inserts | no | Labelling Requirements | |

Site Specific Information

| | | | |
|-----------------|---|-------------|--------|
| Width | 100 mm | Length | metres |
| Thickness | 0,1 mm | Colour | Other |
| Liner | | | |
| Double Sided | no | | |
| Tolerances | | | |
| Format Comments | same as SAP code 135062 but width must be 100mm | | |
| Comments | | | |
| Core | Standard | Selling UOM | Kilo |

Potential Business

| | |
|-----------------------------------|------|
| Annual Quantity In Selling UOM | 2000 |
| 1st Order Quantity In Sellung UOM | 500 |
| Target Price | 1,35 |
| Comments | |