



IJF Number: 14087

Initiator: Lynn Cartwright

Created Date: 01/04/2010

Summary of Completed IJF - Initiation (1/2)

Customer Details

Existing Customer Yes Customer SAP No 105303

Customer Name ABB AB

Customer Country Sweden

Contact Details

Contact Name Lars-Erik Robertsson

Contact Position Admin Contact Telephone 4645555825

Sales Representative Martin Becker - Cable

Material Group P1202 Business Unit

Reason For IJF order

Product Owner

Description

Barcelona Mannheim View Requested

Word Quote Requested No



IJF Number: 14087

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Summary of Completed IJF - Initiation (2/2)

Site Specifics For Ashton

Production Site	ashton	Kind Of Packaging	carton
With Core Inserts	no	Labelling Requirements	

Site Specific Information

Width	40 mm	Length	400 metres
Thickness	200-250 mm	Colour	Black
Liner			
Double Sided	no		
Tolerances			
Format Comments	New requirement: SC36/65 - 40mm width, ID76 OD200-250		
Comments	Customer wanted only 50kg and normally takes OD500. To achieve this small qty, OD200-250 offered and accepted with a length of approx 400m.		
Core	Standard	Selling UOM	Kilo

Potential Business

Annual Quantity In Selling UOM	
1st Order Quantity In Selling UOM	50
Target Price	12.73
Comments	Customer wanted only 50kg and normally takes OD500. To achieve this small qty, OD200-250 offered and accepted with a length of approx 400m.