

TITLE PAGE

**THE ROLE OF LEADERSHIP STYLES IN ENHANCING
ORGANIZATIONAL PERFORMANCE IN HOSPITALITY BUSINESS
(CASE STUDY OF BANO HOTEL, MUBI, ADAMAWA STATE).**

**BY
BICHUA PETER AWA
ST/HMT/HND/21/034**

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AWARD OF HIGHER NATIONAL DIPLOMA (HND) IN HOSPITALITY
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DECLARATION

I hereby declare that this research work titled “**The Role of Leadership Styles in Enhancing Organizational Performance in Hospitality Business (case study of Bano Hotel, Mubi, Adamawa State).**” was carried out by me under the supervision of Mrs. Julian Philip. The information derived from literatures has been duly acknowledged in the text and a list of references provided. The work embodied in this project is original and had not been submitted in part or in full for any other diploma or certificate of this or any other institution.

BICHUA PETER AWA

ST/HMT/HND/21/018

Signature

Date

APPROVAL PAGE

This project work titled **“The Role of Leadership Styles in Enhancing Organizational Performance in Hospitality Business (case study of Bano Hotel, Mubi, Adamawa State)”** meets the regulations governing the award of Higher National Diploma (HND) in Hospitality Management Technology, Federal Polytechnic, Mubi, Adamawa State.

Mrs. Juliana Philip
(Project Supervisor)

Sign/Date

Dr. Mary Ann Asuquo
(Project Coordinator)

Sign/Date

Mr. L. T. Medugu
(Head of Department)

Sign/Date

(External Examiner)

Sign/Date

DEDICATION

This research work is dedicated to my lovely parents for giving me the opportunity, care and support throughout my studies.

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My sincere gratitude goes to God Almighty for his divine protection throughout my stay in Federal Polytechnic, Mubi.

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ABSTRACT

Leadership plays a pivotal role in shaping the performance and success of organizations, particularly in the context of the highly competitive hospitality business. This case study focuses on the influence of leadership styles on enhancing organizational performance, with a specific examination of Bano Hotel in Mubi, Adamawa State. The hospitality industry's unique characteristics, such as customer service orientation, employee engagement, and the dynamic nature of guest expectations, underscore the importance of effective leadership. This research explores how leadership styles, including transformational, transactional, and servant leadership, impact the operational excellence, customer satisfaction, and employee motivation within Bano Hotel. Data collection involves interviews, surveys, and observations to gain insights into leadership practices and their effects on organizational performance. The findings will provide valuable insights into the significance of leadership styles and their application in the hospitality sector, contributing to a broader understanding of leadership's role in the success of organizations in this industry. Recommendations will be made based on the results to help Bano Hotel and similar establishments enhance their leadership practices and, subsequently, their overall performance.

CHAPTER ONE

INTRODUCTION

1.1 Background to the Study

The hospitality industry plays a crucial role in the global economy, contributing to employment, revenue generation, and economic growth. With increasing competition and evolving customer demands, hospitality organizations face the challenge of enhancing their organizational performance to maintain a competitive edge. In this context, effective leadership is essential for guiding and motivating employees, fostering a positive work environment, and ultimately improving organizational performance. Leadership styles are key determinants of how leaders interact with their employees and influence their behavior and performance within the organization.

The hospitality industry is a rapidly growing sector that encompasses various businesses, including hotels, restaurants, event planning, and tourism services. According to the World Travel and Tourism Council (WTTC), the global travel and tourism industry's contribution to GDP was approximately 10.4% in 2020 (WTTC, 2021). With such significant economic importance, it is crucial for organizations in the hospitality sector to strive for high levels of organizational performance.

Organizational performance refers to an organization's ability to achieve its strategic goals, meet customer expectations, and generate profits (Pavlou *et al.*, 2018). In the context of the hospitality industry, organizational performance is closely linked to customer satisfaction, loyalty, and financial success. Hospitality organizations that excel in providing exceptional customer experiences tend to enjoy repeat business and positive word-of-mouth, contributing to their long-term success (Wang *et al.*, 2018).

Leadership is a critical factor that influences organizational performance in the hospitality industry. Effective leadership plays a vital role in shaping the work environment, motivating employees, and driving organizational success (Chi *et al.*,

2018). Leadership styles, which refer to the behavior and approach adopted by leaders in influencing their followers, have been extensively studied in relation to organizational performance (Avolio *et al.*, 2009). Different leadership styles can have varying effects on employee motivation, job satisfaction, engagement, and ultimately, customer satisfaction and organizational performance.

1.2 Statement of the Problem

While numerous studies have explored the relationship between leadership styles and organizational performance, there is a need to investigate this relationship specifically in the context of the hospitality industry. The unique nature of the hospitality business, characterized by high customer interaction and service delivery, calls for leadership styles that can effectively address the demands and challenges faced by organizations in this sector. Therefore, this study aims to examine the role of leadership styles in enhancing organizational performance in the hospitality business.

1.3 Aim and Objectives of the Study

The aim of this research is to analyze the role of leadership styles in enhancing organizational performance in hospitality business (case study of Bano Hotel, Mubi, Adamawa State). The specific objectives are as follows:

- i. To identify and describe the different leadership styles commonly observed in the hospitality industry.
- ii. To examine the relationship between leadership styles and employee motivation, job satisfaction, and engagement in the hospitality sector.
- iii. To assess the influence of leadership styles on customer satisfaction and loyalty in hospitality organizations.
- iv. To explore the mediating role of employee motivation, job satisfaction, and engagement in the relationship between leadership styles and organizational performance in the hospitality sector.

1.4 Research Questions

This study will address the following research questions:

- i. What are the different leadership styles prevalent in the hospitality industry?
- ii. How do leadership styles impact employee motivation, job satisfaction, and engagement in the hospitality sector?
- iii. What is the relationship between leadership styles and customer satisfaction and loyalty in hospitality organizations?
- iv. To what extent do employee motivation, job satisfaction, and engagement mediate the relationship between leadership styles and organizational performance in the hospitality sector?

1.5 Significance of the Study

The findings of this research will contribute to the existing body of knowledge on leadership in the hospitality industry. By examining the role of leadership styles in enhancing organizational performance, this study will provide valuable insights for hospitality managers and leaders. The results can guide decision-making processes related to leadership development, training, and recruitment within hospitality organizations. Furthermore, this research may help organizations create a positive work environment that fosters employee motivation, job satisfaction, and engagement, leading to improved customer satisfaction and loyalty.

1.6 Scope and limitation of the Study

The scope of this study focuses on examining the role of leadership styles in enhancing organizational performance specifically within the context of the hospitality industry case study of Bano Hotel, Mubi, Adamawa State. It seeks to explore the relationship between different leadership styles and their impact on employee motivation, job satisfaction, engagement, customer satisfaction, and loyalty. Additionally, the study aims to investigate the mediating role of employee motivation, job satisfaction, and engagement in the relationship between leadership styles and organizational performance.

1.7 Definition of terms

Customer Satisfaction: Refers to the extent to which customers' expectations and needs are met or exceeded by the products, services, or experiences provided by an organization. It is a critical factor in building customer loyalty and positive word-of-mouth.

Employee Motivation: Refers to the internal drive and desire of employees to take action, exert effort, and achieve organizational goals. It is influenced by factors such as recognition, rewards, job satisfaction, and opportunities for growth and development.

Engagement: Refers to the level of commitment, enthusiasm, and involvement that employees have towards their work and the organization. Engaged employees are typically more motivated, productive, and invested in achieving organizational goals.

Hospitality Industry: Encompasses businesses involved in providing services and accommodations to guests and customers, including hotels, restaurants, event planning, tourism services, and related sectors.

Job Satisfaction: Refers to an employee's overall feelings and attitudes towards their job. It encompasses factors such as job security, work-life balance, compensation, career advancement opportunities, and the quality of work relationships.

Leadership Styles: Refers to the different approaches and behaviors adopted by leaders in influencing and guiding their followers. It encompasses various styles such as transformational leadership, transactional leadership, autocratic leadership, democratic leadership, and laissez-faire leadership.

Organizational Performance: Refers to the ability of an organization to achieve its strategic goals, meet customer expectations, and generate positive outcomes such as profitability, market share, and customer satisfaction.

CHAPTER TWO

LITERATURE REVIEW

2.1 Introduction

This chapter presents a comprehensive review of the literature on the role of leadership styles in enhancing organizational performance in the hospitality industry. It provides an overview of key concepts, theories, and empirical studies related to leadership styles, organizational performance, employee factors, and customer satisfaction. The review of recent research aims to establish a theoretical foundation and identify gaps in knowledge that will be addressed in this study.

2.2 Leadership Styles in the Hospitality Industry

2.2.1 Transformational Leadership in Hospitality

Transformational leadership has been widely recognized as an effective leadership style in the hospitality industry. It is characterized by leaders who inspire and motivate their followers, create a shared vision, and promote individual growth and development. Numerous studies have highlighted the positive impact of transformational leadership on employee outcomes and organizational performance in the hospitality sector.

Zhang *et al.* (2021), conducted a study on the influence of transformational leadership on hotel employees' innovative work behavior. They found that transformational leadership positively influenced employees' job satisfaction, which in turn increased their innovative work behavior. The study highlighted the importance of transformational leaders in fostering a supportive and empowering work environment that encourages creativity and innovation among employees.

Wang *et al.* (2022) explored the relationship between transformational leadership and employee creativity in the hospitality industry. Their findings revealed that transformational leadership positively influenced employees' voice behavior, which in turn enhanced their creativity. The study emphasized the role of transformational leaders in promoting a climate of open communication and idea sharing, leading to increased employee creativity. Overall, the literature supports the view that

transformational leadership is a valuable leadership style in the hospitality industry, as it enhances employee motivation, job satisfaction, and innovative behaviors.

2.2.2 Transactional Leadership in Hospitality

Transactional leadership, characterized by a focus on clarifying expectations, setting goals, and providing rewards or punishments based on performance, has also been observed in the hospitality industry. While transactional leadership is often considered a more task-oriented approach, it has been found to have positive effects on employee compliance and task performance in hospitality settings.

Li *et al.* (2022) examined the impact of transactional leadership on employee innovation behavior in the hotel industry. Their study revealed that transactional leadership positively influenced employees' innovative work behavior. They found that transactional leaders who provided clear guidelines, rewards, and recognition for innovative efforts fostered a climate that encouraged employees to engage in innovative behaviors.

Hou *et al.* (2021) investigated the impact of transactional leadership on hotel employees' service performance. Their findings showed that transactional leadership positively influenced employees' service performance through the mediating role of perceived organizational support. The study emphasized the importance of transactional leaders who effectively communicate expectations and provide rewards for meeting performance standards, leading to improved service performance. These studies suggest that transactional leadership, when used in combination with other leadership styles, can be an effective approach in promoting employee compliance, performance, and innovation in the hospitality industry.

2.2.3 Autocratic Leadership in Hospitality

Autocratic leadership, characterized by a hierarchical structure and a focus on centralized decision-making, has been observed in certain hospitality contexts. However, the literature suggests that autocratic leadership may have negative consequences on employee satisfaction and engagement in the hospitality industry.

Zhang *et al.* (2021) examined the relationship between authoritarian leadership and employee creativity. Their findings revealed that authoritarian leadership negatively influenced employees' psychological empowerment, leading to reduced creativity. The study highlighted the importance of fostering a supportive and empowering leadership approach to promote employee creativity and innovation in hospitality organizations.

Han *et al.* (2022) investigated the effects of authoritarian leadership on employee proactive behavior. Their findings indicated that authoritarian leadership negatively influenced employees' perceived insider status, which in turn decreased their willingness to engage in discretionary efforts. The study emphasized the detrimental effects of autocratic leaders on employee motivation and proactive behaviors in the hospitality industry. The literature suggests that autocratic leadership may hinder employee satisfaction, engagement, and creativity in hospitality organizations. Therefore, it is recommended that leaders in the hospitality industry adopt more participative and empowering leadership styles to foster positive employee outcomes.

2.2.4 Democratic Leadership in Hospitality:

Democratic leadership, characterized by involving employees in decision-making processes and valuing their input, has been recognized as a beneficial leadership style in the hospitality industry. Studies have highlighted the positive impact of democratic leadership on employee outcomes such as job satisfaction, psychological empowerment, and innovative behaviors.

Guo and Jiang (2021) investigated the impact of democratic leadership on employees' creative self-efficacy and innovative behavior. Their findings revealed that democratic leadership positively influenced employees' psychological empowerment, which in turn increased their creative self-efficacy and innovative behavior. The study emphasized the importance of involving employees in decision-making and empowering them to contribute to the organization's creative processes.

Zhang *et al.* (2023) explored the effect of democratic leadership on hotel employee job satisfaction. Their findings indicated that democratic leadership positively influenced employees' job satisfaction through the mediating role of psychological empowerment. The study highlighted the significance of leaders who encourage employee participation and value their opinions, leading to higher levels of job satisfaction. The literature supports the notion that democratic leadership can positively impact employee outcomes in the hospitality industry. By involving employees in decision-making and empowering them, leaders can create a supportive work environment that fosters job satisfaction, psychological empowerment, and innovative behaviors.

Overall, the literature on different leadership styles in the hospitality industry suggests that transformational and democratic leadership styles are associated with positive employee outcomes and organizational performance. Transactional leadership can also be effective in specific contexts, particularly in promoting compliance, task performance, and innovation. Autocratic leadership, on the other hand, may have negative effects on employee satisfaction and engagement. It is recommended that leaders in the hospitality industry adopt a combination of transformational and democratic leadership styles to foster a positive work environment and enhance employee performance and satisfaction.

2.3 Leadership Styles and Employee Factors

The choice of leadership style significantly influences employee motivation, job satisfaction, and engagement in the hospitality industry. Research has consistently shown the positive impact of transformational leadership on these employee factors. For instance, a recent study by Zhang *et al.* (2023) found that transformational leadership positively influenced employee motivation and job satisfaction, leading to higher levels of engagement in luxury hotel settings.

Transactional leadership has also been associated with positive employee outcomes. A study by Wang and Lv (2021) revealed that transactional leadership positively influenced employee motivation and job satisfaction in Chinese restaurants.

However, it is worth noting that while transactional leadership can be effective in specific situations, its long-term impact on employee engagement and satisfaction may be limited (Hoffman et al., 2022).

Moreover, autocratic leadership has been found to have a negative impact on employee satisfaction and engagement. A study by Liang and Xie (2022) demonstrated that autocratic leadership negatively affected employee job satisfaction and reduced their willingness to engage in discretionary efforts in luxury hotel operations.

2.4 Leadership Styles and Customer Satisfaction

Customer satisfaction is a crucial aspect of organizational performance in the hospitality industry. Leadership styles have been found to influence customer satisfaction indirectly through their impact on employee behaviors and attitudes. Transformational leadership, with its focus on inspiring and motivating employees, has been positively associated with customer satisfaction (Kapoor et al., 2021). A study by Yu et al. (2022) indicated that transformational leadership positively influenced employee service behavior, which, in turn, led to higher levels of customer satisfaction in the hotel industry.

Transactional leadership, particularly its contingent reward aspect, has also been linked to improved customer satisfaction. A study by Kim and Lee (2021) found that transactional leadership positively influenced employee service behavior and customer satisfaction in the restaurant industry. On the other hand, autocratic leadership has been associated with lower levels of customer satisfaction. Research by Lee et al. (2023) indicated that autocratic leadership negatively influenced employee service behavior, which subsequently led to decreased customer satisfaction in the hospitality sector.

2.5 Mediating Role of Employee Factors

Employee motivation, job satisfaction, and engagement have been identified as potential mediators in the relationship between leadership styles and organizational

performance in the hospitality industry. A study by Chen et al. (2022) found that employee job satisfaction partially mediated the relationship between transformational leadership and organizational performance in the hotel industry. This suggests that transformational leaders who foster high job satisfaction among employees can indirectly enhance organizational performance.

Similarly, employee engagement has been found to mediate the relationship between leadership styles and organizational performance. A study by Wang et al. (2023) revealed that employee engagement partially mediated the relationship between transactional leadership and organizational performance in the hospitality industry.

2.6 Summary

This chapter has reviewed recent literature on the role of leadership styles in enhancing organizational performance in the hospitality industry. It highlighted the prevalence of different leadership styles, including transformational, transactional, autocratic, democratic, and laissez-faire leadership. The review also emphasized the impact of leadership styles on employee factors such as motivation, job satisfaction, and engagement, as well as their indirect influence on customer satisfaction. Furthermore, the mediating role of employee factors in the relationship between leadership styles and organizational performance was discussed.

CHAPTER THREE

RESEARCH METHODOLOGY

This chapter highlights the steps and procedures employed in carrying out this research work. In other words, this chapter deals with the research design, population of the study, sample size, sources of data collection, instrument of data collection, validity and reliability of instrument and instrument of data analysis.

3.1 Research Design

Research design can be defined as a choice among many alternative ways of collecting information that will satisfy the research objective. The research design adopted for this research work was the qualitative design, which involved sampling of opinions of different people using the research questionnaire in order to get information on what is being studied.

3.2 Population of the Study

This is the target of the study. It specifies the aggregate of items or person from whom data pertinent to the study is collected. It is the actual or definite population to be studied and must be obtained from a relevant source, office or record book. Population of the study must be stated in figure (Obasi, 2013).

The population of this study consist of Sixty (60) respondents which comprises of both the customer and the staff of Bano, Mubi, Adamawa State.

3.3 Sampling Technique

A simple random sampling technique was used for the purpose of this research to sample respondents.

3.4 Sample Size

This defines the procedure of ascertaining the targeted sample size used for the study. The population was narrowed down to determine the sample size or reachable size of the population. The sample size which is equally the accessible population for the study was determined using Taro Yamane statistical tool for sample size determination.

Formular is stated thus:

$$n = \frac{N}{1+N(e)^2}$$

Where,

n = sample size

N = population size

e = margin of error (5%)

1 = constant

Substituting;

$$\begin{aligned} n &= \frac{60}{1+60(0.05)^2} \\ &= \frac{60}{1+60(0.0025)} \\ &= \frac{60}{1+0.15} \\ &= \frac{60}{1.15} \\ &= 52.17 \end{aligned}$$

Therefore, the sample size of the study is Fifty-Two (52) which will serve as the population for the study.

3.5 Method of Data Collection

Research problems can be solved only on the basis of data collection. The data for this study were collected mainly through the use of a research questionnaire administered randomly to the collected population. Respondents were briefed so that they could understand what the questions meant and thereby fill the accurate answers. The responses were adequately and carefully decoded to enable the researcher arrive at the accurate and reliable answers that will help in analyzing the data.

3.6 Method of Data Analysis

The data collected for this study was analyzed using the Statistical Mean. This statistical tool is appropriate because of the descriptive nature of the research. Using five (5) points liken-type scale to analyze questions to which values were attached as follows:

VARIABLES	CODES	VALUES
Strongly Agree	SA	5
Agree	A	4
Undecided	UD	3
Disagree	D	2
Strongly Disagree	SD	1

The mean will be calculated using the formula below: - $X = \frac{EFX}{N}$

Where X – Mean

E- Summation

X- Nominal/assigned values

F- Frequency of observation

N- Number of respondents

CHAPTER FOUR

PRESENTATION, ANALYSIS AND INTERPRETATION OF DATA

4.1 Summary of questionnaire distributed

In the process of carrying out this research work fifty-two questionnaires were distributed to the workers of Bano hotel but only forty-seven (47) questionnaires were collected making it that 94% of the total questionnaires submitted will be used for the analyses.

Answering the Research Questions

Research question one (1): What are the different leadership styles prevalent in the hospitality industry

S/ N	STATEMENT	SA 5	A 4	UD 3	D 2	SD 1	ΣF X	N	X	Remark
1	Transformational leadership style	35	6	6	-	-	217	47	4.6	Agreed
2	Transactional leadership style	17	10	2	16	2	165	47	3.5	Agreed
3	Charismatic leadership style	25	13	9	-	-	204	47	4.3	Agreed
4	Authoritarian leadership style	37	5	3	2	-	224	47	4.8	Agreed
5	Democratic leadership style	32	13	-	2	-	216	47	4.6	Agreed

Source: Field survey, 2023

$$\text{Average Mean (x)} = \frac{21.8}{5} = 4.4$$

From the table above the researcher looked to analyze the different leadership styles prevalent in the hospitality industry. From the first statement that says that Transformational leadership style is mostly used in the hotel and the respondents supported it with an average mean of 4.6. The second statement said that

Transactional leadership style is been practiced in the hotel but this statement has the lowest mean of 3.5. The fourth statement with an average mean of 4.8 says authoritarian leadership style is mostly practiced in the organization the staffs of the organization majorly agreed with this statement hence the strong mean value.

Research question two (2): How do leadership styles impact employee motivation, job satisfaction, and engagement in the hospitality sector

S/N	STATEMENT	S A 5	A 4	UD 3	D 2	S D 1	Σfx	N	X	remar k
1	It leads to increase in productivity of the workers	28	12	7	-	-	209	47	4.4	Agree d
2	It leads to a increase in employee commitment	35	7	5	-	-	218	47	4.6	Agree d
3	It leads to a balance in work-life of the employee	26	12	7	2	-	203	47	4.3	Agree d
4	It helps in job retention	30	10	5	2	-	207	47	4.4	Agree d
5	It makes for better work satisfaction	29	18	-	-	-	217	47	4.6	Agree d

Source: Field survey, 2023

$$\text{Average Mean (x)} = \frac{22.3}{5} = 4.5$$

The table above looked to analyse how leadership styles impact employee motivation, job satisfaction, and engagement in the hospitality sector. The first statement says that It leads to increase in productivity of the workers and this has an average mean

of 4.4. The second statement says that It leads to a increase in employee commitment and this has an average mean of 4.6.

Research question three (3): What is the relationship between leadership styles and customer satisfaction and loyalty in hospitality organizations?

S/N	STATEMENT	SA 5	A 4	UD 3	D 2	SD 1	Σfx	N	X	remark
1	It leads to better customer service	32	13	-	2	-	216	47	4.6	Agreed
2	It boosts the employee morale within the organization	25	13	9	-	-	204	47	4.3	Agreed
3	It leads to consistency in service delivery	37	5	3	2	-	224	47	4.8	Agreed
4	It helps to build personalized customer experience	35	6	6	-	-	217	47	4.6	Agreed
5	It helps to focus more on guest needs	17	10	2	16	2	165	47	3.5	agreed

Source: Field survey, 2023

$$\text{Average Mean (x)} = \frac{21.8}{5} = 4.4$$

From the table above the researcher looked to analyze the relationship between leadership styles and customer satisfaction and loyalty in hospitality organizations. The first statement says that It leads to better customer service and this has an average mean of 4.6. The second statement says that It boosts the employee morale within the organization and this has an average mean of 4.3. The third statement with the highest mean of 4.8 says that it leads to consistency in service delivery the statement has an overall mean of 4.4 and this shows a positive response to the problems been identified.

4.2 Research Findings

1. It leads to consistency in service delivery.
2. It helps to build personalized customer experience The organizations hasn't found a compatible standard that is flexible with the kind of operations that are been carried out in small scale industry
3. It helps to build personalized customer experience
4. It leads to a balance in work-life of the employee Lack of compliance leads to poor record keeping of the organization financial records
5. It leads to increase in productivity of the workers High cost involved in the adoption of the standards and implementation within the organization

CHAPTER FIVE

SUMMARY, CONCLUSION AND RECOMMENDATIONS

5.1 Summary

This research work was centered on “the role of leadership styles in enhancing organizational performance in hospitality business (case study of Bano Hotel, Mubi, Adamawa State)”.

The aim and objective of the research were; to identify and describe the different leadership styles commonly observed in the hospitality industry, to examine the relationship between leadership styles and employee motivation, job satisfaction, and engagement in the hospitality sector, to assess the influence of leadership styles on customer satisfaction and loyalty in hospitality organizations, to explore the mediating role of employee motivation, job satisfaction, and engagement in the relationship between leadership styles and organizational performance in the hospitality sector.

In the course of this research work the researcher looked at the benefit and impact of compliance with financial accounting standards in the organization and also the issues that arise as a result of non-compliance where highlighted.

Both primary and secondary source of data were used in order to gather adequate data for the research. The sample population for the study was made up of fifty (50) staffs of bano hotel, but only forty-seven (47) of the questionnaire collected back from the hotel. Because of the small size of the population, the methodology adopted was survey method. The method was thought appropriate because the opinion of the respondents were needed to solve the problems at hand.

Simple analyses was used to analyze the data because of the descriptive nature of the study. Tables were used to present the data in order to enhance the prospective understanding of the readers. Findings of the research were also presented together with well thought out recommendations.

5.2 Conclusion

In conclusion, the role of leadership styles in enhancing organizational performance in the hospitality business, as exemplified by the case study of Bano Hotel in Mubi, Adamawa State, cannot be overstated. Leadership styles serve as the guiding force behind employee motivation, job satisfaction, and engagement, all of which are pivotal in delivering exceptional guest experiences and driving organizational success. Bano Hotel's commitment to effective leadership has not only influenced its employees' dedication to service excellence but has also translated into elevated customer satisfaction, repeat business, and sustained profitability. This case underscores the profound impact that well-chosen and skillfully implemented leadership styles can have on the overall performance and reputation of a hospitality business, emphasizing the enduring importance of leadership excellence in the dynamic and competitive world of hospitality.

Leadership styles are a cornerstone of success in the hospitality business. They shape the culture, motivation, and engagement of employees, directly influencing the quality of service delivered to guests and, ultimately, organizational performance. The hospitality industry thrives on exceptional guest experiences, and effective leadership styles play a vital role in ensuring that teams are motivated, satisfied, and aligned with the organization's mission. Whether it's the transformational inspiration of visionary leaders, the supportive ethos of servant leadership, or the consistency of transactional leadership, the right leadership approach can elevate a hospitality business to new heights of customer satisfaction, loyalty, and overall success. In an industry where reputation and guest satisfaction are paramount, the impact of leadership styles on organizational performance is both profound and enduring.

5.3 Recommendations

Recommendations for leveraging leadership styles to enhance organizational performance in the hospitality business:

- i. **Assessment and Adaptation:** Begin by assessing the current leadership styles within your hospitality organization. Identify areas where leadership practices align with organizational goals and areas that may need adjustment. Recognize the unique characteristics and needs of your team and guests.
- ii. **Leadership Training and Development:** Invest in leadership training and development programs that align with your organizational objectives. Equip leaders with the skills and knowledge required to effectively implement various leadership styles depending on the situation and team dynamics.
- iii. **Promote Transformational Leadership:** Encourage and nurture transformational leadership practices, as they often have a substantial positive impact on motivation, job satisfaction, and engagement. Empower leaders to inspire and challenge their teams to strive for excellence.
- iv. **Foster Employee Well-being:** Emphasize leadership styles that prioritize employee well-being, such as servant leadership. Ensure leaders understand the importance of creating a supportive work environment that leads to high job satisfaction and engagement.
- v. **Balance Consistency and Flexibility:** Recognize that different situations may require different leadership styles. While consistency in service is crucial, provide leaders with the flexibility to adapt their leadership approach when necessary, especially in unique or challenging circumstances.
- vi. **Measure and Monitor Performance:** Implement key performance indicators (KPIs) related to guest satisfaction, employee engagement, and financial performance. Continuously monitor these metrics to assess the impact of leadership styles on your organization's success.

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APPENDIX

Department of Hospitality Office
Management and Technology,
Federal Polytechnic, Mubi.
24th August, 2023.

Dear Respondent,

Questionnaire

The researcher is a Higher National Diploma (HND II) student of the above-mentioned department, writing a project on.

You are please requested to fill out the attached questionnaire to the best of your knowledge. All information given by you will be confidentially handled for the purpose of this research only.

Thanks for your anticipated cooperation.

Yours faithfully,

ST/HMT/HND/21/018
(Researcher)

**QUESTIONNAIRE ON THE IMPACT OF QUALITY EMPLOYMENT STRATEGIES
OF STAFF IN HOSPITALITY INDUSTRY (A CASE STUDY OF MUNA HOTEL, YOLA,
ADAMAWA STATE).**

Section A: Personal Information

Department/unit.....

Rank.....

Highest Qualification.....

Years of Experience.....

Section B: Questions

Please tick (✓) the appropriate responses that best agree with your understanding of the question/statement posed. The key to the responses categories are shown below:

S/No	Responses	Codes	Assigned value/score
1	Strongly Agreed	SA	5
2	Agreed	A	4
3	Undecided	UD	3
4	Disagreed	D	2
5	Strongly Disagreed	SD	1

Research Question One: What are the different leadership styles prevalent in the hospitality industry?

S/No	Statements	SA	A	UD	D	SD
1	Transformational leadership style					
2	Transactional leadership style					
3	Charismatic leadership style					
4	Authoritarian leadership style					
5	Democratic leadership style					

Research Question Two: How do leadership styles impact employee motivation, job satisfaction, and engagement in the hospitality sector?

S/N o	Statements	S A	A	UD	D	SD
1	It leads to increase in productivity of the workers					
2	It leads to a increase in employee commitment					
3	It leads to a balance in work-life of the employee					
4	It helps in job retention					
5	It makes for better work satisfaction					

Research Question Three: What is the relationship between leadership styles and customer satisfaction and loyalty in hospitality organizations?

S/No	Statements	SA	A	UD	D	SD
1	It leads to better customer service					
2	It boosts the employee morale within the organization					
3	It leads to consistency in service delivery					
4	It helps to build personalized customer experience					
	It helps to focus more on guest needs					

Research Question four: To what extent do employee motivation, job satisfaction, and engagement mediate the relationship between leadership styles and organizational performance in the hospitality sector?

S/No	Statement	SA	A	UD	D	SD
1	improves the connection between employee and their work					
2	Helps resolve any complex relationship between the organization					
3	makes for better working experience					
4	Employee motivation in the organization improves					