Pejman Ghobaeezadeh
October 2024

22.38M

Total Sales Revenue

10.01M

Gross Profit

Total Cost

68K

Total Units Sold

\$331

Average Unit Price

45%

Profit Margin

12K

Stock Quantity

2M

Inventory Value by Product

564%

Inventory Turnover Ratio

\$12M

Reorder AVG Days

22.79

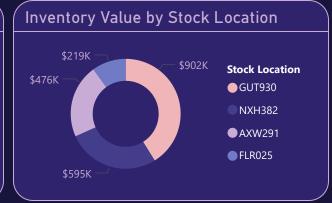
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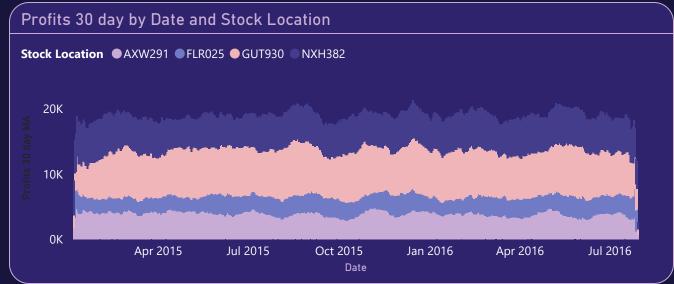
Items Discontinued

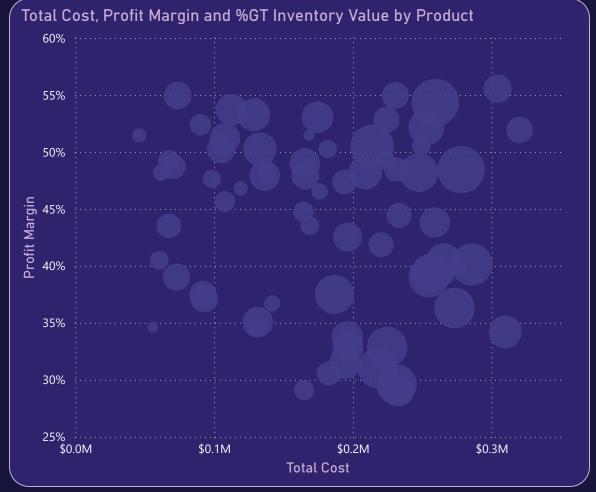
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Out of Stock Items

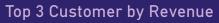








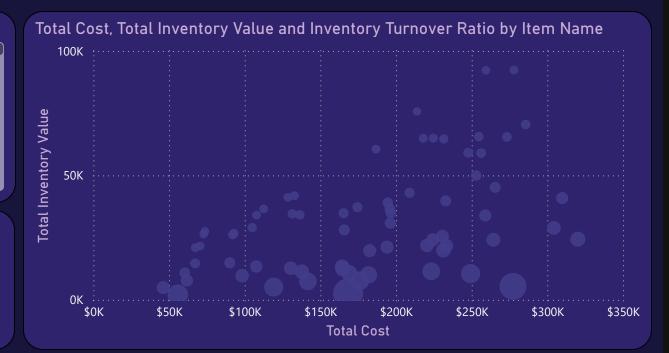
Products Inventory Status				
Item Name	Reorder AVG Days	Reo	rder Alert	Total Revenue
Cinder block or concrete block	2.00		Below	\$346,832
Veneer, plastic laminate, wood panel	60.00		Below	\$460,326
AC power plugs and sockets	60.00		OK	\$684,684
Access, sliding glass doors, tambour	45.00		OK	\$448,627
Adobe, brick and brickwork, glass brick, terra cotta	30.00		OK	\$368,619
Artificial stone	60.00		OK	\$568,163
Bamboo	30.00		OK	\$365,619



CustomerName	Customer Rank	Total Revenue ▼
Ei	1	\$589,210
Wuxi Group	2	\$537,151
Niconovum Corp	3	\$515,861

Top 3 Vendors by Revenue

Vendor	Total Revenue	Profit Margin ▼
Sun Ltd	\$2,056,223	52%
Lake Ltd	\$2,432,602	49%
Cixi Group	\$2,061,748	41%



Inventory Overviw

Item Name	Total Stock Inventory	Inventory Value	Total Revenue	Inventory Turnover Ratio	QuantitySold(12mths)	Total Quantity Sold	InventoryAge	Inv.Purchased Last 30 Days
Cinder block or concrete block	17	\$2,567	\$346,832	6559%	727	1115	2979	87
Veneer, plastic laminate, wood panel	19	\$5,415	\$460,326	5121%	654	973	3006	57
Decorative metal	35	\$2,030	\$85,368	2749%	617	962	2912	82
Stud, joist, rafter	47	\$10,528	\$503,610	2368%	682	1113	2960	87
Finish carpentry or "architectural woodwork"	40	\$5,120	\$224,036	2328%	671	931	2910	77
Structural steel: I-beam & column	50	\$7,700	\$329,161	2286%	693	1143	2889	76
Conformal coating	47	\$11,468	\$439,822	1947%	568	915	2875	76
Wall covering, wallpaper, acoustic	50	\$7,400	\$224,019	1916%	633	958	2960	58
Bamboo	59	\$10,030	\$365,619	1814%	744	1070	2914	58
Treated lumber & wood decking	55	\$10,725	\$299,245	1576%	577	867	2969	66
Housewrap	67	\$12,462	\$232,362	1322%	549	886	2877	22
Glue-laminate or "glue-lam"	84	\$24,360	\$665,933	1314%	664	1104	3002	70
Casement, double hung, bay window	70	\$13,300	\$297,474	1236%	507	865	2963	54
Electrical connector	75	\$11,325	\$265,784	1216%	590	912	2910	90
Access, sliding glass doors, tambour	89	\$19,847	\$448,627	1165%	584	1037	2904	57
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CustomerName	CurrentMonthProfit	PreviousMonthProfit
Fenwal, Corp	\$8,035	\$5,062
Pacific Ltd	\$19,239	\$5,783
Apotheca, Ltd	\$10,523	\$6,351
Elorac, Corp	\$10,909	\$6,540
O.E. Ltd	\$10,945	\$7,133
Linde	\$7,415	\$7,345
Ei	\$7,308	\$7,503
Mylan Corp	\$7,531	\$7,880
Prasco Group	\$14,356	\$7,922
OHTA'S Corp	\$14,153	\$8,342
Winthrop	\$11,540	\$8,484
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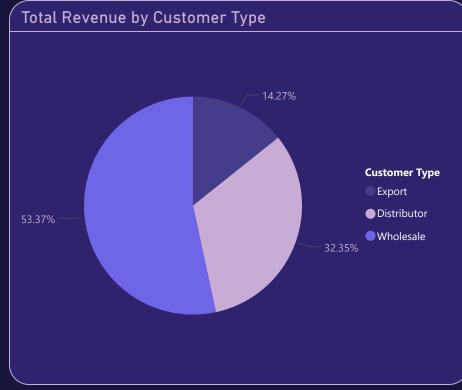
\$2,632
CurrentMonthProfit



\$556K
PreviousMonthProfit







CustomerName	CurrentMonthProfit	Previous Month Profit	Stock Location	InventoryAge	Items Below Reorder Level	Total Inventory Value	Reorder AVG Days
Burt's Corp	\$2,437		FLR025	2869	1	219196	23.75
Ei	\$3,755		GUT930	2862		901686	19.00
Elorac, Corp	\$438		AXW291	2878	1	475523	21.38
Exact-Rx, Corp	\$6,892		NXH382	2866		594864	27.50
Medline	\$1,808		FLR025	2869	1	219196	23.75
Mylan Corp	\$2,113		NXH382	2866		594864	27.50
New Ltd	\$1,780		FLR025	2869	1	219196	23.75
New Ltd	\$1,786		GUT930	2862		901686	19.00
Niconovum Corp	\$1,131		NXH382	2866		594864	27.50
O.E. Ltd	\$1,000		AXW291	2878	1	475523	21.38
Ohio	\$ 2 257		FI R025	2869	1	219196	23.75

Sun Ltd

Accord Ltd

SUPERVALU Group

Heritage

Sun Ltd

\$556K

PreviousMonthProfit

\$2,632

CurrentMonthProfit



Artificial stone

Curtainwall, skylight, ...

Total Profit 380.38K

Glue-laminate or "glue-lam"

AC power plugs and sockets

Total Profit 281.38K

Fire suppression equipment

Total Profit 308.73K

Total Profit 345.77K Total Profit 275.75K

Top 5 Most Profitable Products

AC power plugs and sockets

Curtainwall, skylight, dormer

Fire suppression equipment

Glue-laminate or "glue-lam"

Artificial stone

Item Name	Total Profit	Profit Margin	Stock Location	Vendor
Decorative metal	29,571.88	35%	GUT930	Lake Ltd
Plumbing fixtures and equipment	46,625.28	39%	AXW291	ALK-Abello, Corp
Rough carpentry (unfinished)	41,049.56	40%	NXH382	Lake Ltd
Cement render	51,894.92	44%	FLR025	Lake Ltd
Plastics	48,882.96	51%	AXW291	Mylan Group

380,380.00

281,377.14

308,727.65

275,748.20

345,772.80

Total Profit Profit Margin Stock Location Vendor

56% NXH382

55% GUT930

54% GUT930

52% GUT930

52% NXH382