



IJF Number: 12567

Initiator: Ben McKinstry

Created Date: 01/09/2009

## Summary of Completed IJF - Initiation (1/2)

### Customer Details

Existing Customer Yes Customer SAP No 131062

Customer Name

Customer Country

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### Contact Details

Contact Name Attilio Cesareo

Contact Position Contact Telephone

Sales Representative

Material Group 35 Business Unit

Reason For IJF order

Product Owner

Description Scapa 35  
3x25x330

Barcelona Mannheim View Requested no

Word Quote Requested No



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## Summary of Completed IJF - Initiation (2/2)

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### Site Specific Information

Width	25 mm	Length	330 metres
Thickness	3 mm	Colour	
Liner			
Double Sided	no		
Tolerances			
Format Comments			
Comments	Scapa 35 3x25x330		
Core	Standard	Selling UOM	Roll

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### Potential Business

Annual Quantity In Selling UOM	50000
1st Order Quantity In Sellung UOM	3000
Target Price	0.31
Comments	Scapa 35 3x25x330



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## Summary of Completed IJF - Commercial Planning

Is IJF Completed

Accepted/Rejected? rejected

Comments MATERIAL EXISTING 144360



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## Summary of Completed IJF - Log

Name	Ben McKinstry	Date	01/09/2009
Time	13:38.17	Action	IJF Added
Name	Ben McKinstry	Date	01/09/2009
Time	13:38.17	Action	Sent to Commercial Planning (Eric Prevost)
Name	Ben McKinstry	Date	01/09/2009
Time	14:01.07	Action	Takeover Ownership
Name	Ben McKinstry	Date	01/09/2009
Time	14:01.24	Action	IJF Report Updated
Name	Yves Malmenaide	Date	02/09/2009
Time	11:56.06	Action	Commercial Planning Report Updated