



IJF Number: 19479

Initiator: Susanna Bergo

Created Date: 22/05/2013

## Summary of Completed IJF - Initiation (1/2)

### Customer Details

Existing Customer Yes Customer SAP No 104505

Customer Name Prysmian Cavi e Sistemi

Customer Country Italy

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### Contact Details

Contact Name Mr Tavazzani

Contact Position Contact Telephone

Sales Representative Roberto Niboldi

Material Group 2527 Business Unit

Reason For IJF quote

Product Owner

Description

Barcelona Mannheim View Requested

Word Quote Requested No



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## Summary of Completed IJF - Initiation (2/2)

### Site Specifics For Ashton

Production Site	ashton	Kind Of Packaging	carton
With Core Inserts	no	Labelling Requirements	

### Site Specific Information

Width	19 mm	Length	2.25 metres
Thickness	mm	Colour	
Liner			
Double Sided	no		
Tolerances			
Format Comments			
Comments	We have already offered to the customer item 165592 2527 Grey 19mm x 2.5m Scapa (at 2,28 Euro/roll) but because of costs reasons they would like us to quote 2,25m as well. This would replace approx. 85% of the sales on item 109753).		
Core	Standard	Selling UOM	Roll

### Potential Business

Annual Quantity In Selling UOM	
1st Order Quantity In Selling UOM	
Target Price	
Comments	We have already offered to the customer item 165592 2527 Grey 19mm x 2.5m Scapa (at 2,28 Euro/roll) but because of costs reasons they would like us to quote 2,25m as well. This would replace approx. 85% of the sales on item 109753).