



region, market

All

customer

All

segment, category, pro...

All

2019

2020

2021

2022
Est

Q1

Q2

Q3

Q4

YTD

YTG

Customer Performance

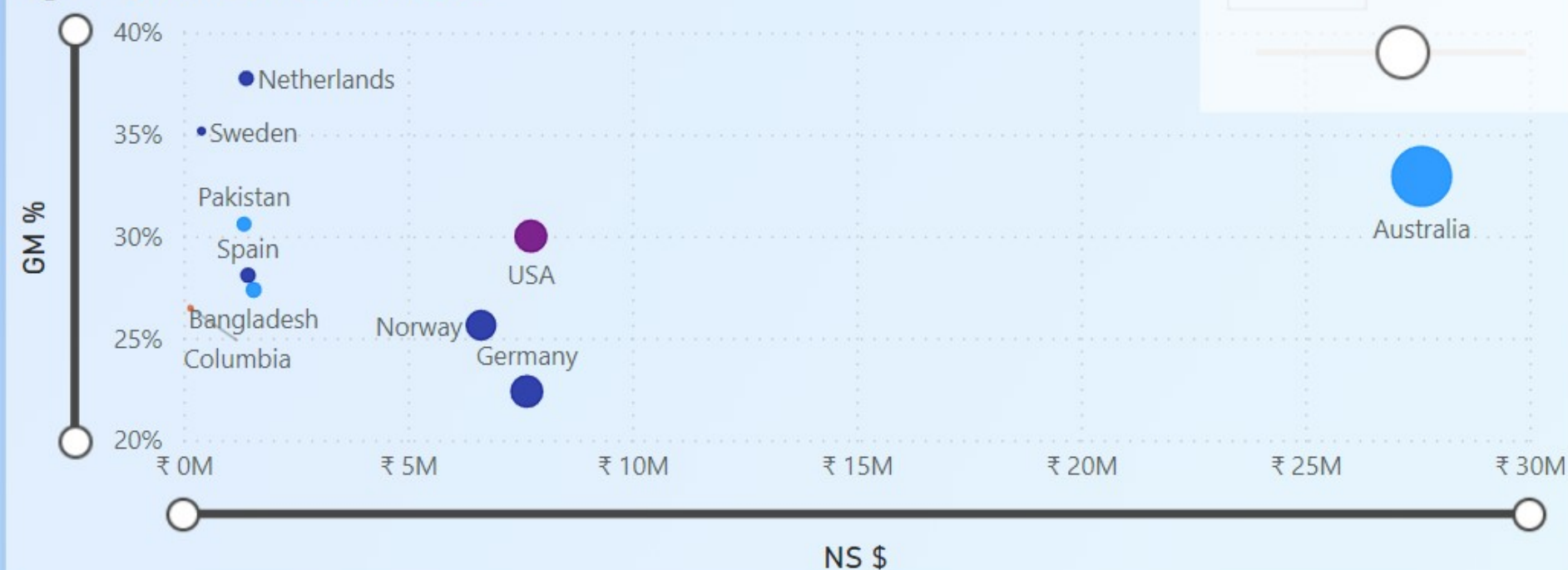
customer	NS \$	GM \$	GM %
Amazon	₹ 109.03M	38.59M	35.4%
AtliQ Exclusive	₹ 79.92M	34.95M	43.7%
Atliq e Store	₹ 70.31M	26.40M	37.5%
Sage	₹ 27.07M	9.52M	35.2%
Flipkart	₹ 25.25M	7.64M	30.2%
Leader	₹ 24.51M	8.34M	34.0%
Neptune	₹ 21.00M	8.65M	41.2%
Ebay	₹ 19.87M	7.17M	36.1%
Electricalsocity	₹ 16.25M	5.66M	34.8%
Synthetic	₹ 16.10M	6.32M	39.2%
Electricalslytical	₹ 15.64M	5.92M	37.9%
Acclaimed Stores	₹ 14.32M	5.18M	36.2%
Total	₹ 823.85M	300.63M	36.5%

Performance Matrix

vs LY

vs Target

region ● APAC ● EU ● LATAM ● NA

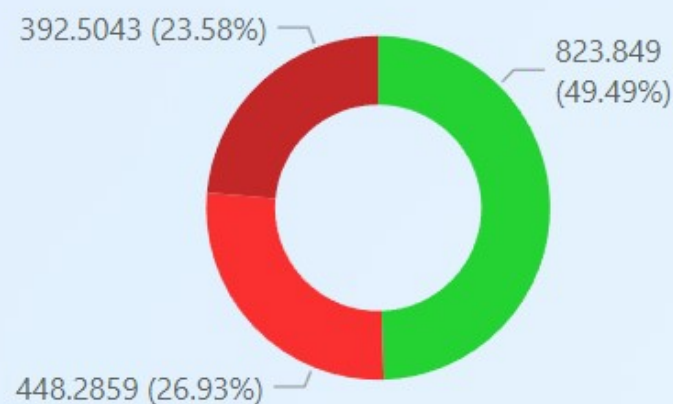


Performance Matrix

segment	NS \$	GM \$	GM %
Storage	₹ 54.42M	20.00M	36.8%
Networking	₹ 45.16M	16.60M	36.8%
Peripherals	₹ 166.51M	60.81M	36.5%
Accessories	₹ 244.85M	89.30M	36.5%
Notebook	₹ 266.49M	97.12M	36.4%
Desktop	₹ 46.43M	16.79M	36.2%
Total	₹ 823.85M	300.63M	36.5%

Unit Economics

● Net Sales ● Total Post Invoic... ● Pre Invoice D...



● Total COGS ● Gross Margin

