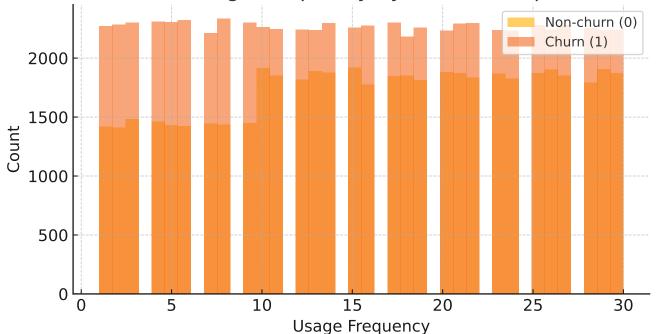
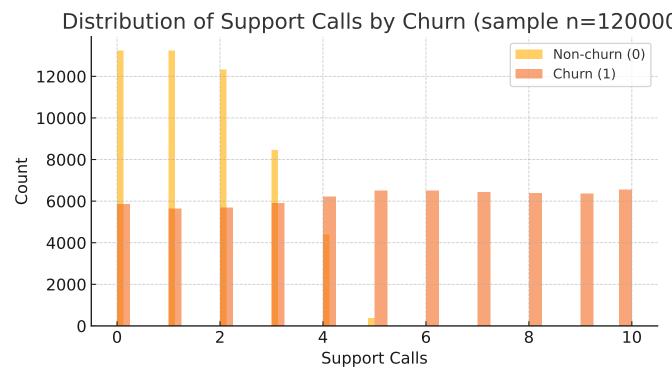
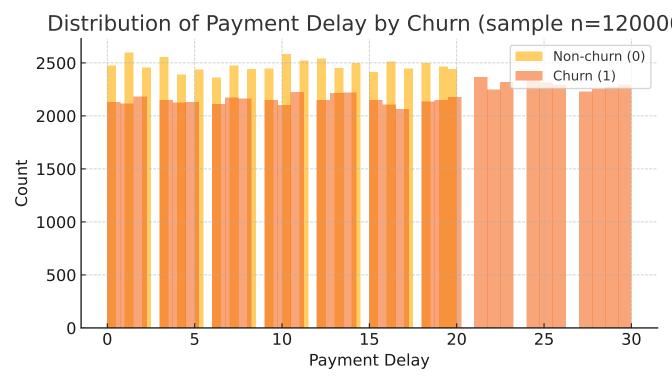


Distribution of Total Spend by Churn (sample n=120000) Non-churn (0) Churn (1) Count **Total Spend**

Distribution of Usage Frequency by Churn (sample n=12000







Distribution of Last Interaction by Churn (sample n=12000 2500 I Non-churn (0) Churn (1) Count Last Interaction

