

KEY SKILLS: Planning & Strategizing Presentation skill Client relationship Energy level
MBA Operations Dr. D. Y. Patil College
B.B.A. Marketing Pune, Maharashtra Poona College
H. S. C. Moledina high School & Jr. College
S. S. C. Maharashtra Board A.M.V.High School
Sales manager

Sales Manager

Skill Details

SALES- Experience - 104 months

MARKETING- Experience - 97 months

SALES TEAM- Experience - 44 months

AND SALES- Experience - 6 months

EXCEL- Experience - 6 months

Company Details

company - F2 Fun Fitness

description - Set individual sales targets with sales team.

Handling Enquiries.

Generating new enquiries

Set individual sales targets with sales team.

Continuously managing team performance.

Managing staff training requirements.

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Generate timely sales reports.

Organizing seasonal promotions and events.

Supervise and motivate staff.

^ ^ Holds regular meeting with sales staff.

company - Gold's Gym India Pvt Ltd

description - JOB PROFILE:

Set individual sales targets with sales team.

Handling Enquiries.

Generating new enquiries

Set individual sales targets with sales team.

Continuously managing team performance.

Managing staff training requirements.

Generate timely sales reports.

Organizing seasonal promotions and events.

• Supervise and motivate staff.

• Holds regular meeting with sales staff.

company -

description - 10 to 24/2012

Achievements: Joined as a sales associate in 2010. Promoted to Sales Manager 2012.

Exceeded sales targets with high level of contribution & dedication to the organization.

Applauded for Best sales & marketing performance in Pune zone & Awarded the

• Certificate of Excellence & outstanding performance in the year 2014. Ranked as #1 sales manager (

JOB PROFILE:

• Build strategies and develop marketing initiative to create awareness of company services.

• Propose and execute the promotional programme to attract clients.

• Working with the team of four - six people thereby ensuring that targets defined are achieved.

• Arrange all the necessary & possible facilities for information desk.

• Manages personal and develops sales roles support staff.

• Reviews progress of sales roles throughout the company.

• Determine price schedules and discount rate.

• Generate timely sales reports.

• Control expenses and monitor budgets.

company - Talwalkars Aspire Fitness Pvt Ltd

description -

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description -