



IJF Number: 20156

Initiator: Roy Shawdale

Created Date: 22/11/2013

Summary of Completed IJF - Initiation (1/2)

Customer Details

Existing Customer Yes Customer SAP No 113881

Customer Name Dickson Holland B.V.

Customer Country Netherlands

Contact Details

Contact Name Andy de Waard

Contact Position Owner Contact Telephone +31165523010

Sales Representative Rocco Mastrodonardo

Material Group 0485 Business Unit Industrial

Reason For IJF

Product Owner

- ☐ Material would have to be 'jumbo'd' as 3m coils are too short to be able to change in-line
- ☐ Each jumbo would be produced at approx 100m and take approx 2 minutes
- ☐ There would be 6 lanes, so each jumbo would yield 540 coils
- ☐ Each jumbo would take approx 30 minutes to slit offline.

Description

From: Martin Saville
Sent: 21 November 2013 16:36
To: Chris Fisher; Roy Shawdale
Cc: Morgan O'Hara
Subject: Update: 3m coils - there is an old 3 metre SAP code 113010 to base the trial for Dickson on.
Importance: High

Chris,

Further to our discussion this afternoon:

Please review the action below from Morgan's email, and reply in writing to us on Friday 22nd November.

An update from the Visit by our Sales Colleague is below:

0485 in 0.8mm x 19mm x 3m - demand is 3,000 rolls per order on 3/4" (76mm) cores.

They do need our quotation. Roy is required to make an IJF once we have strong indicative feasibility and run rates.

Regards,
Martin.

Barcelona Mannheim View Requested

Word Quote Requested



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Summary of Completed IJF - Initiation (2/2)

Site Specifics For Ashton

Production Site	ashton	Kind Of Packaging	carton
With Core Inserts	no	Labelling Requirements	

Site Specific Information

Width	19 mm	Length	3 metres
Thickness	0.8 mm	Colour	Other
Liner			
Double Sided	no		
Tolerances			
Format Comments			
Comments			
Core	Standard	Selling UOM	Roll

Potential Business

Annual Quantity In Selling UOM	18000
1st Order Quantity In Selling UOM	3000
Target Price	0.74
Comments	