



1 - Pricing Information

| | | | | | |
|-----------------|---------------------|-------------------|----------|------------|-------|
| Date Rasied | 11/11/2008 | Date Completed | | | |
| Submitted By | Jo Mohan | | | | |
| Product Range | PVC - GP/Electrical | | | | |
| Product | 2724 | Size (m) | 33.00 | Width (mm) | 15.00 |
| Sales Person No | 1035 | Sales Person Name | Jo Mohan | | |

2 - Customer Information

| | | | | | |
|---------------|------|---------------|--|---------|--|
| Customer Name | hhhy | Sold To Party | | Segment | |
|---------------|------|---------------|--|---------|--|

3 - Required Price Details

| | | | | | |
|---------------|---------|-----------|-----------|----------------|------------|
| Size Required | sqmetre | Requested | 22.00 SEK | Volume (Rolls) | 5500 Rolls |
|---------------|---------|-----------|-----------|----------------|------------|

4 - Competitor

| | | | | | |
|-----------------|--|--------------------|--|------------------|----------|
| Competitor Name | | Competitor Product | | Competitor Price | 0.00 EUR |
|-----------------|--|--------------------|--|------------------|----------|

5 - Target Price and Result

| | | | | | |
|--------------------|-----------|--------------|---|--|--|
| Price Per Sq Metre | 2.85 EUR | Sale Outcome | NOT APPROVED - Awaiting Product Manager | | |
| Requested Price | 22.00 SEK | | | | |

6 - Log Details

| | | | | | |
|-------------|--|------|------------|------|----------|
| Name | Jo Mohan | Date | 11/11/2008 | Time | 10:14.45 |
| Action | Pricing Request Added | | | | |
| Description | Not Approved - Email Sent To Product Manager: neil.radcliffe@scapa.com | | | | |