

KEY SKILLS: • Planning & Strategizing • Presentation skill • Client relationship • Energy level •
MBA Operations Dr. D. Y. Patil College
B.B.A. Marketing Pune, Maharashtra Poona College
H. S. C. Moledina high School & Jr. College
S. S. C. Maharashtra Board A.M.V.High School
Sales manager

Sales Manager

Skill Details

SALES- Experience - 104 months

MARKETING- Experience - 97 months

SALES TEAM- Experience - 44 months

AND SALES- Experience - 6 months

EXCEL- Experience - 6 months

Company Details

company - F2 Fun Fitness

description - • Set individual sales targets with sales team.

• Handling Enquiries.

• Generating new enquiries

• Set individual sales targets with sales team.

• Continuously managing team performance.Â

• Managing staff training requirements.Â

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• Generate timely sales reports.

• Organizing seasonal promotions and events.

• Supervise and motivate staff.

• Â Â Holds regular meeting with sales staff.

company - Gold's Gym India Pvt Ltd

description - JOB PROFILE:

• Set individual sales targets with sales team.

• Handling Enquiries.

• Generating new enquiries

• Set individual sales targets with sales team.

• Continuously managing team performance.

• Managing staff training requirements.

• Generate timely sales reports.

• Organizing seasonal promotions and events.

• Supervise and motivate staff.

• Holds regular meeting with sales staff.

company -

description - 10 to 24/2012

Achievements: Joined as a sales associate in 2010. Promoted to Sales Manager 2012.

Exceeded sales targets with high level of contribution & dedication to the organization.

Applauded for Best sales & marketing performance in Pune zone & Awarded the

• Certificate of Excellence & outstanding performance in the year 2014. Ranked as #1 sales manager (

JOB PROFILE:

• Build strategies and develop marketing initiative to create awareness of company services.

• Propose and execute the promotional programme to attract clients.

• Working with the team of four - six people thereby ensuring that targets defined are achieved.

• Arrange all the necessary & possible facilities for information desk.

• Manages personal and develops sales roles support staff.

• Reviews progress of sales roles throughout the company.

• Determine price schedules and discount rate.

• Generate timely sales reports.

• Control expenses and monitor budgets.

company - Talwalkars Aspire Fitness Pvt Ltd

description -

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description -