

## Elke Teichert

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**Von:** Laurent Marre  
**Gesendet:** Mittwoch, 2. November 2011 17:51  
**An:** Elke Teichert; Hermann Plangg  
**Cc:** Jan Bennewitz; Roger Warwick  
**Betreff:** TR: Exafit high performance soft and medium soft

Hello Elke,

Jan created the jumbo material for Soft Exafit HP.

Now, could you enter an IJF into the system to create the finished item for Soleflex?  
We need to create the material in 455mmx23m from the jumbo 75398.  
We will call this product 43202HP.

When the material will be created, we could plan and to confirm to Soleflex the delivery date.  
The selling price is the same as 43220HP.  
It concerns part of the order 154 (108 rolls of Soft HP foam).  
Not sure we could confirm 108 rolls, it will depend how many rolls we could get from 2 jumbos.


At the moment, we cannot confirm the other lines of this order, it will be later but we can already plan to deliver the Soft HP with the next delivery.

If it is not clear, let me know.

Regards,



Laurent MARRE  
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**De :** Jan Bennewitz  
**Envoyé :** mercredi 2 novembre 2011 16:15  
**À :** Laurent Marre  
**Objet :** AW: Exafit high performance soft and medium soft

Hello Laurent,

the SAP for the 43202HP is 75397 for pass 2 and 75398 for pass 3.

the item 43200HP has been created under Y-status. SAP is 74999 for pass2 and SAP 75003 for pass3 , finished article SAP 166587.

The SAP of the foam in 960mm is 26840. The foam arrived on October 24th.



Freundliche Grüsse / best regards  
Jan Bennewitz  
Dr. Jan Bennewitz

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**Von:** Laurent Marre  
**Gesendet:** Mittwoch, 19. Oktober 2011 16:35  
**An:** Jan Bennewitz  
**Betreff:** Exafit high performance soft and medium soft

Hello Jan,

We need to create material for the next step of Exafit High Performance.

**Concerning the Soft High Performance.**

We should receive 3 jumbos of Soft Foam in 960mmx600m.

Did you receive the foam?

Could you give me the item N° of this foam?

For the next trial, it will be necessary to create 2 different jumbos:

- Jumbo N°1: Same product as 43220HP, the only difference will be the foam (soft instead of medium)  
**We will call this product 43200HP.**
- Jumbo N°2: same product as R4354HP, the only difference will be the foam (soft instead of medium)  
**We will call this product 43202HP.**

We will coat 2 jumbo N°2 and half jumbo N°1.

Let me know if it is clear and when the items will be created.

**Concerning the Medium Soft High Performance.**

We should receive 3 jumbos of Medium Soft Foam in 1420mm.

Could you check with Fernando if he ordered the foam?

Could you give me the item N° of this foam?

For the next trial, it will be necessary to create 2 different jumbos:

- Jumbo N°1: Same product as 43220HP, the only difference will be the foam (medium soft instead of medium)  
**We will call this product 43210HP.**
- Jumbo N°2: same product as 43221, the only difference will be the foam (medium soft instead of medium)  
**We will call this product 43211HP.**

We will coat 2 jumbo N°2 and half jumbo N°1.

Let me know if it is clear and when the items will be created.

When all will be created, I will discuss with Hermann to create the finish item in rolls.

Of course, it is necessary to create all in Y number and we need to put the material in the trial material group: TR124.


Regards,



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