$$A = \begin{bmatrix} 3 & 5 \\ 0 & 1 \end{bmatrix} \quad B = \begin{bmatrix} 2 & 1 \\ 0 & 4 \end{bmatrix} \quad A + B = \begin{bmatrix} 5 & 6 \\ 0 & 5 \end{bmatrix} \quad A - B = \begin{bmatrix} 1 & 4 \\ 0 & -3 \end{bmatrix}$$

The Cooperative Strategy is  $\langle \text{Row 1, Col 2} \rangle$  and the payoff vector is (5,1) with  $\sigma=6$ .  $\langle \text{Row 1, Col 1} \rangle$  is the only saddle point in A-B, so it is the Optimal Threat and the Disagreement Point is (3,2) with  $\delta=1$ . Then the TU Cooperative Value is

$$\left(\frac{1}{2}\left(\sigma+\delta\right),\frac{1}{2}\left(\sigma-\delta\right)\right)=\left(3.5,2.5\right)$$

The Side Payment is 1.5 from Player I to Player II.

(ii) The payoff matrices are

$$A = \begin{bmatrix} 7 & 2 \\ 4 & 5 \end{bmatrix} \ B = \begin{bmatrix} 4 & 8 \\ 5 & 6 \end{bmatrix} \ A + B = \begin{bmatrix} 11 & 10 \\ 9 & 11 \end{bmatrix} \ A - B = \begin{bmatrix} 3 & -6 \\ -1 & -1 \end{bmatrix}$$

The Cooperative Strategies are  $\langle \text{Row 1, Col 1} \rangle$  and  $\langle \text{Row 2, Col 2} \rangle$ . Each payoff vector is (7,4) or (5,6) with  $\sigma=11$ . Since Col 1 is dominated by Col 2 in A-B, the Optimal Threat is  $\langle \text{Row 2, Row 2} \rangle$  and the Disagreement Point is (5,6) with  $\delta=-1$ . Then the TU Cooperative Value is

$$\left(\frac{1}{2}\left(\sigma+\delta\right),\frac{1}{2}\left(\sigma-\delta\right)\right)=\left(5,6\right)$$

The Side Payment is 2 or 0 from Player I to Player II.

Barg2. Proof. Since the zero-sum game matrix  $A-A^{\rm T}$  is skew-symmetric, the value of the game  $\delta=0$ . So the payoff to Player I and Player II are equal in the TU Cooperative Value.

Barg3. (i) The game matrices are

$$A = \begin{bmatrix} 5 & 7 & 1 \\ 1 & 9 & 5 \end{bmatrix} \qquad B = \begin{bmatrix} 1 & 4 & 10 \\ 1 & -2 & 1 \end{bmatrix}$$

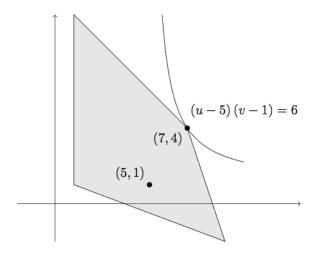


Figure 1: The Feasible Set in Barg3.(i)

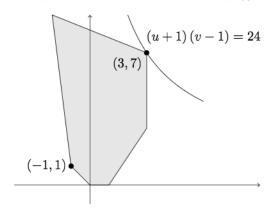


Figure 2: The Feasible Set in Barg3.(ii)

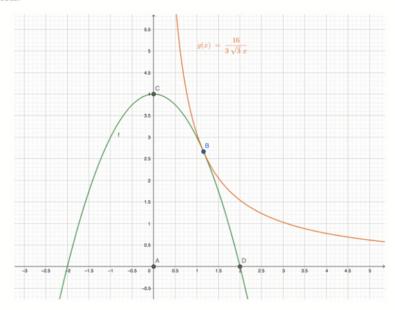
Since Col 1, 2 are dominated by Col 3 in B, the security level of two players is (5,1). Let u,v be utility functions of Player I and Player II then then the feasible set is shown in Figure 1. The Nash Product (u-5)(v-1) reaches its maximum 6 on the Pareto Line at (7,4), which means the cooperative strategy  $\langle \text{Row 1}, \text{Col 2} \rangle$ .

# (ii) The game matrices are

$$A = \begin{bmatrix} 1 & -1 & 0 \\ 3 & -2 & 3 \end{bmatrix} \qquad B = \begin{bmatrix} 0 & 1 & 0 \\ 3 & 9 & 7 \end{bmatrix}$$

Let u, v be utility functions of Player I and Player II then the feasible set is shown in Figure 2. The Nash Product (u+1)(v-1) reaches its maximum 24 on the Pareto Line at (3,7), which means the cooperative strategy  $\langle \text{Row 2}, \text{Col 3} \rangle$ .

### Barg4 Solution:



The Pareto front is  $y = 4 - x^2, 0 \le x \le 2$ .

$$w = (4 - x^2 - 0) \times (x - 0)$$

$$= 4x - x^3 \qquad 0 \le x \le 2$$

$$\frac{dw}{dx} = 4 - 3x^3$$

$$\frac{dw}{dx} = 0 \Rightarrow x = \frac{2}{\sqrt{3}}$$

So the Nash Bargaining Solution is  $(\frac{2}{\sqrt{3}}, \frac{8}{3})$ .

# Barg5 Proof:

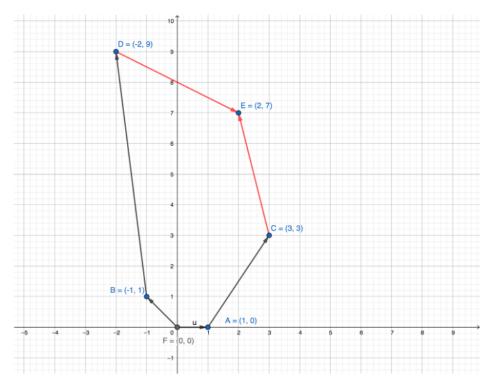
After any linear transformation  $F:\{u,v\} \rightarrow \{\alpha_1u+\beta_1,\alpha_2v+\beta_2\}$ , where  $\alpha_1>0,\alpha_2>0,\beta_1,\beta_2$  are given numbers.

$$\begin{split} r_1' &= \frac{(\alpha_1 v_1 + \beta_1) - (\alpha_1 w_1 + \beta_1)}{(\alpha_1 v_1 + \beta_1) - (\alpha_1 d_1 + \beta_1)} \\ &= \frac{\alpha_1 (v_1 - w_1)}{\alpha_1 (v_1 - d_1)} \\ &= \frac{v_1 - w_1}{v_1 - d_1} \\ r_2' &= \frac{(\alpha_2 w_2 + \beta_2) - (\alpha_2 v_2 + \beta_2)}{(\alpha_2 w_2 + \beta_2) - (\alpha_2 d_2 + \beta_2)} \\ &= \frac{\alpha_2 (w_2 - v_2)}{\alpha_2 (v_2 - d_2)} \\ &= \frac{w_2 - v_2}{w_2 - d_2} \end{split}$$

So  $r_1 \ge r_2 \Leftrightarrow r'_1 \ge r'_2$ . The Axiom of Invariance Under Change of Location and Scale is valid for the bargaining solution obtained from the Zeuthen's Principle.

## Barg6 Solution:

For matrix A, -1 is its saddle point, while for matrix -B, the same position is also a saddle point. So for any  $\lambda$ , the value of game  $\lambda A - B$  is  $-\lambda - 1$ .



The Pareto fronts are segments DE and CE. So we should try  $\lambda = \frac{1}{2}, 4$ . For  $\lambda = \frac{1}{2}$ :

$$\begin{split} \frac{1}{2}A + B &= \begin{pmatrix} \frac{1}{2} & \frac{1}{2} & 0\\ \frac{9}{2} & 8 & 8 \end{pmatrix} \\ \sigma(\frac{1}{2}) &= 8 & \delta(\frac{1}{2}) = -\frac{3}{2} \\ \phi_1(\frac{1}{2}) &= \frac{\sigma(\frac{1}{2}) + \delta(\frac{1}{2})}{2\lambda} = \frac{13}{2} \\ \phi_2(\frac{1}{2}) &= \frac{\sigma(\frac{1}{2}) - \delta(\frac{1}{2})}{2} = \frac{19}{4} \end{split}$$

 $(\frac{13}{2}, \frac{19}{4})$  lies in the directed line DE but is outside the NTU-feasible set, so Player I pays Player II. For  $\lambda = 4$ :

$$4A + B = \begin{pmatrix} 4 & -3 & 0 \\ 15 & 1 & 15 \end{pmatrix}$$

$$\sigma(4) = 15$$

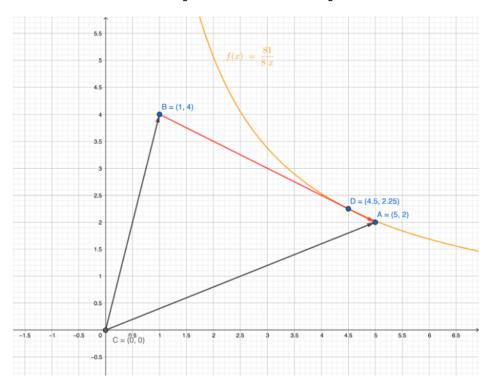
$$\phi_1(4) = \frac{\sigma(4) + \delta(4)}{2\lambda} = \frac{5}{4}$$

$$\phi_2(4) = \frac{\sigma(4) - \delta(4)}{2\lambda} = 10$$

 $(\frac{5}{4}, 10)$  lies on the directed line CE but is outside the NTU-feasible set, so Player II pays Player I. So the NTU value is (2,7) with Cooperative strategy  $\langle Row2, Col3 \rangle$ . The equilibrium exchange rate is between  $\frac{1}{2}$  and 4.

Barg7 Solution: 
$$(i)\begin{pmatrix} (5,2) & (0,0) \\ (0,0) & (1,4) \end{pmatrix}$$

The Pareto front is segment AB with slope  $-\frac{1}{2}$ . So we should try  $\lambda = \frac{1}{2}$ .



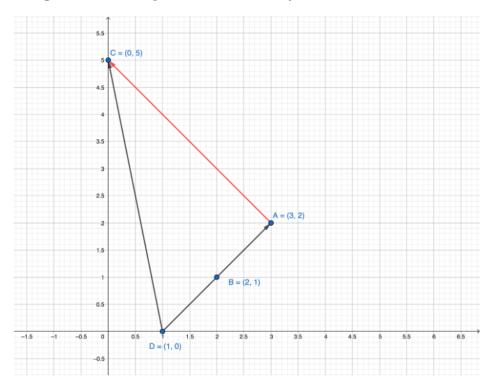
For  $\lambda = \frac{1}{2}$ :

$$\frac{1}{2}A + B = \begin{pmatrix} \frac{9}{2} & 0\\ 0 & \frac{9}{2} \end{pmatrix} 
\frac{1}{2}A - B = \begin{pmatrix} \frac{1}{2} & 0\\ 0 & -\frac{7}{2} \end{pmatrix} 
\sigma(\frac{1}{2}) = \frac{9}{2} 
\phi_1(\frac{1}{2}) = \frac{\sigma(\frac{1}{2}) + \delta(\frac{1}{2})}{2\lambda} = \frac{9}{2} 
\phi_2(\frac{1}{2}) = \frac{\sigma(\frac{1}{2}) - \delta(\frac{1}{2})}{2} = \frac{9}{4}$$

 $(\frac{9}{2}, \frac{9}{4})$  is within the NTU-feasible set. So the NTU value is  $(\frac{9}{2}, \frac{9}{4})$  with Cooperative strategy being  $\frac{1}{8}\langle Row1, Col1 \rangle + \frac{7}{8}\langle Row2, Col2 \rangle$ . The equilibrium exchange rate is  $\lambda^* = \frac{1}{2}$ .

(ii) 
$$\begin{pmatrix} (3,2) & (0,5) \\ (2,1) & (1,0) \end{pmatrix}$$

 $\text{(ii)} \begin{pmatrix} (3,2) & (0,5) \\ (2,1) & (1,0) \end{pmatrix}$  The Pareto front is segment AC with slope -1. So we should try  $\lambda=1$ .



For  $\lambda = 1$ :

$$A + B = \begin{pmatrix} 5 & 5 \\ 3 & 1 \end{pmatrix}$$

$$A - B = \begin{pmatrix} 1 & -5 \\ 1 & 1 \end{pmatrix}$$

$$\sigma(1) = 5$$

$$\phi_1(1) = \frac{\sigma(1) + \delta(1)}{2\lambda} = 3$$

$$\phi_2(1) = \frac{\sigma(1) - \delta(1)}{2} = 2$$

(3,2) is within the NTU-feasible set. So the NTU value is (3,2) with Cooperative strategy being  $\langle Row1, Col1 \rangle$ . The equilibrium exchange rate is  $\lambda^* = 1$ .