



region, market

All

customer

All

segment, category, pro...

All

2019

2020

2021

2022  
Est

Q1

Q2

Q3

Q4

YTD

YTG

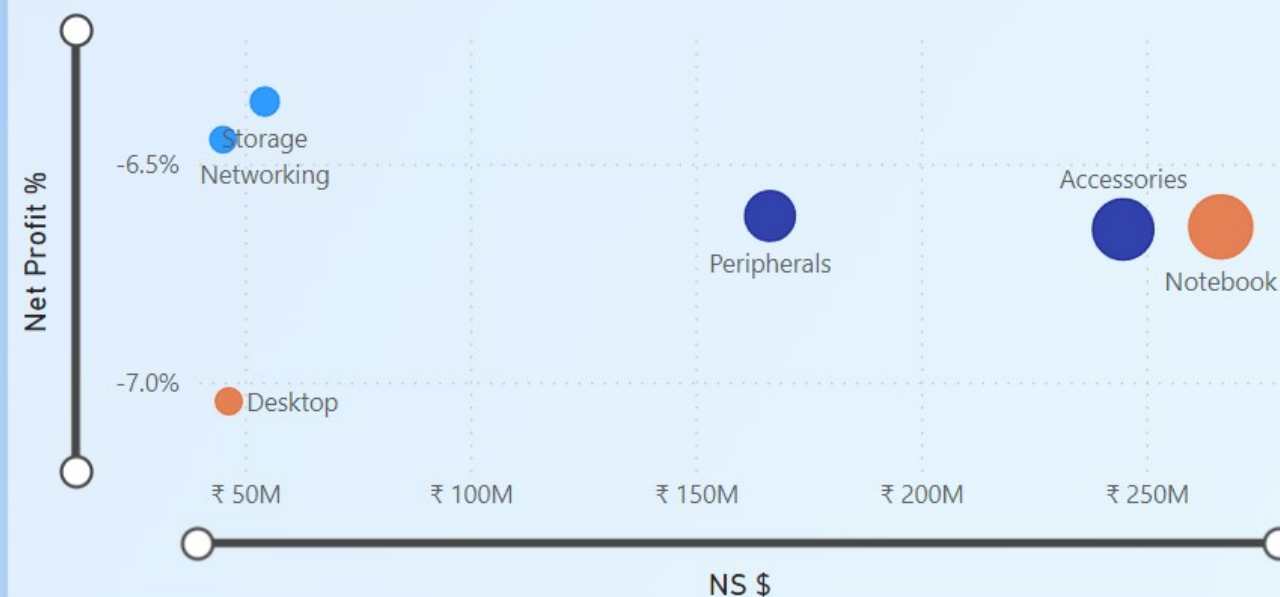
## Product Performance

segment	NS \$	GM \$	GM %	Net Profit \$	Net Profit %
Accessories	₹ 244.85M	89.30M	36.5%	-16.28M	-6.65%
Desktop	₹ 46.43M	16.79M	36.2%	-3.27M	-7.04%
Networking	₹ 45.16M	16.60M	36.8%	-2.91M	-6.44%
Notebook	₹ 266.49M	97.12M	36.4%	-17.71M	-6.64%
Peripherals	₹ 166.51M	60.81M	36.5%	-11.02M	-6.62%
Storage	₹ 54.42M	20.00M	36.8%	-3.46M	-6.36%
Total	₹ 823.85M	300.63M	36.5%	-54.65M	-6.63%

Show GM %

## Performance Matrix

division ● N &amp; S ● P &amp; A ● PC

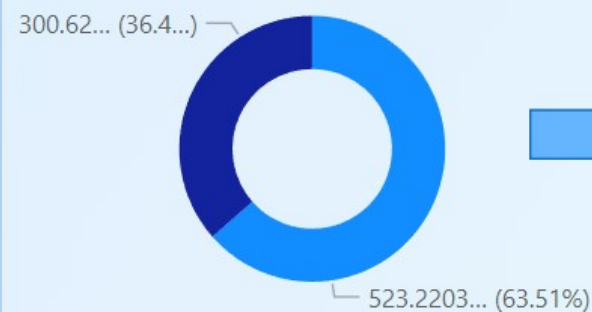


## Region / Market / Customer Performance

region	NS \$	GM \$	GM %	Net Profit \$	Net Profit %
APAC	₹ 441.98M	156.21M	35.3%	-33.33M	-7.54%
EU	₹ 200.77M	76.98M	38.3%	2.81M	1.40%
LATAM	₹ 3.16M	1.19M	37.5%	0.20M	6.18%
NA	₹ 177.94M	66.25M	37.2%	-24.32M	-13.67%
Total	₹ 823.85M	300.63M	36.5%	-54.65M	-6.63%

## Unit Economics

● Total COGS ● Gross Margin



● Increase ● Decrease

