



IJF Number: 15569

Initiator: Sarah Quilliam

Created Date: 13/12/2010

Summary of Completed IJF - Initiation (1/2)

Customer Details

Existing Customer: No

Customer Name: Various - German distributors

Customer Country: Germany

Contact Details

Contact Name: Sarah Quilliam - internal

Contact Position: Contact Telephone:

Sales Representative:

Material Group: 3163 Business Unit: Industrial

Reason For IJF: quote

Product Owner: Sarah Quilliam

Description: Need to set up 3 new materials - in line with new published European price lists
All Scapa branded - routed CR310 as 140349
Black 75mm, silver 75mm and silver 50mm

These standard items will then be promoted to new distributors around Europe as standard items. Price list presumed same cost as black 50mm at this time (prior to cost roll up) If different - need to be informed.

Barcelona Mannheim View Requested: yes

Word Quote Requested: No



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Summary of Completed IJF - Initiation (2/2)

Site Specifics For Ashton

Production Site	ashton	Kind Of Packaging	carton
With Core Inserts	no	Labelling Requirements	Scapa branded

Site Specific Information

Width	50 mm mm	Length	50 metres
Thickness	0.23 mm	Colour	White
Liner			
Double Sided	no		
Tolerances			
Format Comments			
Comments	See above for comments - contact Sarah for further queries		
Core	Standard	Selling UOM	M2

Potential Business

Annual Quantity In Selling UOM	12,500
1st Order Quantity In Selling UOM	N/A
Target Price	2.35
Comments	See above for comments - contact Sarah for further queries